

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended July 31, 2007

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to

Commission file numbers: 001-11331, 333-06693, 000-50182 and 000-50183

Ferrellgas Partners, L.P.
Ferrellgas Partners Finance Corp.
Ferrellgas, L.P.
Ferrellgas Finance Corp.

(Exact name of registrants as specified in their charters)

Delaware
Delaware
Delaware
Delaware
(States or other jurisdictions of incorporation or organization)
7500 College Boulevard, Suite 1000,
Overland Park, Kansas
(Address of principal executive office)

43-1698480
43-1742520
43-1698481
14-1866671
(I.R.S. Employer Identification Nos.)
66210
(Zip Code)

Registrants' telephone number, including area code:
(913) 661-1500

Securities registered pursuant to Section 12(b) of the Act:

Common Units of Ferrellgas Partners, L.P.
Title of each class

New York Stock Exchange
Name of each exchange on which registered

Securities registered pursuant to Section 12(g) of the Act:
Limited Partner Interests of Ferrellgas, L.P.
Common Stock of Ferrellgas Finance Corp.

Title of class

Indicate by check mark whether the registrants are well-known seasoned issuers, as defined in Rule 405 of the Securities Act.

Ferrellgas Partners, L.P.: Yes No

Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and

Ferrellgas Finance Corp.: Yes No

Indicate by check mark if the registrants are not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrants' knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Ferrellgas Partners, L.P.:

Large accelerated filer Accelerated filer Non-accelerated filer

Ferrellgas Partners Finance Corp, Ferrellgas, L.P. and Ferrellgas Finance Corp.:

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act).

Ferrellgas Partners, L.P. and Ferrellgas, L.P. Yes No

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. Yes No

The aggregate market value as of January 31, 2007, of Ferrellgas Partners, L.P.'s Common Units held by nonaffiliates of Ferrellgas Partners, L.P., based on the reported closing price of such units on the New York Stock Exchange on such date, was approximately \$817,517,000. There is no aggregate market value of the common equity of Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp. as their common equity is not sold or traded.

At August 31, 2007, the registrants had common units or shares of common stock outstanding as follows:

Table with 3 columns: Registrant Name, Market Value, and Security Type. Rows include Ferrellgas Partners, L.P. (62,958,674 Common Units), Ferrellgas Partners Finance Corp. (1,000 Common Stock), Ferrellgas, L.P. (n/a n/a), and Ferrellgas Finance Corp. (1,000 Common Stock).

Documents Incorporated by Reference: None

EACH OF FERRELLGAS PARTNERS FINANCE CORP. AND FERRELLGAS FINANCE CORP. MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION I (1)(A) AND (B) OF FORM 10-K AND ARE THEREFORE, WITH RESPECT TO EACH SUCH REGISTRANT, FILING THIS FORM 10-K WITH THE REDUCED DISCLOSURE FORMAT.

FERRELLGAS PARTNERS, L.P.
FERRELLGAS PARTNERS FINANCE CORP.
FERRELLGAS, L.P.
FERRELLGAS FINANCE CORP.

2007 FORM 10-K ANNUAL REPORT

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PART I

ITEM 1. BUSINESS.

Ferrellgas Partners, L.P. is a Delaware limited partnership. Our common units are listed on the New York Stock Exchange and our activities are primarily conducted through our operating partnership, Ferrellgas, L.P., a Delaware limited partnership. We are the sole limited partner of Ferrellgas, L.P. with an approximate 99% limited partner interest.

In this Annual Report on Form 10-K, unless the context indicates otherwise:

- “us,” “we,” “our,” or “ours,” are references exclusively to Ferrellgas Partners, L.P. together with its consolidated subsidiaries, including Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp., except when used in connection with “common units”, in which case these terms refer to Ferrellgas Partners, L.P. without its consolidated subsidiaries;
- “Ferrellgas Partners” refers to Ferrellgas Partners, L.P. itself, without its consolidated subsidiaries;
- the “operating partnership” refers to Ferrellgas, L.P.; together with its consolidated subsidiaries, including Ferrellgas Finance Corp.
- our “general partner” refers to Ferrellgas, Inc.;
- “Ferrell Companies” refers to Ferrell Companies, Inc., the sole shareholder of our general partner;
- “unitholders” refers to holders of common units of Ferrellgas Partners;
- “customers” refers to customers other than our wholesale customers or our other bulk propane distributors or marketers;
- “propane sales volumes” refers to the volume of propane sold to our customers and excludes any volumes of bulk propane sold to our wholesale customers and other bulk propane distributors or marketers; and
- “Notes” refers to the notes of the consolidated financial statements of Ferrellgas Partners or the operating partnership, as applicable.

Ferrellgas Partners is a holding entity that conducts no operations and has two direct subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners’ only significant assets are its approximate 99% limited partnership interest in the operating partnership and its 100% equity interest in Ferrellgas Partners Finance Corp.

The operating partnership was formed on April 22, 1994, and accounts for substantially all of our consolidated assets, sales and operating earnings, except for interest expense related to \$268.0 million in the aggregate principal amount of 8.75% senior notes due 2012 co-issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp.

Our general partner performs all management functions for us and our subsidiaries and holds a 1% general partner interest in Ferrellgas Partners and an approximate 1% general partner interest in the operating partnership. The parent company of our general partner, Ferrell Companies, Inc., beneficially owns approximately 32% of our outstanding common units. Ferrell Companies is owned 100% by an employee stock ownership trust.

We file annual, quarterly, and other reports and other information with the SEC. You may read and download our SEC filings over the internet from several commercial document retrieval services as well as at the SEC’s website at www.sec.gov. You may also read and copy our SEC filings at the SEC’s public reference room located at, 100 F Street N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information concerning the public reference room and any applicable copy charges. Because our common units are traded on the New York Stock Exchange, we also provide our SEC filings and particular other information to the New York Stock Exchange. You may obtain copies of these filings and such other information at the offices of the New York Stock Exchange located at 11 Wall Street, New York, New York 10005. In addition, our SEC filings are available on our website at www.ferrellgas.com at no cost as soon as reasonably practicable after our electronic filing or furnishing thereof with the SEC. Please note that any internet addresses provided in this Annual Report on Form 10-K are for

informational purposes only and are not intended to be hyperlinks. Accordingly, no information found or provided at such internet addresses is intended or deemed to be incorporated by reference herein.

General

We are a single operating segment and a leading distributor of propane and related equipment and supplies to customers primarily in the United States. We believe that we are the second largest marketer of propane in the United States, including the largest national provider of propane by portable tank exchange, as measured by our propane sales volumes in fiscal 2007.

We serve more than one million residential, industrial/commercial, portable tank exchange, agricultural, and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the United States. Our propane distribution business consists principally of transporting propane purchased from third parties to propane distribution locations and then to tanks on customers' premises or to portable propane tanks delivered to nationwide and local retailers. Our portable tank exchange operations, nationally branded under the name Blue Rhino, are conducted through a network of independent and partnership-owned distribution outlets.

In the residential and industrial/commercial markets, propane is primarily used for space heating, water heating and cooking. In the portable tank exchange market, propane is used primarily for outdoor cooking using gas grills. In the agricultural market, propane is primarily used for crop drying, space heating, irrigation and weed control. In addition, propane is used for a variety of industrial applications, including as an engine fuel which is burned in internal combustion engines that power vehicles and forklifts, and as a heating or energy source in manufacturing and drying processes.

In our past three fiscal years, we reported annual propane sales volumes of:

| <u>Fiscal Year Ended</u> | <u>Propane Sales Volumes</u> (In millions) |
|--------------------------|---|
| July 31, 2007 | 805 |
| July 31, 2006 | 809 |
| July 31, 2005 | 898 |

The decrease in propane sales volumes in fiscal 2006 as compared to fiscal 2005 was primarily due to customer conservation caused by higher commodity prices and warmer than normal temperatures. This decrease was partially offset by gallons acquired through acquisitions completed during fiscal 2005 and 2006, and continued tank exchange gallon growth. National average heating season temperatures (November through March), as reported by the National Oceanic and Atmospheric Administration, were 11% warmer than normal during fiscal 2006 as compared to temperatures that were 6% warmer than normal in fiscal 2005.

Our History

We were formed in 1994 in connection with our initial public offering. Our operations began in 1939 as a single location propane distributor in Atchison, Kansas. Our initial growth largely resulted from small acquisitions in rural areas of eastern Kansas, northern and central Missouri, Iowa, western Illinois, southern Minnesota, South Dakota and Texas. Since 1986, we have acquired approximately 175 propane distributors. As of July 31, 2007, we distribute product to our propane customers from 886 propane distribution locations. See Item 2. "Properties" for more information about our propane distribution locations.

On April 20, 2004, an affiliate of our general partner acquired all of the outstanding common stock of Blue Rhino Corporation in an all cash merger, after which it converted Blue Rhino Corporation into a limited liability company, Blue Rhino LLC. On April 21, 2004, this affiliate contributed Blue Rhino LLC to our operating partnership through a series of transactions. Blue Rhino LLC was thereafter merged with and into our operating partnership. As a result of this contribution, we have become the largest national provider of propane by portable tank exchange as well as a leading supplier of related propane and non-propane products to consumers through

many of the nation's largest retailers. This contribution expanded our operations to all 50 states, the District of Columbia and Puerto Rico.

In July 2005 we completed the sale of certain non-strategic storage and terminal assets of our operating partnership to an unrelated third party. These assets were sold for \$144.0 million in cash, plus a post-closing payment for, among other things, accounts receivable and inventory. The operating partnership used the proceeds from this sale to retire a series of maturing fixed rate senior notes totaling \$109.0 million, plus accrued interest. The remainder of the sale proceeds was used to reduce borrowings outstanding under our operating partnership's bank credit facility. We recorded a gain in fiscal 2005 of approximately \$97.0 million related to the sale of these operations. The assets, liabilities and results of these operations have been classified as discontinued operations in our consolidated financial statements. See Note E — Discontinued operations — of our consolidated financial statements for a further discussion.

Business Strategy

Our business strategy is to:

- maximize operating efficiencies through the utilization of our technology platform;
- capitalize on our national presence and economies of scale;
- expand our operations through disciplined acquisitions and internal growth; and
- align employee interest with our investors through significant employee ownership.

Maximizing operating efficiencies through utilization of our technology platform.

Our technology platform allows us to efficiently route and schedule our customer deliveries, customer administration and operational workflow for the retail sale and delivery of bulk propane. Currently we operate a retail distribution network using a structure of 132 service centers and 731 service units. A service center is staffed to provide oversight and management to approximately five to six propane distribution locations, referred to as service units. The service unit locations utilize hand-held computers and satellite technology to communicate with management typically located in the associated service center. We believe this structure, together with our technology platform, allows us to more efficiently route and schedule customer deliveries and significantly reduces the need for daily on-site management.

Currently, our 132 service centers report to 8 regions and 2 divisions, whereas at the end of fiscal 2001 we had approximately 600 managed locations reporting to 33 regions and 4 divisions. The efficiencies gained from operating our new technology platform allowed us to consolidate the oversight management teams into fewer locations where they can earn the benefits of a larger scale, and streamline our field management structure, resulting in additional cost savings.

We have also increased operating efficiencies by making propane deliveries to our retail customers utilizing approximately 75% of the fleet we operated in fiscal 2004, the year we began the deployment of this technology platform. The technology platform has substantially improved the forecasting of our customers' demand and our routing and scheduling. We utilize a call center to accept customer calls including those received after normal business hours, including weekends. These capabilities provided us cost savings while improving customer service, by reducing customer inconvenience associated with multiple, unnecessary deliveries.

Capitalizing on our national presence and economies of scale.

We believe our national presence of 886 propane distribution locations in the United States as of July 31, 2007 gives us advantages over our smaller competitors. These advantages include economies of scale in areas such as:

- product procurement;
- transportation;
- fleet purchases;

- propane customer administration; and
- general administration.

We believe that our national presence allows us to be one of the few propane distributors that can competitively serve commercial customers and portable tank exchange customers on a nationwide basis, including the ability to serve such propane customers through leading home-improvement centers, mass merchants, hardware, grocery and convenience stores. In addition, we believe that our national presence provides us opportunities to make acquisitions of other propane distribution companies that overlap with our existing operations, providing economies of scale and significant cost savings in these markets.

Additionally, we believe our significant investments in technology give us a competitive advantage to operate more efficiently and effectively at a lower cost compared to most of our competitors. We do not believe that many of our competitors will be able to justify similar investments in the near term. Our technology advantage has resulted from significant investments made in our retail propane distribution operating platform together with our state-of-the-art tank exchange operating platform. We believe that similar investments in technology require both a large scale and a national presence, such as ours, in order to generate sustainable operational savings to produce a sufficient return on investment. For this reason, we believe these two technology platforms provide us with an on-going competitive advantage.

Expanding our operations through disciplined acquisitions and internal growth.

We expect to continue the expansion of our propane customer base through the acquisition of other propane distributors. We intend to concentrate on acquisition activities in geographical areas adjacent to our existing operations, and on a selected basis in areas that broaden our geographic coverage. We also intend to focus on acquisitions that can be efficiently combined with our existing propane operations to provide an attractive return on investment after taking into account the economies of scale and cost savings we anticipate will result from those combinations. Our goal is to improve the operations and profitability of the businesses we acquire by integrating them into our established national organization and leveraging our technology platforms to help reduce costs and enhance customer service. We believe that our enhanced operational synergies, improved customer service and ability to better track the financial performance of acquired operations provide us a distinct competitive advantage and better analysis as we consider future acquisition opportunities.

We believe that we are positioned to successfully compete for growth opportunities within our existing operating regions. Our efforts will be focused on adding density to our existing customer base, providing propane and complementary services to national accounts and other product offerings to existing customer relationships. We also intend to continue expanding our propane distribution operations in fiscal 2008 into several areas to which we have not historically provided propane service. This continued expansion will give us new growth opportunities by leveraging the capabilities of our operating platforms.

Aligning employee interests with our investors through significant employee ownership.

In 1998, we established an employee benefit plan that we believe aligns the interests of our employees with those of our investors. Through the Ferrell Companies, Inc. Employee Stock Ownership Trust, our employees beneficially own approximately 32% of our outstanding common units, allowing them to participate directly in our overall success. We believe this plan is unique in the propane distribution industry and that the entrepreneurial culture fostered by employee-ownership provides us with another distinct competitive advantage.

Distribution of Propane and Related Equipment and Supplies

Our propane distribution business consists principally of transporting propane purchased from third parties to our propane distribution locations and then to tanks on customers' premises and to portable propane tanks. Our market areas for our residential and agricultural customers are generally rural, but also include urban areas for

industrial applications. Our market area for our industrial/commercial and portable tank exchange customers is generally urban. We utilize marketing programs targeting both new and existing customers by emphasizing:

- our efficiency in delivering propane to customers;
- our employee training and safety programs;
- our enhanced customer service, facilitated by our technology platform and our nationwide 24 hour/seven days a week retail customer call support capabilities; and
- our national distributor network for our commercial and portable tank exchange customers.

The distribution of propane to residential customers generally involves large numbers of small volume deliveries averaging approximately 185 gallons each. Our retail deliveries of propane are typically transported from our retail propane distribution locations to our customers by our fleet of bulk delivery trucks, which are generally fitted with a 3,000 gallon tank. Propane storage tanks located on our customers' premises are then filled from these bulk delivery trucks. We also deliver propane to our industrial/commercial and portable tank exchange customers using our fleet of portable tank and portable tank exchange delivery trucks, truck tractors and portable tank exchange delivery trailers.

A substantial majority of our gross margin from propane and other gas liquids sales is derived from the distribution and sale of propane and related risk management activities and is derived primarily from five customer groups:

- residential;
- industrial/commercial;
- portable tank exchange;
- agricultural; and
- other.

Our gross margin from propane and other gas liquids sales is primarily based on the cents-per-gallon difference between the sales price we charge our customers and our costs to purchase and deliver propane to our propane distribution locations. Our residential customers and portable tank exchange customers typically provide us a greater cent per gallon margin than our industrial/commercial, agricultural and other customers. The wholesale propane price per gallon is subject to various market conditions and may fluctuate based on changes in demand, supply and other energy commodity prices, primarily crude oil and natural gas as propane prices tend to correlate with the fluctuations of these underlying commodities. We employ risk management activities that attempt to mitigate risks related to the purchasing and transporting of propane.

Residential customers typically rent their storage tanks from their distributors. Approximately 71% of our residential customers rent their tanks from us. Our rental terms and the fire safety regulations in some states require rented bulk tanks to be filled only by the propane supplier owning the tank. The cost and inconvenience of switching bulk tanks helps minimize a customer's tendency to switch suppliers of propane on the basis of minor variations in price, helping us minimize customer loss.

In addition, we generally lease tanks to independent distributors involved with our delivery of propane by portable tank exchange operations. Our owned and independent distributors provide portable tank exchange customers with a national delivery presence that is generally not available from our competitors.

Some of our propane distribution locations also conduct the retail sale of propane appliances and related parts and fittings, as well as other retail propane related services and consumer products. We also sell gas grills, patio heaters, fireplaces, garden accessories, mosquito traps and other outdoor products through Blue Rhino Global Sourcing, LLC.

In fiscal 2007, no one customer accounted for 10% or more of our consolidated revenues.

Effect of Weather and Seasonality

Weather conditions have a significant impact on demand for propane for heating purposes. Accordingly, the propane volumes sold for this purpose are directly affected by the severity of winter weather in the regions we serve and can vary substantially from year to year. In any given geographic region, sustained warmer-than-normal temperatures will tend to result in reduced propane use, while sustained colder-than-normal temperatures will tend to result in greater use.

The market for propane is seasonal because of increased demand during the winter months primarily for the purpose of providing heating in residential and commercial buildings. Consequently, our sales and operating profits are concentrated in our second and third fiscal quarters, which are during the winter heating season of November through March. However, the propane by portable tank exchange sales volume provides us increased operating profits during our first and fourth fiscal quarters due to its counter-seasonal business activities.

In addition, propane sales volume traditionally fluctuates from year to year in response to variations in weather, price and other factors. We believe that our broad geographic distribution helps us minimize exposure to regional weather and economic patterns. See additional information about how seasonality affects our debt to cash flow ratios and the payment of quarterly distributions in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources." During times of colder-than-normal winter weather, we have been able to take advantage of our large, efficient distribution network to avoid supply disruptions, thereby providing us a competitive advantage in the markets we serve.

Risk Management Activities

Our risk management activities primarily attempt to mitigate risks related to the purchase, storage and transport of propane. We generally purchase propane in the contract and spot markets from major domestic energy companies on a short-term basis. Our costs to purchase and distribute propane fluctuate with the movement of market prices. That fluctuation subjects us to potential price risk, which we attempt to minimize through the use of risk management activities.

Our risk management supply procurement and transportation activities overall objective is to hedge exposures to product purchase price risk. These risk management activities include the use of energy commodity forward contracts, swaps and options traded on the over-the-counter financial markets and futures and options traded on the New York Mercantile Exchange. These risk management activities are conducted primarily to offset the effect of market price fluctuations on propane inventory and purchase commitments and to mitigate the price risk on sale commitments to customers and payment commitments to independent distributors. These transactions are accounted for at fair value in other comprehensive income in the consolidated statement of partners' capital.

Although not currently active, our risk management trading activities overall objective is to generate a profit which we then apply to offset our cost of product sold — propane and other gas liquids sales. When active, we purchase and sell derivatives to manage other risks associated with commodity prices. Our risk management trading activities utilize energy commodity forward contracts, options and swaps traded on the over-the-counter financial markets and futures and options traded on the New York Mercantile Exchange to manage and hedge our exposure to the volatility of floating commodity prices and to protect our inventory positions. Although these activities attempt to mitigate our commodity price risk, we do not attempt to qualify these transactions for hedge accounting treatment. These transactions are accounted for at fair value in our consolidated statements of earnings.

The results from our risk management activities are included in our discussions about our results of operations in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations" and "Item 7A — Quantitative and Qualitative Disclosures about Market Risk."

Through our supply procurement activities, we purchase propane primarily from major domestic energy companies. Supplies of propane from these sources have traditionally been readily available, although no assurance can be given that they will be readily available in the future. We may purchase and store inventories of propane to avoid delivery interruptions during the periods of increased demand and to take advantage of favorable commodity prices. As a result of our ability to buy large volumes of propane and utilize our national distribution system, we believe we are in position to achieve product cost savings and avoid shortages during periods of tight supply to an

extent not generally available to other propane distributors. During fiscal 2007, British Petroleum (17%) and Enterprise Products, L.P. (13%) accounted for approximately 30% of our total propane purchases. However, because there are numerous alternative suppliers available, we do not believe it is reasonably possible that this supplier concentration could cause a near-term severe impact on our ability to procure propane. No other single supplier accounted for more than 10% of our total propane purchases during fiscal 2007. If supplies were interrupted or difficulties in obtaining alternative transportation were to arise, the cost of procuring replacement supplies may materially increase. These transactions are accounted for at cost of product sold — propane and other gas liquids sales in our consolidated statement of earnings.

A portion of our propane inventory is purchased under supply contracts that typically have a one-year term and a price that fluctuates based on the spot market prices. In order to limit overall price risk, we will enter into fixed price over-the-counter energy commodity forward and swap contracts that generally have terms of less than 24 months. We also use options and swaps to hedge a portion of our forecasted purchases for up to 24 months in the future.

We also incur risks related to the price and availability of propane during periods of much colder-than-normal weather, temporary supply shortages concentrated in certain geographic regions and commodity price distortions between geographic regions. We attempt to mitigate these risks through our transportation activities by utilizing our transport truck and railroad tank car fleet to distribute propane between supply or storage locations and propane distribution locations. The propane we sell to our customers is generally transported from petrochemical processing plants and refineries, pipeline terminals and storage facilities to propane distribution locations or storage facilities by our leased railroad tank cars and our owned or leased highway transport trucks. We use common carrier and owner-operated transport trucks during the peak delivery season in the winter months or to provide service in areas where economic considerations favor their use. We also use a portion of our transport truck fleet during the spring and summer months to transport propane to service our portable tank exchange customers.

Industry

Natural gas liquids are derived from petroleum products and are sold in compressed or liquefied form. Propane, the predominant natural gas liquid, is typically extracted from natural gas or separated during crude oil refining. Although propane is gaseous at normal pressures, it is compressed into liquid form at relatively low pressures for storage and transportation. Propane is a clean-burning energy source, recognized for its transportability and ease of use relative to alternative forms of stand-alone energy sources.

Based upon industry publications, propane accounts for approximately 3% to 4% of energy consumption in the United States, a level which has remained relatively constant for the past two decades. Propane competes primarily with natural gas, electricity and fuel oil as an energy source principally on the basis of price, availability and portability. Propane serves as an alternative to natural gas in rural and urban areas where natural gas is unavailable or portability of product is required. Propane is generally more expensive than natural gas on an equivalent British Thermal Unit ("BTU") basis in locations served by natural gas, although propane is often sold in such areas as a standby fuel for use during peak demands and during interruption in natural gas service. The expansion of natural gas into traditional propane markets has historically been inhibited by the capital costs required to expand distribution and pipeline systems. Although the extension of natural gas pipelines tends to displace propane distribution in the neighborhoods affected, we believe that new opportunities for propane sales arise as more geographically remote neighborhoods are developed.

Propane is generally less expensive to use than electricity for space heating, water heating and cooking and competes effectively with electricity in the parts of the country where propane is less expensive than electricity on an equivalent BTU basis. Although propane is similar to fuel oil in application, market demand and price, propane and fuel oil have generally developed their own distinct geographic markets. Because residential furnaces and appliances that burn propane will not operate on fuel oil, a conversion from one fuel to the other requires the installation of new equipment. Residential propane customers will have an incentive to switch to fuel oil only if fuel oil becomes significantly less expensive than propane. Conversely, we may be unable to expand our customer base in areas where fuel oil is widely used, particularly the northeast United States, unless propane becomes significantly

less expensive than fuel oil. However, many industrial customers who use propane as a heating fuel have the capacity to switch to other fuels, such as fuel oil, on the basis of availability or minor variations in price.

Competition

In addition to competing with marketers of other fuels, we compete with other companies engaged in the propane distribution business. Competition within the propane distribution industry stems from two types of participants: the larger, multi-state marketers, including farmers' cooperatives, and the smaller, local independent marketers, including rural electric cooperatives. Based on our propane sales volumes in fiscal 2007, we believe that we are the second largest marketer of propane in the United States and the largest national provider of propane by portable tank exchange.

Most of our retail propane distribution locations compete with three or more marketers or distributors, primarily on the basis of reliability of service and responsiveness to customer needs, safety and price. Each retail distribution outlet operates in its own competitive environment because propane marketers typically reside in close proximity to their customers to lower the cost of providing service.

Other Activities

Our other activities primarily include the following:

- common carrier services;
- the sale of carbon dioxide;
- wholesale propane marketing and distribution;
- wholesale marketing of propane appliances; and
- the sale of refined fuels.

These activities comprised less than 10% of our total revenues in our fiscal 2007.

Employees

We have no employees and are managed by our general partner pursuant to our partnership agreement. At August 31, 2007, our general partner had 3,564 full-time employees.

Our general partner employed its employees in the following areas:

| | |
|---|--------------|
| Propane distribution locations | 2,963 |
| Risk management, transportation and wholesale | 190 |
| Centralized corporate functions | 411 |
| Total | <u>3,564</u> |

Less than one percent of these employees are represented by an aggregate of six different local labor unions, which are all affiliated with the International Brotherhood of Teamsters. Our general partner has not experienced any significant work stoppages or other labor problems.

Governmental Regulation — Environmental and Safety Matters

Propane is not currently subject to any price or allocation regulation and has not been defined by any federal or state environment law as an environmentally hazardous substance.

In connection with all acquisitions of propane distribution businesses that involve the purchase of real property, we conduct a due diligence investigation to attempt to determine whether any substance other than propane has been sold from, stored on or otherwise come into contact with any such real property prior to its purchase. At a minimum, due diligence includes questioning the sellers, obtaining representations and warranties concerning the sellers' compliance with environmental laws and visual inspections of the real property.

With respect to the transportation of propane by truck, we are subject to regulations promulgated under the Federal Motor Carrier Safety Act. These regulations cover the transportation of flammable materials and are administered by the United States Department of Transportation. The National Fire Protection Association Pamphlet No. 58 establishes a national standard for the safe handling and storage of propane. Those rules and procedures have been adopted by us and serve as the industry standard by the states in which we operate.

We believe that we are in material compliance with all governmental regulations and industry standards applicable to environmental and safety matters.

Trademarks and Service Marks

We market our goods and services under various trademarks and tradenames, which we own or have a right to use. Those trademarks and tradenames include marks or pending marks before the United States Patent and Trademark Office such as Ferrellgas, Ferrell North America, Ferrellmeter and NRG Distributors. Our general partner has an option to purchase for a nominal value the tradenames "Ferrellgas" and "Ferrell North America" and the trademark "Ferrellmeter" that it contributed to us during 1994, if it is removed as our general partner other than "for cause." If our general partner ceases to serve as our general partner for any reason other than "for cause," it will have the option to purchase our other tradenames and trademarks from us for fair market value.

We believe that the Blue Rhino mark and Blue Rhino's other trademarks, service marks and patents are an important part of our consistent domestic and international growth in both tank exchange and outdoor living product categories. Included in the registered and pending trademarks and service marks are the designations Blue Rhino®, Blue Rhino & Design®, Rhino Design™, Grill Gas & Design®, A Better Way™, Spark Something Fun®, America's Choice for Grill Gas®, RhinoTUFF®, Tri-Safe®, Drop, Swap and Go™, Rhino Power™, Uniflame®, UniGrill®, Patriot®, Grill Aficionado®, Skeetervac®, Fine Tune®, Vac & Tac®, Wavedrawer®, It's Your Backyard. Enjoy It More With Skeetervac®, Less Biting Insects. More Backyard Fun®, DuraClay®, Endless Summer® and Endless Summer Comfort®. In addition, we have patents issued for a Method for Reconditioning a Propane Gas Tank and an Overflow Protection Valve Assembly, which expire in 2017 and 2018, respectively, as well as various other patents and patent applications pending. The protection afforded by our patents furthers our ability to cost-effectively service our customers and to maintain our competitive advantages.

Businesses of Other Subsidiaries

Ferrellgas Partners Finance Corp. is a Delaware corporation formed in 1996 and is our wholly-owned subsidiary. Ferrellgas Partners Finance Corp. has nominal assets and does not conduct any operations, but serves as a co-issuer and co-obligor for debt securities of Ferrellgas Partners. Institutional investors that might otherwise be limited in their ability to invest in debt securities of Ferrellgas Partners because it is a partnership are potentially able to invest in debt securities of Ferrellgas Partners because Ferrellgas Partners Finance Corp. acts as a co-issuer and co-obligor. Because of its structure and pursuant to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. is not presented in this Annual Report on Form 10-K. See Note B to Ferrellgas Partners Finance Corp.'s financial statements for a discussion of the debt securities with respect to which Ferrellgas Partners Finance Corp. is serving as a co-issuer and co-obligor.

Ferrellgas Finance Corp. is a Delaware corporation formed in 2003 and is a wholly-owned subsidiary of the operating partnership. Ferrellgas Finance Corp. has nominal assets and does not conduct any operations, but serves as a co-issuer and co-obligor for debt securities of the operating partnership. Institutional investors that might otherwise be limited in their ability to invest in debt securities of the operating partnership because it is a partnership are potentially able to invest in debt securities of the operating partnership because Ferrellgas Finance Corp. acts as a co-issuer and co-obligor. Because of its structure and pursuant to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Finance Corp. is not presented in this Annual Report on Form 10-K. See Note B to Ferrellgas Finance Corp.'s financial statements for a discussion of the debt securities with respect to which Ferrellgas Finance Corp. is serving as a co-issuer and co-obligor.

Ferrellgas Receivables, LLC was organized in September 2000, and is a wholly-owned, unconsolidated qualifying special purpose entity and a subsidiary of the operating partnership. The operating partnership transfers interests in a pool of accounts receivable to Ferrellgas Receivables. Ferrellgas Receivables then sells the interests to

commercial paper conduits of JPMorgan Chase Bank, N.A. and Fifth Third Bank. Ferrellgas Receivables does not conduct any other activities. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," the transactions with Ferrellgas Receivables are accounted for in our consolidated financial statements as sales of accounts receivable with the retention of an interest in transferred accounts receivable. The accounts receivable securitization facility is more fully described in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — Operating Activities" and in Note H — Accounts receivable securitization — to our consolidated financial statements provided herein.

We also sell gas grills, patio heaters, fireplace and garden accessories, mosquito traps, and other outdoor products. These products are manufactured by independent third parties in Asia and are sold to mass market retailers in Asia or shipped to the United States, where they are sold under our various trade names. These products are sold through Blue Rhino Global Sourcing, Inc. and Uni Asia, Ltd., each taxable corporations that are wholly-owned subsidiaries of the operating partnership.

ITEM 1A. RISK FACTORS.

Risks Inherent in the Distribution of Propane

Weather conditions may reduce the demand for propane; our financial condition is vulnerable to warm winters and poor weather in the grilling season.

Weather conditions have a significant impact on the demand for propane for both heating and agricultural purposes. Many of our customers rely heavily on propane as a heating fuel. Accordingly, our sales volumes of propane are highest during the five-month winter-heating season of November through March and are directly affected by the temperatures during these months. During fiscal 2007, approximately 66% of our propane sales volume was attributable to sales during the winter-heating season. Actual weather conditions can vary substantially from year to year, which may significantly affect our financial performance. Furthermore, variations in weather in one or more regions in which we operate can significantly affect our total propane sales volume and therefore our realized profits. A negative effect on our sales volume may in turn affect our results of operations. The agricultural demand for propane is also affected by weather, as dry or warm weather during the harvest season may reduce the demand for propane used in some crop drying applications.

Our portable tank exchange operations experience higher volumes in the spring and summer, which includes the majority of the grilling season. Sustained periods of poor weather, particularly in the grilling season, can negatively affect our portable tank exchange revenues. In addition, poor weather may reduce consumers' propensity to purchase and use grills and other propane-fueled appliances thereby reducing demand for portable tank exchange as well as the demand for our outdoor products.

Hurricanes and other natural disasters could have a material adverse effect on our business, financial condition and results of operations.

Hurricanes and other natural disasters can potentially destroy thousands of business structures and homes and, if occurring in the Gulf Coast region of the United States, could disrupt the supply chain for oil and gas products. Disruptions in supply could have a material adverse effect on our business, financial condition, results of operations and cash flow. Damages and higher prices caused by hurricanes and other natural disasters could have an adverse effect on our financial condition due to the impact on the financial condition of our customers.

The propane distribution business is highly competitive, which may negatively affect our sales volumes and/or our results of operations.

Our profitability is affected by the competition for customers among all of the participants in the propane distribution business. We compete with a number of large national and regional firms and several thousand small independent firms. Because of the relatively low barriers to entry into the propane market, there is the potential for small independent propane distributors, as well as other companies not previously engaged in propane distribution, to compete with us. Some rural electric cooperatives and fuel oil distributors have expanded their businesses to

include propane distribution. As a result, we are subject to the risk of additional competition in the future. Some of our competitors may have greater financial resources than we do. Should a competitor attempt to increase market share by reducing prices, our operating margins and customer base may be negatively impacted. Generally, warmer-than-normal weather and increasing fuel prices further intensifies competition. We believe that our ability to compete effectively depends on our service reliability, our responsiveness to customers, our ability to maintain competitive propane prices and control our operating expenses.

The propane distribution industry is a mature one, which may limit our growth.

The propane distribution industry is a mature one. We foresee only limited growth in total national demand for propane in the near future. Year-to-year industry volumes are primarily impacted by fluctuations in temperatures and economic conditions. Our ability to grow our sales volumes within the propane distribution industry is primarily dependent upon our ability to acquire other propane distributors, to integrate those acquisitions into our operations, and upon the success of our marketing efforts to acquire new customers. If we are unable to compete effectively in the propane distribution business, we may lose existing customers or fail to acquire new customers.

The propane distribution business faces competition from other energy sources, which may reduce the existing demand for our propane.

Propane competes with other sources of energy, some of which can be less costly for equivalent energy value. We compete for customers against suppliers of electricity, natural gas and fuel oil. Electricity is a major competitor of propane, but propane generally enjoys a competitive price advantage over electricity. Except for some industrial and commercial applications, propane is generally not competitive with natural gas in areas where natural gas pipelines already exist because such pipelines generally make it possible for the delivered cost of natural gas to be less expensive than the bulk delivery of propane. The expansion of natural gas into traditional propane markets has historically been inhibited by the capital cost required to expand distribution and pipeline systems, however, the gradual expansion of the nation's natural gas distribution systems has resulted in the availability of natural gas in areas that were previously dependent upon propane. Although propane is similar to fuel oil in some applications and market demand, propane and fuel oil compete to a lesser extent primarily because of the cost of converting from one to the other and due to the fact that both fuel oil and propane have generally developed their own distinct geographic markets. We cannot predict the effect that the development of alternative energy sources might have on our operations.

Energy efficiency and technology advances may affect demand for propane; increases in propane prices may cause our residential customers to increase their conservation efforts.

The national trend toward increased conservation and technological advances, including installation of improved insulation and the development of more efficient furnaces and other heating devices, has reduced the demand for propane in our industry. We cannot predict the materiality of the effect of future conservation measures or the effect that any technological advances in heating, conservation, energy generation or other devices might have on our operations. As the price of propane increases, some of our customers tend to increase their conservation efforts and thereby decrease their consumption of propane.

Current economic and political conditions may harm the energy business disproportionately to other industries.

Deteriorating regional and global economic conditions and the effects of ongoing military actions may cause significant disruptions to commerce throughout the world. If those disruptions occur in areas of the world which are tied to the energy industry, such as the Middle East, it is most likely that our industry will be either affected first or affected to a greater extent than other industries. These conditions or disruptions may:

- impair our ability to effectively market or acquire propane; or
- impair our ability to raise equity or debt capital for acquisitions, capital expenditures or ongoing operations.

Motor fuel prices are at relatively high levels and rising motor fuel prices may adversely affect our profits.

Motor fuel is a significant operating expense for us in connection with the delivery of propane to our customers. Rising motor fuel prices have resulted in increased transportation costs to us. The price and supply of motor fuel is unpredictable and fluctuates based on events we cannot control, such as geopolitical developments, supply and demand for oil and gas, actions by oil and gas producers, war and unrest in oil producing countries and regions, regional production patterns and weather concerns. As a result, current motor fuel prices, and any increases in these prices, may adversely affect our profitability and competitiveness.

The revenues received from our portable tank exchange are concentrated with a limited number of retailers under non-exclusive arrangements that may be terminated at will.

The propane gallons sales that we generate from our delivery of propane by portable tank exchange are concentrated with a limited number of retailers. If one or more of these retailers were to materially reduce or terminate its business with us, the results from our delivery of propane by portable tank exchange operations may decline. For fiscal 2007, two retailers represented approximately 45% of our portable tank exchange's net revenues. None of our significant retail accounts associated with our portable tank exchange operations are contractually bound to offer portable tank exchange service or products. Therefore, retailers can discontinue our delivery of propane to them by portable tank exchange service, or sales of our propane related products, at any time and accept a competitor's delivery of propane by portable tank exchange, or its related propane products or none at all. Continued relations with a retailer depend upon various factors, including price, customer service, consumer demand and competition. In addition, most of our significant retailers have multiple vendor policies and may seek to accept a competitor's delivery of propane by portable tank exchange, or accept products competitive with our propane related products, at new or existing locations of these significant retailers. If any significant retailer materially reduces, terminates or requires price reductions or other adverse modifications in our selling terms, our results from our delivery of propane by portable tank exchange operations may decline.

If the independently-owned distributors that some of our customers rely upon for the delivery of propane by portable tank exchange do not perform up to the expectations of such customers, if we encounter difficulties in managing the operations of these distributors or if we or these distributors are not able to manage growth effectively, our relationships with our customers may be adversely impacted and our delivery of propane by portable tank exchange may decline.

We rely in part on independently-owned distributors to deliver our propane for a retailer's portable tank exchange service. Accordingly, our success depends on our ability to maintain and manage distributor relationships and operations and on the distributors' ability to set up and adequately service accounts. We exercise only limited influence over the resources that the independently-owned distributors devote to the delivery of propane by portable tank exchange. National retailers impose demanding service requirements on us, and we could experience a loss of consumer or retailer goodwill if our distributors do not adhere to our quality control and service guidelines or fail to ensure the timely delivery of an adequate supply of propane by portable tank exchange at retail locations. The poor performance of a single distributor to a national retailer could jeopardize our entire relationship with that retailer and cause our delivery of propane by portable tank exchange to that particular retailer to decline. In addition, the number of retail locations accepting delivery of our propane by portable tank exchange and, subsequently, the retailer's corresponding sales have historically grown significantly along with the creation of our distributor network. Accordingly, our distributors must be able to adequately service an increasing number of retail accounts. If we or our independent distributors fail to manage growth effectively, our financial results from our delivery of propane by portable tank exchange may decline.

If we are unable to manage the impact of overfill prevention device valve guidelines, our delivery of propane by portable tank exchange may decline.

Guidelines published by the National Fire Protection Association in the current form of Pamphlet 58 and adopted in many states require that all portable propane tanks refilled after April 1, 2002 must be fitted with an overfill prevention valve. If we or our distributors cannot satisfy the demand for compliant portable propane tanks

such that our retailers maintain an adequate supply, our retailer relationships and our delivery of propane by portable tank exchange may decline. In addition, for some of our customers, we have fixed in advance the price of propane per portable tank exchange unit charged to our retailers. When pricing, we make assumptions with regard to the number of portable tanks that will already have an overfill prevention valve when presented for exchange, on which our margins will be greater, and the number of tanks that will need an overfill prevention valve. If our actual experience is inconsistent with our assumptions, our margins on sales to that retailer may be lower than expected, which may have an adverse effect on our financial condition and results of operations of our delivery of propane by portable tank exchange.

We depend on particular management information systems to effectively manage all aspects of our delivery of propane.

We depend on our management information systems to process orders, manage inventory and accounts receivable collections, maintain distributor and customer information, maintain cost-efficient operations and assist in delivering propane on a timely basis. In addition, our staff of management information systems professionals relies heavily on the support of several key personnel and vendors. Any disruption in the operation of those management information systems, loss of employees knowledgeable about such systems, termination of our relationship with one or more of these key vendors or failure to continue to modify such systems effectively as our business expands could negatively affect our business.

Potential retail partners may not be able to obtain necessary permits or may be substantially delayed in obtaining necessary permits, which may adversely impact our ability to increase our delivery of propane by portable tank exchange to new retail locations.

Local ordinances, which vary from jurisdiction to jurisdiction, generally require retailers to obtain permits to store and sell propane tanks. These ordinances influence retailers' acceptance of propane by portable tank exchange, distribution methods, propane tank packaging and storage. The ability and time required to obtain permits varies by jurisdiction. Delays in obtaining permits have from time to time significantly delayed the installation of new retail locations. Some jurisdictions have refused to issue the necessary permits, which has prevented some installations. Some jurisdictions may also impose additional restrictions on our ability to market and our distributors' ability to transport propane tanks or otherwise maintain its portable tank exchange services.

Risks Inherent to Our Business

Our substantial debt and other financial obligations could impair our financial condition and our ability to fulfill our obligations.

We have substantial indebtedness and other financial obligations. As of July 31, 2007:

- we had total indebtedness of approximately \$1,072.5 million;
- Ferrellgas Partners had partners' capital of approximately \$236.7 million;
- we had availability under our bank credit facilities of approximately \$297.0 million; and
- we had aggregate future minimum rental commitments under non-cancelable operating leases of approximately \$106.3 million; provided, however, if we elect to purchase the underlying assets at the end of the lease terms, such aggregate buyout would be \$25.4 million.

We have issued notes with maturity dates ranging from fiscal 2008 to 2016, that bear interest at rates ranging from 6.75% to 8.87%. These notes do not contain any sinking fund provisions but do require annual aggregate principal payments, without premium, during the following fiscal years of approximately:

- \$93.0 million — 2008;
- \$54.4 million — 2009;
- \$194.2 million — 2010;

- \$83.0 million — 2011;
- \$268.9 million — 2012; and
- \$321.6 million — thereafter.

Amounts outstanding under our unsecured bank credit facilities will mature on August 1, 2009 and April 22, 2010, unless extended or renewed. All of the indebtedness and other obligations described above are obligations of the operating partnership except for \$268.0 million of senior debt due 2012 issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp. This \$268.0 million in principal amount of senior notes also contain no sinking fund provisions.

Subject to the restrictions governing the operating partnership's indebtedness and other financial obligations and the indenture governing Ferrellgas Partners' outstanding senior notes due 2012, we may incur significant additional indebtedness and other financial obligations, which may be secured and/or structurally senior to any debt securities we may issue.

Our substantial indebtedness and other financial obligations could have important consequences to our security holders. For example, it could:

- make it more difficult for us to satisfy our obligations with respect to our securities;
- impair our ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, general corporate purposes or other purposes;
- result in higher interest expense in the event of increases in interest rates since some of our debt is, and will continue to be, at variable rates of interest;
- impair our operating capacity and cash flows if we fail to comply with financial and restrictive covenants in our debt agreements and an event of default occurs as a result of that failure that is not cured or waived;
- require us to dedicate a substantial portion of our cash flow to payments on our indebtedness and other financial obligations, thereby reducing the availability of our cash flow to fund distributions, working capital, capital expenditures and other general partnership requirements;
- limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate; and
- place us at a competitive disadvantage compared to our competitors that have proportionately less debt.

Ferrellgas Partners or the operating partnership may be unable to refinance their indebtedness or pay that indebtedness if it becomes due earlier than scheduled.

If Ferrellgas Partners or the operating partnership are unable to meet their debt service obligations or other financial obligations, they could be forced to:

- restructure or refinance their indebtedness;
- enter into other necessary financial transactions;
- seek additional equity capital;
- or sell their assets.

They may then be unable to obtain such financing or capital or sell their assets on satisfactory terms, if at all. Their failure to make payments, whether after acceleration of the due date of that indebtedness or otherwise, or our failure to refinance the indebtedness would impair their operating capacity and cash flows.

Restrictive covenants in the agreements governing our indebtedness and other financial obligations may reduce our operating flexibility.

The indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership's indebtedness and other financial obligations contain, and any indenture that will govern debt securities issued by Ferrellgas Partners or the operating partnership may contain, various covenants that limit our ability and the ability of specified subsidiaries of ours to, among other things:

- incur additional indebtedness;
- make distributions to our unitholders;
- purchase or redeem our outstanding equity interests or subordinated debt;
- make specified investments;
- create or incur liens;
- sell assets;
- engage in specified transactions with affiliates;
- restrict the ability of our subsidiaries to make specified payments, loans, guarantees and transfers of assets or interests in assets;
- engage in sale-leaseback transactions;
- effect a merger or consolidation with or into other companies or a sale of all or substantially all of our properties or assets; and
- engage in other lines of business.

These restrictions could limit the ability of Ferrellgas Partners, the operating partnership and our other subsidiaries:

- to obtain future financings;
- to make needed capital expenditures;
- to withstand a future downturn in our business or the economy in general; or
- to conduct operations or otherwise take advantage of business opportunities that may arise.

Some of the agreements governing our indebtedness and other financial obligations also require the maintenance of specified financial ratios and the satisfaction of other financial conditions. Our ability to meet those financial ratios and conditions can be affected by unexpected downturns in business operations beyond our control, such as significantly warmer than normal weather, a volatile energy commodity cost environment or an economic downturn. Accordingly, we may be unable to meet these ratios and conditions. This failure could impair our operating capacity and cash flows and could restrict our ability to incur debt or to make cash distributions, even if sufficient funds were available.

Our breach of any of these covenants or the operating partnership's failure to meet any of these ratios or conditions could result in a default under the terms of the relevant indebtedness, which could cause such indebtedness or other financial obligations, and by reason of cross-default provisions, any of Ferrellgas Partners' or the operating partnership's other outstanding notes or future debt securities, to become immediately due and payable. If we were unable to repay those amounts, the lenders could initiate a bankruptcy proceeding or liquidation proceeding or proceed against the collateral, if any. If the lenders of the operating partnership's indebtedness or other financial obligations accelerate the repayment of borrowings or other amounts owed, we may not have sufficient assets to repay our indebtedness or other financial obligations, including our outstanding notes and any future debt securities.

Our results of operations and our ability to make distributions or pay interest or principal on debt securities could be negatively impacted by price and inventory risk and management of these risks.

The amount of gross profit we make depends significantly on the excess of the sales price over our costs to purchase and distribute propane. Consequently, our profitability is sensitive to changes in energy prices, in particular, changes in wholesale propane prices. Propane is a commodity whose market price can fluctuate significantly based on changes in supply, changes in other energy prices or other market conditions. We have no control over these market conditions. In general, product supply contracts permit suppliers to charge posted prices plus transportation costs at the time of delivery or the current prices established at major delivery points. Any increase in the price of product could reduce our gross profit because we may not be able to immediately pass rapid increases in such costs, or costs to distribute product, on to our customers.

While we generally attempt to minimize our inventory risk by purchasing product on a short-term basis, we may purchase and store propane or other natural gas liquids depending on inventory and price outlooks. We may purchase large volumes of propane at the then current market price during periods of low demand and low prices, which generally occurs during the summer months. The market price for propane could fall below the price at which we made the purchases, which would adversely affect our profits or cause sales from that inventory to be unprofitable. A portion of our inventory is purchased under supply contracts that typically have a one-year term and at a price that fluctuates based on the prevailing market prices. Our contracts with our independent portable tank exchange distributors provide for a portion of our payment to the distributor to be based upon a price that fluctuates based on the prevailing propane market prices. To limit our overall price risk, we may purchase and store physical product and enter into fixed price over-the-counter energy commodity forward contracts, swaps and options that have terms of up to 24 months. This strategy may not be effective in limiting our price risk if, for example, weather conditions significantly reduce customer demand, or market or weather conditions prevent the delivery of physical product during periods of peak demand, resulting in excess physical product after the end of the winter heating season and the expiration of related forward or option contracts.

Some of our sales are pursuant to commitments at fixed prices. To manage these commitments, we may purchase and store physical product and/or enter into fixed price-over-the-counter energy commodity forward contracts, swaps and options. We may enter into these agreements at volume levels that we believe are necessary to mitigate the price risk related to our anticipated sales volumes under the commitments. If the price of propane declines and our customers purchase less propane than we have purchased from our suppliers, we could incur losses when we sell the excess volumes. If the price of propane increases and our customers purchase more propane than we have purchased from our suppliers, we could incur losses when we are required to purchase additional propane to fulfill our customers' orders. The risk management of our inventory and contracts for the future purchase of product could impair our profitability if the price of product changes in ways we do not anticipate.

We may also purchase and sell derivatives to manage other risks associated with commodity prices. When active, our risk management trading activities could use various types of energy commodity forward contracts, options and swaps traded on the over-the-counter financial markets and futures and options traded on the New York Mercantile Exchange to manage and hedge our exposure to the volatility of floating commodity prices and to protect our inventory positions. These risk management trading activities would be based on our management's estimates of future events and prices and would be intended to generate a profit which we would then apply to reduce our cost of product sold. However, if those estimates were incorrect or other market events outside of our control were to occur, such activities could generate a loss in future periods which would increase our cost of product sold and potentially impair our profitability.

The Board of Directors of our general partner has adopted a commodity risk management policy which places specified restrictions on all of our commodity risk management activities such as limits on the types of commodities, loss limits, time limits on contracts and limitations on our ability to enter into derivative contracts. The policy also requires the establishment of a risk management committee of senior executives. This committee is responsible for monitoring commodity risk management activities, establishing and maintaining timely reporting and establishing and monitoring specific limits on the various commodity risk management activities. These limits may be waived on a case-by-case basis by a majority vote of the risk management committee and/or Board of Directors, depending on the specific limit being waived. From time to time, for valid business reasons based on the

facts and circumstances, authorization has been granted to allow specific commodity risk management positions to exceed established limits. If we sustain material losses from our risk management activities due to our failure to anticipate future events, a failure of the policy, incorrect waivers or otherwise, our ability to make distributions to our unitholders or pay interest or principal of any debt securities may be negatively impacted as a result of such loss.

We are dependent on our principal suppliers, which increases the risks from an interruption in supply and transportation.

Through our supply procurement activities, we purchased approximately 50% of our propane from six suppliers during fiscal 2007. In addition, during extended periods of colder-than-normal weather, suppliers may temporarily run out of propane necessitating the transportation of propane by truck, rail car or other means from other areas. If supplies from these sources were interrupted or difficulties in alternative transportation were to arise, the cost of procuring replacement supplies and transporting those supplies from alternative locations might be materially higher and, at least on a short-term basis, our margins could be reduced.

The availability of cash from our credit facilities may be impacted by many factors beyond our control.

We typically borrow on the operating partnership's bank credit facilities or sell accounts receivable under its accounts receivable securitization facility to fund our working capital requirements. We may also borrow on the operating partnership's bank credit facilities to fund distributions to our unitholders. We purchase product from suppliers and make payments with terms that are typically within five to ten days of delivery. We believe that the availability of cash from the operating partnership's bank credit facilities and the accounts receivable securitization facility will be sufficient to meet our future working capital needs. However, if we were to experience an unexpected significant increase in working capital requirements or have insufficient funds to fund distributions, this need could exceed our immediately available resources. Events that could cause increases in working capital borrowings or letter of credit requirements may include:

- a significant increase in the cost of propane;
- a significant delay in the collections of accounts receivable;
- increased volatility in energy commodity prices related to risk management activities;
- increased liquidity requirements imposed by insurance providers;
- a significant downgrade in our credit rating;
- decreased trade credit; or
- a significant acquisition.

As is typical in our industry, our retail customers generally do not pay upon receipt, but pay between 30 and 60 days after delivery. During the winter heating season, we experience significant increases in accounts receivable and inventory levels and thus a significant decline in working capital availability. Although we have the ability to fund working capital with borrowings from the operating partnership's bank credit facilities and sales of accounts receivable under its accounts receivable securitization facility, we cannot predict the effect that increases in propane prices and colder-than-normal winter weather may have on future working capital availability.

We may not be successful in making acquisitions and any acquisitions we make may not result in our anticipated results; in either case, this would potentially limit our growth, limit our ability to compete and impair our results of operations.

We have historically expanded our business through acquisitions. We regularly consider and evaluate opportunities to acquire local, regional and national propane distributors. We may choose to finance these acquisitions through internal cash flow, external borrowings or the issuance of additional common units or other

securities. We have substantial competition for acquisitions of propane companies. Although we believe there are numerous potential large and small acquisition candidates in our industry, there can be no assurance that:

- we will be able to acquire any of these candidates on economically acceptable terms;
- we will be able to successfully integrate acquired operations with any expected cost savings;
- any acquisitions made will not be dilutive to our earnings and distributions;
- any additional equity we issue as consideration for an acquisition will not be dilutive to our unitholders; or
- any additional debt we incur to finance an acquisition will not affect the operating partnership's ability to make distributions to Ferrellgas Partners or service the operating partnership's existing debt.

We are subject to operating and litigation risks, which may not be covered by insurance.

Our operations are subject to all operating hazards and risks normally incidental to the handling, storing and delivering of combustible liquids such as propane. As a result, we have been, and are likely to be, a defendant in various legal proceedings arising in the ordinary course of business. We will maintain insurance policies with insurers in such amounts and with such coverages and deductibles as we believe are reasonable and prudent. However, we cannot guarantee that such insurance will be adequate to protect us from all material expenses related to potential future claims for personal injury and property damage or that such levels of insurance will be available in the future at economical prices.

Risks Inherent to an Investment in Our Debt Securities

Ferrellgas Partners and the operating partnership are required to distribute all of their available cash to their equity holders and Ferrellgas Partners and the operating partnership are not required to accumulate cash for the purpose of meeting their future obligations to holders of their debt securities, which may limit the cash available to service those debt securities.

Subject to the limitations on restricted payments contained in the indenture that governs Ferrellgas Partners' outstanding notes, the instruments governing the outstanding indebtedness of the operating partnership and any applicable indenture that will govern any debt securities Ferrellgas Partners or the operating partnership may issue, the partnership agreements of both Ferrellgas Partners and the operating partnership require us to distribute all of our available cash each fiscal quarter to our limited partners and our general partner and do not require us to accumulate cash for the purpose of meeting obligations to holders of any debt securities of Ferrellgas Partners or the operating partnership. Available cash is generally all of our cash receipts, less cash disbursements and adjustments for net changes in reserves. As a result of these distribution requirements, we do not expect either Ferrellgas Partners or the operating partnership to accumulate significant amounts of cash. Depending on the timing and amount of our cash distributions and because we are not required to accumulate cash for the purpose of meeting obligations to holders of any debt securities of Ferrellgas Partners or the operating partnership, such distributions could significantly reduce the cash available to us in subsequent periods to make payments on any debt securities of Ferrellgas Partners or the operating partnership.

Debt securities of Ferrellgas Partners will be structurally subordinated to all indebtedness and other liabilities of the operating partnership and its subsidiaries.

Debt securities of Ferrellgas Partners will be effectively subordinated to all existing and future claims of creditors of the operating partnership and its subsidiaries, including:

- the lenders under the operating partnership's indebtedness;
- the claims of lessors under the operating partnership's operating leases;
- the claims of the lenders and their affiliates under the operating partnership's accounts receivable securitization facility;

- debt securities, including any subordinated debt securities, issued by the operating partnership; and
- all other possible future creditors of the operating partnership and its subsidiaries.

This subordination is due to these creditors' priority as to the assets of the operating partnership and its subsidiaries over Ferrellgas Partners' claims as an equity holder in the operating partnership and, thereby, indirectly, the claims of holders of Ferrellgas Partners' debt securities. As a result, upon any distribution to these creditors in a bankruptcy, liquidation or reorganization or similar proceeding relating to Ferrellgas Partners or its property, the operating partnership's creditors will be entitled to be paid in full before any payment may be made with respect to Ferrellgas Partners' debt securities. Thereafter, the holders of Ferrellgas Partners' debt securities will participate with its trade creditors and all other holders of its indebtedness in the assets remaining, if any. In any of these cases, Ferrellgas Partners may have insufficient funds to pay all of its creditors, and holders of its debt securities may therefore receive less, ratably, than creditors of the operating partnership and its subsidiaries. As of July 31, 2007, the operating partnership had approximately \$802.6 million of outstanding indebtedness and other liabilities to which any of the debt securities of Ferrellgas Partners will effectively rank junior.

All payments on any subordinated debt securities that we may issue will be subordinated to the payments of any amounts due on any senior indebtedness that we may have issued or incurred.

The right of the holders of subordinated debt securities to receive payment of any amounts due to them, whether interest, premium or principal, will be subordinated to the right of all of the holders of our senior indebtedness, as such term will be defined in the applicable subordinated debt indenture, to receive payments of all amounts due to them. If an event of default on any of our senior indebtedness occurs, then until such event of default has been cured, we may be unable to make payments of any amounts due to the holders of our subordinated debt securities. Accordingly, in the event of insolvency, creditors who are holders of our senior indebtedness may recover more, ratably, than the holders of our subordinated debt securities.

Debt securities of Ferrellgas Partners are expected to be non-recourse to the operating partnership, which will limit remedies of the holders of Ferrellgas Partners' debt securities.

Ferrellgas Partners' obligations under any debt securities are expected to be non-recourse to the operating partnership. Therefore, if Ferrellgas Partners should fail to pay the interest or principal on the notes or breach any of its other obligations under its debt securities or any applicable indenture, holders of debt securities of Ferrellgas Partners will not be able to obtain any such payments or obtain any other remedy from the operating partnership or its subsidiaries. The operating partnership and its subsidiaries will not be liable for any of Ferrellgas Partners' obligations under its debt securities or the applicable indenture.

Ferrellgas Partners or the operating partnership may be unable to repurchase debt securities upon a change of control; it may be difficult to determine if a change of control has occurred.

Upon the occurrence of "change of control" events as may be described from time to time in our filings with the SEC and related to the issuance by Ferrellgas Partners or the operating partnership of debt securities, the applicable issuer or a third party may be required to make a change of control offer to repurchase those debt securities at a premium to their principal amount, plus accrued and unpaid interest. The applicable issuer may not have the financial resources to purchase its debt securities in that circumstance, particularly if a change of control event triggers a similar repurchase requirement for, or results in the acceleration of, other indebtedness. The indenture governing Ferrellgas Partners' outstanding notes contains such a repurchase requirement. Some of the agreements governing the operating partnership's indebtedness currently provide that specified change of control events will result in the acceleration of the indebtedness under those agreements. Future debt agreements of Ferrellgas Partners or the operating partnership may also contain similar provisions. The obligation to repay any accelerated indebtedness of the operating partnership will be structurally senior to Ferrellgas Partners' obligations to repurchase its debt securities upon a change of control. In addition, future debt agreements of Ferrellgas Partners or the operating partnership may contain other restrictions on the ability of Ferrellgas Partners or the operating partnership to repurchase its debt securities upon a change of control. These restrictions could prevent the applicable issuer from satisfying its obligations to purchase its debt securities unless it is able to refinance or obtain waivers under any

indebtedness of Ferrellgas Partners or of the operating partnership containing these restrictions. The applicable issuer's failure to make or consummate a change of control repurchase offer or pay the change of control purchase price when due may give the trustee and the holders of the debt securities particular rights as may be described from time to time in our filings with the SEC.

In addition, one of the events that may constitute a change of control is a sale of all or substantially all of the applicable issuer's assets. The meaning of "substantially all" varies according to the facts and circumstances of the subject transaction and has no clearly established meaning under New York law, which is the law that will likely govern any indenture for the debt securities. This ambiguity as to when a sale of substantially all of the applicable issuer's assets has occurred may make it difficult for holders of debt securities to determine whether the applicable issuer has properly identified, or failed to identify, a change of control.

There may be no active trading market for our debt securities, which may limit a holder's ability to sell our debt securities.

We do not intend to list the debt securities we may issue from time to time on any securities exchange or to seek approval for quotations through any automated quotation system. An established market for the debt securities may not develop, or if one does develop, it may not be maintained. Although underwriters may advise us that they intend to make a market in the debt securities, they are not expected to be obligated to do so and may discontinue such market making activity at any time without notice. In addition, market-making activity will be subject to the limits imposed by the Securities Act and the Exchange Act. For these reasons, we cannot assure a debt holder that:

- a liquid market for the debt securities will develop;
- a debt holder will be able to sell its debt securities; or
- a debt holder will receive any specific price upon any sale of its debt securities.

If a public market for the debt securities did develop, the debt securities could trade at prices that may be higher or lower than their principal amount or purchase price, depending on many factors, including prevailing interest rates, the market for similar debt securities and our financial performance. Historically, the market for non-investment grade debt, such as our debt securities, has been subject to disruptions that have caused substantial fluctuations in the prices of these securities.

Risks Inherent to an Investment in Ferrellgas Partners' Equity

Ferrellgas Partners may sell additional limited partner interests, diluting existing interests of unitholders.

The partnership agreement of Ferrellgas Partners generally allows Ferrellgas Partners to issue additional limited partner interests and other equity securities. When Ferrellgas Partners issues additional equity securities, a unitholder's proportionate partnership interest will decrease. Such an issuance could negatively affect the amount of cash distributed to unitholders and the market price of common units. The issuance of additional common units will also diminish the relative voting strength of the previously outstanding common units.

Cash distributions are not guaranteed and may fluctuate with our performance and other external factors.

Although we are required to distribute all of our "available cash," we cannot guarantee the amounts of available cash that will be distributed to the holders of our equity securities. Available cash is generally all of our cash receipts, less cash disbursements and adjustments for net changes in reserves. The actual amounts of available cash will depend upon numerous factors, including:

- cash flow generated by operations;
- weather in our areas of operation;
- borrowing capacity under our credit facilities;
- principal and interest payments made on our debt;

- the costs of acquisitions, including related debt service payments;
- restrictions contained in debt instruments;
- issuances of debt and equity securities;
- fluctuations in working capital;
- capital expenditures;
- adjustments in reserves made by our general partner in its discretion;
- prevailing economic conditions; and
- financial, business and other factors, a number of which will be beyond our control.

Cash distributions are dependent primarily on cash flow, including from reserves and, subject to limitations, working capital borrowings. Cash distributions are not dependent on profitability, which is affected by non-cash items. Therefore, cash distributions might be made during periods when we record losses and might not be made during periods when we record profits.

Our general partner has broad discretion to determine the amount of “available cash” for distribution to holders of our equity securities through the establishment and maintenance of cash reserves, thereby potentially lessening and limiting the amount of “available cash” eligible for distribution.

Our general partner determines the timing and amount of our distributions and has broad discretion in determining the amount of funds that will be recognized as “available cash.” Part of this discretion comes from the ability of our general partner to establish and make additions to our reserves. Decisions as to amounts to be placed in or released from reserves have a direct impact on the amount of available cash for distributions because increases and decreases in reserves are taken into account in computing available cash. Funds within or added to our reserves are not considered to be “available cash” and are therefore not required to be distributed. Each fiscal quarter, our general partner may, in its reasonable discretion, determine the amounts to be placed in or released from reserves, subject to restrictions on the purposes of the reserves. Reserves may be made, increased or decreased for any proper purpose, including, but not limited to, reserves:

- to comply with the terms of any of our agreements or obligations, including the establishment of reserves to fund the payment of interest and principal in the future of any debt securities of Ferrellgas Partners or the operating partnership;
- to provide for level distributions of cash notwithstanding the seasonality of our business; and
- to provide for future capital expenditures and other payments deemed by our general partner to be necessary or advisable.

The decision by our general partner to establish, increase or decrease our reserves may limit the amount of cash available for distribution to holders of our equity securities. Holders of our equity securities will not receive payments required by such securities unless we are able to first satisfy our own obligations and the establishment of any reserves. See the first risk factor under “Risks Arising from Our Partnership Structure and Relationship with Our General Partner.”

The debt agreements of Ferrellgas Partners and the operating partnership may limit their ability to make distributions to holders of their equity securities.

The debt agreements governing Ferrellgas Partners’ and the operating partnership’s outstanding indebtedness contain restrictive covenants that may limit or prohibit distributions to holders of their equity securities under various circumstances. Ferrellgas Partners’ existing indenture generally prohibits it from:

- making any distributions to unitholders if an event of default exists or would exist when such distribution is made;

- distributing amounts in excess of 100% of available cash for the immediately preceding fiscal quarter if its consolidated fixed charge coverage ratio as defined in the indenture is greater than 1.75 to 1.00; or
- distributing amounts in excess of \$25.0 million less any restricted payments made for the prior sixteen fiscal quarters plus the aggregate cash contributions made to us during that period if its consolidated fixed charge coverage ratio as defined in the indenture is less than or equal to 1.75 to 1.00.

See the first risk factor under “— Risks Arising from Our Partnership Structure and Relationship with Our General Partner” for a description of the restrictions on the operating partnership’s ability to distribute cash to Ferrellgas Partners. Any indenture applicable to future issuances of debt securities by Ferrellgas Partners or the operating partnership may contain restrictions that are the same as or similar to those in their existing debt agreements.

The distribution priority to our common units owned by the public terminates no later than April 30, 2010.

Assuming that the restrictions under our debt agreements are met, our partnership agreements require us to distribute 100% of our available cash to our unitholders on a quarterly basis. Available cash is generally all of our cash receipts, less cash disbursements and adjustments for net changes in reserves. Currently, the common units owned by the public have a right to receive distributions of available cash before any distributions of available cash are made on the common units owned by Ferrell Companies. We must pay a distribution on the publicly-held common units before we pay a distribution on the common units held by Ferrell Companies. If there exists an outstanding amount of deferred distributions on the common units held by Ferrell Companies of \$36.0 million, the common units held by Ferrell Companies will be paid in the same manner as the publicly-held common units. While there are any deferred distributions outstanding on common units held by Ferrell Companies, we may not increase the distribution to our public common unitholders above the highest quarterly distribution paid on our common units for any of the immediately preceding four fiscal quarters. After payment of all required distributions, we will use remaining available cash to reduce any amount previously deferred on the common units held by Ferrell Companies.

This distribution priority right is scheduled to end April 30, 2010, or earlier if there is a change of control, we dissolve or Ferrell Companies sells all of our common units held by it. Whether an extension of the expiration of the distribution priority is likely or unlikely involves several factors that are not currently known and/or cannot be assessed until a time closer to the expiration date. The termination of this distribution priority may lower the market price for our common units.

Persons owning 20% or more of Ferrellgas Partners’ common units cannot vote. This limitation does not apply to common units owned by Ferrell Companies, our general partner and its affiliates.

All common units held by a person that owns 20% or more of Ferrellgas Partners’ common units cannot be voted. This provision may:

- discourage a person or group from attempting to remove our general partner or otherwise change management; and
- reduce the price at which our common units will trade under various circumstances.

This limitation does not apply to our general partner and its affiliates. Ferrell Companies, the parent of our general partner, beneficially owns all of the outstanding capital stock of our general partner in addition to approximately 32% of our common units.

Risks Arising from Our Partnership Structure and Relationship with Our General Partner

Ferrellgas Partners is a holding entity and has no material operations or assets. Accordingly, Ferrellgas Partners is dependent on distributions from the operating partnership to service its obligations. These distributions are not guaranteed and may be restricted.

Ferrellgas Partners is a holding entity for our subsidiaries, including the operating partnership. Ferrellgas Partners has no material operations and only limited assets. Ferrellgas Partners Finance Corp. is Ferrellgas Partners' wholly-owned finance subsidiary, serves as a co-obligor on any of its debt securities, conducts no business and has nominal assets. Accordingly, Ferrellgas Partners is dependent on cash distributions from the operating partnership and its subsidiaries to service obligations of Ferrellgas Partners. The operating partnership is required to distribute all of its available cash each fiscal quarter, less the amount of cash reserves that our general partner determines is necessary or appropriate in its reasonable discretion to provide for the proper conduct of our business, to provide funds for distributions over the next four fiscal quarters or to comply with applicable law or with any of our debt or other agreements. This discretion may limit the amount of available cash the operating partnership may distribute to Ferrellgas Partners each fiscal quarter. Holders of Ferrellgas Partners' securities will not receive payments required by those securities unless the operating partnership is able to make distributions to Ferrellgas Partners after the operating partnership first satisfies its obligations under the terms of its own borrowing arrangements and reserves any necessary amounts to meet its own financial obligations.

In addition, the various agreements governing the operating partnership's indebtedness and other financing transactions permit quarterly distributions only so long as each distribution does not exceed a specified amount, the operating partnership meets a specified financial ratio and no default exists or would result from such distribution. Those agreements include the indentures governing the operating partnership's existing notes, a bank credit facilities and an accounts receivable securitization facility. Each of these agreements contain various negative and affirmative covenants applicable to the operating partnership and some of these agreements require the operating partnership to maintain specified financial ratios. If the operating partnership violates any of these covenants or requirements, a default may result and distributions would be limited. These covenants limit the operating partnership's ability to, among other things:

- incur additional indebtedness;
- engage in transactions with affiliates;
- create or incur liens;
- sell assets;
- make restricted payments, loans and investments;
- enter into business combinations and asset sale transactions; and
- engage in other lines of business.

The ownership of our general partner could change if Ferrell Companies defaults on its outstanding indebtedness.

Ferrell Companies owns all of the outstanding capital stock of our general partner in addition to beneficially owning approximately 32% of our outstanding common units. Ferrell Companies has pledged the majority of its beneficially owned common units against its variable interest debt, which totaled \$61.2 million at July 31, 2007, with a scheduled maturity of December 2011. Ferrell Companies' primary sources of income to pay its debt are dividends that it receives from our general partner and distributions received on the common units. For fiscal 2007, Ferrell Companies received approximately \$43.5 million from these sources. If Ferrell Companies defaults on its debt, its lenders could acquire control of our general partner and the common units beneficially owned by it. In that case, the lenders could change management of our general partner and operate the general partner with different objectives than current management.

Unitholders have limits on their voting rights; our general partner manages and operates us, thereby generally precluding the participation of our unitholders in operational decisions.

Our general partner manages and operates us. Unlike the holders of common stock in a corporation, unitholders have only limited voting rights on matters affecting our business. Amendments to the agreement of limited partnership of Ferrellgas Partners may be proposed only by or with the consent of our general partner. Proposed amendments must generally be approved by holders of at least a majority of our outstanding common units.

Unitholders will have no right to elect our general partner on an annual or other continuing basis, and our general partner may not be removed except pursuant to:

- the vote of the holders of at least 66²/₃% of the outstanding units entitled to vote thereon, which includes the common units owned by our general partner and its affiliates; and
- upon the election of a successor general partner by the vote of the holders of not less than a majority of the outstanding common units entitled to vote.

Because Ferrell Companies is the parent of our general partner and beneficially owns approximately 32% of our outstanding common units and James E. Ferrell, Chief Executive Officer and Chairman of the Board of Directors of our general partner, indirectly owns approximately 7% of our outstanding common units, amendments to the agreement of limited partnership of Ferrellgas Partners or the removal of our general partner may not be made if neither Ferrell Companies nor Mr. Ferrell consent to such action.

Our general partner has a limited call right with respect to the limited partner interests of Ferrellgas Partners.

If at any time less than 20% of the then-issued and outstanding limited partner interests of any class of Ferrellgas Partners are held by persons other than our general partner and its affiliates, our general partner has the right, which it may assign to any of its affiliates or to us, to acquire all, but not less than all, of the remaining limited partner interests of such class held by such unaffiliated persons at a price generally equal to the then-current market price of limited partner interests of such class. As a consequence, a unitholder may be required to sell its common units at a time when the unitholder may not desire to sell them or at a price that is less than the price desired to be received upon such sale.

Unitholders may not have limited liability in specified circumstances and may be liable for the return of distributions.

The limitations on the liability of holders of limited partner interests for the obligations of a limited partnership have not been clearly established in some states. If it were determined that we had been conducting business in any state without compliance with the applicable limited partnership statute, or that the right, or the exercise of the right by the limited partners as a group, to:

- remove or replace our general partner;
- make specified amendments to our partnership agreements; or
- take other action pursuant to our partnership agreements that constitutes participation in the “control” of our business,

then the limited partners could be held liable in some circumstances for our obligations to the same extent as a general partner.

In addition, under some circumstances a unitholder may be liable to us for the amount of a distribution for a period of three years from the date of the distribution. Unitholders will not be liable for assessments in addition to their initial capital investment in our common units. Under Delaware General Corporate Law, we may not make a distribution to our unitholders if the distribution causes all our liabilities to exceed the fair value of our assets. Liabilities to partners on account of their partnership interests and liabilities for which recourse is limited to specific property are not counted for purposes of determining whether a distribution is permitted. Delaware law provides

that a limited partner who receives such a distribution and knew at the time of the distribution that the distribution violated the Delaware law will be liable to the limited partnership for the distribution amount for three years from the distribution date. Under Delaware law, an assignee that becomes a substituted limited partner of a limited partnership is liable for the obligations of the assignor to make contributions to the partnership. However, such an assignee is not obligated for liabilities unknown to that assignee at the time such assignee became a limited partner if the liabilities could not be determined from the partnership agreements.

Our general partner's liability to us and our unitholders may be limited.

The partnership agreements of Ferrellgas Partners and the operating partnership contain language limiting the liability of our general partner to us and to our unitholders. For example, those partnership agreements provide that:

- the general partner does not breach any duty to us or our unitholders by borrowing funds or approving any borrowing; our general partner is protected even if the purpose or effect of the borrowing is to increase incentive distributions to our general partner;
- our general partner does not breach any duty to us or our unitholders by taking any actions consistent with the standards of reasonable discretion outlined in the definitions of available cash and cash from operations contained in our partnership agreements; and
- our general partner does not breach any standard of care or duty by resolving conflicts of interest unless our general partner acts in bad faith.

The modifications of state law standards of fiduciary duty contained in our partnership agreements may significantly limit the ability of unitholders to successfully challenge the actions of our general partner as being a breach of what would otherwise have been a fiduciary duty. These standards include the highest duties of good faith, fairness and loyalty to the limited partners. Such a duty of loyalty would generally prohibit a general partner of a Delaware limited partnership from taking any action or engaging in any transaction for which it has a conflict of interest. Under our partnership agreements, our general partner may exercise its broad discretion and authority in our management and the conduct of our operations as long as our general partner's actions are in our best interest.

Our general partner and its affiliates may have conflicts with us.

The directors and officers of our general partner and its affiliates have fiduciary duties to manage itself in a manner that is beneficial to its stockholder. At the same time, our general partner has fiduciary duties to manage us in a manner that is beneficial to us and our unitholders. Therefore, our general partner's duties to us may conflict with the duties of its officers and directors to its stockholder.

Matters in which, and reasons that, such conflicts of interest may arise include:

- decisions of our general partner with respect to the amount and timing of our cash expenditures, borrowings, acquisitions, issuances of additional securities and changes in reserves in any quarter may affect the amount of incentive distributions we are obligated to pay our general partner;
- borrowings do not constitute a breach of any duty owed by our general partner to our unitholders even if these borrowings have the purpose or effect of directly or indirectly enabling us to make distributions to the holder of our incentive distribution rights, currently our general partner, or to hasten the expiration of the deferral period with respect to the common units held by Ferrell Companies;
- we do not have any employees and rely solely on employees of our general partner and its affiliates;
- under the terms of our partnership agreements, we must reimburse our general partner and its affiliates for costs incurred in managing and operating us, including costs incurred in rendering corporate staff and support services to us;
- our general partner is not restricted from causing us to pay it or its affiliates for any services rendered on terms that are fair and reasonable to us or causing us to enter into additional contractual arrangements with any of such entities;

- neither our partnership agreements nor any of the other agreements, contracts and arrangements between us, on the one hand, and our general partner and its affiliates, on the other, are or will be the result of arms-length negotiations;
- whenever possible, our general partner limits our liability under contractual arrangements to all or a portion of our assets, with the other party thereto having no recourse against our general partner or its assets;
- our partnership agreements permit our general partner to make these limitations even if we could have obtained more favorable terms if our general partner had not limited its liability;
- any agreements between us and our general partner or its affiliates will not grant to our unitholders, separate and apart from us, the right to enforce the obligations of our general partner or such affiliates in favor of us; therefore, our general partner will be primarily responsible for enforcing those obligations;
- our general partner may exercise its right to call for and purchase common units as provided in the partnership agreement of Ferrellgas Partners or assign that right to one of its affiliates or to us;
- our partnership agreements provide that it will not constitute a breach of our general partner's fiduciary duties to us for its affiliates to engage in activities of the type conducted by us, other than retail propane sales to end users in the continental United States in the manner engaged in by our general partner immediately prior to our initial public offering, even if these activities are in direct competition with us;
- our general partner and its affiliates have no obligation to present business opportunities to us;
- our general partner selects the attorneys, accountants and others who perform services for us. These persons may also perform services for our general partner and its affiliates. Our general partner is authorized to retain separate counsel for us or our unitholders, depending on the nature of the conflict that arises; and
- Mr. Ferrell is the Chief Executive Officer of our general partner and the Chairman of its Board of Directors. Mr. Ferrell also owns other companies with whom we may, from time to time, conduct our ordinary business operations. Mr. Ferrell's ownership of these entities may conflict with his duties as an officer and director of our general partner, including our relationship and conduct of business with any of Mr. Ferrell's companies.

See "— Conflicts of Interest" and "— Fiduciary Responsibilities" below.

Ferrell Companies may transfer the ownership of our general partner which could cause a change of our management and affect the decisions made by our general partner regarding resolutions of conflicts of interest.

Ferrell Companies, the owner of our general partner, may transfer the capital stock of our general partner without the consent of our unitholders. In such an instance, our general partner will remain bound by our partnership agreements. If, however, through share ownership or otherwise, persons not now affiliated with our general partner were to acquire its general partner interest in us or effective control of our general partner, our management and resolutions of conflicts of interest, such as those described above, could change substantially.

Our general partner may voluntarily withdraw or sell its general partner interest.

Our general partner may withdraw as the general partner of Ferrellgas Partners and the operating partnership without the approval of our unitholders. Our general partner may also sell its general partner interest in Ferrellgas Partners and the operating partnership without the approval of our unitholders. Any such withdrawal or sale could have a material adverse effect on us and could substantially change the management and resolutions of conflicts of interest, as described above.

Our general partner can protect itself against dilution.

Whenever we issue equity securities to any person other than our general partner and its affiliates, our general partner has the right to purchase additional limited partner interests on the same terms. This allows our general partner to maintain its partnership interest in us. No other unitholder has a similar right. Therefore, only our general partner may protect itself against dilution caused by our issuance of additional equity securities.

Tax Risks

The IRS could treat us as a corporation for tax purposes, which would substantially reduce the cash available for distribution to our unitholders.

The anticipated after-tax economic benefit of an investment in us depends largely on our being treated as a partnership for federal income tax purposes. We believe that, under current law, we have been and will continue to be classified as a partnership for federal income tax purposes. One of the requirements for such classification is that at least 90% of our gross income for each taxable year has been and will be "qualifying income" within the meaning of Section 7704 of the Internal Revenue Code. Whether we will continue to be classified as a partnership in part depends on our ability to meet this qualifying income test in the future.

If we were classified as a corporation for federal income tax purposes, we would pay tax on our income at corporate rates, currently 35% at the federal level, and we would probably pay additional state income taxes as well. In addition, distributions would generally be taxable to the recipient as corporate distributions and no income, gains, losses or deductions would flow through to our unitholders. Because a tax would be imposed upon us as a corporation, the cash available for distribution to our unitholders would be substantially reduced. Therefore, treatment of us as a corporation would result in a material reduction in the anticipated cash flow and after-tax return to our unitholders and thus would likely result in a substantial reduction in the value of our common units.

A change in current law or a change in our business could cause us to be treated as a corporation for federal income tax purposes or otherwise subject us to entity-level taxation. Our partnership agreements provide that if a law is enacted or existing law is modified or interpreted in a manner that subjects us to taxation as a corporation or otherwise subjects us to entity-level taxation for federal, state or local income tax purposes, provisions of our partnership agreements will be subject to change. These changes would include a decrease in the minimum quarterly distribution and the target distribution levels to reflect the impact of such law on us.

A successful IRS contest of the federal income tax positions we take may reduce the market value of our common units and the costs of any contest will be borne by us and therefore indirectly by our unitholders and our general partner.

We have not requested any ruling from the IRS with respect to:

- our classification as a partnership for federal income tax purposes; or
- whether our propane operations generate "qualifying income" under Section 7704 of the Internal Revenue Code.

The IRS may adopt positions that differ from those expressed herein or from the positions we take. It may be necessary to resort to administrative or court proceedings in an effort to sustain some or all of the positions we take, and some or all of these positions ultimately may not be sustained. Any contest with the IRS may materially reduce the market value of our common units and the prices at which our common units trade. In addition, our costs of any contest with the IRS will be borne by us and therefore indirectly by our unitholders and our general partner.

Unitholders may be required to pay taxes on income from us even if unitholders do not receive any cash distributions from us.

A unitholder will be required to pay federal income taxes and, in some cases, state and local income taxes on its share of our taxable income, even if it does not receive cash distributions from us. A unitholder may not receive cash distributions equal to its share of our taxable income or even the tax liability that results from that income. Further, a unitholder may incur a tax liability in excess of the amount of cash it receives upon the sale of its units.

The ratio of taxable income to cash distributions could be higher or lower than our estimates, which could result in a material reduction of the market value of our common units.

We estimate that a person who acquires common units in the 2007 calendar year and owns those common units through the record dates for all cash distributions payable for all periods within the 2007 calendar year will be allocated, on a cumulative basis, an amount of federal taxable income that will be less than 10% of the cumulative

cash distributed to such person for those periods. The taxable income allocable to a unitholder for subsequent periods may constitute an increasing percentage of distributable cash. These estimates are based on several assumptions and estimates that are subject to factors beyond our control. Accordingly, the actual percentage of distributions that will constitute taxable income could be higher or lower and any differences could result in a material reduction in the market value of our common units.

There are limits on the deductibility of losses

In the case of unitholders subject to the passive loss rules (generally, individuals, closely held corporations and regulated investment companies), any losses generated by us will only be available to offset our future income and cannot be used to offset income from other activities, including passive activities or investments. Unused losses may be deducted when the unitholder disposes of its entire investment in us in a fully taxable transaction with an unrelated party. A unitholder's share of our net passive income may be offset by unused losses carried over from prior years, but not by losses from other passive activities, including losses from other publicly-traded partnerships.

Tax gain or loss on the disposition of our common units could be different than expected.

If a unitholder sells its common units, the unitholder will recognize a gain or loss equal to the difference between the amount realized and its tax basis in those common units. Prior distributions in excess of the total net taxable income the unitholder was allocated for a common unit, which decreased its tax basis in that common unit, will, in effect, become taxable income to the unitholder if the common unit is sold at a price greater than its tax basis in that common unit, even if the price received is less than its original cost. A substantial portion of the amount realized, whether or not representing a gain, will likely be ordinary income to that unitholder. Should the IRS successfully contest some positions we take, a selling unitholder could recognize more gain on the sale of units than would be the case under those positions, without the benefit of decreased income in prior years. In addition, if a unitholder sells its units, the unitholder may incur a tax liability in excess of the amount of cash that unitholder receives from the sale.

Tax-exempt entities, regulated investment companies, and foreign persons face unique tax issues from owning common units that may result in additional tax liability or reporting requirements for them.

An investment in common units by tax-exempt entities, such as employee benefit plans, individual retirement accounts, regulated investment companies, generally known as mutual funds, and non-U.S. persons, raises issues unique to them. For example, virtually all of our income allocated to organizations exempt from federal income tax, including individual retirement accounts and other retirement plans, will be unrelated business taxable income and thus will be taxable to them. Net income from a "qualified publicly-traded partnership" is qualifying income for a regulated investment company, or mutual fund. However, no more than 25% of the value of a regulated investment company's total assets may be invested in the securities of one or more qualified publicly-traded partnerships. We expect to be treated as a qualified publicly-traded partnership. Distributions to non-U.S. persons will be reduced by withholding taxes, at the highest effective tax rate applicable to individuals, and non-U.S. persons will be required to file federal income tax returns and generally pay tax on their share of our taxable income.

Certain information relating to a unitholder's investment may be subject to special IRS reporting requirements.

Treasury regulations require taxpayers to report particular information on Form 8886 if they participate in a "reportable transaction." Unitholders may be required to file this form with the IRS. A transaction may be a reportable transaction based upon any of several factors. The IRS may impose significant penalties on a unitholder for failure to comply with these disclosure requirements. Disclosure and information maintenance obligations are also imposed on "material advisors" that organize, manage or sell interests in reportable transactions, which may require us or our material advisors to maintain and disclose to the IRS certain information relating to unitholders.

An audit of us may result in an adjustment or an audit of a unitholder's own tax return.

We may be audited by the IRS and tax adjustments could be made. The rights of a unitholder owning less than a 1% interest in us to participate in the income tax audit process are very limited. Further, any adjustments in our tax returns will lead to adjustments in the unitholders' tax returns and may lead to audits of unitholders' tax returns and adjustments of items unrelated to us. A unitholder will bear the cost of any expenses incurred in connection with an examination of its personal tax return.

Reporting of partnership tax information is complicated and subject to audits; we cannot guarantee conformity to IRS requirements.

We will furnish each unitholder with a Schedule K-1 that sets forth that unitholder's allocable share of income, gains, losses and deductions. In preparing these schedules, we will use various accounting and reporting conventions and adopt various depreciation and amortization methods. We cannot guarantee that these schedules will yield a result that conforms to statutory or regulatory requirements or to administrative pronouncements of the IRS. If any of the information on these schedules is successfully challenged by the IRS, the character and amount of items of income, gain, loss or deduction previously reported by unitholders might change, and unitholders might be required to adjust their tax liability for prior years and incur interest and penalties with respect to those adjustments.

Unitholders may lose tax benefits as a result of nonconforming depreciation conventions.

Because we cannot match transferors and transferees of common units, uniformity of the economic and tax characteristics of our common units to a purchaser of common units of the same class must be maintained. To maintain uniformity and for other reasons, we will take depreciation and amortization positions that may not conform to all aspects of the Treasury Regulations. A successful IRS challenge to those positions could reduce the amount of tax benefits available to our unitholders. A successful challenge could also affect the timing of these tax benefits or the amount of gain from the sale of common units and could have a negative impact on the value of our common units or result in audit adjustments to a unitholder's tax returns.

As a result of investing in our common units, a unitholder will likely be subject to state and local taxes and return filing requirements in jurisdictions where it does not live.

In addition to federal income taxes, unitholders will likely be subject to other taxes, such as state and local taxes, unincorporated business taxes and estate, inheritance or intangible taxes that are imposed by the various jurisdictions in which we do business or own property. A unitholder will likely be required to file state and local income tax returns and pay state and local income taxes in some or all of the various jurisdictions in which we do business or own property and may be subject to penalties for failure to comply with those requirements. We currently conduct business in all 50 states, the District of Columbia and Puerto Rico. It is a unitholder's responsibility to file all required United States federal, state and local tax returns.

States may subject partnerships to entity-level taxation in the future; thereby decreasing the amount of cash available to us for distributions and potentially causing a decrease in our distribution levels, including a decrease in the minimum quarterly distribution.

Several states have enacted or are evaluating ways to subject partnerships to entity-level taxation through the imposition of state income, franchise or other forms of taxation. If additional states were to impose a tax upon us as an entity, the cash available for distribution to unitholders would be reduced. The partnership agreements of Ferrellgas Partners and the operating partnership each provide that if a law is enacted or existing law is modified or interpreted in a manner that subjects one or both partnerships to taxation as a corporation or otherwise subjects one or both partnerships to entity-level taxation for federal, state or local income tax purposes, provisions of one or both partnership agreements will be subject to change. These changes would include a decrease in the minimum quarterly distribution and the target distribution levels to reflect the impact of those taxes.

Unitholders may have negative tax consequences if we default on our debt or sell assets.

If we default on any of our debt, the lenders will have the right to sue us for non-payment. That action could cause an investment loss and negative tax consequences for our unitholders through the realization of taxable income by unitholders without a corresponding cash distribution. Likewise, if we were to dispose of assets and realize a taxable gain while there is substantial debt outstanding and proceeds of the sale were applied to the debt, our unitholders could have increased taxable income without a corresponding cash distribution.

Conflicts of Interest

Conflicts of interest could arise as a result of the relationships between us, on the one hand, and our general partner and its affiliates, on the other. The directors and officers of our general partner have fiduciary duties to manage our general partner in a manner beneficial to its stockholder. At the same time, our general partner has fiduciary duties to manage us in a manner beneficial to us and our unitholders. The duties of our general partner to us and our unitholders, therefore, may conflict with the duties of the directors and officers of our general partner to its stockholder.

Matters in which, and reasons that, such conflicts of interest may arise include:

- decisions of our general partner with respect to the amount and timing of our cash expenditures, borrowings, acquisitions, issuances of additional securities and changes in reserves in any quarter may affect the amount of incentive distributions we are obligated to pay our general partner;
- borrowings do not constitute a breach of any duty owed by our general partner to our unitholders even if these borrowings have the purpose or effect of directly or indirectly enabling us to make distributions to the holder of our incentive distribution rights, currently our general partner, or to hasten the expiration of the deferral period with respect to the common units held by Ferrell Companies;
- we do not have any employees and rely solely on employees of our general partner and its affiliates;
- under the terms of our partnership agreements, we must reimburse our general partner and its affiliates for costs incurred in managing and operating us, including costs incurred in rendering corporate staff and support services to us;
- our general partner is not restricted from causing us to pay it or its affiliates for any services rendered on terms that are fair and reasonable to us or causing us to enter into additional contractual arrangements with any of such entities;
- neither our partnership agreements nor any of the other agreements, contracts and arrangements between us, on the one hand, and our general partner and its affiliates, on the other, are or will be the result of arms-length negotiations;
- whenever possible, our general partner limits our liability under contractual arrangements to all or a portion of our assets, with the other party thereto having no recourse against our general partner or its assets;
- our partnership agreements permit our general partner to make these limitations even if we could have obtained more favorable terms if our general partner had not limited its liability;
- any agreements between us and our general partner or its affiliates will not grant to our unitholders, separate and apart from us, the right to enforce the obligations of our general partner or such affiliates in favor of us; therefore, our general partner will be primarily responsible for enforcing those obligations;
- our general partner may exercise its right to call for and purchase common units as provided in the partnership agreement of Ferrellgas Partners or assign that right to one of its affiliates or to us;
- our partnership agreements provide that it will not constitute a breach of our general partner's fiduciary duties to us for its affiliates to engage in activities of the type conducted by us, other than retail propane sales to end users in the continental United States in the manner engaged in by our general partner immediately prior to our initial public offering, even if these activities are in direct competition with us;

- our general partner and its affiliates have no obligation to present business opportunities to us;
- our general partner selects the attorneys, accountants and others who perform services for us. These persons may also perform services for our general partner and its affiliates. Our general partner is authorized to retain separate counsel for us or our unitholders, depending on the nature of the conflict that arises; and
- Mr. Ferrell is Chief Executive Officer of our general partner and the Chairman of its Board of Directors. Mr. Ferrell also owns other companies with whom we may, from time to time, conduct our ordinary business operations. Mr. Ferrell's ownership of these entities may conflict with his duties as an officer and director of our general partner, including our relationship and conduct of business with any of Mr. Ferrell's companies.

Fiduciary Responsibilities

Unless otherwise provided for in a partnership agreement, Delaware law generally requires a general partner of a Delaware limited partnership to adhere to fiduciary duty standards under which it owes its limited partners the highest duties of good faith, fairness and loyalty and which generally prohibit the general partner from taking any action or engaging in any transaction as to which it has a conflict of interest. Our partnership agreements expressly permit our general partner to resolve conflicts of interest between itself or its affiliates, on the one hand, and us or our unitholders, on the other, and to consider, in resolving such conflicts of interest, the interests of other parties in addition to the interests of our unitholders. In addition, the partnership agreement of Ferrellgas Partners provides that a purchaser of common units is deemed to have consented to specified conflicts of interest and actions of our general partner and its affiliates that might otherwise be prohibited, including those described above, and to have agreed that such conflicts of interest and actions do not constitute a breach by our general partner of any duty stated or implied by law or equity. Our general partner will not be in breach of its obligations under our partnership agreements or its duties to us or our unitholders if the resolution of such conflict is fair and reasonable to us. Any resolution of a conflict approved by the audit committee of our general partner is conclusively deemed fair and reasonable to us. The latitude given in our partnership agreements to our general partner in resolving conflicts of interest may significantly limit the ability of a unitholder to challenge what might otherwise be a breach of fiduciary duty.

The partnership agreements of Ferrellgas Partners and the operating partnership expressly limit the liability of our general partner by providing that our general partner, its affiliates and their respective officers and directors will not be liable for monetary damages to us, our unitholders or assignees thereof for errors of judgment or for any acts or omissions if our general partner and such other persons acted in good faith. In addition, we are required to indemnify our general partner, its affiliates and their respective officers, directors, employees, agents and trustees to the fullest extent permitted by law against liabilities, costs and expenses incurred by our general partner or such other persons if our general partner or such persons acted in good faith and in a manner it or they reasonably believed to be in, or (in the case of a person other than our general partner) not opposed to, the best interests of us and, with respect to any criminal proceedings, had no reasonable cause to believe the conduct was unlawful.

ITEM 1B. UNRESOLVED STAFF COMMENTS.

None.

ITEM 2. PROPERTIES.

We own or lease the following transportation equipment that is utilized primarily in the propane distribution operations.

| | <u>Owned</u> | <u>Leased</u> | <u>Total</u> |
|--|--------------|---------------|--------------|
| Truck tractors | 59 | 121 | 180 |
| Propane transport trailers | 259 | 48 | 307 |
| Portable tank delivery trucks | 268 | 211 | 479 |
| Portable tank exchange delivery trailers | 149 | 47 | 196 |
| Bulk propane delivery trucks | 1,142 | 763 | 1,905 |
| Pickup and service trucks | 1,010 | 381 | 1,391 |
| Railroad tank cars | — | 98 | 98 |

The propane transport trailers have an average capacity of approximately 10,000 gallons. The bulk propane delivery trucks are generally fitted with 3,000 gallon tanks. Each railroad tank car has a capacity of approximately 30,000 gallons.

We typically manage our retail propane distribution locations using a structure where one location, referred to as a service center, is staffed to provide oversight and management to approximately five to six propane distribution locations, referred to as service units. Our retail propane distribution locations are comprised of 132 service centers and 731 service units. The service unit locations utilize hand-held computers and satellite technology to communicate with management typically located in the associated service center. We believe this structure together with our technology platform allows us to more efficiently route and schedule customer deliveries and significantly reduces the need for daily on-site management.

In addition to our retail propane distribution locations, we also distribute propane for our portable tank exchange operations from 23 partnership-owned propane distribution locations and 25 independently-owned distributors.

We own approximately 49.5 million gallons of propane storage capacity at our propane distribution locations. We own our land and buildings in the local markets of approximately half of our operating locations and lease the remaining facilities on terms customary in the industry.

We own approximately 1.0 million propane tanks, most of which are located on customer property and rented to those customers. We also own approximately 3.7 million portable propane tanks, most of which are used by us to deliver propane to our portable tank exchange customers and to deliver propane to our industrial and commercial customers.

We lease approximately 57.2 million gallons of propane storage capacity located at underground storage facilities and pipelines at various locations around the United States.

We lease 109,312 square feet of office space at separate locations that comprise our corporate headquarters in the Kansas City metropolitan area. We also lease 64,219 square feet of office and warehouse space in Winston-Salem, North Carolina in connection with our portable tank exchange operations.

We believe that we have satisfactory title to or valid rights to use all of our material properties. Although some of those properties may be subject to liabilities and leases, liens for taxes not yet currently due and payable and immaterial encumbrances, easements and restrictions, we do not believe that any such burdens will materially interfere with the continued use of such properties in our business. We believe that we have obtained, or are in the process of obtaining, all required material approvals. These approvals include authorizations, orders, licenses, permits, franchises, consents of, registrations, qualifications and filings with, the various state and local governmental and regulatory authorities which relate to our ownership of properties or to our operations.

ITEM 3. LEGAL PROCEEDINGS.

Our operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, we are threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Currently, we are not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on our financial condition, results of operations and cash flows.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

PART II

ITEM 5. MARKET FOR REGISTRANTS' COMMON EQUITY, RELATED UNITHOLDER AND STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

Common Units of Ferrellgas Partners

Our common units represent limited partner interests in Ferrellgas Partners and are listed and traded on the New York Stock Exchange under the symbol "FGP." As of August 31, 2007, we had 904 common unitholders of record. The following table sets forth the high and low sales prices for our common units on the New York Stock Exchange and the cash distributions declared per common unit for the periods indicated.

| | Common Unit Price Range | | Distributions Declared per Unit |
|----------------|-------------------------|----------|---------------------------------|
| | High | Low | |
| | | | 2006 |
| First Quarter | \$ 22.49 | \$ 20.75 | \$ 0.50 |
| Second Quarter | 21.95 | 20.18 | 0.50 |
| Third Quarter | 22.49 | 21.00 | 0.50 |
| Fourth Quarter | 22.50 | 20.99 | 0.50 |
| | | | 2007 |
| First Quarter | \$ 23.65 | \$ 21.41 | \$ 0.50 |
| Second Quarter | 23.84 | 20.85 | 0.50 |
| Third Quarter | 23.83 | 22.03 | 0.50 |
| Fourth Quarter | 25.28 | 23.33 | 0.50 |

We make quarterly cash distributions of our available cash. Available cash is defined in our partnership agreement as, generally, the sum of our consolidated cash receipts less consolidated cash disbursements and changes in cash reserves established by our general partner for future requirements. To the extent necessary and due to the seasonal nature of our operations, we will generally reserve cash inflows from our second and third fiscal quarters for distributions during our first and fourth fiscal quarters. Based upon our current financial condition and results of operations, our general partner currently believes that during fiscal 2008 and 2009 we will be able to make quarterly cash distributions per common unit comparable to those quarterly distributions made during our last two fiscal years; however, no assurances can be given that such distributions will be made or the amount of such distributions. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources" for a discussion of the financial tests and covenants which place limits on the amount of cash that we can use to pay distributions.

Recent Sales of Unregistered Securities

There were no issuances of unregistered securities during fiscal 2007.

Ferrellgas Partners Tax Matters

Ferrellgas Partners is a master limited partnership and thus not subject to federal income taxes. Instead, our common unitholders are required to report for income tax purposes their allocable share of our income, gains, losses, deductions and credits, regardless of whether we make distributions to our common unitholders. Accordingly, each common unitholder should consult its own tax advisor in analyzing the federal, state, and local tax consequences applicable to its ownership or disposition of our common units. Ferrellgas Partners reports its tax information on a calendar year basis, while financial reporting is based on a fiscal year ending July 31.

Common Equity of Other Registrants

There is no established public trading market for the common equity of the operating partnership, Ferrellgas Partners Finance Corp. or Ferrellgas Finance Corp. All of the common equity of the operating partnership and Ferrellgas Partners Finance Corp. is held by Ferrellgas Partners and all of the common equity of Ferrellgas Finance Corp. is held by the operating partnership. There are no equity securities of the operating partnership, Ferrellgas Partners Finance Corp. or Ferrellgas Finance Corp. authorized for issuance under any equity compensation plan. During fiscal 2007, there were no issuances of securities of the operating partnership, Ferrellgas Partners Finance Corp. or Ferrellgas Finance Corp.

Neither Ferrellgas Partners Finance Corp. nor Ferrellgas Finance Corp. has declared or paid any cash dividends on its common equity during fiscal 2006 or 2007. The operating partnership distributes cash declared on its common equity four times per fiscal year. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — Financing Activities — Distributions paid by the operating partnership" for a discussion of its distributions during fiscal 2007. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources" for a discussion of the financial tests and covenants which place limits on the amount of cash that the operating partnership can use to pay distributions.

Equity Compensation Plan Information

See "Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Unitholder Matters — Securities Authorized for Issuance Under Equity Compensation Plans."

ITEM 6. SELECTED FINANCIAL DATA.

The following tables present selected consolidated historical financial and operating data for Ferrellgas Partners and the operating partnership.

| | Ferrellgas Partners, L.P. Year Ended July 31, | | | | |
|---|--|------------------|------------------|-------------------|-------------------|
| | 2007 | 2006 | 2005 | 2004 | 2003 |
| | (In thousands, except per unit data) | | | | |
| Income Statement Data: | | | | | |
| Total revenues | \$ 1,992,440 | \$ 1,895,470 | \$ 1,754,114 | \$ 1,308,386 | \$ 1,165,678 |
| Interest expense | 87,953 | 84,235 | 91,518 | 74,467 | 63,664 |
| Earnings (loss) from continuing operations before discontinued operations and cumulative effect of change in accounting principle | 34,800 | 25,009 | (15,375) | 20,501 | 52,970 |
| Basic and diluted earnings (loss) per common unit from continuing operations before discontinued operations and cumulative effect of change in accounting principle | \$ 0.55 | \$ 0.41 | \$ (0.41) | \$ 0.30 | \$ 1.15 |
| Cash distributions declared per common unit | \$ 2.00 | \$ 2.00 | \$ 2.00 | \$ 2.00 | \$ 2.00 |
| Balance Sheet Data at end of period: | | | | | |
| Working capital (deficit)(1) | \$ 42,503 | \$ 27,244 | \$ 38,885 | \$ 46,137 | \$ (3,862) |
| Total assets | 1,503,403 | 1,549,500 | 1,508,973 | 1,578,175 | 1,061,396 |
| Long-term debt | 1,011,751 | 983,545 | 948,977 | 1,153,652 | 888,226 |
| Partners' capital | 236,657 | 265,745 | 333,678 | 202,099 | 2,919 |
| Operating Data: | | | | | |
| Propane sales volumes (in thousands of gallons) | 804,732 | 808,890 | 897,606 | 873,711 | 898,622 |
| Capital expenditures : | | | | | |
| Maintenance | \$ 16,935 | \$ 13,003 | \$ 17,259 | \$ 20,422 | \$ 14,187 |
| Growth | 29,732 | 29,448 | 25,089 | 12,270 | 4,123 |
| Technology initiative | — | 915 | 10,466 | 8,688 | 14,699 |
| Tank lease buyout | — | — | — | — | 154,129 |
| Acquisition | 35,466 | 38,057 | 31,699 | 438,326 | 41,310 |
| Total | <u>\$ 82,133</u> | <u>\$ 81,423</u> | <u>\$ 84,513</u> | <u>\$ 479,706</u> | <u>\$ 228,448</u> |

(1) Working capital (deficit) is the sum of current assets less current liabilities.

Ferrelgas, L.P.
Year Ended July 31,

| | 2007 | 2006 | 2005 | 2004 | 2003 |
|--|------------------|------------------|------------------|-------------------|-------------------|
| Income Statement Data: | | | | | |
| Total revenues | \$ 1,992,440 | \$ 1,895,470 | \$ 1,754,114 | \$ 1,308,386 | \$ 1,165,678 |
| Interest expense | 64,201 | 60,537 | 67,430 | 54,242 | 45,317 |
| Earnings from continuing operations before discontinued operations and cumulative effect of change in accounting principle | 59,427 | 49,465 | 9,128 | 41,410 | 79,598 |
| Balance Sheet Data at end of period: | | | | | |
| Working capital(1) | \$ 44,737 | \$ 28,874 | \$ 41,078 | \$ 48,593 | \$ 7,792 |
| Total assets | 1,499,951 | 1,544,051 | 1,504,271 | 1,570,990 | 1,055,691 |
| Long-term debt | 741,900 | 713,316 | 678,367 | 882,662 | 668,657 |
| Partners' capital | 511,356 | 539,910 | 608,987 | 475,567 | 231,815 |
| Operating Data: | | | | | |
| Propane sales volumes (in thousands of gallons) | 804,732 | 808,890 | 897,606 | 873,711 | 898,622 |
| Capital expenditures: | | | | | |
| Maintenance | \$ 16,935 | \$ 13,003 | \$ 17,259 | \$ 20,422 | \$ 14,187 |
| Growth | 29,732 | 29,448 | 25,089 | 12,270 | 4,123 |
| Technology initiative | — | 915 | 10,466 | 8,688 | 14,699 |
| Tank lease buyout | — | — | — | — | 154,129 |
| Acquisition | 35,466 | 38,057 | 32,430 | 438,326 | 41,310 |
| Total | <u>\$ 82,133</u> | <u>\$ 81,423</u> | <u>\$ 85,244</u> | <u>\$ 479,706</u> | <u>\$ 228,448</u> |

(1) Working capital is the sum of current assets less current liabilities.

Our capital expenditures fall generally into five categories:

- maintenance capital expenditures, which include capitalized expenditures for betterment and replacement of property, plant and equipment;
- growth capital expenditures, which include expenditures for purchases of both bulk and portable propane tanks and other equipment to facilitate expansion of our customer base and operating capacity;
- technology initiative capital expenditures, which include expenditures for purchases of computer hardware and software and the development of new software;
- tank lease buyout expenditures, which are related to the purchase of bulk propane tanks and related assets during fiscal 2003 that we previously leased; these bulk propane tanks were originally leased in connection with the Thermogas acquisition, which we completed in fiscal 2000; and
- acquisition capital expenditures, which include expenditures related to the acquisition of retail distribution propane operations; acquisition capital expenditures represent the total cost of acquisitions less working capital acquired.

The sale of our non-strategic storage assets and the use of proceeds from that sale to retire long-term debt resulted in a significant decrease in our total assets and long-term debt as of July 31, 2005 as compared to July 31, 2004. See Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations — Discontinued operations."

The Blue Rhino contribution resulted in a significant increase in our total assets, long-term debt and partners' capital as of July 31, 2004 as compared to July 31, 2003.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Our management's discussion and analysis of financial condition and results of operations relates to Ferrellgas Partners L.P. and the operating partnership.

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. have nominal assets, do not conduct any operations and have no employees. Ferrellgas Partners Finance Corp. serves as co-obligor for debt securities of Ferrellgas Partners and Ferrellgas Finance Corp. serves as co-obligor for debt securities of the operating partnership. Accordingly, and due to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. is not presented in this section.

The following is a discussion of our historical financial condition and results of operations and should be read in conjunction with our historical consolidated financial statements and accompanying Notes thereto included elsewhere in this Annual Report on Form 10-K.

The discussions set forth in the "Results of Operations" and "Liquidity and Capital Resources" sections generally refer to Ferrellgas Partners and its consolidated subsidiaries. However, in these discussions there exists two material differences between Ferrellgas Partners and the operating partnership. Those material differences are:

- because Ferrellgas Partners issued \$268.0 million in aggregate principal amount of 8³/₄% senior notes due fiscal 2012, the two partnerships incur different amounts of interest expense on their outstanding indebtedness; see the statements of earnings in their respective consolidated financial statements and Notes J — Long-term debt — in the respective notes to their consolidated financial statements; and
- Ferrellgas Partners issued common units in several transactions during fiscal 2006 and fiscal 2007.

Overview

We are a leading distributor of propane and related equipment and supplies to customers primarily in the United States. We believe that we are the second largest retail marketer of propane in the United States, including the largest national provider of propane by portable tank exchange as measured by our propane sales volumes in fiscal 2007. We serve more than one million residential, industrial/commercial, propane tank exchange, agricultural and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the country.

The market for propane is seasonal because of increased demand during the winter months primarily for the purpose of providing heating in residential and commercial buildings. Consequently, sales and operating profits are concentrated in our second and third fiscal quarters, which are during the winter heating season of November through March. However, the propane by portable tank exchanges sales volume provides us increased operating profits during our first and fourth fiscal quarters due to its counter-seasonal business activities. It also provides us the ability to better utilize our seasonal resources at our retail distribution locations. Other factors affecting our results of operations include competitive conditions, energy commodity prices, demand for propane, timing of acquisitions and general economic conditions in the United States.

We use information on temperatures to understand how our results of operations are affected by temperatures that are warmer or colder than normal. We use the definition of "normal" temperatures based on information published by the National Oceanic and Atmospheric Administration ("NOAA"). Based on this information we calculate a ratio of actual heating degree days to normal heating degree days. Heating degree days are a general indicator of weather impacting propane usage.

Weather conditions have a significant impact on demand for propane for heating purposes during the winter heating season of November through March. Accordingly, the volume of propane used by our customers for this purpose is directly affected by the severity of the winter weather in the regions we serve and can vary substantially from year to year. In any given region, sustained warmer-than-normal temperatures will tend to result in reduced propane use, while sustained colder-than-normal temperatures will tend to result in greater use.

Our gross margin from propane and other gas liquids sales is primarily based on the cents-per-gallon difference between the sale price we charge our customers and our costs to purchase and deliver propane to our propane distribution locations. Our residential customers and portable tank exchange customers typically provide us a greater cents-per-gallon margin than our industrial/commercial, agricultural and other customers. The wholesale propane price per gallon is subject to various market conditions and may fluctuate based on changes in demand, supply and other energy commodity prices, primarily crude oil and natural gas as propane prices tend to correlate with the fluctuations of these underlying commodities. We employ risk management activities that attempt to mitigate risks related to the purchasing and transporting of propane.

We continue to pursue the following business strategies:

- maximize operating efficiencies through utilization of our technology platform;
- capitalize on our national presence and economies of scale;
- expand our operations through disciplined acquisitions and internal growth; and
- align employee interest with our investors through significant employee ownership.

Net earnings in fiscal 2007 was \$34.8 million compared to net earnings in fiscal 2006 of \$25.0 million. The increase in net earnings of \$9.8 million was primarily due to the following:

- Gross margin from propane and other gas liquids sales increased \$21.5 million primarily due to higher average propane margins per gallon, temperatures which were 6% colder than the prior year, and acquisitions completed within the last 12 months.;
- Operating expense increased \$6.0 million primarily due to continued tank exchange growth and acquisitions completed within the last 12 months.
- Interest expense increased \$3.7 million primarily due to increased borrowings on our unsecured bank credit facilities primarily to fund acquisitions and growth capital expenditures.
- Loss on disposal of assets and other increased \$3.3 million primarily due to a loss on the sale of non-strategic assets in the current year as well as a gain on the sale of non-strategic assets in the prior year that was not repeated in the current year.

On July 29, 2005, we sold certain non-strategic storage and terminal assets located in Arizona, Kansas, Minnesota, North Carolina and Utah. We consider the sale of these assets to be discontinued operations. The proceeds from this sale were used to retire a portion of our long-term debt including accrued interest and a portion of our borrowings outstanding on our bank credit facility.

Forward-looking statements

Statements included in this report include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. They often use words such as "anticipate," "believe," "intend," "plan," "projection," "forecast," "strategy," "position," "continue," "estimate," "expect," "may," "will," or the negative of those terms or other variations of them or comparable terminology. These statements often discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future and are based upon the beliefs and assumptions of our management and on the information currently available to them. In particular, statements, express or implied, concerning future operating results or our ability to generate sales, income or cash flow are forward-looking statements.

Forward-looking statements are not guarantees of performance. You should not put undue reliance on any forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause our actual results to differ materially from those expressed in or implied by these forward-looking statements. Many of the factors that will affect our future results are beyond our ability to control or predict.

Some of our forward-looking statements include the following:

- whether the operating partnership will have sufficient funds to meet its obligations, including its obligations under its debt securities, and to enable it to distribute to Ferrellgas Partners sufficient funds to permit Ferrellgas Partners to meet its obligations with respect to its existing debt and equity securities;
- whether Ferrellgas Partners and the operating partnership will continue to meet all of the quarterly financial tests required by the agreements governing their indebtedness; and
- the expectation that revenues — propane and other liquids sales, cost of product sold — propane and other gas liquids, gross margin — propane and other gas liquids, operating income and earnings from continuing operations will increase in fiscal 2008.

When considering any forward-looking statement, you should also keep in mind the risk factors in Item 1A. "Risk Factors." Any of these risks could impair our business, financial condition or results of operations. Any such impairment may affect our ability to make distributions to our unitholders or pay interest on the principal of any of our debt securities. In addition, the trading price, if any, of our securities could decline as a result of any such impairment.

Except for our ongoing obligations to disclose material information as required by federal securities laws, we undertake no obligation to update any forward-looking statements or risk factors after the date of this annual report.

In addition, the classification of Ferrellgas Partners and the operating partnership as partnerships for federal income tax purposes means that we do not generally pay federal income taxes. We do, however, pay taxes on the income of our subsidiaries that are corporations. We rely on a legal opinion from our counsel, and not a ruling from the Internal Revenue Service, as to our proper classification for federal income tax purposes. See the section entitled "Item 1A. Risk Factors — Tax Risks — The IRS could treat us as a corporation for tax purposes, which would substantially reduce the cash available for distribution to our unitholders."

Results of Operations

Fiscal Year Ended July 31, 2007 vs. July 31, 2006

| | 2007 | 2006 | Increase (Decrease) | Percentage Change |
|--|------------------------|--------------|------------------------|----------------------|
| | (Amounts in thousands) | | | |
| Propane sales volumes (gallons) | 804,732 | 808,890 | (4,158) | (0.5)% |
| Propane and other gas liquids sales | \$ 1,757,423 | \$ 1,697,940 | 59,483 | 3.5% |
| Gross margin from propane and other gas liquids sales(a) | 610,254 | 588,763 | 21,491 | 3.7% |
| Operating income | 126,768 | 111,222 | 15,546 | 14.0% |
| Interest expense | 87,953 | 84,235 | 3,718 | 4.4% |

(a) Gross margin from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold — propane and other gas liquids sales.

Propane sales volumes during fiscal 2007 were 4.2 million gallons less than the prior year period. Although temperatures during fiscal 2007 were 6% colder than the prior year period, we believe consistently high propane prices have led to continued customer conservation that more than offset this colder weather and gallons gained through acquisitions completed during the last twelve months. Although the wholesale market price of propane has remained consistent since the prior year period, the wholesale market price has increased 27% since fiscal 2005. The wholesale market price per gallon at one of the major supply points, Mt. Belvieu, Texas, averaged \$1.04 and \$1.03 per gallon during fiscal 2007 and 2006, respectively, compared to an average of \$0.82 per gallon during fiscal 2005.

Propane and other gas liquids sales increased \$59.5 million compared to the prior year period. This increase was primarily due to colder weather as discussed above, approximately \$54.0 million related to the effect of increased sales prices per gallon, approximately \$22.0 million related to acquisitions completed during the last

twelve months and approximately \$14.6 million related to an increase in lower-margin wholesale and other third party sales. We believe these increases were partially offset by customer conservation, as discussed above.

Gross margin from propane and other gas liquids increased \$21.5 million compared to the prior year period. Approximately \$23.3 million related to improved margins per gallon and approximately \$9.7 million related to acquisitions completed during the last twelve months. We believe these increases together with the effect of colder weather were partially offset by customer conservation, both as discussed above.

Operating income increased \$15.5 million compared to the prior year period primarily due to the previously mentioned gross margin from propane and other gas liquids sales which increased approximately \$21.5 million. This increase in operating income was partially offset by a \$6.0 million increase in operating expenses and a \$3.3 million increase in loss on disposal of assets and other. Operating expense increased primarily due to continued tank exchange growth and acquisitions completed during the last twelve months. Loss on disposal of assets and other increased primarily due to a loss on the sale of non-strategic assets in the current year as well as a gain on the sale of non-strategic assets in the prior year period that was not repeated during the current year period.

Interest expense increased \$3.7 million compared to the prior year period primarily due to increased borrowings on our unsecured bank credit facilities primarily to fund acquisition and growth capital expenditures, partially offset by retirement of a portion of our fixed rate senior notes during the first quarter of fiscal 2007.

Interest expense of the operating partnership

Interest expense increased \$3.7 million compared to the prior year primarily due to increased borrowings on our unsecured bank credit facilities primarily to fund acquisition and growth capital expenditures, partially offset by retirement of a portion of our fixed rate senior notes during the first quarter of fiscal 2007.

Forward looking statements.

We expect increases in fiscal 2008 for revenue — propane and other gas liquids sales, cost of product sold — propane and other gas liquids sales, gross margin — propane and other gas liquids sales, operating income and net earnings as compared to fiscal 2007 due to:

- our assumption that interest rates will remain relatively stable in fiscal 2008;
- our assumption that weather will remain close to normal during fiscal 2008; and
- our assumption that propane sales volumes will increase in fiscal 2008.

Fiscal Year Ended July 31, 2006 vs. July 31, 2005

| | 2006 | 2005 | Increase (Decrease) | Percentage Change |
|--|------------------------|--------------|------------------------|----------------------|
| | (Amounts in thousands) | | | |
| Propane sales volumes (gallons) | 808,890 | 897,606 | (88,716) | (9.9)% |
| Propane and other gas liquids sales | \$ 1,697,940 | \$ 1,592,325 | 105,615 | 6.6% |
| Gross margin from propane and other gas liquids sales(a) | 588,763 | 540,320 | 48,443 | 9.0% |
| Operating income | 111,222 | 75,788 | 35,434 | 46.8% |
| Interest expense | 84,235 | 91,518 | (7,283) | (8.0)% |

(a) Gross margin from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold — propane and other gas liquids sales.

Propane sales volumes during fiscal 2006 decreased 88.7 million gallons compared to the prior year period primarily due to customer conservation caused by higher commodity prices and warmer than normal temperatures, partially offset by gallons acquired through acquisitions completed during fiscal 2006 and 2005 and continued tank exchange gallon growth. Heating degree days, as reported by NOAA, were 11% warmer than normal during fiscal 2006 compared to being 6% warmer than normal during fiscal 2005.

Propane and other gas liquids sales and the related cost of product sold increased due to the effect of a significant increase in the wholesale cost of propane during fiscal 2006 as compared to the prior year period. The wholesale market price per gallon at one of the major supply points, Mt. Belvieu, Texas, averaged \$1.03 per gallon during fiscal 2006, compared to an average of \$0.82 per gallon in the prior year period. Other major supply points in the United States have also experienced significant increases.

Propane and other gas liquids sales increased \$105.6 million compared to the prior year period. Approximately \$227.8 million of this increase was primarily due to the effect of the significant increase in the wholesale cost per gallon of propane on our sales price per gallon, as discussed above, and, to a lesser extent, continued tank exchange gallon growth. This increase was partially offset by the impact from decreased propane sales volumes and warmer than normal weather, as discussed above.

Gross margin from propane and other gas liquids increased \$48.4 million compared to the prior year period. The increase in gross profit was primarily due to higher average propane margins per gallon provided by enhanced controls over pricing attributable to our new technology platform completed during the first month of fiscal 2006, the continued growth in tank exchange volumes and acquisitions completed during fiscal 2006 and 2005. These increases in gross margin from propane and other gas liquids were partially offset by the impact from decreased propane sales volumes, as discussed above. Also contributing to the increased gross margin was the prior year period's \$9.7 million negative contribution to gross margin during fiscal 2005 related to risk management trading activities that was not repeated during fiscal 2006.

Operating income increased \$35.4 million compared to the prior year period primarily due to the previously mentioned increase in gross margin from propane and other gas liquids, which was partially offset by an \$8.7 million increase in operating expense and a \$5.3 million increase in general and administrative expense. Operating expense increased due to variable expenses primarily related to the continued growth of tank exchange gallons, increased fuel costs, performance — based compensation, acquisitions completed during fiscal 2006 and 2005 and internal growth. The increase in operating expense was partially offset by personnel savings related to the deployment of our new technology platform discussed above. General and administrative expense increased primarily due to a non-cash compensation expense related to the adoption of Statement of Financial Accounting Standards ("SFAS") No. 123(R), "Share-Based Payment" ("SFAS No. 123(R)") and performance-based compensation expense.

Interest expense decreased \$7.3 million compared to the prior year primarily due to the retirement of a portion of our fixed rate senior notes during the fourth quarter of fiscal 2005.

Interest expense of the operating partnership

Interest expense decreased \$6.9 million compared to the prior year primarily due to the retirement of a portion of our fixed rate senior notes during the fourth quarter of fiscal 2005.

Discontinued operations

On July 29, 2005, we announced the closing of the sale of certain non-strategic storage and terminal assets located in Arizona, Kansas, Minnesota, North Carolina and Utah receiving approximately \$144.0 million in cash. We recorded a gain of \$97.0 million on the sale. We consider the sale of these assets to be discontinued operations and have reported results of operations from these assets as discontinued operations for all periods presented on the consolidated statements of earnings. See Note E — Discontinued operations — to our consolidated financial

statements for further discussion about the sale of these assets. Operating results of discontinued operations are as follows:

| | For the Year Ended July 31, 2005 (Amounts in thousands) | |
|---|---|---------|
| Total revenues | \$ | 89,339 |
| Cost of product sold-propane and gas liquids sales | | 77,407 |
| Operating expense | | 2,506 |
| Depreciation and amortization expense | | 1,189 |
| Equipment lease expense | | 22 |
| Loss on disposal of assets and other | | (36) |
| Earnings before income taxes, minority interest and discontinued operations | | 8,251 |
| Minority interest | | 1,063 |
| Gain on sale of discontinued operations | | 97,001 |
| Earnings from discontinued operations, net of minority interest | \$ | 104,189 |

Liquidity and Capital Resources

Our cash requirements include working capital requirements, debt service payments, the minimum quarterly common unit distribution, acquisition and capital expenditures. The minimum quarterly distribution of \$0.50 was paid on September 14, 2007 to all common units that were outstanding on September 7, 2007, and represents the fifty-second consecutive minimum quarterly distribution paid to our common unitholders dating back to October 1994. Our working capital requirements are subject to, among other things, the price of propane, delays in the collection of receivables, volatility in energy commodity prices, liquidity imposed by insurance providers, downgrades in our credit ratings, decreased trade credit, significant acquisitions, the weather and other changes in the demand for propane. Relatively colder weather and higher propane prices during the winter heating season are factors that could significantly increase our working capital requirements.

Our ability to satisfy our obligations is dependent upon future performance, which will be subject to prevailing economic, financial, business, weather conditions and other factors, many of which are beyond our control. Due to the seasonality of the retail propane distribution business, a significant portion of our cash flow from operations is generated during the winter heating season, which occurs during our second and third fiscal quarters. Our net cash provided by operating activities primarily reflects earnings from our business activities adjusted for depreciation and amortization and changes in our working capital accounts. Historically, we generate significantly lower net cash from operating activities in our first and fourth fiscal quarters as compared to our second and third fiscal quarters because fixed costs generally exceed revenues and related costs and expenses during the non-peak heating season. Subject to meeting the financial tests discussed below, our general partner believes that the operating partnership will have sufficient funds available to meet its obligations, and to distribute to Ferrellgas Partners sufficient funds to permit Ferrellgas Partners to meet its obligations for fiscal 2008 and 2009. In addition, our general partner believes that the operating partnership will have sufficient funds available to distribute to Ferrellgas Partners sufficient cash to pay the minimum quarterly distribution on all of its common units for fiscal 2008 and 2009.

Our bank credit facilities, public debt, private debt and accounts receivable securitization facility contain several financial tests and covenants restricting our ability to pay distributions, incur debt and engage in certain other business transactions. In general, these tests are based on our debt to cash flow ratio and cash flow to interest expense ratio. Our general partner currently believes that the most restrictive of these tests are debt incurrence limitations under the terms of our bank credit and accounts receivable securitization facilities and limitations on the payment of distributions within our 8³/₄% senior notes due 2012. The bank credit and accounts receivable securitization facilities generally limit the operating partnership's ability to incur debt if it exceeds prescribed ratios of either debt to cash flow or cash flow to interest expense. Our 8³/₄% senior notes restrict payments if a minimum ratio of cash flow to interest expense is not met, assuming certain exceptions to this ratio limit have previously been exhausted. This restriction places limitations on our ability to make restricted payments such as the

payment of cash distributions to unitholders. The cash flow used to determine these financial tests generally is based upon our most recent cash flow performance giving pro forma effect for acquisitions and divestitures made during the test period. Our bank credit facilities, public debt, private debt and accounts receivable securitization facility do not contain early repayment provisions related to a potential decline in our credit rating.

As of July 31, 2007, we met all the required quarterly financial tests and covenants. Based upon current estimates of our future cash flow, our general partner believes that we will be able to continue to meet all of the required quarterly financial tests and covenants for fiscal 2008 and 2009. However, we may not meet the applicable financial tests in future quarters if we were to experience:

- significantly warmer than normal winter temperatures;
- a continued volatile energy commodity cost environment;
- an unexpected downturn in business operations; or
- a general economic downturn in the United States.

This failure could have a materially adverse effect on our operating capacity and cash flows and could restrict our ability to incur debt or to make cash distributions to our unitholders, even if sufficient funds were available. Depending on the circumstances, we may consider alternatives to permit the incurrence of debt or the continued payment of the quarterly cash distribution to our unitholders. No assurances can be given, however, that such alternatives can or will be implemented with respect to any given quarter.

We expect our future capital expenditures, working capital and debt service needs to be provided by a combination of cash generated from future operations, existing cash balances, our bank credit facilities or our accounts receivable securitization facility. See additional information about our accounts receivable securitization facility in "Operating Activities — Accounts receivable securitization." In order to reduce existing indebtedness, fund future acquisitions and expansive capital projects, we may obtain funds from our facilities, we may issue additional debt to the extent permitted under existing financing arrangements or we may issue additional equity securities, including, among others, common units.

Toward this purpose, the following registration statements were effective upon filing or declared effective by the SEC:

- a shelf registration statement for the periodic sale of common units, debt securities, and/or other securities. Ferrellgas Partners Finance Corp. may, at our election, be the obligor on any debt securities issued by Ferrellgas Partners under this shelf registration statement;
- an "acquisition" shelf registration statement for the periodic sale of up to \$250.0 million of common units to fund acquisitions. As of August 31, 2007, we had \$240.0 million available under this shelf registration statement; and
- a shelf registration statement for the periodic sale of up to \$200.0 million of common units in connection with the Ferrellgas Partners' direct purchase and distribution reinvestment plan. As of August 31, 2007 we had \$200.0 million available under this shelf agreement.

Operating Activities

Net cash provided by operating activities was \$143.6 million for fiscal 2007, compared to net cash provided by operating activities of \$93.0 million for the prior year period. This increase in cash provided by operating activities is primarily due to cash inflows of approximately \$98.3 million related to the timing of inventory purchases, approximately \$21.5 million related to the timing of accounts receivable collections and approximately \$16.7 million from improved results of operations as discussed above. These cash inflows were partially offset by cash outflows of approximately \$39.8 million related to the timing of accounts payable disbursements, approximately \$24.8 million related to the timing of customer deposit reimbursements, and approximately \$13.0 million due to net cash decreases from the utilization of our accounts receivable securitization facility.

Accounts receivable securitization

Cash flows from our accounts receivable securitization facility decreased \$13.0 million primarily because more of our working capital needs were funded by improved results from operations. We contributed net funding of \$9.0 million to this facility during fiscal 2007, compared to receiving net funding of \$4.0 million in the prior year period.

Our strategy for obtaining liquidity at the lowest cost of capital is to initially utilize the accounts receivable securitization facility before borrowings under the operating partnership's bank credit facilities. See additional discussion about the operating partnership's bank credit facilities in "Financing Activities — Bank credit facilities." Our utilization of the accounts receivable securitization facility is limited by the amount of accounts receivable that we are permitted to transfer according to the facility agreement. This arrangement allows for the proceeds of up to \$160.0 million from the sale of accounts receivable, depending upon the timing of the year and available undivided interests in our accounts receivable from certain customers. We renewed this facility effective May 31, 2007, for a 364-day commitment with JPMorgan Chase Bank, N.A and Fifth Third Bank. At July 31, 2007, we had transferred \$76.3 million of our trade accounts receivable with the ability to transfer, at our option, an additional \$6.3 million to the accounts receivable securitization facility. As our trade accounts receivable increase during the winter heating season, the accounts receivable securitization facility permits us to transfer additional trade accounts receivable to the facility, thereby providing additional cash for working capital needs. This transaction is reflected in our consolidated financial statements as a sale of accounts receivable and a retained interest in transferred accounts receivable.

The operating partnership

Net cash provided by operating activities was \$167.4 million for fiscal 2007, compared to net cash provided by operating activities of \$116.8 million for the prior year period. This increase in cash provided by operating activities is primarily due to cash inflows of approximately \$98.3 million related to the timing of inventory purchases, approximately \$21.5 million related to the timing of accounts receivable collections and approximately \$16.8 million from improved results of operations. These cash inflows were partially offset by cash outflows of approximately \$39.8 million related to the timing of accounts payable disbursements, approximately \$24.8 million related to the timing of customer deposit reimbursements, and approximately \$13.0 million due to net cash decreases from the utilization of our accounts receivable securitization facility.

Investing Activities

Net cash used in investing activities was \$75.1 million for fiscal 2007, compared to net cash used in investing activities of \$51.3 million for the prior year period.

Capital expenditures

We incurred capital expenditures of \$46.7 million during fiscal 2007 as compared to \$43.4 million in the prior year period primarily due to increased growth and maintenance expenditures.

We lease property, computer equipment, propane tanks, light and medium duty trucks, truck tractors and transport trailers. We believe leasing is a cost-effective method for meeting our equipment needs. During fiscal 2007, we purchased \$0.3 million of vehicles whose lease terms expired during the period.

Acquisitions

During fiscal 2007, we used \$31.7 million in cash for the acquisition of nine propane businesses as compared to \$21.2 million in cash in the prior year period.

Financing Activities

During fiscal 2007, net cash used in financing activities was \$64.4 million compared to net cash used in financing activities of \$45.7 million for the prior year period. This increase in cash used in financing activities was

primarily due to cash outflows related to net reductions of long-term debt and short-term borrowings which were partially offset by increased cash inflows from the issuance of common units.

Common unit issuance

During the first quarter of fiscal 2007, we received proceeds of \$44.3 million, net of issuance costs, from the issuance of 1.9 million common units to Ferrell Companies pursuant to Ferrellgas Partners' Direct Investment Plan and general partner contributions. We used the net proceeds to reduce borrowings on our unsecured bank credit facility.

Distributions

We paid the minimum quarterly distributions on all common units, as well as general partner interests, totaling \$127.1 million during fiscal 2007 in connection with the distributions declared for the three months ended July 31, 2006, October 31, 2006, January 31, 2007, and April 30, 2007. The minimum quarterly distribution on all common units and related general partner distributions for the three months ended July 31, 2007 of \$31.8 million was paid on September 14, 2007 to holders of record on September 7, 2007.

On August 1, 2007, Ferrellgas made scheduled principal payments of \$90.0 million of the 8.78% Series B Senior Notes using proceeds from borrowings on the unsecured bank credit facilities.

Bank credit facilities

During August 2006, we executed a Commitment Increase Agreement to our existing unsecured bank credit facility, which will mature April 22, 2010, unless extended or renewed, increasing the borrowing capacity from \$365.0 million to \$375.0 million.

During May 2007, we entered into a new unsecured bank credit facility with additional borrowing capacity of up to \$150.0 million which will mature on August 1, 2009, unless extended or renewed.

At July 31, 2007, \$177.8 million of borrowings and \$50.2 million of letters of credit were outstanding under our unsecured bank credit facilities. Letters of credit are currently used to cover obligations primarily relating to requirements for insurance coverage and, to a lesser extent, risk management activities and product purchases. At July 31, 2007, we had \$297.0 million available for working capital, acquisition, capital expenditure and general partnership purposes under our unsecured bank credit facilities.

All borrowings under our unsecured bank credit facilities bear interest, at our option, at a rate equal to either:

- a base rate, which is defined as the higher of the federal funds rate plus 0.50% or Bank of America's prime rate (as of July 31, 2007, the federal funds rate and Bank of America's prime rate were 5.28% and 8.25%, respectively); or
- the Eurodollar Rate plus a margin varying from 1.50% to 2.50% (as of July 31, 2007, the one-month and three-month Eurodollar Rate was 5.32% and 5.35%, respectively).

In addition, an annual commitment fee is payable on the daily unused portion of our unsecured bank credit facilities at a per annum rate varying from 0.375% to 0.500% (as of July 31, 2007, the commitment fee per annum rate was 0.375%).

We believe that the liquidity available from our unsecured bank credit facilities and our accounts receivable securitization facility will be sufficient to meet our future capital expenditures, working capital, debt service and letter of credit requirements for fiscal 2008 and 2009. See "Operating Activities" for discussion about our accounts receivable securitization facility. However, if we were to experience an unexpected significant increase in these requirements, our needs could exceed our immediately available resources. Events that could cause increases in these requirements include, but are not limited to the following:

- a significant increase in the wholesale cost of propane;
- a significant delay in the collections of accounts receivable;

- increased volatility in energy commodity prices related to risk management activities;
- increased liquidity requirements imposed by insurance providers;
- a significant downgrade in our credit rating;
- decreased trade credit; or
- a significant acquisition.

If one or more of these or other events caused a significant use of available funding, we may consider alternatives to provide increased liquidity and capital funding. No assurances can be given, however, that such alternatives would be available, or, if available, could be implemented.

The operating partnership

The financing activities discussed above also apply to the operating partnership except for cash flows related to distributions and contributions received, as discussed below.

Distributions paid by the operating partnership

The operating partnership paid quarterly distributions totaling \$152.1 million during fiscal 2007 to Ferrellgas Partners, L.P. and our general partner. On September 14, 2007, the operating partnership paid a cash distribution to Ferrellgas Partners and our general partner totaling \$32.1 million.

Contributions received by the operating partnership

On August 29, 2006, the operating partnership received cash contributions of \$45.6 million and \$0.5 million from Ferrellgas Partners and the general partner, respectively, primarily in connection with the issuance by Ferrellgas Partners of 1.9 million common units to Ferrell Companies. These proceeds were used to retire a portion of the \$58.0 million borrowed under the unsecured bank credit facility. The common units were issued pursuant to Ferrellgas Partners' Direct Investment Plan.

Disclosures about Effects of Transactions with Related Parties

We have no employees and are managed and controlled by our general partner. Pursuant to our partnership agreement, our general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on our behalf, and all other necessary or appropriate expenses allocable to us or otherwise reasonably incurred by our general partner in connection with operating our business. These reimbursable costs, which totaled \$229.4 million for fiscal 2007, include compensation and benefits paid to employees of our general partner who perform services on our behalf, as well as related general and administrative expenses.

Related party common unitholder information consisted of the following:

| | Common Unit Ownership at July 31, 2007 | Distributions Paid For the Year Ended July 31, 2007 |
|--------------------------|--|---|
| Ferrell Companies(1) | 20,080.8 | \$ 40,162 |
| FCI Trading Corp.(2) | 195.7 | 391 |
| Ferrell Propane, Inc.(3) | 51.2 | 102 |
| James E. Ferrell(4) | 4,292.0 | 8,584 |

- (1) Ferrell Companies is the sole shareholder of our general partner.
- (2) FCI Trading Corp. is an affiliate of the general partner and is wholly-owned by Ferrell Companies.
- (3) Ferrell Propane, Inc. is wholly-owned by our general partner.
- (4) James E. Ferrell ("Mr. Ferrell") is the Chairman and Chief Executive Officer of our general partner.

Also during fiscal 2007, Ferrellgas Partners and the operating partnership together paid the general partner distributions of \$2.8 million for the three months ended July 31, 2006, October 31, 2006, January 31, 2007, and April 30, 2007.

On August 28, 2007, Ferrellgas declared distributions to Ferrell Companies, FCI Trading, Ferrell Propane and Mr. Ferrell (indirectly) of \$10.0 million, \$0.1 million, \$26 thousand and \$2.1 million, respectively, that were paid on September 14, 2007.

During August 2006, Ferrellgas Partners received proceeds of \$44.1 million, from the issuance of 1.9 million common units to Ferrell Companies pursuant to Ferrellgas Partners' Direct Investment Plan. As a result of this issuance, Ferrell Companies owns approximately 32% of Ferrellgas Partners' outstanding common units. Ferrellgas used the proceeds, together with contributions made by the general partner of \$0.5 million to reduce borrowings outstanding under the unsecured bank credit facility.

During February 2007, we made a payment of \$0.3 million to the benefit of Mr. Andrew J. Filipowski pursuant to the indemnification provisions of Blue Rhino Corporation's former bylaws and the Agreement and Plan of Merger with Blue Rhino Corporation. Mr. Filipowski is the brother-in-law of Mr. Billy D. Prim, who is a member of our general partner's Board of Directors.

During April 2007, a payment of \$1.0 million was made to Mr. Prim in accordance with the employment agreement entered into between Mr. Prim and our general partner for his employment as Special Advisor to the Chief Executive Officer which ended in February 2007. Mr. Prim continues to serve on our general partner's Board of Directors.

Ferrell International Limited ("Ferrell International") is beneficially owned by Mr. Ferrell and thus is an affiliate. During the prior year period, we provided limited accounting services to Ferrell International. During fiscal 2007, we recognized no net receipts from providing limited accounting services.

We believe these related party transactions were under terms that were no less favorable to us than those available with third parties.

See Note M — Transactions with related parties and K — Partners' capital — to our consolidated financial statements for additional discussion regarding the effects of transactions with related parties.

Contractual obligations

In the performance of our operations, we are bound by certain contractual obligations.

The following table summarizes our contractual obligations at July 31, 2007:

| | Payment or Settlement Due by Fiscal Year | | | | | | | Total |
|--|--|------------|------------|------------|------------|------------|--------------|-------|
| | 2008 | 2009 | 2010 | 2011 | 2012 | Thereafter | | |
| | (In thousands) | | | | | | | |
| Long-term debt, including current portion(1) | \$ 92,932 | \$ 54,413 | \$ 194,167 | \$ 82,995 | \$ 268,955 | \$ 321,601 | \$ 1,015,063 | |
| Capital lease obligation | 25 | 25 | — | — | — | — | 50 | |
| Fixed rate interest obligations(2) | 66,374 | 60,497 | 55,222 | 48,995 | 46,023 | 42,749 | 319,860 | |
| Operating lease obligations(3) | 34,107 | 23,378 | 16,110 | 11,076 | 5,354 | 16,262 | 106,287 | |
| Operating lease buyouts(4) | 2,478 | 11,498 | 3,166 | 4,853 | 2,533 | 859 | 25,387 | |
| Purchase obligations(5) | | | | | | | | |
| Product purchase commitments(6) | | | | | | | | |
| Estimated payment obligations | 915,760 | 133,543 | — | — | — | — | 1,049,303 | |
| Employment agreements(7) | — | — | — | — | — | 1,088 | 1,088 | |
| Total | \$ 1,111,676 | \$ 283,354 | \$ 268,665 | \$ 147,919 | \$ 322,865 | \$ 382,559 | \$ 2,517,038 | |
| Underlying product purchase volume commitments (in gallons) | 744,870 | 118,681 | — | — | — | — | 863,551 | |

(1) We have long and short-term payment obligations under agreements such as our senior notes and credit facilities. Amounts shown in the table represent our scheduled future maturities of long-term debt (including current maturities thereof) for the periods indicated. For additional information regarding our debt obligations, please see “— Liquidity and Capital Resources — Financing Activities.”

(2) Fixed rate interest obligations represent the amount of interest due on fixed rate long-term debt. These amounts do not include interest on our bank credit facilities, a variable rate debt obligation. As of July 31, 2007, variable rate interest on our outstanding balance of variable rate debt of \$177.8 million would be \$12.8 million on an annual basis. Actual variable rate interest amounts will differ due to changes in interest rates and actual seasonal borrowings under our bank credit facilities.

(3) We lease certain property, plant and equipment under noncancelable and cancelable operating leases. Amounts shown in the table represent minimum lease payment obligations under our third-party operating leases for the periods indicated.

(4) Operating lease buyouts represent the maximum amount we would pay if we were to exercise our right to buyout the assets at the end of their lease term. Historically, we have been successful in renewing certain leases that are subject to buyouts. However, there is no assurance we will be successful in the future.

(5) We define a purchase obligation as an agreement to purchase goods or services that is enforceable and legally binding (unconditional) on us that specifies all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transactions.

(6) We have long and short-term product purchase obligations for propane and energy commodities with third-party suppliers. These purchase obligations are entered into at either variable or fixed prices. The purchase prices that we are obligated to pay under variable price contracts approximate market prices at the time we take delivery of the volumes. Our estimated future variable price contract payment obligations are based on the July 31, 2007 market price of the applicable commodity applied to future volume commitments. Actual future

payment obligations may vary depending on market prices at the time of delivery. The purchase prices that we are obligated to pay under fixed price contracts are established at the inception of the contract. Our estimated future fixed price contract payment obligations are based on the contracted fixed price under each commodity contract. Quantities shown in the table represent our volume commitments and estimated payment obligations under these contracts for the periods indicated.

(7) We have an incentive bonus payable to Mr. Ferrell of \$1.1 million upon his termination of employment with us.

The operating partnership

The contractual obligation table above also applies to the operating partnership, except for long-term debt, including current portion and fixed rate interest obligations, which are summarized in the table below:

| | Payment or Settlement Due by Fiscal Year | | | | | | |
|--|--|------------------|-------------------|------------------------|------------------|-------------------|-------------------|
| | 2008 | 2009 | 2010 | 2011 (In thousands) | 2012 | Thereafter | Total |
| Long-term debt, including current portion(1) | \$ 92,932 | \$ 54,413 | \$ 194,167 | \$ 82,995 | \$ 955 | \$ 321,601 | \$ 747,063 |
| Fixed rate interest obligations(2) | 42,924 | 37,047 | 31,772 | 25,545 | 22,573 | 42,749 | 202,610 |
| Total | \$ 135,856 | \$ 91,460 | \$ 225,939 | \$ 108,540 | \$ 23,528 | \$ 364,350 | \$ 949,673 |

- (1) The operating partnership has long and short-term payment obligations under agreements such as the operating partnership's senior notes and credit facilities. Amounts shown in the table represent the operating partnership's scheduled future maturities of long-term debt (including current maturities thereof) for the periods indicated. For additional information regarding the operating partnership's debt obligations, please see "— Liquidity and Capital Resources — Financing Activities."
- (2) Fixed rate interest obligations represent the amount of interest due on fixed rate long-term debt. These amounts do not include interest on our bank credit facilities, a variable rate debt obligation. As of July 31, 2007, variable rate interest on our outstanding balance of variable rate debt of \$177.8 million would be \$12.8 million on an annual basis. Actual variable rate interest amounts will differ due to changes in interest rates and actual seasonal borrowings under our bank credit facilities.

Off-balance sheet financing arrangements

In this section we discuss our off-balance sheet arrangements that have or are reasonably likely to have a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. An off-balance sheet arrangement is any transaction, agreement or other contractual arrangement involving an unconsolidated entity under which a company has:

- made guarantees;
- a retained or a contingent interest in transferred assets;
- an obligation under derivative instruments classified as equity; or
- any obligation arising out of a material variable interest in an unconsolidated entity that provides financing, liquidity, market risk or credit risk support to the company, or that engages in leasing, hedging or research and development arrangements with the company.

In September 2000, we formed a qualified special purpose entity as a bankruptcy-remote subsidiary and entered into a receivables facility arrangement, which we renewed in May 2007. This arrangement with a financial institution allows for the proceeds of up to \$160.0 million from the sale of accounts receivable, depending upon the time of year and available undivided interests in our accounts receivable from certain customers. We believe this facility improves cash flows while serving as a source of liquidity for our operations. See Note B — Summary of

significant accounting policies — and Note H — Accounts receivable securitization — in our consolidated financial statements for additional discussion about this arrangement.

Our off-balance sheet arrangements also include the leasing of transportation equipment, property, computer equipment and propane tanks. We account for these arrangements as operating leases. We believe these arrangements are a cost-effective method for financing our equipment needs. These off-balance sheet arrangements enable us to lease equipment from third parties rather than, among other options, purchasing the equipment using on-balance sheet financing.

Most of the operating leases involving our transportation equipment contain residual value guarantees. These transportation equipment lease arrangements are scheduled to expire over the next seven years. Most of these arrangements provide that the fair value of the equipment will equal or exceed a guaranteed amount, or we will be required to pay the lessor the difference. Although the fair values at the end of the lease terms have historically exceeded these guaranteed amounts, the maximum potential amount of aggregate future payments we could be required to make under these leasing arrangements, assuming the equipment is worthless at the end of the lease term, was \$11.7 million as of July 31, 2007. We do not know of any event, demand, commitment, trend or uncertainty that would result in a material change to these arrangements.

Adoption of New Accounting Standards

Below is a listing of recently issued accounting pronouncements that relate to us. None of these pronouncements have or are expected to have a material effect on our financial position, results of operations and cash flows. See Note B — Summary of significant accounting policies — to our consolidated financial statements for additional discussion of these pronouncements.

| <u>Title of Guidance</u> | <u>Effective Date</u> |
|--|---|
| SFAS No. 157, "Fair Value Measurements" | Fiscal years beginning after November 15, 2007 |
| SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans" | Fiscal years ending after December 15, 2006 (recognition provision) and fiscal years ending after December 15, 2008 (measurement provision) |
| SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" | Fiscal years beginning after November 15, 2007 |
| Staff Accounting Bulletin No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements" | Fiscal years ending after November 15, 2006 |
| FASB Interpretation No. 48 "Accounting for Uncertainty in Income Taxes — an interpretation of FASB Statement No. 109" | Fiscal years beginning after December 15, 2006 |

Critical Accounting Estimates

The preparation of financial statements in conformity with GAAP requires us to establish accounting policies and make estimates and assumptions that affect our reported amounts of assets and liabilities at the date of the consolidated financial statements. These financial statements include some estimates and assumptions that are based on informed judgments and estimates of management. We evaluate our policies and estimates on an on-going basis and discuss the development, selection and disclosure of critical accounting policies with the Audit Committee of the Board of Directors of our general partner. Predicting future events is inherently an imprecise activity and as such requires the use of judgment. Our consolidated financial statements may differ based upon different estimates and assumptions.

We discuss our significant accounting policies in Note B — Summary of significant accounting policies — to our consolidated financial statements. Our significant accounting policies are subject to judgments and uncertainties that affect the application of such policies. We believe these financial statements include the most likely outcomes with regard to amounts that are based on our judgment and estimates. Our financial position and results of operations may be materially different when reported under different conditions or when using different

assumptions in the application of such policies. In the event estimates or assumptions prove to be different from the actual amounts, adjustments are made in subsequent periods to reflect more current information. We believe the following accounting policies are critical to the preparation of our consolidated financial statements due to the estimation process and business judgment involved in their application:

Depreciation of property, plant and equipment

We calculate depreciation on property, plant and equipment using the straight-line method based on the estimated useful lives of the assets ranging from two to 30 years. Changes in the estimated useful lives of our property, plant and equipment could have a material effect on our results of operations. The estimates of the assets' useful lives require our judgment regarding assumptions about the useful life of the assets being depreciated. When necessary, the assets are revised and the impact on depreciation is treated on a prospective basis.

Residual value of customer and storage tanks

We use an estimated residual value when calculating depreciation for our customer and bulk storage tanks. Customer and bulk storage tanks are classified as property, plant and equipment on our consolidated balance sheets. The depreciable basis of these tanks is calculated using the original cost less the residual value. Depreciation is calculated using straight-line method based on the tanks' estimated useful life of 30 years. Changes in the estimated residual value could have a material effect on our results of operations. The estimates of the tanks' residual value require our judgment of the value of the tanks at the end of their useful life or retirement. When necessary, the tanks' residual values are revised and the impact on depreciation is treated on a prospective basis.

Valuation methods, amortization methods and estimated useful lives of intangible assets

The specific, identifiable intangible assets of a business enterprise depend largely upon the nature of its operations. Potential intangible assets include intellectual property such as trademarks and trade names, customer lists and relationships, and non-compete agreements, as well as other intangible assets. The approach to the valuation of each intangible asset will vary depending upon the nature of the asset, the business in which it is utilized, and the economic returns it is generating or is expected to generate. During fiscal 2007 we did not find it necessary to adjust the valuation methods used for any acquired intangible assets.

Our recorded intangible assets primarily include the estimated value assigned to certain customer-related and contract-based assets representing the rights we own arising from the acquisition of propane distribution companies and related contractual agreements. A customer-related or contract-based intangible with a finite useful life is amortized over its estimated useful life, which is the period over which the asset is expected to contribute directly or indirectly to the future cash flows of the entity. We believe that trademarks and tradenames have an indefinite useful life due to our intention to utilize all acquired trademarks and tradenames. When necessary, the intangible assets' useful lives are revised and the impact on amortization will be reflected on a prospective basis. The determination of the fair market value of the intangible asset and the estimated useful life are based on an analysis of all pertinent factors including (1) the use of widely-accepted valuation approaches, the income approach or the cost approach, (2) the expected use of the asset by the entity, (3) the expected useful life of related assets, (4) any legal, regulatory or contractual provisions, including renewal or extension periods that would not cause substantial costs or modifications to existing agreements, (5) the effects of obsolescence, demand, competition, and other economic factors and (6) the level of maintenance required to obtain the expected future cash flows.

If the underlying assumption(s) governing the amortization of an intangible asset were later determined to have significantly changed (either favorably or unfavorably), then we may be required to adjust the amortization period of such asset to reflect any new estimate of its useful life. Such a change would increase or decrease the annual amortization charge associated with the asset at that time. During fiscal 2007, we did not find it necessary to adjust the valuation method, estimated useful life or amortization period of any of our intangible assets.

Should any of the underlying assumptions indicate that the value of the intangible asset might be impaired, we may be required to reduce the carrying value and subsequent useful life of the asset. Any such write-down of the value and unfavorable change in the useful life (i.e., amortization period) of an intangible asset would increase operating costs and expenses at that time.

At July 31, 2007 and 2006, the carrying value of our intangible asset portfolio was \$246.3 million and \$248.5 million, respectively. We did not recognize any impairment losses related to our intangible assets during fiscal 2007 or 2006. For additional information regarding our intangible assets, see Note B — Summary of significant accounting policies — and Note I — Goodwill and intangible assets, net — to our consolidated financial statements.

Fair value of derivative commodity contracts

We enter into commodity forward, futures, swaps and options contracts involving propane and related products to hedge exposures to product purchase price risk. In accordance with SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities," these contracts are accounted for using the fair value method. Under this valuation method, derivatives are carried in the consolidated balance sheets at fair value with changes in value recognized in cost of product sold in the consolidated statements of earnings or in other comprehensive income in the consolidated statement of partners' capital. We utilize published settlement prices for exchange-traded contracts, quotes provided by brokers and estimates of market prices based on daily contract activity to estimate the fair value of these contracts. Changes in the methods used to determine the fair value of these contracts could have a material effect on our consolidated balance sheets and consolidated statements of earnings. For further discussion of derivative commodity contracts, see "Quantitative and Qualitative Disclosures about Market Risk", Note B — Summary of significant accounting policies and Note L — Derivatives — to our consolidated financial statements. We do not anticipate future changes in the methods used to determine the fair value of these derivative contracts.

Unit and stock-based compensation

We utilize a binomial option valuation tool to compute an estimated fair value of option awards at their grant date. This option valuation tool requires a number of inputs, some of which require an estimate to be made by management. Significant estimates include our computation of volatility, the number of groups of employees, the expected term of awards and the forfeiture rate of awards

- Our stock-based awards plan grants stock awards out of Ferrell Companies. Ferrell Companies is not a publicly-traded company and management does not believe it belongs to a certain industry group. As a result, our volatility computation is highly subjective. If a different volatility factor were used, it could significantly change the fair value assigned to stock-based awards at their grant date.
- Due to the limited number of employees eligible to participate in our unit and stock-based compensation plans, management believes we have only one group of employees. If a determination were made that we have multiple groups of employees, that determination could significantly change the expected term and forfeiture rate assigned to our unit and stock-based awards.
- During fiscal 2007 we changed our method for computing the expected term of our unit and stock based awards from the simplified method to a method that utilizes historical exercise patterns to estimate the term of our unit and stock based awards. This change did not have a significant effect on our financial condition or results of operations. This method could assign a term to our unit and stock-based awards that is significantly different from their actual terms, which could result in a significant difference in the fair value assigned to the awards at the grant date.
- We utilize historical forfeiture rates to estimate the expected forfeiture rates on our unit and stock-based awards grant dates. If actual forfeiture rates were to differ significantly from our estimates, it could result in significant differences between actual and reported compensation expense for our unit and stock-based awards.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Our risk management trading activities include the use of energy commodity forward contracts, swaps and options traded on the over-the-counter financial markets and futures and options traded on the New York Mercantile Exchange. These risk management activities are conducted primarily to offset the effect of market price fluctuations on propane inventory and purchase commitments and to mitigate the price risk on sale commitments to our customers.

Our risk management trading activities are intended to generate a profit, which we then apply to reduce our cost of product sold. The results of our risk management activities directly related to the delivery of propane to our customers, which include our supply procurement, storage and transportation activities, are presented in our discussion of margins and are accounted for at cost. The results of our other risk management activities are presented separately in our discussion of gross profit found in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations" as risk management trading activities and are accounted for at fair value.

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We did not enter into any significant risk management trading activities during fiscal 2007. Our remaining market risk sensitive instruments and positions have been determined to be "other than trading".

Commodity Price Risk

Our risk management activities primarily attempt to mitigate risks related to the purchasing, storing and transporting of propane. We generally purchase propane in the contract and spot markets from major domestic energy companies on a short-term basis. Our costs to purchase and distribute propane fluctuate with the movement of market prices. This fluctuation subjects us to potential price risk, which we attempt to minimize through the use of risk management activities.

Our risk management activities include the use of forward contracts, futures, swaps and options to seek protection from adverse price movements and to minimize potential losses. Our hedging strategy involves taking positions in the forward or financial markets that are equal and opposite to our positions in the physical product markets in order to minimize the risk of financial loss from an adverse price change. Our hedging strategy is successful when our gains or losses in the physical product markets are offset by our losses or gains in the forward or financial markets.

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We have prepared a sensitivity analysis to estimate the exposure to market risk of our energy commodity positions. Forward contracts, futures, swaps and options outstanding as of July 31, 2007 and 2006, that were used in our risk management activities were analyzed assuming a hypothetical 10% adverse change in prices for the delivery month for all energy commodities. The potential loss in future earnings from these positions due to a 10% adverse movement in market prices of the underlying energy commodities was estimated at \$0.8 million and \$5.7 million as of July 31, 2007 and 2006, respectively. The preceding hypothetical analysis is limited because changes in prices may or may not equal 10%, thus actual results may differ.

Our sensitivity analysis includes designated hedging and the anticipated transactions associated with these hedging transactions. These hedging transactions are anticipated to be 100% effective; therefore, there is no effect on our sensitivity analysis from these hedging transactions. To the extent option contracts are used as hedging instruments for anticipated transactions we have included the offsetting effect of the anticipated transactions, only

to the extent the option contracts are in the money, or would become in the money as a result of the 10% hypothetical movement in prices. All other anticipated transactions for risk management activities have been excluded from our sensitivity analysis.

Interest Rate Risk

At July 31, 2007 and 2006, we had \$177.8 million and \$98.1 million, respectively, in borrowings on variable rate bank credit facilities. Thus, assuming a one percent increase in our variable interest rate, our interest rate risk related to the borrowings on our variable rate bank credit facilities would result in a loss in future earnings of \$1.8 million for fiscal 2008. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus actual results may differ.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Our consolidated financial statements and the Independent Registered Public Accounting Firm's Reports thereon and the Supplementary Financial Information listed on the accompanying Index to Financial Statements and Financial Statement Schedules are hereby incorporated by reference. See Note Q — Quarterly data (unaudited) — to our consolidated financial statements for Selected Quarterly Financial Data.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

ITEM 9A. CONTROLS AND PROCEDURES.

Disclosure Controls and Procedures

An evaluation was performed by our management, with the participation of the principal executive officer and principal financial officer of our general partner, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our management, including the principal executive officer and principal financial officer of our general partner, concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act, were designed to be and were effective as of July 31, 2007.

Our management does not expect that our disclosure controls and procedures will prevent all errors and all fraud. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Based on the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Partnership have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events. Therefore, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Our disclosure controls and procedures are designed to provide such reasonable assurances of achieving our desired control objectives, and the principal executive officer and principal financial officer of our general partner have concluded, as of July 31, 2007, that our disclosure controls and procedures are effective in achieving that level of reasonable assurance.

Management's Report on Internal Control Over Financial Reporting

The management of Ferrellgas Partners and its subsidiaries and the operating partnership and its subsidiaries is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) or 15d-15(f) of the Exchange Act. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation

of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control — Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of July 31, 2007.

Our management's assessment of the effectiveness of our internal control over financial reporting as of July 31, 2007, has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their reports which are included herein.

During the most recent fiscal quarter ended July 31, 2007, there have been no changes in our internal control over financial reporting (as defined in Rule 13a — 15(f) or Rule 15d — 15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of
Ferrellgas Partners, L.P. and Subsidiaries
Overland Park, Kansas

We have audited management's assessment, included in the accompanying Management's Report on Internal Controls over Financial Reporting, that Ferrellgas Partners, L.P. and subsidiaries ("Partnership") maintained effective internal control over financial reporting as of July 31, 2007, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Partnership's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Partnership's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Partnership maintained effective internal control over financial reporting as of July 31, 2007, is fairly stated, in all material respects, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, the Partnership maintained, in all material respects, effective internal control over financial reporting as of July 31, 2007, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended July 31, 2007, of the Partnership and our report dated September 26, 2007 expressed an unqualified opinion on those financial statements and financial statement schedules.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 26, 2007

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of
Ferrellgas, L.P. and Subsidiaries
Overland Park, Kansas

We have audited management's assessment, included in the accompanying Management's Report on Internal Controls over Financial Reporting, that Ferrellgas, L.P. and subsidiaries ("Ferrellgas") maintained effective internal control over financial reporting as of July 31, 2007, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Ferrellgas' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of Ferrellgas' internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Ferrellgas maintained effective internal control over financial reporting as of July 31, 2007, is fairly stated, in all material respects, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also, in our opinion, Ferrellgas maintained, in all material respects, effective internal control over financial reporting as of July 31, 2007, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended July 31, 2007, of Ferrellgas and our report dated September 26, 2007 expressed an unqualified opinion on those financial statements and financial statement schedule.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 26, 2007

ITEM 9B. OTHER INFORMATION.

None.

PART III**ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANTS.****Directors and executive officers of our general partner**

The following table sets forth certain information with respect to the directors and executive officers of our general partner as of August 31, 2007. Each of the persons named below is appointed or elected to their respective office or offices annually.

| Name | Age | Director Since | Executive Officer Since | Position |
|----------------------|-----|----------------|-------------------------|---|
| James E. Ferrell | 67 | 1984 | 2000 | Chairman and Chief Executive Officer |
| Stephen L. Wambold | 39 | N/a | 2005 | President and Chief Operating Officer |
| Kevin T. Kelly | 42 | N/a | 1998 | Senior Vice President and Chief Financial Officer |
| Tod D. Brown | 44 | N/a | 2006 | Vice President, Blue Rhino |
| Eugene D. Caresia | 43 | N/a | 2006 | Vice President, Human Resources |
| Brian J. Kline | 43 | N/a | 2006 | Vice President, Corporate Development |
| William K. Hoskins | 72 | 2003 | N/a | Director |
| A. Andrew Levison | 51 | 1994 | N/a | Director |
| John R. Lowden | 50 | 2003 | N/a | Director |
| Michael F. Morrissey | 65 | 1999 | N/a | Director |
| Billy D. Prim | 51 | 2004 | 2004 | Director |
| Elizabeth T. Solberg | 68 | 1998 | N/a | Director |

James E. Ferrell — Mr. Ferrell has served as the Chairman of the Board of Directors since 1965, when he assumed leadership from his father, company founder A.C. Ferrell. Under his leadership, Ferrellgas has grown from a small, independently owned propane company to one of the nation's largest propane retailers. An active member of the retail propane industry, Mr. Ferrell is a past President of the World LP Gas Association and a former Chairman of the Propane Vehicle Council.

Stephen L. Wambold — Mr. Wambold joined our general partner in 1997 and became President and Chief Operating Officer in 2006. Mr. Wambold obtained his B.A. from Purdue University.

Kevin T. Kelly — Mr. Kelly joined our general partner in 1996, became Chief Financial Officer in 1998 and was named Senior Vice President and Chief Financial Officer in 2000. Mr. Kelly has oversight over Accounting and Financial Reporting, Corporate Finance and Treasury, Investor Relations, Information Technology and Risk Management departments. Mr. Kelly is a Certified Public Accountant and holds a B.S. in Accounting from the University of Missouri.

Tod D. Brown — Mr. Brown joined our general partner in 2004 and became Vice President, Blue Rhino in 2006. Mr. Brown has oversight for the Blue Rhino business throughout North America. Mr. Brown previously worked for The Coca-Cola Company where he was the Director of Distributor Sales for the Minute Maid Juice division. Mr. Brown obtained a B.A. degree from Ball State University.

Eugene D. Caresia — Mr. Caresia joined our general partner in 2002 and became Vice President, Human Resources in 2006. Mr. Caresia has oversight of the Human Resources function, which includes Compensation, Benefits, HR Systems, Labor Relations, Employee Relations, Staffing, Employee Development, Legal and Real Estate. Mr. Caresia obtained a master's degree in Organizational Development and a B.S. degree, both from Brigham Young University.

Brian J. Kline — Mr. Kline joined our general partner in 1996 and became Vice President, Corporate Development in 2006. Mr. Kline has oversight of Acquisitions, Sales, Marketing, Joint Business Ventures and Strategic Alliances. Mr. Kline holds a B.S. in Geophysics from Kansas State University and an MBA from the University of Nebraska.

William K. Hoskins — Mr. Hoskins was appointed to the Board of Directors in 2003. He chairs the Board's Corporate Governance/Nominating Committee, and also serves on its Audit Committee. He is the Managing Partner of Resolution Counsel, LLP, a Portland, Oregon-based law firm and is President of Hoskins & Associates, a pharmaceutical and biotech consulting firm. Mr. Hoskins also serves on the Boards of Directors of Isotechnika, Inc. and Sequella, Inc.

A. Andrew Levison — Mr. Levison has served on the Board of Directors since 1994 and is a member of the Boards' Compensation Committee. He is the Managing Partner of Southfield Capital Advisors, LLC, a Greenwich, Connecticut-based, private merchant banking firm and serves on the Boards of Directors of Presidio Partners, LLC, Telco Solutions III, LLC and the Levison/Present Foundation at Mount Sinai Hospital in New York City.

John R. Lowden — Mr. Lowden was appointed to the Board of Directors in 2003 and is a member of the Board's Audit, Compensation and Corporate Governance/Nominating Committees. He is the President of NewCastle Partners, LLC, a Greenwich, Connecticut-based private investment firm. Mr. Lowden also serves as Chairman of A-I Industries, Inc., World Dryer Corporation, and Metpar Industries, Inc. and on the Boards of Directors of Apparel Ventures Inc. and the Board of Trustees of Wake Forest University.

Michael F. Morrissey — Mr. Morrissey has served on the Board of Directors since 1999 and chairs the Board's Audit Committee. Mr. Morrissey has been selected as the presiding director for non-management executive sessions of the Board. He is the retired Managing Partner of Ernst & Young's Kansas City, Missouri office. Mr. Morrissey currently serves on the Board of Directors of Westar Energy, Inc. and the boards of several private companies and not-for-profit organizations.

Billy D. Prim — Mr. Prim was appointed to the Board in 2004 following the transaction between Ferrelgas and Blue Rhino Corporation. Mr. Prim was the co-founder and President of Blue Rhino Corporation (formerly NASDAQ: RINO).

Elizabeth T. Solberg — Ms. Solberg has served on the Board of Directors since 1998. She chairs the Board's Compensation Committee and also serves on its Corporate Governance/Nominating Committee. Ms. Solberg formerly served as Regional President and Senior Partner at Fleishman-Hillard, Inc., for seven years and now serves as Senior Counselor with the firm, the largest public relations firm in North America. Ms. Solberg also serves on the Boards of Directors of Midwest Express Holdings, Inc. and other numerous civic organizations.

Corporate governance

The limited partnership agreements of Ferrelgas Partners and the operating partnership provide for each partnership to be governed by a general partner rather than a board of directors. Through these partnership agreements, Ferrelgas, Inc. acts as the general partner of both Ferrelgas Partners and the operating partnership and thereby manages and operates the activities of Ferrelgas Partners and the operating partnership. Ferrelgas, Inc. anticipates that its activities will be limited to the management and operation of the partnerships. Neither Ferrelgas Partners nor the operating partnership directly employs any of the persons responsible for the management or operations of the partnerships, rather, these individuals are employed by the general partner.

The Board of Directors of our general partner has adopted a set of Corporate Governance Guidelines for the Board and charters for its Audit Committee, Corporate Governance and Nominating Committee and Compensation Committee. A current copy of these Corporate Governance Guidelines and charters, each of which were adopted and approved by the entire Board, are available, free of charge, to our security holders and other interested parties on our website at www.ferrelgas.com (under the caption "Investor Relations") and are also available in print to any unitholder or other interested parties who requests it. Requests for print copies should be directed to:

Ferrelgas, Inc.
Attn: Investor Relations
7500 College Blvd, Suite 1000
Overland Park, KS 66210.

Please note that the information and materials found on our website, except for SEC filings expressly incorporated by reference into this report herein, are not part of this report and are not incorporated by reference into this report.

Additionally, the Board has affirmatively determined that Messrs. Hoskins, Levison, Lowden, Morrissey and Ms. Solberg, who constitute a majority of its Directors, are “independent” as described by the New York Stock Exchange’s corporate governance rules. In conjunction with regular Board meetings, these five non-management directors also meet in a regularly scheduled executive session without members of management present. A non-management director presides over each executive session of non-management directors. Mr. Morrissey has been selected as the presiding director for non-management executive sessions. If Mr. Morrissey is not present then the other non-management directors shall select the presiding director. Additional executive sessions may be scheduled by a majority of the non-management directors in consultation with the presiding director and the Chairman of the Board.

Audit committee

The Board has a designated Audit Committee established in accordance with the Exchange Act comprised of Messrs. Morrissey, Hoskins and Lowden. Mr. Morrissey is the chairman of the Audit Committee and has been determined by the board to be an “audit committee financial expert.” The Audit Committee charter, as well as the rules of the New York Stock Exchange and the SEC, requires that members of the Audit Committee satisfy “independence” requirements as set out by the New York Stock Exchange. The Board has determined that all of the members of the Audit Committee are independent as described under the relevant standards.

The Audit Committee charter requires the Audit Committee to pre-approve all engagements with any Independent Auditor, including all engagements regarding the audit of the financial statements of each Ferrellgas Party and all permissible non-audit engagements with the Independent Auditor.

Limitation on directors participating on audit committees

The Board has adopted a policy limiting the number of public-company audit committees its directors may serve on to three at any point in time. If a director desires to serve on more than three public-company audit committees, he or she must first obtain the written permission of the Board.

Corporate Governance and Nominating Committee

The Board has a designated Corporate Governance and Nominating Committee, comprised of Messrs. Hoskins, Lowden and Ms. Solberg. Mr. Hoskins is the chairman of the Corporate Governance and Nominating Committee. The Corporate Governance and Nominating Committee charter requires that members of the Corporate Governance and Nominating Committee satisfy particular “independence” requirements. The Board has determined that all of the members of the Corporate Governance and Nominating Committee are “independent” as described under relevant standards.

Compensation Committee

The Board has a designated Compensation Committee, comprised of Ms. Solberg, Messrs. Levison and Lowden. Ms. Solberg is chair of the Compensation Committee. The Compensation Committee charter requires that members of the Compensation Committee satisfy particular “independence” requirements. The Board has determined that all of the members of the Compensation Committee are “independent” as described under relevant standards. The Compensation Committee has the authority to assist the Board of Directors in fulfilling its responsibility to effectively compensate the senior management of the general partner in a manner consistent with the growth strategy of the general partner. Toward that end, the Compensation Committee oversees the review process of all compensation, equity and benefit plans of Ferrellgas. In discharging this oversight role, the Compensation Committee has full power to consult with, retain and compensate independent legal, financial and/or other advisors as it deems necessary or appropriate.

Disclosure about our security holders' and interested parties' ability to communicate with the Board of Directors of our general partner

The Board of Directors of our general partner has a process by which security holders and interested parties can communicate with it. Security holders and interested parties can send communications to the Board by contacting our Investor Relations department by mail, telephone or e-mail at:

Ferrellgas, Inc.
Attention: Investor Relations
7500 College Boulevard, Suite 1000
Overland Park, Kansas 66210
913-661-1533
investors@ferrellgas.com

Any communications directed to the Board of Directors from employees or others that concern complaints regarding accounting, internal controls or auditing matters will be handled in accordance with procedures adopted by the Audit Committee. All other communications directed to the Board of Directors are initially reviewed by the Investor Relations Department. The Chairman of the Corporate Governance Committee is advised promptly of any such communication that alleges misconduct on the part of management or raises legal, ethical or compliance concerns about the policies or practices of the general partner. On a periodic basis, the Chairman of the Corporate Governance Committee receives updates on other communications that raise issues related to the affairs of the Partnership but do not fall into the two prior categories. The Chairman of the Corporate Governance Committee determines which of these communications require further review. The Corporate Secretary maintains a log of all such communications that is available for review for one year upon request of any member of the Board. Typically, the general partner does not forward to the Board of Directors communications from unitholders or other parties which are of a personal nature or are not related to the duties and responsibilities of the Board, including junk mail, customer complaints, job inquiries, surveys and polls, and business solicitations.

Code of Ethics for principal executive and financial officers and Code of Business Conduct and Ethics

The Board has adopted a Code of Ethics for our general partner's principal executive officer, principal financial officer, principal accounting officer or those persons performing similar functions. Additionally, the Board has adopted a general Code of Business Conduct and Ethics for all of our general partner's directors, officers and employees. These codes, which were adopted and approved by the entire Board, are available to our security holders and other interested parties at no charge on our website at www.ferrellgas.com (under the caption "Investor Relations") and are also available in print to any security holder or other interested parties who requests it. Requests for print copies should be directed to:

Ferrellgas, Inc.
Attn: Investor Relations
7500 College Blvd, Suite 1000
Overland Park, KS 66210.

Please note that the information and materials found on our website, except for SEC filings expressly incorporated by reference into this report herein, are not part of this report and are not incorporated by reference into this report.

We intend to disclose, within four business days, any amendment to the code of business conduct and the Code of Ethics on our website. Any waivers from the Code of Ethics will also be disclosed on our website.

Compensation of our general partner

Our general partner receives no management fee or similar compensation in connection with its management of our business and receives no remuneration other than:

- distributions on its combined approximate 2% general partner interest in Ferrellgas Partners and the operating partnership; and

- reimbursement for:
 - all direct and indirect costs and expenses incurred on our behalf;
 - all selling, general and administrative expenses incurred by our general partner on our behalf; and
 - all other expenses necessary or appropriate to the conduct of our business and allocable to us.

The selling, general and administrative expenses reimbursed include specific employee benefits and incentive plans for the benefit of the executive officers and employees of our general partner.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires our general partner's officers and directors, and persons who beneficially own more than 10% of our common units, to file reports of beneficial ownership and changes in beneficial ownership of our common units with the SEC. These persons are also required by the rules and regulations promulgated by the SEC to furnish our general partner with copies of all Section 16(a) forms filed by them. These forms include Forms 3, 4 and 5 and any amendments thereto.

Based solely on its review of the copies of such Section 16(a) forms received by our general partner and, to the extent applicable, written representations from certain reporting persons that no Annual Statement of Beneficial Ownership of Securities on Form 5 were required to be filed by those persons, our general partner believes that during fiscal 2007 all Section 16(a) filing requirements applicable to the officers, directors of our general partner and beneficial owners of more than 10% of our common units were met in a timely manner.

ITEM 11. EXECUTIVE COMPENSATION.

Compensation Committee Report

The Compensation Committee has reviewed and discussed the following Compensation Discussion and Analysis with management. Based on its review and discussion with management, the compensation committee has determined that this Compensation Discussion and Analysis should be included in this report.

Submitted by:

A. Andrew Levison
John R. Lowden
Elizabeth T. Solberg

Compensation Discussion and Analysis

Overview of Executive Officer Compensation

Throughout this section, each person who served as the Principal Executive Officer (PEO) during fiscal 2007, each person who served as the Principal Financial Officer (PFO) during fiscal 2007, the three most highly compensated executive officers other than the PEO and PFO serving at July 31, 2007 and up to two additional individuals for whom disclosure would have been provided but for the fact that the individual was not serving as an executive officer at July 31, 2007 are referred to as the Named Executive Officers ("NEOs"). We do not directly employ our NEOs. Rather, we are managed by our general partner who serves as the employer of our NEOs. We reimburse our general partner for all NEO compensation.

Compensation Objectives

We believe an effective executive compensation package should link total compensation to overall financial performance and to the achievement of both short and long term strategic, operational and financial goals. The elements of our compensation program are intended to provide a total reward package to our NEOs that (i) provides competitive compensation opportunities, (ii) recognizes individual contribution, (iii) attracts, motivates and retains highly-talented executives, and (iv) aligns executive performance toward the creation of sustained unitholder value rather than the achievement of short-term goals that might be inconsistent with the creation of long-term unitholder value.

Components of Named Executive Officer Compensation

During fiscal 2007, elements of compensation for our NEOs consisted of the following:

- Base salary
- Discretionary bonus
- Non-equity incentive plan
- Stock and unit option plans
- Employee Stock Ownership Plan
- Deferred compensation plans
- Employment and Change-in-control agreements

With the assistance of the Vice President of Human Resources, James E. Ferrell and Stephen L. Wambold formulate preliminary compensation recommendations for all NEOs, including themselves. These recommendations are subject to review and approval by the Compensation Committee. To assist James E. Ferrell, Stephen L. Wambold and the Compensation Committee, the Vice President of Human Resources utilizes compensation survey data provided by the consulting firms of Hewitt Associates, Towers Perrin, and Mercer Human Resources Consulting to provide market data that is used to create benchmarks for overall Named Executive Officers compensation.

Base salary

With the assistance of the Vice President of Human Resources, James E. Ferrell and Stephen L. Wambold formulate preliminary base salary recommendations for all NEOs, including themselves. These recommendations are subject to review and approval by the Compensation Committee. To assist James E. Ferrell, Stephen L. Wambold and the Compensation Committee, the Vice President of Human Resources utilizes compensation survey data provided by the consulting firms of Hewitt Associates, Towers Perrin, and Mercer Human Resources Consulting to provide market data that is used to create benchmarks for each NEO's base salary. The amount of salary paid to each NEO during fiscal year 2007 is displayed in the "Salary" column of the Summary compensation table.

Discretionary bonus

James E. Ferrell and Stephen L. Wambold have the authority to recommend for Compensation Committee review and approval, discretionary cash bonuses to any NEO, including themselves. These awards are designed to reward performance by an NEO that James E. Ferrell and Stephen L. Wambold believe exceeded expectations in operational or strategic objectives during the last fiscal year. The amount of discretionary bonus paid to each NEO for fiscal 2007 is displayed in the "Bonus" column of the Summary compensation table.

Non-equity incentive plan

Each NEO participates in the Company's Corporate Incentive Plan. The purpose of this plan is to provide an incentive for NEOs to meet or exceed annual profitability targets that are consistent with the company's overall long term strategy to increase unitholder value. Our Compensation Committee utilizes compensation survey data provided by the consulting firms of Hewitt Associates, Towers Perrin, and Mercer Human Resources Consulting to assist in assigning an appropriate incentive target for each NEO. The amount of corporate incentive plan paid to each NEO for fiscal 2007 is displayed in the "Non-Equity Incentive Plan Compensation" column of the Summary compensation table.

This plan awards a cash payment to the NEO if operating cash flow (“OCF”) targets are achieved for the fiscal year. Each NEO’s incentive target is computed as a percentage of their base salary. For fiscal 2007 this percentage was as follows:

| <u>Named Executive Officer</u> | <u>% of Salary Incentive Target</u> |
|--------------------------------|---|
| James E. Ferrell | 100% |
| Stephen L. Wambold | 75% |
| Kevin T. Kelly | 55% |
| George L. Koloroutis | 45% |
| Tod D. Brown | 45% |
| Brian J. Kline | 40% |

For James E. Ferrell, Stephen L. Wambold, Kevin T. Kelly, Tod D. Brown and Brian J. Kline, awards under the plan are based on total company OCF. Total company actual OCF as a percentage of total company target OCF will result in incentive target potential payouts as provided in the table below. No payout will be made if actual OCF is less than 85% of targeted OCF.

| <u>Percent of Planned OCF achieved</u> | <u>Incentive Target Potential</u> |
|--|---------------------------------------|
| 85% | 12.5% |
| 90% | 25.0% |
| 95% | 50.0% |
| 100% | 100.0% |
| 105% | 125.0% |
| 110% and above | 150.0% |

For George L. Koloroutis, awards under the plan are based on OCF performance of the internal departments under his control. The internal department’s actual OCF as a percentage of the internal departments targeted OCF will result in incentive target potential payouts as provided in the table below. No payout will be made if actual OCF is less than 95% of targeted OCF.

| <u>Percent of Planned OCF achieved</u> | <u>Incentive Target Potential</u> |
|--|---------------------------------------|
| 95% | 50% |
| 100% | 100% |
| 110% | 125% |
| 120% | 150% |
| 130% | 175% |
| 140% and above | 225% |

For fiscal 2007 the percent of targeted total company OCF achieved fell within the 95% range, resulting in an incentive target potential of 50% for James E. Ferrell, Stephen L. Wambold, Kevin T. Kelly, Tod D. Brown and Brian J. Kline. For Incentive Plan purposes, total company actual OCF was computed as follows:

| <u>(In thousands)</u> | |
|--|-------------------|
| Net Earnings | \$ 34,800 |
| Add: | |
| Depreciation & Amortization expense | 87,383 |
| Interest expense & income | 84,808 |
| Employee Stock Ownership Plan charge | 11,225 |
| Loss on disposal of assets and other | 10,822 |
| Unit and stock based compensation charge | 889 |
| Income tax expense | 6,560 |
| Minority interest | 600 |
| Operating Cash Flow (OCF) | <u>\$ 237,087</u> |

George L. Koloroutis' internal departments percent of targeted OCF achieved fell within the 140% and above range resulting in an incentive target potential of 225%.

Other than James E. Ferrell, each NEO's manager has the authority to withhold up to 50% of the NEO's incentive payout at the managers sole discretion. For fiscal 2007, James E Ferrell elected to receive no incentive award. No other NEO had any of their 2007 incentive payout withheld.

Stock and unit option plans

We have two option plans available for participation by our NEOs, the "Ferrell Companies Incentive Compensation Plan" and the "Ferrellgas Unit Option Plan". The amount of compensation cost related to these plans incurred for each NEO during fiscal 2007 is displayed in the "Option Awards" column of the Summary compensation table.

Ferrell Companies Incentive Compensation Plan ("ICP") — The Ferrell Companies, Inc. 1998 Incentive Compensation Plan was established by Ferrell Companies to allow upper-middle and senior level managers, including NEOs, of our general partner to participate in the equity growth of Ferrell Companies. Pursuant to this ICP, eligible participants may be granted stock options to purchase shares of common stock of Ferrell Companies. Neither Ferrellgas Partners nor the operating partnership contribute, directly or indirectly, to the ICP. The Ferrell Companies stock options vest over periods ranging from 0 to 12 years or 100% upon a change of control of Ferrell Companies, or the death, disability or retirement at the age of 65 of the participant. Vested options are exercisable in increments based on the timing of the payoff of Ferrell Companies debt, but in no event later than 20 years from the date of issuance.

The ICP option granting policy allows for the granting of options on September 1 and March 1 of each year. These dates correspond with a semi-annual valuation that is performed on Ferrell Companies, which is a privately held company, by an independent third party valuation firm. The strike price of options granted on these dates is based upon these semi-annual valuations. All other terms of option awards including the quantity awarded, vesting life and expiration date of awards are discretionary and must be approved by the ICP option committee which consists of James E. Ferrell, Stephen L. Wambold, Kevin T. Kelly, and the Vice President of Human Resources. Awards granted to NEOs must also be approved by the Compensation Committee of the board of directors. Generally, awards granted to NEOs vest over five years and expire ten years from grant date. To assist the ICP option committee and the Compensation Committee of the board of directors in determining the quantity of options to grant to an NEO, the Vice President of Human Resources utilizes compensation survey data provided by the consulting firms of Hewitt Associates, Towers Perrin, and Mercer Human Resources Consulting to provide market

data that is used to create recommended ranges of total option ownership by executive position. For fiscal 2007 the range of total option ownership recommended levels were as follows:

| <u>Executive Position Description</u> | <u>Recommended Range of Options</u> |
|---------------------------------------|---|
| Chairman and Chief Executive Officer | 500,000 — 1,000,000 |
| President | 250,000 — 750,000 |
| Executive Officers | 125,000 — 500,000 |

Ferrellgas Unit Option Plan (“UOP”) — The Second Amended and Restated Ferrellgas Unit Option Plan grants employees of our general partner unit options to purchase our common units. The purpose of the UOP is to encourage certain employees of our general partner to develop a proprietary interest in our growth and performance, to generate an increased incentive to contribute to our future success and prosperity, thereby enhancing our value for the benefit of our unitholders.

This plan is authorized to issue options in common units to employees of the general partner or its affiliates. The Board of Directors of the general partner administers the authorization of grants and sets the unit option price and vesting terms. In general, the options currently outstanding vest over a five year period and expire on the tenth anniversary date of the grant. There have been no awards granted pursuant to the UOP since fiscal 2001.

Employee Stock Ownership Plan (“ESOP”)

On July 17, 1998, pursuant to the Ferrell Companies, Inc. Employee Stock Ownership Plan, an employee stock ownership trust purchased all of the outstanding common stock of Ferrell Companies. The purpose of the ESOP is to provide all employees of our general partner, including NEOs, an opportunity for ownership in Ferrell Companies, and indirectly, in us. Ferrell Companies makes contributions to the ESOP, which allows a portion of the shares of Ferrell Companies owned by the ESOP to be allocated to employees’ accounts over time. The amount of contributions allocated to each NEO for fiscal 2007 is displayed in the “All Other Compensation” column of the Summary compensation table.

Twice a year and in accordance with the ESOP, each NEO’s ESOP account receives a contribution of Ferrell Companies shares. This contribution, as determined by the ESOP, is based on a percentage of the NEO’s base salary, discretionary bonus, and corporate incentive plan paid during the period, subject to certain section 415 IRS limitations. NEOs vest in their account balances as follow:

| <u>Number of Completed Years of Service</u> | <u>Vested Percent</u> |
|---|-----------------------|
| Less than 3 years | 0% |
| 3 years | 20% |
| 4 years | 40% |
| 5 years | 60% |
| 6 years | 80% |
| 7 years or more | 100% |

NEOs are entitled to receive a distribution for the vested portion of their accounts at specified times in accordance with the ESOP for normal or late retirement, disability, death, resignation, or dismissal.

Deferred compensation plans

We have two deferred compensation plans available for participation by our NEOs, the “Defined Contribution Profit Sharing Plan” and the “Supplemental Savings Plan”. The amount of company match related to these plans paid to each NEO during fiscal 2007 is displayed in the “All Other Compensation” column of the Summary compensation table.

Defined Contribution Profit Sharing Plan (“401(k) Plan”) — The Ferrell Companies, Inc. Profit Sharing and 401(k) Investment Plan is a qualified defined contribution plan, which includes both employee contributions and employer matching contributions. All full-time employees of Ferrell Companies, including NEOs, or any of its

direct or indirect wholly-owned subsidiaries are eligible to participate in this plan. This plan has a 401(k) feature allowing all full-time employees to specify a portion of their pre-tax and/or after-tax compensation to be contributed to this plan. This plan provides for matching contributions under a cash or deferred arrangement based upon participant salaries and employee contributions to this plan.

Company contributions to the profit sharing portion of this plan have been suspended since 1998, however, this plan also provides for matching contributions under a cash or deferred arrangement based upon the participant salary and employee contributions to this plan. Due to Internal Revenue Code "Highly Compensated Employee" rules and regulations, NEOs may only contribute up to approximately 5% of their eligible compensation to this plan. The Company will provide a 50% matching contribution of the first 8% of all eligible contributions made to this plan and the Supplemental Savings Plan (see below) combined. Employee contributions are 100% vested, while the company's matching contribution vests ratably over the first 5 years of employment. Employee and Company matching contributions can be directed, at the employee's option, to be invested in a number of investment options that are offered by this Plan.

Supplemental Savings Plan ("SSP") — The Ferrell Companies, Inc. Supplemental Savings Plan was established October 1, 1994 in order to provide certain management or highly compensated employees with supplemental retirement income which is approximately equal in amount to the retirement income that would have been provided to members of the select group of employees under the terms of the 401(k) feature of the 401(k) Plan based on such members' deferral elections thereunder, but which could not be provided under the 401(k) feature of the 401(k) Plan due to the application of certain "Highly Compensated Employee" IRS rules and regulations.

This non-qualified plan is available to all employees who have been designated as "Highly Compensated" as defined in the Internal Revenue Code. NEOs are allowed to make, subject to Internal Revenue Code limitations, pre-tax contributions to the SSP of up to 25% of their eligible compensation. The Company will provide a 50% matching contribution of the first 8% of all eligible contributions made to this plan and the Defined Contribution Profit Sharing Plan (see above) combined. Employee contributions are 100% vested, while the company's matching contribution vests ratably over the first 5 years of employment. Employee and company matching contributions can be directed, at the employee's option, to be invested in a number of investment options that are offered by the SSP.

Employment and Change-in-control agreements

The independent members of the Board of Directors of our general partner have authorized us to enter into an Employment, Confidentiality and Non-compete agreement with James E. Ferrell. The purpose for entering into this agreement is to secure James E. Ferrell's employment and protect the confidentiality of our proprietary information.

The independent members of the Board of Directors of our general partner have authorized us to enter into Change-in-control agreements with each of our NEOs. The purpose for entering into these agreements is to (i) encourage and motivate NEOs to remain employed and focused on the business during a potential change in control (ii) motivate NEOs to make business decisions that are in the best interest of the company, and (iii) ensure that NEOs conduct appropriate due diligence and effectively integrate companies in the event of an acquisition.

Summary compensation table

The following table sets forth the compensation for the past fiscal year of our general partner's NEOs during fiscal 2007.

| Name and Principal Position | Year | Salary (\$) | Bonus (\$) | (1) Option Awards (\$) | Non-Equity Incentive Plan Compensation (\$) | (2) All Other Compensation (\$) | Total (\$) |
|---|------|-------------|------------|------------------------|---|---------------------------------|------------|
| James E. Ferrell Chairman and Chief Executive Officer | 2007 | 648,775(3) | — | 114,417 | — | 60,773 | 823,965 |
| Stephen L. Wambold President and Chief Operating Officer | 2007 | 407,115 | 150,000 | 307,467 | 150,000 | 19,282 | 1,033,864 |
| Kevin T. Kelly Senior Vice President and Chief Financial Officer | 2007 | 332,929 | 107,875 | 74,310 | 92,125 | 27,999 | 635,238 |
| George L. Koloroutis Vice President, Ferrell North America | 2007 | 226,253 | 16,113 | 73,855 | 233,888 | 65,035 | 615,144 |
| Tod D. Brown Vice President, Blue Rhino | 2007 | 215,446 | 50,500 | 116,095 | 49,500 | 22,982 | 454,523 |
| Brian J. Kline Vice President, Corporate Development | 2007 | 223,759 | 75,000 | 73,431 | 45,000 | 19,895 | 437,085 |

(1) See Note C — Unit and stock-based compensation — to our consolidated financial statements for information concerning these awards.

(2) All Other Compensation consisted of the following:

| Name | ESOP Contributions (\$) | 401(k) Plan Match (\$) | SSP Match (\$) | Relocation Reimbursements (\$) | Total All Other Compensation (\$) |
|----------------------|-------------------------|------------------------|----------------|--------------------------------|-----------------------------------|
| James E. Ferrell | — | 5,417 | 55,356 | — | 60,773 |
| Stephen L. Wambold | 9,782 | 7,500 | 2,000 | — | 19,282 |
| Kevin T. Kelly | 9,782 | 6,717 | 11,500 | — | 27,999 |
| George L. Koloroutis | 9,613 | 2,981 | 4,025 | 48,416 | 65,035 |
| Tod D. Brown | 9,197 | 7,619 | 6,166 | — | 22,982 |
| Brian J. Kline | 9,367 | 7,281 | 3,247 | — | 19,895 |

(3) Included in this amount is \$120,000 of compensation for Mr. Ferrell's role as Chairman of the Board of Directors

Grants of plan-based awards

The following table lists information on our general partner's NEOs grants of plan based awards during the fiscal year ended July 31, 2007.

Ferrell Companies Incentive Compensation Plan

| <u>Name</u> | <u>Grant Date</u> | <u>All Other Option Awards: Number of Securities Underlying Options (#)</u> | <u>Exercise or Base Price of Option Awards (\$/Sh)</u> | <u>Grant Date Fair Value of Award (\$)</u> |
|----------------------|-------------------|---|--|--|
| Stephen L. Wambold | (1)8/1/2006 | 200,000 | 14.87 | 496,000 |
| Tod D. Brown | (1)8/1/2006 | 46,000 | 14.87 | 114,080 |
| | (1)2/1/2007 | 50,000 | 15.04 | 179,500 |
| Brian J. Kline | (1)8/1/2006 | 50,000 | 14.87 | 124,000 |
| George L. Koloroutis | (1)8/1/2006 | 55,000 | 14.87 | 136,400 |

(1) Grant vests ratably over five years and expires in ten years.

Outstanding Equity Awards at Fiscal Year End

The following tables' list information concerning our general partner's NEOs outstanding equity awards as of July 31, 2007.

Ferrell Companies Incentive Compensation Plan

| Name | Option Awards | | | |
|----------------------|---|---|-----------------------|------------------------|
| | Number of Securities Underlying Unexercised Options (#) Exercisable | Number of Securities Underlying Unexercised Options (#) Unexercisable | Option Exercise Price | Option Expiration Date |
| James E. Ferrell | 0 | 750,000 | 4.28 | 12/15/2015 |
| | 0 | 200,000 | 12.80 | 8/15/2015 |
| Stephen L. Wambold | 0 | 17,500 | 4.10 | 12/2/2013 |
| | 0 | 5,000 | 8.02 | 1/31/2018 |
| | 0 | 52,500 | 11.78 | 5/1/2019 |
| | 0 | 131,250 | 12.80 | 8/15/2015 |
| | 0 | 200,000 | 14.87 | 9/15/2016 |
| Kevin T. Kelly | 0 | 150,000 | 4.10 | 8/19/2013 |
| | 0 | 65,000 | 4.12 | 5/1/2015 |
| | 0 | 25,000 | 4.28 | 12/15/2015 |
| | 0 | 10,000 | 4.75 | 7/31/2014 |
| | 0 | 112,500 | 12.80 | 8/15/2015 |
| Tod D. Brown | 0 | 4,000 | 11.78 | 9/15/2014 |
| | 0 | 10,000 | 12.80 | 8/15/2015 |
| | 0 | 15,000 | 14.04 | 4/15/2016 |
| | 0 | 46,000 | 14.87 | 9/15/2016 |
| | 0 | 50,000 | 15.04 | 2/1/2017 |
| Brian J. Kline | 20,625 | 54,375 | 4.10 | 8/19/2013 |
| | 1,125 | 3,875 | 4.75 | 7/31/2014 |
| | 2,000 | 18,000 | 12.80 | 8/15/2015 |
| | 0 | 50,000 | 14.87 | 9/15/2016 |
| George L. Koloroutis | 9,625 | 25,375 | 4.10 | 8/19/2013 |
| | 2,250 | 7,750 | 4.75 | 7/31/2014 |
| | 2,500 | 22,500 | 8.02 | 1/31/2018 |
| | 0 | 55,000 | 14.87 | 9/15/2016 |

Ferrellgas Unit Option Plan

| Name | Option Awards | | | |
|----------------|---|---|-----------------------|------------------------|
| | Number of Securities Underlying Unexercised Options (#) Exercisable | Number of Securities Underlying Unexercised Options (#) Unexercisable | Option Exercise Price | Option Expiration Date |
| Kevin T. Kelly | 57,000 | — | 17.90 | 4/19/2011 |

Option Exercises

There were no unit or stock based options exercised by NEOs during fiscal 2007.

Nonqualified Deferred Compensation

The following table list information concerning our general partner's NEOs nonqualified SSP account activity during the fiscal year ended July 31, 2007.

| Name | Executive Contributions in Last FY (\$) | Registrant Contributions in Last FY (\$)(1) | Aggregate Earnings in Last FY (\$) | Aggregate Withdrawals/ Distributions (\$) | Aggregate Balance at Last FYE (\$)(2) |
|----------------------|---|---|------------------------------------|---|---------------------------------------|
| James E. Ferrell | 274,538 | 55,356 | 87,389 | — | 834,269 |
| Stephen L. Wambold | 10,834 | 2,000 | 58 | — | 12,892 |
| Kevin T. Kelly | 38,551 | 11,500 | 81,024 | — | 490,765 |
| George L. Koloroutis | 10,949 | 4,025 | 16,108 | — | 133,389 |
| Tod D. Brown | 13,287 | 6,166 | 1,807 | — | 26,178 |
| Brian J. Kline | 8,907 | 3,247 | 6,016 | — | 39,847 |

(1) Amounts are included in the Summary Compensation Table above.

(2) The portion of this amount representing registrant contributions made in years prior was previously reported as compensation to the NEO in the summary compensation table for previous years.

Other Potential Post-Employment Payments

In April 2001, the independent members of the Board of Directors of our general partner modified the amount of compensation paid to Mr. Ferrell as Chairman, Chief Executive Officer and President of our general partner pursuant to Mr. Ferrell's existing employment agreement dated July 17, 1998. Effective September 1, 2002, Mr. Ferrell's annual salary was increased to \$635,000. Mr. Ferrell is also entitled to:

- an annual bonus, the amount to be determined at the sole discretion of the independent members of the Board of Directors of our general partner; and
- an incentive bonus equal to 0.5% of the increase in the equity value of Ferrell Companies from July 31, 1998 to July 31, 2005.

The incentive bonus is payable upon the termination of Mr. Ferrell's employment agreement. The value of this bonus at July 31, 2007 was \$1.1 million.

In addition to the compensation described above, Mr. Ferrell participates in our various employee benefit plans, with the exception of the Employee Stock Ownership Plan.

Pursuant to the terms of Mr. Ferrell's employment agreement, in the event of death, permanent disability, a termination without cause, resignation for cause or a change of control of Ferrell Companies or our general partner, Mr. Ferrell is entitled to health, accident and life insurance benefits for a period of six months, a cash termination benefit payable within 30 days equal to three times the greater of 125% of his current base salary or the average compensation paid to him for the prior three fiscal years and is entitled to additional gross-up payments on any payment subject to excise tax. The value of this termination benefit at July 31, 2007 was approximately \$2.4 million.

Mr. Ferrell's agreement also contains a non-compete provision for the period of time, following his termination of employment, equal to the greater of five years or the time in which certain outstanding debt of Ferrell Companies is paid in full. The non-compete provision provides that he shall not directly or indirectly own, manage, control, or engage in any business with any person whose business is substantially similar to ours and that he shall not directly or indirectly attempt to induce any employee (subject to modifications made for certain employees in the Waiver to Employment Confidentiality, and Non-Compete Agreement dated December 19, 2006) of Ferrellgas to leave the employ of Ferrellgas or in any way interfere with the relationship between Ferrellgas and any employee.

In accordance with the employment agreement entered into with our general partner dated October 11, 2004, Mr. Prim's employment as Special Adviser to the Chief Executive Officer ended in February 2007 and a payment of

approximately \$1 million was made to him in April 2007. Mr. Prim continues to serve on our general partner's Board of Directors.

On October 9, 2006, the members of the Board of Directors Compensation Committee authorized us and our general partner to enter into a Change In Control Agreement with each of our NEOs. Pursuant to the terms of the agreement, a change in control is defined as:

- (i) any merger or consolidation of Ferrell Companies in which such entity is not the survivor;
- (ii) any sale of all or substantially all of the common stock of Ferrell Companies by the Employee Stock Ownership Trust;
- (iii) a sale of all or substantially all of the common stock of Ferrellgas, Inc.;
- (iv) a replacement of Ferrellgas Inc. as the general partner of Ferrellgas Partners, L.P.; or
- (v) a public sale of at least 51 percent of Ferrell Companies equity.

Should a termination of employment occur resulting from a change in control, each of our NEOs will be entitled to:

- (a) a payment equal to two times his annual base salary in effect immediately prior to the change in control. Subject to certain section 409 IRC limitations, this amount would be paid in equal monthly installments over a two year timeframe beginning in the month following the termination.
- (b) a payment equal to two times his target bonus, at his target bonus rate in effect immediately prior to the change in control. Subject to certain section 409 IRC limitations, this amount would be paid in equal monthly installments over a two year timeframe beginning in the month following the termination.
- (c) COBRA reimbursements for two years following the termination.

The value of these payments at July 31, 2007 would be:

| NEO | Two Times Annual Base Salary | Two Times Target Bonus |
|----------------------|---------------------------------|---------------------------|
| James E. Ferrell(1) | \$ 1,300,000 | \$ 1,300,000 |
| Stephen L. Wambold | 800,000 | 600,000 |
| Kevin T. Kelly | 670,000 | 368,500 |
| George L. Koloroutis | 462,000 | 207,900 |
| Tod D. Brown | 440,000 | 198,000 |
| Brian J. Kline | 450,000 | 180,000 |

(1) As discussed above, James E. Ferrell's employment agreement contains a separate change in control provision which is currently valued at an additional \$2.4 million.

Compensation of directors

We believe our director compensation package should compensate our directors in a manner that is competitive within the marketplace. Our compensation package includes a combination of annual director fees and option awards. Total compensation awarded to our directors varies depending upon their level of activity within the board. Participation in and chairing of committees within the board will increase the level of compensation paid to an individual board member.

With the assistance of the Vice President of Human Resources, James E. Ferrell formulates preliminary annual director fee and option awards recommendations for each board member. These recommendations are subject to review and approval by the Compensation Committee. To assist James E. Ferrell and the Compensation Committee, the Vice President of Human Resources utilizes publicly available board of director compensation data within our industry, as compiled by Mercer Human Resources Consulting, to provide market data that is used to create

benchmarks for each director's annual director fee and total compensation package. Option awards are dependent upon the director's level of participation on the board with option ownership targets ranging from 25,000 to 50,000 options.

The following table sets forth the compensation for the past fiscal year of our general partner's Board of Directors.

| Name | Fees Earned or Paid in Cash (\$) | Option Awards (\$) (7) | All Other Compensation (\$) | Total (\$) |
|-------------------------|--|------------------------------|-----------------------------------|---------------|
| William K. Hoskins(1) | 36,000 | 35,900 | | 71,900 |
| A. Andrew Levison(2) | 36,000 | 25,830 | 30,883(6) | 92,713 |
| John R. Lowden(2) | 36,000 | 25,830 | | 61,830 |
| Michael F. Morrissey(3) | 46,000 | 61,730 | | 107,730 |
| Billy D. Prim(4) | 36,000 | | 967,630(5) | 1,003,630 |
| Elizabeth T. Solberg(1) | 36,000 | 35,900 | | 71,900 |

(1) At July 31, 2007 this director had 35,000 ICP options outstanding.

(2) At July 31, 2007 this director had 30,000 ICP options outstanding.

(3) At July 31, 2007 this director had 40,000 ICP options outstanding.

(4) At July 31, 2007 this director had 25,000 ICP options outstanding.

(5) Amount represents a payment relating to Mr. Prim's employment as Special Adviser to the Chief Executive Officer which ended on February 7, 2007. Mr. Prim continues to serve on the general partner's Board of Directors.

(6) Amount represents reimbursement for the use of private aircraft to attend a board of director meeting.

(7) See Note C — Unit and stock-based compensation — to our consolidated financial statements for information concerning these awards.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED UNITHOLDER MATTERS.

The following table sets forth certain information as of August 31, 2007, regarding the beneficial ownership of our common units by:

- persons that own more than 5% of our common units;
- persons that are directors, nominees or named executive officers of our general partner; and
- all directors and executive officers of our general partner as a group.

Other than those person listed below, our general partner knows of no other person beneficially owning more than 5% of our common units.

Ferrellgas Partners, L.P.

| Title of Class | Name and Address of Beneficial Owner | Units Beneficially Owned | Percentage of Class |
|---|---|--------------------------------|------------------------|
| Common units | Ferrell Companies Inc. Employee Stock Ownership Trust 125 S. LaSalle Street, 17th Floor Chicago, Ill. 60603 | 20,327,666 | 32.3 |
| | James E. Ferrell 7500 College Blvd. Suite 1000 Overland Park, KS. 66210 | 4,292,025 | 6.8 |
| | Stephen L. Wambold | — | * |
| | Eugene D. Caresia | — | * |
| | Kevin T. Kelly | 38,700 | * |
| | Brian J. Kline | — | * |
| | George L. Koloroutis | — | * |
| | Tod D Brown | — | * |
| | William K. Hoskins | 18,000 | * |
| | A. Andrew Levison | 39,300 | * |
| | John R. Lowden | — | * |
| | Michael F. Morrissey | 1,000 | * |
| | Billy D. Prim | 412,155 | * |
| | Elizabeth T. Solberg | 8,431 | * |
| All Directors and Executive Officers as a Group | 4,809,611 | 7.6 | |

* Less than one percent

Beneficial ownership for the purposes of the foregoing table is defined by Rule 13d-3 under the Exchange Act. Under that rule, a person is generally considered to be the beneficial owner of a security if he has or shares the power to vote or direct the voting thereof, and/or to dispose or direct the disposition thereof, or has the right to acquire either of those powers within 60 days. See the "Executive Compensation — Outstanding Equity Awards at Fiscal Year End — Ferrellgas Unit Option Plan" table above for the number of common units that could be acquired by each named executive officer through exercising common unit options.

The common units owned by the Employee Stock Ownership Trust includes 20,080,776 common units owned by Ferrell Companies which is 100% owned by the Employee Stock Ownership Trust, 195,686 common units owned by FCI Trading Corp., a wholly-owned subsidiary of Ferrell Companies and 51,204 common units owned by Ferrell Propane, Inc., a wholly-owned subsidiary of our general partner.

Securities authorized for issuance under equity compensation plans

The table below provides information about our Second Amended and Restated Ferrellgas Unit Option Plan as of July 31, 2007. This plan is our only equity compensation plan that grants equity of Ferrellgas Partners to its participants. In addition to the information set forth below, see Note C — Unit and stock-based compensation — to our consolidated financial statements for additional information about the plan.

| | Number of Common Units to be Issued Upon Exercise of Outstanding Options, Warrants and Rights | Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights | Number of Common Units Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in the First Column) |
|---|---|---|--|
| Equity compensation plans approved by security holders | — | — | — |
| Equity compensation plans not approved by security holders(1) | 81,550 | \$ 18.31 | 258,076(2) |
| Total | 81,550 | \$ 18.31 | 258,076 |

(1) The Second Amended and Restated Ferrellgas Unit Option Plan did not require approval by the security holders.

(2) This number may be increased upon the occurrence of particular events. See narrative below.

The Second Amended and Restated Ferrellgas Unit Option Plan was initially adopted by the Board of Directors of our general partner. The plan is intended to meet the requirements of the New York Stock Exchange equity holder approval policy for option plans not approved by the equity holders of a company, and thus approval of the plan by our common unitholders was not required.

The purpose of the plan is to encourage selected employees of our general partner to:

- develop a proprietary interest in our growth and performance;
- generate an increased incentive to contribute to our future success and prosperity, thereby enhancing our value for the benefit of our common unitholders; and
- enhance our ability to attract and retain key individuals who are essential to our progress, growth and profitability, by giving these individuals the opportunity to acquire our common units.

The plan is to be administered by the Compensation Committee of the Board of our general partner. The Compensation Committee has designated an employee committee to recommend to it at various times throughout the year the number of unit options to be granted and to whom such unit options should be granted. The Compensation Committee then votes upon such recommendations.

Subject to the terms of the plan and applicable law, the administrator of the plan has the sole power, authority and discretion to:

- designate the employees who are to be participants in the plan;
- determine the number of unit options to be granted to an employee;
- determine the terms and conditions of any unit option;
- interpret, construe and administer the plan and any instrument or agreement relating to a unit option granted under the plan;
- establish, amend, suspend, or waive such rules and regulations and appoint such agents as it deems appropriate for the proper administration of the plan;
- make a determination as to the right of any person to receive payment of (or with respect to) a unit option; and
- make any other determinations and take any other actions that the administrator deems necessary or desirable for the administration of the plan.

Generally, all of the directors, officers, and other employees of our general partner, or an affiliate of our general partner, are eligible for participation in the plan. Grants to a member of the Board or the option committee are permitted provided that the grantee recuses themselves from the vote relating to such unit option grant. Grants may be made to the same employee on more than one occasion and the terms and provisions of grants to the same employee or to different employees need not be the same. The plan allows for the granting of only non-qualified unit options and in no event shall the term of any unit option exceed a period of ten years from the date of its grant. Unit options, to the extent vested as of the date the holder thereof ceases to be an employee of our general partner or one of its affiliates, will remain the property of the holder until the unit options are exercised or expire. Unit options, to the extent not vested as of the date the holder ceases to be an employee, are automatically canceled. Unit options or rights thereunder are not assignable, alienable, saleable or transferable by a holder otherwise than by will or by the laws of descent and distribution. It is intended that the plan and any unit option granted to a person subject to Section 16 of the Exchange Act meet all of the requirements of Rule 16b-3 of the Exchange Act.

To comply with the rules of the New York Stock Exchange, no single officer or director of our general partner may acquire under the plan more than 314,895 common units. In addition, all common units available for issuance under this plan, whether to directors or officers of our general partner or to any other persons, together with any common units available for issuance under any other employee benefit plan, of which there are currently none, may not exceed an aggregate total of 1,574,475 common units.

Although the number of unit options currently available for issuance under the plan is limited to 1,350,000, under particular circumstances that would result in a significant dilution of the rights of the participants in the plan, the administrator of the plan may make appropriate adjustments in the maximum number of common units issuable under the plan to reflect the effect of such circumstance and may make appropriate adjustments to the number of common units subject to, and/or the exercise price of, each outstanding unit option.

The administrator of the plan has the discretion to cancel all or part of any outstanding unit options at any time. Upon any such cancellation we will pay to the holder with respect to each cancelled unit option an amount in cash equal to the excess, if any, of (i) the fair market value of a common unit, at the effective date of such cancellation, over (ii) the unit option exercise price. In addition, the administrator has the right to alter or amend the plan or any part thereof from time to time; provided, however, that no change in any unit option already granted may be made which would impair the rights of the holder thereof without the consent of the holder. The administrator may also in its discretion terminate the plan at any time with respect to any common units for which a unit option has not yet been granted. There is currently no fixed termination date for the plan. If a plan for our complete dissolution is adopted or our unitholders approve an agreement for our sale or disposition of all or substantially all of our assets, then upon such adoption or approval all or a portion, in the sole discretion of the administrator, of a holder's unit options outstanding as of the date of that adoption or approval shall be immediately and fully vested and exercisable and may be exercised within one year from the date of that adoption or approval.

ITEM 13. TRANSACTIONS WITH RELATED PERSONS, PROMOTERS AND CERTAIN CONTROL PERSONS

Related Party Transactions

Our written Code of Business Conduct and Ethics applies to our directors, officers and employees. It deals with conflicts of interest, confidential information, use of company assets, business dealings, and other similar topics. The Code prohibits any transaction that raises questions of possible ethical or legal conflict between the interests of the company and an employee's personal interests.

Our directors and officers are required each year to respond to a detailed questionnaire. The questionnaire requires each director and officer to identify every non-Company organization of any type of which they or their family (as defined by the SEC) are a director, partner, member, trustee, officer, employee, representative, consultant or significant shareholder. The questionnaire also requires disclosure of any transaction, relationship or arrangement with the Company. The information obtained from these questionnaires is then evaluated to determine the nature and amount of any transactions or relationships. If significant, the results are provided to the Governance Committee and Board for their use in determining director and officer independence and related party disclosure

obligations. See Notes M — Transactions with related parties and K — Partner’s capital — to our consolidated financial statements for discussions of related party transactions.

Certain business relationships

None.

Indebtedness of management

None.

Transactions with promoters

None.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The following table presents fees billed for professional audit services rendered by Deloitte & Touche LLP for the audit of our annual financial statements and for other services for fiscal 2007 and 2006.

For the Fiscal Year Ended July 31,

| | <u>2007</u> | <u>2006</u> |
|-----------------------|-----------------|-----------------|
| | (In thousands) | |
| Audit fees(1) | \$ 1,506 | \$ 1,519 |
| Audit related fees(2) | 38 | 15 |
| Tax fees(3) | — | 6 |
| All other fees(4) | 7 | 7 |
| Total | \$ 1,551 | \$ 1,547 |

- (1) Audit fees consist of the aggregate fees billed for each of the last two fiscal years for professional services rendered by Deloitte & Touche LLP in connection with the audit of our annual financial statements and the review of financial statements included in our quarterly reports on Form 10-Q. In addition, these fees also covered those services that are normally provided by an accountant in connection with statutory and regulatory filings or engagements and services related to the audit of our internal controls over financial reporting.
- (2) Audit-related fees consist of the aggregate fees billed in each of the last two fiscal years for assurance and related services by Deloitte & Touche LLP that we believe are reasonably related to the performance of the audit or review of our financial statements and that would not normally be reported under Item 9(e)(1) of Schedule 14A. These services generally consisted of financial accounting and reporting consultations and benefit plans audits.
- (3) Tax fees consist of the aggregate fees billed in each of the last two fiscal years for professional services rendered by Deloitte & Touche LLP in connection with tax compliance, tax advice, and tax planning. These services included the review of our tax returns, tax research and tax consultation.
- (4) All other fees consist of the aggregate fees billed in each of the last two fiscal years for products and services provided by Deloitte & Touche LLP, other than the services that would normally be reported in Items 9(e)(1) through 9(e)(3) of Schedule 14A. These services consisted of subscription fees related to a web-based research tool provided by Deloitte & Touche LLP.

The Audit Committee of our general partner reviewed and approved all audit and non-audit services provided to us by Deloitte & Touche LLP during fiscal 2007 and 2006 prior to the commencement of such services. See “Item 10. Directors and Executive Officers of the Registrants — Audit Committee” for a description of the Audit Committee’s pre-approval policies and procedures related to the engagement by us of an independent accountant.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

1. *Financial Statements.*

See "Index to Financial Statements" set forth on page F-1.

2. *Financial Statement Schedules.*

See "Index to Financial Statement Schedules" set forth on page S-1.

3. *Exhibits.*

See "Index to Exhibits" set forth on page E-1.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS PARTNERS, L.P.

By Ferrellgas, Inc. (General Partner)

By /s/ James E. Ferrell
James E. Ferrell
Chairman and
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated:

| <u>Signature</u> | <u>Title</u> | <u>Date</u> |
|---|--|-------------|
| <u>/s/ James E. Ferrell</u> James E. Ferrell | Chairman and Chief Executive Officer (Principal Executive Officer) | 09/28/2007 |
| <u>/s/ William K. Hoskins</u> William K. Hoskins | Director | 09/28/2007 |
| <u>/s/ A. Andrew Levison</u> A. Andrew Levison | Director | 09/28/2007 |
| <u>/s/ John R. Lowden</u> John R. Lowden | Director | 09/28/2007 |
| <u>/s/ Michael F. Morrissey</u> Michael F. Morrissey | Director | 09/28/2007 |
| <u>/s/ Billy D. Prim</u> Billy D. Prim | Director | 09/28/2007 |
| <u>/s/ Elizabeth T. Solberg</u> Elizabeth T. Solberg | Director | 09/28/2007 |
| <u>/s/ Kevin T. Kelly</u> Kevin T. Kelly | Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer) | 09/28/2007 |

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS PARTNERS FINANCE CORP.

By /s/ James E. Ferrell
James E. Ferrell
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated:

| <u>Signature</u> | <u>Title</u> | <u>Date</u> |
|---|---|-------------|
| <u>/s/ James E. Ferrell</u> James E. Ferrell | Chief Executive Officer (Principal Executive Officer) | 09/28/2007 |
| <u>/s/ Kevin T. Kelly</u> Kevin T. Kelly | Senior Vice President, Chief Financial Officer and sole director (Principal Financial and Accounting Officer) | 09/28/2007 |

Supplemental Information to be Furnished With Reports Filed Pursuant to Section 15(d) of the Act by Registrants Which Have Not Registered Securities Pursuant to Section 12 of the Act

Ferrellgas Partners Finance Corp. has not registered securities pursuant to Section 12 of the Securities Act and files reports pursuant to Section 15(d) of the Securities Act. As of the date of filing of this Annual Report on Form 10-K, no annual report or proxy material has been sent to the holders of the securities of Ferrellgas Partners Finance Corp., however, a copy of this Annual Report will be furnished to the holders of the securities of Ferrellgas Partners Finance Corp. subsequent to the date of filing of this Annual Report.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS, L.P.

By Ferrellgas, Inc. (General Partner)

By /s/ James E. Ferrell
James E. Ferrell
Chairman and
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated:

| <u>Signature</u> | <u>Title</u> | <u>Date</u> |
|--|--|-------------|
| /s/ James E. Ferrell James E. Ferrell | Chairman and Chief Executive Officer (Principal Executive Officer) | 09/28/2007 |
| /s/ William K. Hoskins William K. Hoskins | Director | 09/28/2007 |
| /s/ A. Andrew Levison A. Andrew Levison | Director | 09/28/2007 |
| /s/ John R. Lowden John R. Lowden | Director | 09/28/2007 |
| /s/ Michael F. Morrissey Michael F. Morrissey | Director | 09/28/2007 |
| /s/ Billy D. Prim Billy D. Prim | Director | 09/28/2007 |
| /s/ Elizabeth T. Solberg Elizabeth T. Solberg | Director | 09/28/2007 |
| /s/ Kevin T. Kelly Kevin T. Kelly | Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer) | 09/28/2007 |

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS FINANCE CORP.

By /s/ James E. Ferrell
James E. Ferrell
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated:

| <u>Signature</u> | <u>Title</u> | <u>Date</u> |
|---|---|-------------|
| <u>/s/ James E. Ferrell</u> James E. Ferrell | Chief Executive Officer (Principal Executive Officer) | 09/28/2007 |
| <u>/s/ Kevin T. Kelly</u> Kevin T. Kelly | Senior Vice President, Chief Financial Officer and sole director (Principal Financial and Accounting Officer) | 09/28/2007 |

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of
Ferrellgas Partners, L.P. and subsidiaries
Overland Park, Kansas

We have audited the accompanying consolidated balance sheets of Ferrellgas Partners, L.P. and subsidiaries ("Partnership") as of July 31, 2007 and 2006, and the related consolidated statements of earnings, partners' capital, and cash flows for each of the three years in the period ended July 31, 2007. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Partnership's management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Ferrellgas Partners, L.P. and subsidiaries as of July 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended July 31, 2007, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Partnership's internal control over financial reporting as of July 31, 2007, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated September 26, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of the Partnership's internal control over financial reporting and an unqualified opinion on the effectiveness of the Partnership's internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 26, 2007

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

| | July 31, | |
|--|---------------------|---------------------|
| | 2007 | 2006 |
| (In thousands, except unit data) | | |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 20,685 | \$ 16,525 |
| Accounts and notes receivable (net of allowance for doubtful accounts of \$4,358 and \$5,628 in 2007 and 2006, respectively) | 118,320 | 116,369 |
| Inventories | 113,807 | 154,613 |
| Prepaid expenses and other current assets | 16,772 | 15,334 |
| Total current assets | 269,584 | 302,841 |
| Property, plant and equipment, net | 720,190 | 740,101 |
| Goodwill | 249,481 | 246,050 |
| Intangible assets, net | 246,283 | 248,546 |
| Other assets, net | 17,865 | 11,962 |
| Total assets | \$ 1,503,403 | \$ 1,549,500 |
| LIABILITIES AND PARTNERS' CAPITAL | | |
| Current liabilities: | | |
| Accounts payable | \$ 62,103 | \$ 82,212 |
| Short-term borrowings | 57,779 | 52,647 |
| Other current liabilities | 107,199 | 140,738 |
| Total current liabilities | 227,081 | 275,597 |
| Long-term debt | 1,011,751 | 983,545 |
| Other liabilities | 22,795 | 19,178 |
| Contingencies and commitments (Note N) | — | — |
| Minority interest | 5,119 | 5,435 |
| Partners' capital: | | |
| Common unitholders (62,957,674 and 60,885,784 units outstanding at 2007 and 2006, respectively) | 289,075 | 321,194 |
| General partner (635,936 and 615,008 units outstanding at 2007 and 2006, respectively) | (57,154) | (56,829) |
| Accumulated other comprehensive income | 4,736 | 1,380 |
| Total partners' capital | 236,657 | 265,745 |
| Total liabilities and partners' capital | \$ 1,503,403 | \$ 1,549,500 |

See notes to consolidated financial statements.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS

| | For the Year Ended July 31, | | |
|---|--------------------------------------|------------------|------------------|
| | 2007 | 2006 | 2005 |
| | (In thousands, except per unit data) | | |
| Revenues: | | | |
| Propane and other gas liquids sales | \$ 1,757,423 | \$ 1,697,940 | \$ 1,592,325 |
| Other | 235,017 | 197,530 | 161,789 |
| Total revenues | <u>1,992,440</u> | <u>1,895,470</u> | <u>1,754,114</u> |
| Costs and expenses: | | | |
| Cost of product sold — propane and other gas liquids sales | 1,147,169 | 1,109,177 | 1,052,005 |
| Cost of product sold — other | 157,223 | 122,450 | 88,293 |
| Operating expense | 380,838 | 374,843 | 366,192 |
| Depreciation and amortization expense | 87,383 | 84,953 | 83,060 |
| General and administrative expense | 44,870 | 47,689 | 42,342 |
| Equipment lease expense | 26,142 | 27,320 | 25,495 |
| Employee stock ownership plan compensation charge | 11,225 | 10,277 | 12,266 |
| Loss on disposal of assets and other | 10,822 | 7,539 | 8,673 |
| Operating income | <u>126,768</u> | <u>111,222</u> | <u>75,788</u> |
| Interest expense | (87,953) | (84,235) | (91,518) |
| Interest income | 3,145 | 2,046 | 1,894 |
| Earnings (loss) before income taxes, minority interest and discontinued operations | <u>41,960</u> | <u>29,033</u> | <u>(13,836)</u> |
| Income tax expense | 6,560 | 3,524 | 1,447 |
| Minority interest | 600 | 500 | 92 |
| Earnings (loss) from continuing operations before discontinued operations | <u>34,800</u> | <u>25,009</u> | <u>(15,375)</u> |
| Earnings from discontinued operations (including gain on sale in 2005 of \$97,001), net of minority interest of \$1,063 in 2005 | — | — | 104,189 |
| Net earnings | <u>34,800</u> | <u>25,009</u> | <u>88,814</u> |
| Distributions to senior unitholder | — | — | 7,305 |
| Net earnings available to general partner unitholder | 348 | 250 | 815 |
| Net earnings available to common unitholders | <u>\$ 34,452</u> | <u>\$ 24,759</u> | <u>\$ 80,694</u> |
| Basic and diluted earnings per common unit: | | | |
| Earnings (loss) from continuing operations available to common unitholders before discontinued operations | \$ 0.55 | \$ 0.41 | \$ (0.41) |
| Earnings from discontinued operations | — | — | 1.91 |
| Net earnings available to common unitholders | <u>\$ 0.55</u> | <u>\$ 0.41</u> | <u>\$ 1.50</u> |

See notes to consolidated financial statements.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL

| | Number of Units | | | Senior Unitholder | Common Unitholders | General Partner Unitholder | Senior Unitholder | Common Unitholders | General Partner Unitholder | Accumulated Other Comprehensive Income | | | Total Partners' Capital |
|--|----------------------|-----------------------|----------------------------------|----------------------|-----------------------|----------------------------------|----------------------|-----------------------|----------------------------------|---|--|----------------------|-------------------------------|
| | Senior Unitholder | Common Unitholders | General Partner Unitholder | | | | | | | Risk Management | Currency Translation Adjustments | Pension Liability | |
| Balance at July 31, 2004 | 1,994.1 | 48,772.9 | 512.8 | \$ 79,766 | \$ 178,994 | \$ (57,391) | \$ 1,772 | \$ 16 | \$ (1,058) | \$ 202,099 | | | |
| Contribution in connection with ESOP compensation charge | — | — | — | — | 12,021 | 121 | — | — | — | — | — | 12,142 | |
| Common unit distributions | — | — | — | — | (106,872) | (1,079) | — | — | — | — | — | (107,951) | |
| Senior unit distributions | — | 63.5 | 0.6 | — | (5,909) | (133) | — | — | — | — | — | (6,042) | |
| Common units issued in public offerings | — | 5,002.0 | 50.5 | — | 97,230 | 981 | — | — | — | — | — | 98,211 | |
| Common units issued in private offerings | — | 2,098.6 | 21.2 | — | 39,800 | 405 | — | — | — | — | — | 40,205 | |
| Common unit options exercised | — | 26.5 | 0.3 | — | 472 | 5 | — | — | — | — | — | 477 | |
| Common units issued in connection with acquisitions, net of issuance costs | — | 341.2 | 3.5 | — | 6,994 | 71 | — | — | — | — | — | 7,065 | |
| Conversion of senior units to common units | (1,994.1) | 3,829.4 | 18.5 | (79,766) | 79,766 | — | — | — | — | — | — | — | |
| Comprehensive income: | | | | | | | | | | | | | |
| Net earnings | — | — | — | — | 87,926 | 888 | — | — | — | — | — | 88,814 | |
| Other comprehensive income (loss): | | | | | | | | | | | | | |
| Net earnings on risk management derivatives | — | — | — | — | — | — | 70 | — | — | — | — | — | |
| Reclassification of derivatives to earnings | — | — | — | — | — | — | (1,772) | — | — | — | — | — | |
| Foreign currency translation adjustments | — | — | — | — | — | — | — | 49 | — | — | — | — | |
| Pension liability adjustment | — | — | — | — | — | — | — | — | — | 311 | — | (1,342) | |
| Comprehensive income | — | — | — | — | 87,926 | 888 | 70 | 49 | — | 311 | — | 88,814 | |
| Balance at July 31, 2005 | — | 60,134.1 | 607.4 | — | 390,422 | (56,132) | 70 | 65 | (747) | 333,678 | | | |
| Contribution in connection with ESOP and stock-based compensation charges | — | — | — | — | 11,897 | 119 | — | — | — | — | — | 12,016 | |
| Common unit distributions | — | — | — | — | (120,976) | (1,221) | — | — | — | — | — | (122,197) | |
| Common unit options exercised | — | 169.0 | 1.7 | — | 3,092 | 32 | — | — | — | — | — | 3,124 | |
| Common units issued in connection with acquisitions, net of issuance costs | — | 582.7 | 5.9 | — | 12,000 | 123 | — | — | — | — | — | 12,123 | |
| Comprehensive income: | | | | | | | | | | | | | |
| Net earnings | — | — | — | — | 24,759 | 250 | — | — | — | — | — | 25,009 | |
| Other comprehensive income (loss): | | | | | | | | | | | | | |
| Net earnings on risk management derivatives | — | — | — | — | — | — | 2,540 | — | — | — | — | — | |
| Reclassification of derivatives to earnings | — | — | — | — | — | — | (484) | — | — | — | — | — | |
| Foreign currency translation adjustments | — | — | — | — | — | — | — | (29) | — | — | — | — | |
| Tax effect on foreign currency translation adjustments | — | — | — | — | — | — | — | — | (15) | — | — | — | |
| Pension liability adjustment | — | — | — | — | — | — | — | — | — | (20) | — | 1,992 | |
| Comprehensive income | — | — | — | — | 24,759 | 250 | 2,540 | (29) | (15) | (20) | — | 27,001 | |
| Balance at July 31, 2006 | — | 60,885.8 | 615.0 | — | 321,194 | (56,829) | 2,126 | 21 | (767) | 265,745 | | | |
| Contribution in connection with ESOP and stock-based compensation charges | — | — | — | — | 11,872 | 120 | — | — | — | — | — | 11,992 | |
| Common unit distributions | — | — | — | — | (125,802) | (1,270) | — | — | — | — | — | (127,072) | |
| Common units issued in private offering | — | 1,891.9 | 19.1 | — | 43,765 | 442 | — | — | — | — | — | 44,207 | |
| Common unit options exercised | — | 55.5 | 0.6 | — | 1,014 | 11 | — | — | — | — | — | 1,025 | |
| Common units issued in connection with acquisitions, net of issuance costs | — | 124.5 | 1.2 | — | 2,580 | 24 | — | — | — | — | — | 2,604 | |
| Comprehensive income: | | | | | | | | | | | | | |
| Net earnings | — | — | — | — | 34,452 | 348 | — | — | — | — | — | 34,800 | |
| Other comprehensive income (loss): | | | | | | | | | | | | | |
| Net earnings on risk management derivatives | — | — | — | — | — | — | 5,055 | — | — | — | — | — | |
| Reclassification of derivatives to earnings | — | — | — | — | — | — | (2,126) | — | — | — | — | — | |
| Foreign currency translation adjustments | — | — | — | — | — | — | — | 14 | — | — | — | — | |
| Tax effect on foreign currency translation adjustments | — | — | — | — | — | — | — | — | (5) | — | — | — | |
| Pension liability adjustment | — | — | — | — | — | — | — | — | — | — | 418 | 3,356 | |
| Comprehensive income | — | — | — | — | 34,452 | 348 | 5,055 | 14 | (5) | 418 | — | 38,156 | |
| Balance at July 31, 2007 | — | 62,957.7 | 635.9 | — | 289,075 | (57,154) | 5,055 | 30 | (349) | 236,657 | | | |

See notes to consolidated financial statements.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

| | For the Year Ended July 31, | | |
|---|-----------------------------|-------------------------|-------------------------|
| | 2007 | 2006 (In thousands) | 2005 |
| Cash flows from operating activities: | | | |
| Net earnings | \$ 34,800 | \$ 25,009 | \$ 88,814 |
| Reconciliation of net earnings to net cash provided by operating activities: | | | |
| Depreciation and amortization expense | 87,383 | 84,953 | 84,249 |
| Employee stock ownership plan compensation charge | 11,225 | 10,277 | 12,266 |
| Stock-based compensation charge | 889 | 1,863 | — |
| Loss (gain) on disposal of assets and discontinued operations | 4,232 | 1,188 | (91,494) |
| Loss on transfer of accounts receivable related to the accounts receivable securitization | 10,384 | 10,075 | 5,894 |
| Minority interest | 600 | 500 | 1,155 |
| Deferred tax expense (benefit) | 3,099 | 662 | (768) |
| Other | 4,431 | 5,803 | 2,535 |
| Changes in operating assets and liabilities, net of effects from business acquisitions: | | | |
| Accounts and notes receivable, net of securitization | 1,105 | (20,412) | (43,246) |
| Inventories | 40,984 | (57,334) | (2,421) |
| Prepaid expenses and other current assets | 1,529 | (2,330) | (2,443) |
| Accounts payable | (21,295) | 18,491 | (17,104) |
| Accrued interest expense | (1,353) | 472 | (4,662) |
| Other current liabilities | (26,218) | 8,750 | 16,535 |
| Other liabilities | 819 | 1,061 | 323 |
| Accounts receivable securitization: | | | |
| Proceeds from new accounts receivable securitizations | 100,000 | 107,000 | 114,400 |
| Proceeds from collections reinvested in revolving period accounts receivable securitizations | 1,156,214 | 1,184,987 | 981,256 |
| Remittances of amounts collected as servicer of accounts receivable securitizations | (1,265,214) | (1,287,987) | (1,051,356) |
| Net cash provided by operating activities | <u>143,614</u> | <u>93,028</u> | <u>93,933</u> |
| Cash flows from investing activities: | | | |
| Business acquisitions, net of cash acquired | (31,688) | (21,231) | (23,904) |
| Capital expenditures — technology initiative | — | (915) | (10,466) |
| Capital expenditures — other | (46,667) | (42,451) | (42,348) |
| Proceeds from sale of discontinued operations | — | — | 144,000 |
| Proceeds from sale of assets | 9,830 | 18,950 | 11,948 |
| Other | (6,540) | (5,661) | (4,030) |
| Net cash provided by (used in) investing activities | <u>(75,065)</u> | <u>(51,308)</u> | <u>75,200</u> |
| Cash flows from financing activities: | | | |
| Distributions | (127,072) | (122,197) | (116,007) |
| Issuance of common units, net of issuance costs of \$226 and \$569 in 2007 and 2005, respectively | 44,319 | — | 136,824 |
| Proceeds from increase in long-term debt | 74,568 | 45,453 | — |
| Reductions in long-term debt | (60,942) | (3,050) | (205,354) |
| Net additions to short-term borrowings | 5,132 | 32,847 | 19,800 |
| Cash paid for financing costs | (367) | (375) | (1,405) |
| Minority interest activity | (1,536) | (1,489) | 60 |
| Proceeds from exercise of common unit options | 1,025 | 3,124 | 472 |
| Cash contribution from general partner | 470 | 16 | 1,461 |
| Other | — | — | 44 |
| Net cash used in financing activities | <u>(64,403)</u> | <u>(45,671)</u> | <u>(164,105)</u> |
| Effect of exchange rate changes on cash | 14 | (29) | 49 |
| Increase (decrease) in cash and cash equivalents | 4,160 | (3,980) | 5,077 |
| Cash and cash equivalents — beginning of year | 16,525 | 20,505 | 15,428 |
| Cash and cash equivalents — end of year | <u>\$ 20,685</u> | <u>\$ 16,525</u> | <u>\$ 20,505</u> |

See notes to consolidated financial statements.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands, except per unit data, unless otherwise designated)

A. Partnership organization and formation

Ferrellgas Partners, L.P. ("Ferrellgas Partners") was formed on April 19, 1994, and is a publicly traded limited partnership, owning an approximate 99% limited partner interest in Ferrellgas, L.P. (the "operating partnership"). Ferrellgas Partners and the operating partnership, collectively referred to as "Ferrellgas," are both Delaware limited partnerships and are governed by their respective partnership agreements. Ferrellgas Partners was formed to acquire and hold a limited partner interest in the operating partnership. The operating partnership was formed to acquire, own and operate the propane business and assets of Ferrellgas, Inc. ("general partner"), a wholly-owned subsidiary of Ferrell Companies, Inc. ("Ferrell Companies"). Ferrell Companies beneficially owns 20.3 million of the Ferrellgas Partners outstanding common units. The general partner has retained a 1% general partner interest in Ferrellgas Partners and also holds an approximate 1% general partner interest in the operating partnership, representing an effective 2% general partner interest in Ferrellgas on a combined basis. As general partner, it performs all management functions required by Ferrellgas.

Ferrell Companies is wholly-owned by a leveraged employee stock ownership trust ("ESOT") established pursuant to the Ferrell Companies Employee Stock Ownership Plan ("ESOP"). The purpose of the ESOP is to provide employees of the general partner an opportunity for ownership in Ferrell Companies and indirectly in Ferrellgas. As contributions are made by Ferrell Companies to the ESOT in the future, shares of Ferrell Companies are allocated to the employees' ESOP accounts.

Ferrellgas Partners' partnership agreement includes an agreement with Ferrell Companies concerning the distribution priority on common units owned by public investors over those owned by Ferrell Companies. This provision extends to April 30, 2010 and allows Ferrellgas Partners to defer distributions on the common units held by Ferrell Companies up to an aggregate outstanding amount of \$36.0 million. There have been no deferrals to date.

B. Summary of significant accounting policies

(1) *Nature of operations:* Ferrellgas Partners is a holding entity that conducts no operations and has two subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners owns a 100% equity interest in Ferrellgas Partners Finance Corp., whose only purpose is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas Partners. The operating partnership is the only operating subsidiary of Ferrellgas Partners.

The operating partnership is engaged primarily in the distribution of propane and related equipment and supplies primarily in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. The operating partnership serves more than one million residential, industrial/commercial, portable tank exchange, agricultural and other customers in all 50 states, the District of Columbia, and Puerto Rico.

(2) *Accounting estimates:* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, allowance for doubtful accounts, derivative commodity contracts and stock and unit-based compensation calculations.

(3) *Principles of consolidation:* The accompanying consolidated financial statements include Ferrellgas Partners' accounts and those of its wholly-owned subsidiary, Ferrellgas Partners Finance Corp., and the operating

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

partnership, its majority-owned subsidiary, after elimination of all material intercompany accounts and transactions. The accounts of Ferrellgas Partners' majority-owned subsidiary are included based on the determination that Ferrellgas Partners will absorb a majority of the operating partnership's expected losses, receive a majority of the operating partnership's expected residual returns and is the operating partnership's primary beneficiary. The operating partnership includes the accounts of its wholly-owned subsidiaries. The general partner's approximate 1% general partner interest in the operating partnership is accounted for as a minority interest. The wholly-owned unconsolidated subsidiary of the operating partnership, Ferrellgas Receivables, LLC ("Ferrellgas Receivables"), is a qualifying special purpose entity.

(4) *Cash and cash equivalents and non-cash activities:* For purposes of the consolidated statements of cash flows, Ferrellgas considers cash equivalents to include all highly liquid debt instruments purchased with an original maturity of three months or less. Significant non-cash activities are presented below:

| | For the Year Ended July 31, | | |
|--|-----------------------------|-----------|-----------|
| | 2007 | 2006 | 2005 |
| CASH PAID FOR: | | | |
| Interest | \$ 87,035 | \$ 81,592 | \$ 93,298 |
| Income taxes | \$ 3,742 | \$ 990 | \$ 1,359 |
| NON-CASH INVESTING ACTIVITIES: | | | |
| Issuance of common units in connection with acquisitions | \$ 2,751 | \$ 12,372 | \$ 7,011 |
| Issuance of liabilities in connection with acquisitions | \$ 2,426 | \$ 4,883 | \$ 768 |
| Property, plant and equipment additions | \$ 1,187 | \$ 1,443 | \$ 1,041 |

(5) *Inventories:* Inventories are stated at the lower of cost or market using weighted average cost and actual cost methods.

(6) *Accounts receivable securitization:* Ferrellgas has agreements to transfer, on an ongoing basis, certain of its trade accounts receivable through an accounts receivable securitization facility and retains servicing responsibilities as well as a retained interest related to a portion of the transferred receivables. The related receivables are removed from the consolidated balance sheet and a retained interest is recorded for the amount of receivables sold in excess of cash received. The retained interest is included in "Accounts and notes receivable" in the consolidated balance sheets.

Ferrellgas determines the fair value of its retained interest based on the present value of future expected cash flows using management's best estimates of various factors, including credit loss experience and discount rates commensurate with the risks involved. These assumptions are updated periodically based on actual results, therefore the estimated credit loss and discount rates utilized are materially consistent with historical performance. Due to the short-term nature of Ferrellgas' trade receivables, variations in the credit and discount assumptions would not significantly impact the fair value of the retained interests. Costs associated with the sale of receivables are included in "Loss on disposal of assets and other" in the consolidated statements of earnings. See Note H — Accounts receivable securitization — for further discussion of these transactions.

(7) *Property, plant and equipment:* Property, plant and equipment are stated at cost less accumulated depreciation. Expenditures for maintenance and routine repairs are expensed as incurred. Ferrellgas capitalizes computer software, equipment replacement and betterment expenditures that upgrade, replace or completely rebuild major mechanical components and extend the original useful life of the equipment. Depreciation is calculated using the straight-line method based on the estimated useful lives of the assets ranging from two to 30 years. Ferrellgas, using its best estimates based on reasonable and supportable assumptions and projections, reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of its assets might not be recoverable. See Note G — Supplemental financial statement information — for further discussion of property, plant and equipment.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(8) *Goodwill*: Ferrellgas records goodwill as the excess of the cost of acquisitions over the fair value of the related net assets at the date of acquisition. Goodwill is tested for impairment annually on January 31, or more frequently if circumstances dictate, and if impaired, written off against earnings at that time. Ferrellgas has not recognized any impairment losses as a result of these tests. For purposes of Ferrellgas' goodwill impairment test, Ferrellgas has determined that it has one reporting unit. Ferrellgas assesses the carrying value of goodwill at its reporting unit based on an estimate of the fair value of the reporting unit. Fair value of the reporting unit is estimated using a market value approach taking into consideration the quoted market price of Ferrellgas' common units.

(9) *Intangible assets*: Intangible assets with finite useful lives, consisting primarily of customer lists, noncompete agreements and patented technology, are stated at cost, net of accumulated amortization calculated using the straight-line method over periods ranging from two to 15 years. Tradenames and trademarks have indefinite lives, are not amortized, and are stated at cost. Ferrellgas tests finite-lived intangible assets for impairment when events or changes in circumstances indicate that the carrying amount of these assets might not be recoverable. Ferrellgas tests indefinite lived intangible assets for impairment annually on January 31 or more frequently if circumstances dictate. Ferrellgas has not recognized impairment losses as a result of these tests. When necessary, intangible assets' useful lives are revised and the impact on amortization reflected on a prospective basis. See Note I — Goodwill and intangible assets, net — for further discussion of intangible assets.

(10) *Derivatives and Hedging Activities*: Ferrellgas' overall objective for entering into derivative contracts, including commodity options and swaps, is to hedge exposures to product purchase price risk. These financial instruments are formally designated and documented as a hedge of a specific underlying exposure, as well as the risk management objectives and strategies for undertaking the hedge transaction. Because of the high degree of correlation between the hedging instrument and the underlying exposure being hedged, fluctuations in the value of the derivative instrument are generally offset by changes in the anticipated cash flows of the underlying exposure being hedged. The fair value of derivatives used to hedge our risks fluctuates over time. These fair value amounts should not be viewed in isolation, but rather in relation to the anticipated cash flows of the underlying hedged transaction and the overall reduction in our risk relating to adverse fluctuations in propane prices. Ferrellgas formally assesses, both at inception and at least quarterly thereafter, whether the financial instruments that are used in hedging transactions are effective at offsetting changes in the anticipated cash flows of the related underlying exposures. Ferrellgas also enters into derivative contracts that qualify for the normal purchases and normal sales exception under Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), as amended.

(11) *Revenue recognition*: Revenues from the distribution of propane and other gas liquids are recognized by Ferrellgas at the time product is delivered to its customers. Other revenues, which include revenue from the sale of propane appliances and equipment is recognized at the time of delivery or installation. Revenues from repairs and maintenance are recognized upon completion of the service. Ferrellgas recognizes shipping and handling revenues and expenses for sales of propane, appliances and equipment at the time of delivery or installation. Shipping and handling revenues are included in the price of propane charged to customers, and are classified as revenue.

(12) *Shipping and handling expenses*: Shipping and handling expenses related to delivery personnel, vehicle repair and maintenance and general liability expenses are classified within operating expense on the statement of earnings. Depreciation expenses on delivery vehicles Ferrellgas owns are classified within depreciation and amortization expense. Delivery vehicles and distribution technology leased by Ferrellgas are classified within equipment lease expense. See Note G — Supplemental financial statement information — for the financial statement presentation of shipping and handling expenses.

(13) *Cost of product sold*: Cost of product sold — propane and other gas liquids sales includes all costs to acquire propane and other gas liquids, including the results from risk management activities related to supply procurement and transportation, the costs of storing and transporting inventory prior to delivery to Ferrellgas' customers and the costs related to the refurbishment of Ferrellgas' portable propane tanks. Cost of product sold — other primarily includes costs related to the sale of propane appliances and equipment.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(14) *Operating expenses:* Operating expenses primarily include the personnel, vehicle, delivery, handling, plant, office, selling, marketing, credit and collections and other expenses related to the retail distribution of propane and related equipment and supplies.

(15) *General and administrative expenses:* General and administrative expenses primarily include personnel and incentive expense related to executives and employees and other overhead expense related to centralized corporate functions.

(16) *Income taxes:* Ferrellgas Partners is a publicly-traded master limited partnership with one subsidiary that is a taxable corporation. The operating partnership is a limited partnership with six subsidiaries that are taxable corporations. Partnerships are generally not subject to Federal income tax, although publicly-traded partnerships are treated as corporations for Federal income tax purposes and therefore subject to Federal income tax unless a qualifying income test is satisfied. If this qualifying income test is satisfied, the publicly-traded partnership will be treated as a partnership for Federal income tax purposes. Based on Ferrellgas' calculations, Ferrellgas Partners satisfies the qualifying income test. As a result, except for the taxable corporations, Ferrellgas Partners' earnings or losses for Federal income tax purposes are included in the tax returns of the individual partners, Ferrellgas Partners' unitholders. Accordingly, the accompanying consolidated financial statements of Ferrellgas Partners reflect income taxes related to the above mentioned taxable corporations only. Recent legislation in certain states of operation allows for taxation of partnerships. As such, the accompanying consolidated financial statements of Ferrellgas Partners also reflect state income taxes resulting from this legislation. Net earnings for financial statement purposes may differ significantly from taxable income reportable to Ferrellgas Partners unitholders as a result of differences between the tax basis and financial reporting basis of assets and liabilities, the taxable income allocation requirements under Ferrellgas Partners' partnership agreement and differences between Ferrellgas Partners financial reporting year end and its calendar tax year end.

Income tax expense consisted of the following:

| | For the Year Ended July 31, | | |
|---------------------------------|-----------------------------|-----------------|-----------------|
| | 2007 | 2006 | 2005 |
| Current expense | \$ 3,461 | \$ 2,862 | \$ 2,215 |
| Deferred expense | 3,099 | 662 | (768) |
| Total income tax expense | \$ 6,560 | \$ 3,524 | \$ 1,447 |

Deferred taxes consisted of the following:

| | 2007 | 2006 |
|--------------------------|----------|----------|
| Deferred tax assets | \$ 1,718 | \$ 1,440 |
| Deferred tax liabilities | (4,000) | (650) |

On July 12, 2007, the governor of the state of Michigan signed into law a new Michigan Business Tax (the "MBT Act"), which provides a comprehensive restructuring of Michigan's principal business tax regime. The main provision of the MBT Act imposes a new two-part tax on business income and modified gross receipts that is accounted for as an income tax in accordance with SFAS No. 109 "Accounting for Income Taxes" ("SFAS 109"). Although the effective date of the MBT is January 1, 2008, SFAS 109 requires all effects of a tax law change be accounted for in the period of the law's enactment. As a result, during the fourth quarter of fiscal 2007 Ferrellgas recognized a one time increase in its deferred tax expense of \$2.8 million.

(17) *Sales taxes:* Ferrellgas accounts for the collection and remittance of sales tax on a net tax basis. As a result, these amounts are not reflected in the consolidated statements of earnings.

(18) *Net earnings per common unit:* Net earnings per common unit is computed by dividing net earnings, after deducting the general partner's 1% interest and accrued and paid senior unit distributions, by the weighted

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

average number of outstanding common units and the dilutive effect, if any, of outstanding unit options. There was a less than \$0.01 effect on the dilutive earnings per unit calculation when making the assumption that all outstanding unit options were exercised into common units. See Note P — Earnings per common unit — for further discussion about these calculations.

(19) *Segment information:* Ferrellgas is a single reportable operating segment engaging in the distribution of propane and related equipment and supplies to customers primarily in the United States.

(20) *New accounting standards:* SFAS No. 157, “Fair Value Measurements” defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas is currently evaluating the potential impact of this statement.

SFAS No. 158, “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans,” requires employers to recognize the overfunded or underfunded status of a defined benefit postretirement plan as either an asset or liability in the statement of financial position and to recognize changes in that funded status through other comprehensive income. This statement also requires companies to measure plan assets and benefit obligations as of the date of the company’s fiscal year-end. The adoption of this standard during fiscal 2007 did not have a significant impact on Ferrellgas’ financial position, results of operations or cash flows.

SFAS No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities,” provides entities the irrevocable option to elect to carry most financial assets and liabilities at fair value with changes in fair value recorded in earnings. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas is currently evaluating the potential impact of this statement.

Staff Accounting Bulletin No. 108, “Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements” (“SAB 108”), provides guidance on the quantification of prior year misstatements. SAB 108 requires that registrants use both the income statement (roll-over) approach and the balance sheet (iron curtain) approach when evaluating the materiality of a misstatement and contains guidance for correcting the errors under this dual approach. The adoption of this bulletin during fiscal 2007 did not have a significant impact on Ferrellgas’ financial position, results of operations or cash flows.

FASB Interpretation No. 48 (“FIN 48”), “Accounting for Uncertainty in Income Taxes — an interpretation of FASB Statement No. 109” provides a recognition threshold and measurement attribute for the recognition and measurement of a tax position taken or expected to be taken in a tax return and also provides guidance on derecognition, classification, treatment of interest and penalties, and disclosure. FIN 48 is effective for fiscal years beginning after December 15, 2006. Ferrellgas is currently evaluating FIN 48 and does not believe it will have a material effect on its financial position, results of operations and cash flows.

(21) *Reclassifications:* Ferrellgas reclassified \$45.8 million of customer deposits and advances from accounts payable to other current liabilities in its July 31, 2006 consolidated balance sheet and also reclassified the related change in customer deposits of \$1.1 million and \$21.6 million in the July 31, 2006 and 2005, respectively, consolidated statement of cash flows to conform these amounts to the current period presentation. Certain other reclassifications have been made to prior fiscal years’ consolidated financial statements to conform them to the current fiscal year’s presentation.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

C. Unit and stock-based compensation

Ferrellgas recognizes the non-cash compensation charges resulting from all share-based payment transactions in the condensed consolidated statements of earnings as follows:

| | For the Year Ended July 31, | |
|------------------------------------|--------------------------------|-----------------|
| | 2007 | 2006 |
| Operating expense | \$ 273 | \$ 438 |
| General and administrative expense | 616 | 1,425 |
| | <u>\$ 889</u> | <u>\$ 1,863</u> |

Ferrellgas adopted SFAS No. 123(R), "Share-based Payment" ("SFAS 123(R)") using the modified prospective application method. Under this method, SFAS 123(R) applies to new awards and to awards modified, repurchased, or cancelled after the adoption date of August 1, 2005. Additionally, compensation cost for the portion of awards for which the requisite service has not been rendered that are outstanding as of August 1, 2005 will be recognized as the requisite service is rendered. The compensation cost for that portion of awards is based on the fair value of those awards as of the grant-date as was calculated for pro forma disclosures under SFAS No. 123 "Accounting for Stock-Based Compensation" ("SFAS 123"). The compensation cost for those earlier awards is attributed to periods beginning on or after August 1, 2005 using the attribution method that was used under SFAS 123.

Had compensation cost for these plans been recognized in Ferrellgas' consolidated statement of earnings for the year ended July 31, 2005, net earnings and net earnings per common unit would have been adjusted as noted in the table below:

| | For the Year Ended July 31, 2005 | |
|--|--|---------------|
| Net earnings available to common unitholders, as reported | \$ | 80,694 |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards | | (247) |
| Pro forma net earnings available to common unitholders | <u>\$</u> | <u>80,447</u> |
| Basic and diluted earnings per common unit: | | |
| Earnings (loss) from continuing operations available to common unitholders before discontinued operations, as reported | \$ | (0.41) |
| Net earnings available to common unit holders, as reported | \$ | 1.50 |
| Earnings (loss) from continuing operations available to common unitholders before discontinued operations, pro forma | \$ | (0.42) |
| Net earnings available to common unitholders, pro forma | \$ | 1.49 |

Ferrellgas Unit Option Plan ("UOP")

The UOP is authorized to issue options covering up to 1.35 million common units to employees of the general partner or its affiliates. The Compensation Committee of the Board of Directors of the general partner administers the UOP, authorizes grants of unit options thereunder and sets the unit option price and vesting terms of unit options in accordance with the terms of the UOP. No single officer or director of the general partner may acquire more than 314,895 common units under the UOP. In general, the options currently outstanding under the UOP vest over a five-year period, and expire on the tenth anniversary of the date of the grant. The fair value of each option award is estimated on the date of grant using a binomial option valuation model. There have been no awards granted pursuant to the UOP since fiscal 2001. Expected volatility is based on the historical volatility of Ferrellgas' publicly-traded

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

common units. Historical information is used to estimate option exercise and employee termination behavior. Due to the limited number of employees eligible to participate in the UOP, there is only one group of employees. The expected term of options granted is derived from historical exercise patterns and represents the period of time that options are expected to be outstanding. The risk free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. During the year ended July 31, 2007 no compensation charge relating to the UOP was recognized as all options currently outstanding are fully vested. During the year ended July 31, 2006, the portion of the total non-cash compensation charge relating to the UOP was \$0.3 million.

A summary of option activity under the UOP as of July 31, 2007 is presented below:

| | Number of Units | Weighted Average Exercise Price | Weighted- Average Remaining Contractual Term (In years) | Aggregate Intrinsic Value (In thousands) |
|---|--------------------|---------------------------------------|--|---|
| Outstanding, August 1, 2006 | 148,200 | \$ 18.43 | | |
| Exercised | (55,500) | 18.23 | | |
| Forfeited | (11,150) | 20.32 | | |
| Outstanding, July 31, 2007 | <u>81,550</u> | 18.31 | 2.81 | \$ 443 |
| Options exercisable, July 31, 2007 | 81,550 | 18.31 | 2.81 | \$ 443 |

There were no options granted during the years ended July 31, 2007, 2006, and 2005. The total intrinsic value of options exercised during the years ended July 31, 2007, 2006 and 2005 was \$0.3 million, \$0.7 million, and \$0.1 million, respectively.

As of July 31, 2007 there is no unrecognized compensation cost related to unit-based compensation arrangements granted under the UOP because all options outstanding are fully vested.

Ferrell Companies, Inc. Incentive Compensation Plan ("ICP")

The ICP is not a Ferrellgas stock-compensation plan. However, in accordance with Ferrellgas' partnership agreements, all employee-related costs incurred by Ferrell Companies are allocated to Ferrellgas. As a result, Ferrellgas incurs a non-cash compensation charge from Ferrell Companies as they account for their plan in accordance with SFAS 123(R).

Ferrell Companies is authorized to issue options covering up to 6.25 million shares of Ferrell Companies common stock under the ICP. The ICP was established by Ferrell Companies to allow upper middle and senior level managers of the general partner to participate in the equity growth of Ferrell Companies. The shares underlying the stock options are common shares of Ferrell Companies; therefore, there is no earnings per share dilution of Ferrellgas. The ICP stock options vest ratably over periods ranging from zero to 12 years or 100% upon a change of control of Ferrell Companies, or the death, disability or retirement at the age of 65 of the participant. Vested options are exercisable in increments based on the timing of the retirement of Ferrell Companies' debt, but in no event later than 20 years from the date of issuance. The fair value of each option award is estimated on the date of grant using a binomial option valuation model. During the years ended July 31, 2007 and 2006, the portion of the total non-cash compensation charge relating to the ICP was \$0.9 million and \$1.6 million, respectively.

D. Business combinations

Business combinations are accounted for under the purchase method and the assets acquired and liabilities assumed are recorded at their estimated fair market values as of the acquisition dates. The results of operations are included in the consolidated statements of earnings from the date of acquisition. The pro forma effect of these transactions was not material to Ferrellgas' results of operations.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

During fiscal 2007, Ferrellgas acquired propane distribution assets with an aggregate value of \$36.2 million in the following nine transactions:

- Pacer-Valley Propane, LLC, based in California, acquired August 2006;
- Lake Propane, based in California, acquired August 2006;
- Pacific Propane Service, Inc., based in California, acquired August 2006;
- Twin Ports Energy, Inc., based in Wisconsin, acquired October 2006;
- Getman's Gas Company, Inc., based in New York, acquired October 2006;
- Yankee Gas, LLC, based in Massachusetts, acquired October 2006;
- Great Dane Propane, Inc., based in Florida, acquired October 2006;
- Puget Sound Propane, based in Washington, acquired December 2006; and
- Reliance Bottle Gas, Inc., based in Ohio, acquired June 2007.

These acquisitions were funded by \$31.7 million in cash payments, the issuances of \$2.5 million of liabilities and other costs and considerations, and \$2.0 million of common units, net of issuance costs.

The aggregate fair values of these nine transactions were allocated as follows:

| | |
|---|------------------|
| Customer tanks, buildings, land and other | \$ 11,567 |
| Non-compete agreements | 2,072 |
| Customer lists | 18,178 |
| Goodwill | 3,649 |
| Working capital | 712 |
| | <u>\$ 36,178</u> |

The estimated fair values and useful lives of assets acquired are based on a preliminary internal valuation and are subject to final valuation adjustments. Ferrellgas intends to continue its analysis of the net assets of these transactions to determine the final allocation of the total purchase price to the various assets and liabilities acquired.

During fiscal 2006, Ferrellgas acquired propane distribution assets with an aggregate value of \$38.7 million in the following 11 transactions:

- Norwest Propane, Inc., based in Washington, acquired September 2005;
- Eastern Fuels, Inc., based in North Carolina, acquired November 2005;
- Petro Star, Corp., based in New York, acquired December 2005;
- Titan Propane, LLC (selected cylinder exchange assets), based in New York and New Jersey, acquired February 2006;
- Empire Propane Cylinder, Inc., based in New York, acquired in February 2006,
- United Energy, Inc., based in Ohio, acquired March 2006;
- Cal's Propane Service, Inc., based in Oregon, acquired April 2006;
- Gaines Propane, Inc., based in Tennessee, acquired April 2006;
- Hometown Gas, Inc., based in Florida, acquired April 2006;

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

- Denman Cylinder Exchange, Ltd. and The Denman Company, Ltd., based in Texas, acquired May 2006; and
- Hampton Gas Company, Inc., based in South Carolina, acquired May 2006.

These acquisitions were funded by \$21.2 million in cash payments, the issuance of 0.6 million common units valued at an aggregate of \$12.4 million, a general partner contribution of \$0.2 million and the issuance of \$4.9 million of liabilities, which included \$1.8 million of contingent consideration.

The aggregate values of these 11 transactions were allocated as follows:

| | |
|---|------------------|
| Current assets | \$ 689 |
| Customer tanks, buildings, land and other | 9,640 |
| Non-compete agreements | 5,598 |
| Customer lists | 9,586 |
| Goodwill | 13,218 |
| Other assets | 15 |
| | <u>\$ 38,746</u> |

The fair values and useful lives of assets acquired are based on an internal valuation and included only minor final valuation adjustments during the 12 month period after the date of acquisition.

During fiscal 2005, Ferrellgas acquired propane distribution assets with an aggregate value of \$31.7 million in the following seven transactions:

- Kamp's Propane, Inc. (selected cylinder exchange assets), based in California, acquired August 2004;
- Suburban Propane's Upper Midwest Retail Operations, based in Minnesota, North Dakota and Wisconsin, acquired September 2004;
- Basin Propane, based in Washington, acquired September 2004;
- Econogas Service, Inc., based in Iowa, acquired September 2004;
- Land Propane Gas Service, based in Kentucky, acquired September 2004;
- Parsons Gas & Appliance, Inc., Parsons Gas, Inc., and Dave's Gas, Inc., based in Kentucky, acquired December 2004; and
- Commercial Propane Corporation, based in Wisconsin, acquired January 2005.

These acquisitions were funded by \$23.9 million in cash payments, the issuance of 0.3 million common units valued at an aggregate of \$7.0 million and the issuance of \$0.8 million of liabilities.

The aggregate values of these seven transactions were allocated as follows:

| | |
|---|------------------|
| Customer tanks, buildings, land and other | \$ 12,358 |
| Non-compete agreements | 2,914 |
| Customer lists | 12,690 |
| Goodwill | 4,016 |
| Other assets | 453 |
| Current liabilities | (749) |
| | <u>\$ 31,682</u> |

The fair values and useful lives of assets acquired are based on an internal valuation and included only minor final valuation adjustments during the 12 month period after the date of acquisition.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

E. Discontinued operations

During July 2005, Ferrellgas sold its wholesale storage business which consisted of non-strategic storage and terminal assets located in Arizona, Kansas, Minnesota, North Carolina and Utah for \$144.0 million in cash, before \$1.9 million of fees and expenses. Ferrellgas recorded a gain of \$97.0 million on the sale. The assets consisted of underground storage facilities and rail and pipeline-to-truck terminals. Ferrellgas considers the sale of these assets to be discontinued operations. Therefore, Ferrellgas has reported results of operations from these assets as discontinued operations for all periods presented on the consolidated statements of earnings.

Earnings from discontinued operations consist of the following:

| | <u>For the Year Ended July 31, 2005</u> |
|--|---|
| Total revenues | \$ 89,339 |
| Cost of product sold — Propane and other gas liquids sales | 77,407 |
| Operating expense | 2,506 |
| Depreciation and amortization expense | 1,189 |
| Equipment lease expense | 22 |
| Loss on disposal of assets and other | (36) |
| Earnings before income taxes, minority interest, and discontinued operations | <u>8,251</u> |
| Minority interest | 1,063 |
| Gain on sale of discontinued operations | <u>97,001</u> |
| Earnings from discontinued operations, net of minority interest | <u>\$ 104,189</u> |

A test of goodwill related to the remaining operations did not indicate an impairment.

F. Quarterly distributions of available cash

Ferrellgas Partners makes quarterly cash distributions of all of its “available cash.” Available cash is defined in the partnership agreement of Ferrellgas Partners as, generally, the sum of its consolidated cash receipts less consolidated cash disbursements and net changes in reserves established by the general partner for future requirements. Reserves are retained in order to provide for the proper conduct of Ferrellgas Partners’ business, or to provide funds for distributions with respect to any one or more of the next four fiscal quarters. Distributions are made within 45 days after the end of each fiscal quarter ending October, January, April and July to holders of record on the applicable record date.

Distributions by Ferrellgas Partners in an amount equal to 100% of its available cash, as defined in its partnership agreement, will be made to the common unitholders and the general partner. Additionally, the payment of incentive distributions to the holders of incentive distribution rights will be made to the extent that certain target levels of cash distributions are achieved. The publicly held common units have certain distribution preference rights over the common units held by Ferrell Companies.

Ferrell Companies has granted Ferrellgas Partners the ability to defer future distributions on the common units held by it up to an aggregate outstanding amount of \$36.0 million. This distribution deferral agreement expires April 30, 2010. The ability to defer distributions to Ferrell Companies provides Ferrellgas Partners’ public common unitholders distribution support. This distribution support is available if Ferrellgas Partners’ available cash for any fiscal quarter is insufficient to pay all of the common unitholders their quarterly distribution. Ferrellgas Partners will first pay a distribution to the publicly-held common units. Any remaining available cash will then be used to pay a distribution on the common units held by Ferrell Companies. Any quarterly distribution paid per unit to the publicly-held common units that is not able to be paid on the Ferrell Companies-owned common units will be

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

deferred, within certain limits, and paid to Ferrell Companies in future quarters when available cash is sufficient. If insufficient available cash should exist for a particular quarter or any previous deferred distributions to Ferrell Companies remain outstanding, the distribution declared per common unit may not be more than the highest quarterly distribution paid on the common units for any of the immediately preceding four fiscal quarters. If the cumulative amount of deferred quarterly distributions to Ferrell Companies were to reach \$36.0 million, the common units held by Ferrell Companies will then be paid in the same priority as the publicly-held common units. After payment of all required distributions for any subsequent period, Ferrellgas Partners will use any remaining available cash to reduce any amount previously deferred on the common units held by Ferrell Companies. Reductions in amounts previously deferred will then again be available for future deferrals to Ferrell Companies through April 30, 2010.

G. Supplemental financial statement information

Inventories consist of:

| | <u>2007</u> | <u>2006</u> |
|----------------------------------|-------------------|-------------------|
| Propane gas and related products | \$ 89,769 | \$ 130,644 |
| Appliances, parts and supplies | 24,038 | 23,969 |
| | <u>\$ 113,807</u> | <u>\$ 154,613</u> |

In addition to inventories on hand, Ferrellgas enters into contracts primarily to buy propane for supply procurement purposes. Most of these contracts have terms of less than one year and call for payment based on market prices at the date of delivery. All fixed price contracts have terms of fewer than 24 months. As of July 31, 2007, Ferrellgas had committed, for supply procurement purposes, to take net delivery of approximately 6.3 million gallons of propane at fixed prices.

Property, plant and equipment consist of:

| | <u>Estimated Useful Lives</u> | <u>2007</u> | <u>2006</u> |
|--|-----------------------------------|-------------------|-------------------|
| Land | Indefinite | \$ 31,463 | \$ 31,963 |
| Land improvements | 2-20 | 10,091 | 10,313 |
| Buildings and improvements | 20 | 63,472 | 60,548 |
| Vehicles, including transport trailers | 8-20 | 91,529 | 86,787 |
| Bulk equipment and district facilities | 5-30 | 95,908 | 95,986 |
| Tanks and customer equipment | 2-30 | 767,096 | 756,134 |
| Computer and office equipment | 2-5 | 111,735 | 108,102 |
| Construction in progress | n/a | 9,281 | 6,608 |
| | | <u>1,180,575</u> | <u>1,156,441</u> |
| Less: accumulated depreciation | | 460,385 | 416,340 |
| | | <u>\$ 720,190</u> | <u>\$ 740,101</u> |

Depreciation expense totaled \$64.8 million, \$62.7 million, and \$61.3 million for fiscal 2007, 2006 and 2005, respectively.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Other current liabilities consist of:

| | <u>2007</u> | <u>2006</u> |
|-----------------------------------|-------------------|-------------------|
| Accrued interest | \$ 23,447 | \$ 24,800 |
| Accrued payroll | 16,680 | 18,724 |
| Accrued insurance | 11,602 | 10,062 |
| Current portion of long-term debt | 2,957 | 14,758 |
| Customer deposits and advances | 21,018 | 45,837 |
| Other | 31,495 | 26,557 |
| | <u>\$ 107,199</u> | <u>\$ 140,738</u> |

Loss on disposal of assets and other consist of:

| | <u>For the Year Ended July 31,</u> | | |
|---|------------------------------------|-----------------|-----------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
| Loss on disposal of assets | \$ 4,232 | \$ 1,188 | \$ 5,543 |
| Loss on transfer of accounts receivable related to the accounts receivable securitization | 10,384 | 10,075 | 5,894 |
| Service income related to the accounts receivable securitization | (3,794) | (3,724) | (2,764) |
| Loss on disposal of assets and other | <u>\$ 10,822</u> | <u>\$ 7,539</u> | <u>\$ 8,673</u> |

Shipping and handling expenses are classified in the following consolidated statements of earnings line items:

| | <u>For the Year Ended July 31,</u> | | |
|---------------------------------------|------------------------------------|-------------------|-------------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
| Operating expense | \$ 163,193 | \$ 148,125 | \$ 156,072 |
| Depreciation and amortization expense | 5,308 | 5,837 | 6,427 |
| Equipment lease expense | 23,465 | 24,356 | 23,313 |
| | <u>\$ 191,966</u> | <u>\$ 178,318</u> | <u>\$ 185,812</u> |

H. Accounts receivable securitization

The operating partnership participates in an accounts receivable securitization facility. As part of this renewable 364-day facility, the operating partnership transfers an interest in a pool of its trade accounts receivable to Ferrellgas Receivables a wholly-owned unconsolidated, special purpose entity, which sells its interest to a commercial paper conduit. The operating partnership does not provide any guarantee or similar support to the collectibility of these receivables. The operating partnership structured the facility using a wholly-owned unconsolidated, qualifying special purpose entity in order to facilitate the transaction while complying with Ferrellgas' various debt covenants. If the covenants are compromised, funding from the facility could be restricted or suspended, or its costs could increase. As a servicer, the operating partnership remits daily to this special purpose entity funds collected on the pool of trade receivables held by Ferrellgas Receivables. Ferrellgas renewed the facility with JPMorgan Chase Bank, N.A. and Fifth Third Bank for an additional 364-day commitment during May 2007.

The operating partnership transfers certain of its trade accounts receivable to Ferrellgas Receivables and retains an interest in a portion of these transferred receivables. As these transferred receivables are subsequently collected and the funding from the accounts receivable securitization facility is reduced, the operating partnership's

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

retained interest in these receivables is reduced. The accounts receivable securitization facility consisted of the following:

| | 2007 | 2006 |
|---------------------------------|-----------|-----------|
| Retained interest | \$ 14,022 | \$ 16,373 |
| Accounts receivable transferred | \$ 76,250 | \$ 87,500 |

The retained interest was classified as accounts and notes receivable on the consolidated balance sheets. The operating partnership had the ability to transfer, at its option, an additional \$6.3 million of its trade accounts receivable at July 31, 2007.

Other accounts receivable securitization disclosures consist of the following:

| | For the Year Ended July 31, | | |
|-----------------------|-----------------------------|----------|----------|
| | 2007 | 2006 | 2005 |
| Net non-cash activity | \$ 2,964 | \$ 2,579 | \$ 1,101 |
| Bad debt expense | \$ 202 | \$ 618 | \$ 466 |

The net non-cash activity reported in the consolidated statements of earnings approximates the financing cost of issuing commercial paper backed by these accounts receivable plus an allowance for doubtful accounts associated with the outstanding receivables transferred to Ferrellgas Receivables. The weighted average discount rate used to value the retained interest in the transferred receivables was 5.3% and 6.0% as of July 31, 2007 and 2006, respectively.

I. Goodwill and intangible assets, net

Goodwill and intangible assets, net consist of:

| | July 31, 2007 | | | July 31, 2006 | | |
|-------------------------------|-----------------------------|-----------------------------|------------|-----------------------------|-----------------------------|------------|
| | Gross Carrying Amount | Accumulated Amortization | Net | Gross Carrying Amount | Accumulated Amortization | Net |
| GOODWILL, NET | \$ 249,481 | — | \$ 249,481 | \$ 246,050 | — | \$ 246,050 |
| INTANGIBLE ASSETS, NET | | | | | | |
| Amortized intangible assets | | | | | | |
| Customer lists | \$ 363,285 | \$ (189,314) | \$ 173,971 | \$ 345,103 | \$ (171,721) | \$ 173,382 |
| Non-compete agreements | 43,043 | (32,260) | 10,783 | 40,921 | (27,605) | 13,316 |
| Other | 5,368 | (2,945) | 2,423 | 5,340 | (2,590) | 2,750 |
| | 411,696 | (224,519) | 187,177 | 391,364 | (201,916) | 189,448 |
| Unamortized intangible assets | | | | | | |
| Tradenames & trademarks | 59,106 | — | 59,106 | 59,098 | — | 59,098 |
| Total intangible assets, net | \$ 470,802 | \$ (224,519) | \$ 246,283 | \$ 450,462 | \$ (201,916) | \$ 248,546 |

During fiscal 2007, goodwill increased \$3.4 million primarily due to goodwill acquired in acquisitions; see Note D — Business combinations for further discussion about these transactions.

During fiscal 2006, goodwill increased \$13.2 million due to goodwill acquired in acquisitions; see Note D — Business combinations for further discussion about these transactions. Goodwill decreased \$1.3 million primarily due to goodwill assigned to insignificant divestitures.

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Customer lists have estimated lives of 15 years, while non-compete agreements and other intangible assets have estimated lives ranging from two to 10 years. Ferrellgas intends to utilize all acquired trademarks and tradenames and does not believe there are any legal, regulatory, contractual, competitive, economical or other factors that would limit their useful lives. Therefore, trademarks and tradenames have indefinite useful lives.

Aggregate amortization expense:

For the Year Ended July 31,

| | |
|------|-----------|
| 2007 | \$ 22,553 |
| 2006 | 22,256 |
| 2005 | 22,987 |

Estimated amortization expense:

For the Year Ended July 31,

| | |
|------|-----------|
| 2008 | \$ 20,890 |
| 2009 | 19,859 |
| 2010 | 18,788 |
| 2011 | 18,631 |
| 2012 | 18,183 |

J. Long-term debt

Long-term debt consists of:

| | <u>2007</u> | <u>2006</u> |
|--|---------------------|-------------------|
| Senior notes | | |
| Fixed rate, Series C-E, ranging from 7.12% to 7.42% due 2008-2013(1) | \$ 204,000 | \$ 241,000 |
| Fixed rate, 8.75%, due 2012, net of unamortized premium of \$1,851 and \$2,229 at 2007 and 2006, respectively(2) | 269,851 | 270,229 |
| Fixed rate, Series B-C, ranging from 8.78% to 8.87%, due 2007-2009(3) | 163,000 | 184,000 |
| Fixed rate, 6.75% due 2014, net of unamortized discount of \$609 and \$700 at 2007 and 2006, respectively(4) | 249,391 | 249,300 |
| Credit facilities , variable interest rates, expiring 2009 and 2010 (net of \$57.8 million and \$52.6 million classified as short-term borrowings at 2007 and 2006, respectively) | 120,021 | 45,453 |
| Notes payable , 7.9% and 7.4% weighted average interest rates in 2007 and 2006, respectively, due 2006 to 2016, net of unamortized discount of \$1,647 and \$1,436 at 2007 and 2006, respectively | 8,395 | 8,238 |
| Capital lease obligations | 50 | 83 |
| | <u>1,014,708</u> | <u>998,303</u> |
| Less: current portion, included in other current liabilities on the consolidated balance sheets | 2,957 | 14,758 |
| | <u>\$ 1,011,751</u> | <u>\$ 983,545</u> |

(1) The operating partnership's fixed rate senior notes, issued in August 1998, are general unsecured obligations of the operating partnership and rank on an equal basis in right of payment with all senior indebtedness of the

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
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operating partnership and are senior to all subordinated indebtedness of the operating partnership. The outstanding principal amount of the series C, D and E notes are due on August 1, 2008, 2010, and 2013, respectively. In general, the operating partnership does not have the option to prepay the notes prior to maturity without incurring prepayment penalties.

- (2) On September 24, 2002, Ferrellgas Partners issued \$170.0 million of its fixed rate senior notes. On December 18, 2002, Ferrellgas Partners issued \$48.0 million of its fixed rate senior notes with a debt premium of \$1.7 million that will be amortized to interest expense through 2012. On June 10, 2004 Ferrellgas Partners issued \$50.0 million of its fixed rate senior notes with a debt premium of \$1.6 million that will be amortized to interest expense through 2012. The senior notes bear interest from the date of issuance, payable semi-annually in arrears on June 15 and December 15 of each year.
- (3) The operating partnership's fixed rate senior notes, issued in February 2000, are general unsecured obligations of the operating partnership and rank on an equal basis in right of payment with all senior indebtedness of the operating partnership and are senior to all subordinated indebtedness of the operating partnership. The outstanding principal amount of the series B and C notes are due on August 1, 2007 and 2009, respectively. In general, the operating partnership does not have the option to prepay the notes prior to maturity without incurring prepayment penalties.
- (4) The operating partnership's fixed rate senior notes, issued in April 2004 are general unsecured obligations of the operating partnership and rank on an equal basis in right of payment with all senior indebtedness of the operating partnership and are senior to all subordinated indebtedness of the operating partnership. The outstanding principal amount is due on May 1, 2014. In general, the operating partnership does not have the option to prepay the notes prior to maturity without incurring prepayment penalties.

During August 2006, Ferrellgas made scheduled principal payments of \$37.0 million of the 7.08% Series B senior notes and \$21.0 million of the 8.68% Series A senior notes using proceeds from borrowings on the unsecured bank credit facility. On August 29, 2006, Ferrellgas used \$46.1 million of proceeds from the issuance of common units, including unit option exercises, and general partner contributions to retire a portion of the \$58.0 million borrowed under the unsecured bank credit facility. As a result, this \$46.1 million was classified as long term as of July 31, 2006.

Unsecured bank credit facilities

During August 2006, the operating partnership executed a Commitment Increase Agreement to its Fifth Amended and Restated Credit Agreement dated April 22, 2005, increasing the borrowing capacity available under the existing unsecured bank credit facility from \$365.0 million to \$375.0 million. This unsecured bank credit facility will mature on April 22, 2010, unless extended or renewed.

During May 2007, the operating partnership entered into a new unsecured bank credit facility with additional borrowing capacity of up to \$150.0 million, which matures August 1, 2009, unless extended or renewed.

The unsecured bank credit facilities are available for working capital, acquisition, capital expenditure, long-term debt repayment, and general partnership purposes. The existing unsecured \$375.0 million bank credit facility has a letter of credit sub-facility with availability of \$90.0 million.

As of July 31, 2007, Ferrellgas had total borrowings outstanding under its two unsecured bank credit facilities of \$177.8 million. Ferrellgas classified \$57.8 million of this amount as short-term borrowings since it was used to fund working capital needs that management intends to pay down within the next 12 months. These borrowings have a weighted average interest rate of 7.21%. As of July 31, 2006, Ferrellgas had total borrowings outstanding under its unsecured bank credit facility of \$98.1 million. Ferrellgas classified \$52.6 million of this amount as short-term borrowings since it was used to fund working capital needs that management had intended to pay down within the following 12 months. These borrowings had a weighted average interest rate of 7.67%.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The borrowings under the two unsecured bank credit facilities bear interest, at Ferrellgas' option, at a rate equal to either:

- the base rate, which is defined as the higher of the federal funds rate plus 0.50% or Bank of America's prime rate (as of July 31, 2007, the federal funds rate and Bank of America's prime rate were 5.28% and 8.25%, respectively); or
- the Eurodollar Rate plus a margin varying from 1.50% to 2.50% (as of July 31, 2007, the one-month and three-month Eurodollar Rates were 5.32% and 5.35%, respectively).

In addition, an annual commitment fee is payable on the daily unused portion of the unsecured bank credit facilities at a per annum rate varying from 0.375% to 0.500% (as of July 31, 2007, the commitment fee per annum rate was 0.375%).

Letters of credit outstanding, used primarily to secure obligations under certain insurance arrangements, and to a lesser extent, risk management activities and product purchases, totaled \$50.2 million and \$48.9 million at July 31, 2007 and 2006, respectively. At July 31, 2007, Ferrellgas had \$297.0 million of funding available. Ferrellgas incurred commitment fees of \$0.6 million, \$1.0 million and \$0.9 million in fiscal 2007, 2006 and 2005, respectively.

The senior notes and the bank credit facility agreements contain various restrictive covenants applicable to Ferrellgas and its subsidiaries, the most restrictive relating to additional indebtedness. In addition, Ferrellgas Partners is prohibited from making cash distributions of the minimum quarterly distribution if a default or event of default exists or would exist upon making such distribution, or if Ferrellgas fails to meet certain coverage tests. As of July 31, 2007, Ferrellgas is in compliance with all requirements, tests, limitations and covenants related to these debt agreements.

The scheduled annual principal payments on long-term debt are as follows:

| <u>For the Year Ended July 31,</u> | <u>Scheduled Annual Principal Payments</u> |
|------------------------------------|--|
| 2008 | \$ 92,957 |
| 2009 | 54,438 |
| 2010 | 194,167 |
| 2011 | 82,995 |
| 2012 | 268,955 |
| Thereafter | 321,601 |
| Total | \$ 1,015,113 |

On August 1, 2007, Ferrellgas made scheduled principal payments of \$90.0 million of the 8.78% Series B Senior Notes using proceeds from borrowings on the unsecured bank credit facilities. Since borrowings under the unsecured bank credit facilities are not due within one year, this \$90.0 million has been classified as long term.

The carrying amount of short-term financial instruments approximates fair value because of the short maturity of these instruments. The estimated fair value of Ferrellgas' long-term debt was \$1,041.1 million and \$1,036.1 million as of July 31, 2007 and 2006, respectively. The fair value is estimated based on quoted market prices.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

K. Partners' capital

As of July 31, 2007 and 2006, limited partner units were beneficially owned by the following:

| | <u>2007</u> | <u>2006</u> |
|--------------------------|-------------|-------------|
| Third parties(1) | 38,337,983 | 38,157,986 |
| Ferrell Companies(2) | 20,080,776 | 18,188,883 |
| FCI Trading Corp.(3) | 195,686 | 195,686 |
| Ferrell Propane, Inc.(4) | 51,204 | 51,204 |
| James E. Ferrell(5) | 4,292,025 | 4,292,025 |

- (1) These common units are listed on the New York Stock Exchange under the symbol "FGP."
- (2) Ferrell Companies is the owner of the general partner and a 32% owner of Ferrellgas' common units and thus a related party.
- (3) FCI Trading Corp. ("FCI Trading") is an affiliate of the general partner and thus a related party.
- (4) Ferrell Propane, Inc. ("Ferrell Propane") is controlled by the general partner and thus a related party.
- (5) James E. Ferrell ("Mr. Ferrell") is the Chairman and Chief Executive Officer of the general partner and thus a related party.

Together these limited partner units represent Ferrellgas Partner's limited partners' interest and an effective 98% economic interest in Ferrellgas Partners, exclusive of the general partners' incentive distribution rights. The general partner has an effective 2% interest in Ferrellgas Partners, excluding incentive distribution rights.

The common units of Ferrellgas Partners represent limited partner interests in Ferrellgas Partners, which give the holders thereof the right to participate in distributions made by Ferrellgas Partners and to exercise the other rights or privileges available to such holders under the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated February 18, 2003 (the "Partnership Agreement"). Under the terms of the Partnership Agreement, holders of common units have limited voting rights on matters affecting the business of Ferrellgas Partners. Generally, persons owning 20% or more of Ferrellgas Partners' outstanding common units cannot vote, however, this limitation does not apply to those common units owned by the general partner or its "affiliates," as such term is defined in the Partnership Agreement.

Ferrellgas maintains shelf registration statements for the issuance of common units, and other securities that may include deferred participation units, warrants and debt securities. Ferrellgas Partners' partnership agreement allows the general partner to issue an unlimited number of additional Ferrellgas general and limited partner interests and other equity securities of Ferrellgas Partners for such consideration and on such terms and conditions as shall be established by the general partner without the approval of any unitholders.

Common unit issuances

During August 2006, Ferrellgas received proceeds of \$44.1 million, from the issuance of 1.9 million common units to Ferrell Companies pursuant to Ferrellgas' Direct Investment Plan. Ferrellgas used the proceeds to reduce borrowings outstanding under the unsecured bank credit facility.

During June 2005, the outstanding senior units of Ferrellgas Partners, which were owned by JEF Capital, were converted into 3.9 million common units. Pursuant to the terms of the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, as amended, the number of common units issued was equal to the sum of the liquidation preference of \$40 per senior unit and any accumulated and unpaid senior unit distributions, divided by the market price of the common units of \$20.83. Converted common units held directly or indirectly by Mr. Ferrell or a "related party," as such term is defined in the Partnership Agreement of Ferrellgas Partners, may be voted upon even if the aggregate number of common units exceeds 20% of the then outstanding common units. This

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

voting exemption does not apply if the converted common units are held by someone other than Mr. Ferrell or a “related party,” whether directly or indirectly. After the conversion of the senior units into common units, the provisions of the partnership agreement of Ferrellgas Partners relating to senior units are no longer applicable, including the restriction on Ferrellgas Partners’ ability to issue equity without first redeeming senior units.

During June 2005, Ferrellgas received proceeds of \$42.3 million, net of issuance costs, pursuant to the issuance of 1.6 million common units in a public offering, 0.4 million common units purchased by Ferrell Companies and 0.1 million common units purchased by Malcolm McQuilkin, the general partner’s President of Direct Imports. Ferrellgas used the net proceeds, together with contributions made by the general partner of \$0.9 million to maintain its effective 2% general partner interest in Ferrellgas, to reduce borrowings outstanding under the bank credit facility of the operating partnership.

During November 2004, Ferrellgas received proceeds of \$39.8 million, net of issuance costs, pursuant to the issuance of 2.1 million common units in a private offering to a single unaffiliated purchaser. Ferrellgas used the net proceeds, together with contributions made by the general partner of \$0.8 million to maintain its effective 2% general partner interest in Ferrellgas, to reduce borrowings outstanding under the bank credit facility of the operating partnership.

During August 2004, Ferrellgas received proceeds of \$54.9 million, net of issuance costs, pursuant to the issuance of 2.9 million common units in a public offering. Ferrellgas used the net proceeds, together with contributions made by the general partner of \$1.1 million to maintain its effective 2% general partnership interest in Ferrellgas, to reduce borrowings outstanding under the bank credit facility of the operating partnership.

Common unit and general partner distributions

Ferrellgas Partners has paid the following distributions:

| | For the Year Ended July 31, | | |
|-------------------|-----------------------------|-------------------|-------------------|
| | 2007 | 2006 | 2005 |
| Third parties | \$ 76,562 | \$ 75,641 | \$ 70,352 |
| Ferrell Companies | 40,162 | 36,378 | 35,608 |
| FCI Trading | 391 | 391 | 391 |
| Ferrell Propane | 102 | 102 | 102 |
| Mr. Ferrell | 8,584 | 8,464 | 419 |
| General partner | 1,271 | 1,221 | 1,079 |
| | <u>\$ 127,072</u> | <u>\$ 122,197</u> | <u>\$ 107,951</u> |

On August 28, 2007 Ferrellgas declared a cash distribution of \$0.50 per common unit for the three months ended July 31, 2007, which was paid on September 14, 2007. Included in this cash distribution was the following amounts paid to related parties:

| | |
|-------------------|-----------|
| Ferrell Companies | \$ 10,040 |
| FCI Trading | 98 |
| Ferrell Propane | 26 |
| Mr. Ferrell | 2,146 |
| General partner | 318 |

Senior unit distributions

JEF Capital is beneficially owned by Mr. Ferrell and thus an affiliate. Prior to their conversion to common units in June 2005, 100% of the senior units were directly owned by JEF Capital. Ferrellgas paid senior unit distributions

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

of \$9.3 million during fiscal 2005. Included in this amount was \$1.3 million of accumulated and unpaid distributions on those senior units that were paid by issuing common units.

L. Derivatives

SFAS No. 133, as amended, requires all derivatives (with certain exceptions), whether designated in hedging relationships or not, to be recorded on the consolidated balance sheets at fair value. Ferrellgas records changes in the fair value of positions qualifying as cash flow hedges in accumulated other comprehensive income and changes in the fair value of other positions in the consolidated statements of earnings. Cash flow hedges are derivative financial instruments that hedge the exposure to variability in expected future cash flows attributable to a particular risk. Fair value hedges are derivative financial instruments that hedge the exposure to changes in the fair value of an asset or a liability or an identified portion thereof attributable to a particular risk.

Fluctuations in the wholesale cost of propane expose Ferrellgas to purchase price risk. Ferrellgas purchases propane at various prices that are eventually sold to its customers, exposing Ferrellgas to future product price fluctuations. Also, certain forecasted transactions expose Ferrellgas to purchase price risk. Ferrellgas monitors its purchase price exposures and utilizes product hedges to mitigate the risk of future price fluctuations. Propane is the only product hedged with the use of product hedge positions. Ferrellgas uses derivative contracts to hedge a portion of its forecasted purchases for up to 24 months in the future. These derivatives are designated as cash flow hedging instruments, thus the effective portions of changes in the fair value of the derivatives are recorded in other comprehensive income ("OCI") and are recognized in the consolidated statements of earnings when the forecasted transaction impacts earnings. As of July 31, 2007 and 2006, Ferrellgas had the following cash flow hedge activity included in OCI in the consolidated statements of partners' capital:

| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|--|-------------|-------------|-------------|
| Fair value adjustment classified as OCI | \$ 5,055 | \$ 2,540 | \$ 70 |
| Reclassification of net gains to statement of earnings | \$ (2,126) | \$ (484) | \$ (1,772) |

Changes in the fair value of cash flow hedges due to hedge ineffectiveness, if any, are recognized in cost of product sold — propane and other gas liquids sales. During fiscal 2007, 2006, and 2005, Ferrellgas did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of the derivative contract gain or loss from the assessment of hedge effectiveness related to these cash flow hedges. The fair value of the derivatives related to purchase price risk are classified on the consolidated balance sheets as other current assets or other current liabilities. Ferrellgas expects to reclassify gains of approximately \$5.1 million to earnings during the next fiscal year.

Ferrellgas did not enter into any significant risk management trading activities during fiscal 2007 and 2006. During 2005 Ferrellgas' risk management trading activities included purchased and sold derivatives that were not designated as accounting hedges to manage other risks associated with commodity prices. The types of contracts utilized in these activities included energy commodity forward contracts, options and swaps traded on the over-the-counter financial markets, and futures and options traded on the New York Mercantile Exchange. Ferrellgas utilized published settlement prices for exchange traded contracts, quotes provided by brokers and estimates of market prices based on daily contract activity to estimate the fair value of these contracts. The changes in fair value of these risk management trading activities are recognized as they occur in cost of product sold in the consolidated statements of earnings. During fiscal 2007, 2006 and 2005, Ferrellgas recognized risk management trading gains (losses) related to derivatives not designated as accounting hedges of \$0.5 million, \$(0.1) million, and \$(9.7) million, respectively.

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the change in the unrealized fair value of contracts from risk management trading activities for fiscal 2007, 2006 and 2005.

| | For the Year Ended July 31, | | |
|--|-----------------------------|-------------|---------------|
| | 2007 | 2006 | 2005 |
| Net fair value of contracts outstanding at the beginning of the period | \$ 0 | \$ 116 | \$ 424 |
| Contracts outstanding at the beginning of the period that were realized or otherwise settled during the period | 0 | (116) | (9,672) |
| Fair value of new contracts entered into during the period | 4 | — | 9,364 |
| Unrealized gains in fair value of contracts outstanding at the end of the period | <u>\$ 4</u> | <u>\$ —</u> | <u>\$ 116</u> |

The following table summarizes the gross transaction volumes in barrels (one barrel equals 42 gallons) for risk management trading contracts that were physically settled for the following periods:

| | (In thousands) |
|----------------------------------|----------------|
| For the year ended July 31, 2007 | 99 |
| For the year ended July 31, 2006 | 300 |
| For the year ended July 31, 2005 | 10,717 |

M. Transactions with related parties

Reimbursable costs

Ferrellgas has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas' partnership agreements, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, and all other necessary or appropriate expenses allocable to Ferrellgas or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas' business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas' behalf and are reported in the consolidated statements of earnings as follows:

| | For the Year Ended July 31, | | |
|------------------------------------|-----------------------------|------------|------------|
| | 2007 | 2006 | 2005 |
| Operating expense | \$ 202,824 | \$ 202,790 | \$ 207,393 |
| General and administrative expense | \$ 26,542 | \$ 24,614 | \$ 24,242 |

Operations

Ferrell International Limited ("Ferrell International") is beneficially owned by Mr. Ferrell and thus is an affiliate. Prior to 2006, Ferrellgas occasionally entered into transactions with Ferrell International in connection with Ferrellgas' risk management activities and did so at market prices in accordance with Ferrellgas' affiliate trading policy approved by the general partner's Board of Directors. These transactions included forward, option and swap contracts and were all reviewed for compliance with the policy. Ferrellgas also provided limited accounting services for Ferrell International. Ferrellgas recognized the following net receipts (disbursements) from purchases, sales and commodity derivative transactions and from providing accounting services to Ferrell International:

| | For the Year Ended July 31, | | |
|---|-----------------------------|------|------------|
| | 2007 | 2006 | 2005 |
| Net receipts (disbursements) | \$ — | \$ — | \$ (2,699) |
| Receipts from providing accounting services | — | 37 | 40 |

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

These net purchases, sales and commodity derivative transactions with Ferrell International were classified as cost of product sold on the consolidated statements of earnings. There was \$7 thousand due from Ferrell International at July 31, 2006.

During February 2007, Ferrellgas made a payment of \$0.3 million to the benefit of Mr. Andrew J. Filipowski pursuant to the indemnification provisions of Blue Rhino Corporation's former bylaws and the Agreement and Plan of Merger with Blue Rhino Corporation. Mr. Filipowski is the brother-in-law of Mr. Billy D. Prim ("Mr. Prim"), who is a member of the general partner's Board of Directors.

During April 2007, a payment of \$1.0 million was made to Mr. Prim in accordance with the employment agreement entered into between Mr. Prim and Ferrellgas' general partner for his employment as Special Advisor to the Chief Executive Officer, which ended in February 2007. Mr. Prim continues to serve on the general partner's Board of Directors.

See additional discussions about transactions with related parties in Note K — Partners' capital.

N. Contingencies and commitments

Litigation

Ferrellgas' operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Currently, Ferrellgas is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas.

Long-term debt-related commitments

Ferrellgas has long and short-term payment obligations under agreements such as senior notes and credit facilities. See Note J — Long-term debt — for a description of these debt obligations and a schedule of future maturities.

Operating lease commitments and buyouts

Ferrellgas leases certain property, plant and equipment under noncancelable and cancelable operating leases. Amounts shown in the table below represent minimum lease payment obligations under Ferrellgas' third-party leases with terms in excess of one year for the periods indicated. These arrangements include the leasing of transportation equipment, property, computer equipment and propane tanks.

Ferrellgas is required to recognize a liability for the fair value of guarantees issued after December 31, 2002. The only material guarantees Ferrellgas has are associated with residual value guarantees of operating leases. Most of the operating leases involving Ferrellgas' transportation equipment contain residual value guarantees. These transportation equipment lease arrangements are scheduled to expire over the next seven fiscal years. Most of these arrangements provide that the fair value of the equipment will equal or exceed a guaranteed amount, or Ferrellgas will be required to pay the lessor the difference. The fair value of these residual value guarantees entered into after December 31, 2002 was \$1.1 million as of July 31, 2007. Although the fair values of the underlying equipment at the end of the lease terms have historically exceeded these guaranteed amounts, the maximum potential amount of aggregate future payments Ferrellgas could be required to make under these leasing arrangements, assuming the equipment is worthless at the end of the lease term, was \$11.7 million as of July 31, 2007. Ferrellgas does not know

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

of any event, demand, commitment, trend or uncertainty that would result in a material change to these arrangements.

Operating lease buyouts represent the maximum amount Ferrellgas would pay if it were to exercise its right to buyout the assets at the end of their lease term.

The following table summarizes Ferrellgas' contractual operating lease commitments and buyout obligations as of July 31, 2007:

| | Future Minimum Rental and Buyout Amounts by Fiscal Year | | | | | |
|-----------------------------|---|-----------|-----------|-----------|----------|------------|
| | 2008 | 2009 | 2010 | 2011 | 2012 | Thereafter |
| Operating lease obligations | \$ 34,107 | \$ 23,378 | \$ 16,110 | \$ 11,076 | \$ 5,354 | \$ 16,262 |
| Operating lease buyouts | \$ 2,478 | \$ 11,498 | \$ 3,166 | \$ 4,853 | \$ 2,533 | \$ 859 |

Certain property and equipment is leased under noncancelable operating leases, which require fixed monthly rental payments and which expire at various dates through 2024. Rental expense under these leases totaled \$45.3 million, \$45.3 million, and \$40.9 million for fiscal 2007, 2006, and 2005, respectively.

O. Employee benefits

Ferrellgas has no employees and is managed and controlled by its general partner. Ferrellgas assumes all liabilities, which include specific liabilities related to the following employee benefit plans for the benefit of the officers and employees of the general partner.

Ferrell Companies makes contributions to the ESOT, which causes a portion of the shares of Ferrell Companies owned by the ESOT to be allocated to employees' accounts over time. The allocation of Ferrell Companies' shares to employee accounts causes a non-cash compensation charge to be incurred by Ferrellgas, equivalent to the fair value of such shares allocated. This non-cash compensation charge is reported separately in Ferrellgas' consolidated statements of earnings and thus excluded from operating and general and administrative expenses. The non-cash compensation charges were \$11.2 million, \$10.3 million and \$12.3 million during fiscal 2007, 2006 and 2005, respectively. The non-cash compensation charge increased during fiscal 2005 due to additional shares being allocated to employee accounts in lieu of the suspension of matching cash contributions to employees' 401(k) accounts from February 1, 2005 to July 31, 2005, as well as an increase in the fair value of the Ferrell Companies shares allocated to employees. Ferrellgas is not obligated to fund or make contributions to the ESOT.

The general partner and its parent, Ferrell Companies, have a defined contribution profit-sharing plan which includes both profit sharing and matching contributions. The plan covers substantially all full time employees. With the establishment of the ESOP in July 1998, Ferrellgas suspended future contributions to the profit sharing plan beginning with fiscal 1998. The plan, which qualifies under section 401(k) of the Internal Revenue Code, also provides for matching contributions under a cash or deferred arrangement based upon participant salaries and employee contributions to the plan. Matching contributions for fiscal 2007, 2006, and 2005, were \$3.0 million, \$2.6 million, and \$1.6 million, respectively, under the 401(k) provisions. Ferrellgas suspended matching contributions from February 1, 2005 through July 31, 2005. On August 1, 2005, Ferrellgas reinstated the matching contribution to employees' 401(k) accounts.

The general partner has a defined benefit plan that provides participants who were covered under a previously terminated plan with a guaranteed retirement benefit at least equal to the benefit they would have received under the terminated plan. Until July 31, 1999, benefits under the terminated plan were determined by years of credited service and salary levels. As of July 31, 1999, years of credited service and salary levels were frozen. The general partner's funding policy for this plan is to contribute amounts deductible for Federal income tax purposes and invest the plan assets primarily in corporate stocks and bonds, U.S. Treasury bonds and short-term cash investments. During fiscal 2007, other comprehensive income and other liabilities were adjusted by \$(0.4) million primarily due to the adoption of SFAS 158. During 2006 and 2005, other comprehensive income and other liabilities were

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

adjusted by \$20 thousand, \$(0.3) million respectively, because the accumulated benefit obligation of this plan exceeded the fair value of plan assets.

P. Earnings per common unit

In fiscal 2007, 2006 and 2005, 18 thousand, 27 thousand, and 41 thousand unit options, respectively, were considered dilutive, however, these additional units caused less than a \$0.01 change between the basic and dilutive earnings per common unit. Below is a calculation of the basic and diluted earnings per common unit in the consolidated statements of earnings for the periods indicated.

In accordance with EITF 03-6, "Participating Securities and the Two Class Method under FASB Statement No. 128, *Earnings per Share*," Ferrellgas calculates net earnings per limited partner unit for each period presented according to distributions declared and participation rights in undistributed earnings, as if all of the earnings for the period had been distributed. In periods with undistributed earnings above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the general partner and a dilution of the earnings to the limited partners. Due to the seasonality of the propane business, the dilution effect of EITF 03-6 typically impacts only the three months ending January 31. There was not a dilutive effect from EITF 03-6 on basic net earnings per common unit for total earnings for fiscal 2007, 2006 and 2005.

In periods with year-to-date net losses the allocation of the net losses to the limited partners and the general partner will be determined based on the same allocation basis specified in the Ferrellgas Partners' partnership agreement that would apply to periods in which there were no undistributed earnings. Ferrellgas typically incurs net losses in the three month period ended October 31 and July 31.

| | For the Year Ended July 31, | | |
|--|-----------------------------|------------------|------------------|
| | 2007 | 2006 | 2005 |
| Net earnings (loss) available to common unitholders before discontinued operations | \$ 34,452 | \$ 24,759 | \$ (22,453) |
| Earnings from discontinued operations (including gain on sale in 2005 of \$97,001), net of minority interest and general partner interest of \$2,105 in 2005 | — | — | 103,147 |
| Net earnings available to common unitholders | <u>\$ 34,452</u> | <u>\$ 24,759</u> | <u>\$ 80,694</u> |
| Weighted average common units outstanding (in thousands) | 62,755.8 | 60,459.5 | 53,945.4 |
| Basic and diluted earnings per common unit: | | | |
| Net earnings (loss) available to common unitholders before discontinued operations | \$ 0.55 | \$ 0.41 | \$ (0.41) |
| Earnings from discontinued operations (including gain sale in 2005 of \$97,001), net of minority interest and general partner interest of \$2,105 in 2005 | — | — | 1.91 |
| Net earnings available to common unitholders | <u>\$ 0.55</u> | <u>\$ 0.41</u> | <u>\$ 1.50</u> |

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Q. Quarterly data (unaudited)

The following summarized unaudited quarterly data includes all adjustments (consisting only of normal recurring adjustments), which Ferrellgas considers necessary for a fair presentation. Due to the seasonality of the propane distribution industry, first and fourth quarter revenues, gross margin from propane and other gas liquids sales and net earnings are consistently less than the second and third quarter results. Other factors affecting the results of operations include competitive conditions, demand for product, timing of acquisitions, variations in the weather and fluctuations in propane prices. The sum of net earnings (loss) available to common unitholders by quarter do not equal the total net earnings available to common unitholders for the year due to the effect of EITF 03-6 on quarterly computations of earnings available to common unitholders in the second and third quarters of fiscal 2007 and in the second quarter of fiscal 2006. See Note P — Earnings per common unit — for further discussion of this calculation. The sum of net earnings (loss) per common unit by quarter may not equal the net earnings (loss) per common unit for the year due to variations in the weighted average units outstanding used in computing such amounts.

| | For the Year Ended July 31, 2007 | | | |
|---|----------------------------------|-------------------|------------------|-------------------|
| | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| Revenues | \$ 376,413 | \$ 662,773 | \$ 624,162 | \$ 329,092 |
| Gross margin from propane and other gas liquids sales(a) | 110,233 | 201,988 | 190,223 | 107,810 |
| Net earnings (loss) | (29,513) | 59,189 | 43,703 | (38,579) |
| Net earnings (loss) available to common unitholders | (29,218) | 52,932 | 41,843 | (38,193) |
| Basic and diluted earnings (loss) per common unit available to common unitholders | \$ (0.47) | \$ 0.84 | \$ 0.66 | \$ (0.61) |

| | For the Year Ended July 31, 2006 | | | |
|---|----------------------------------|-------------------|------------------|-------------------|
| | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| Revenues | \$ 385,598 | \$ 652,568 | \$ 526,026 | \$ 331,278 |
| Gross margin from propane and other gas liquids sales(a) | 107,771 | 194,766 | 178,468 | 107,758 |
| Net earnings (loss) | (25,768) | 58,064 | 30,941 | (38,228) |
| Net earnings (loss) available to common unitholders | (25,510) | 51,459 | 30,632 | (37,846) |
| Basic and diluted earnings (loss) per common unit available to common unitholders | \$ (0.42) | \$ 0.85 | \$ 0.51 | \$ (0.62) |

(a) Gross margin from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold — propane and other gas liquids sales.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of
Ferrellgas Partners Finance Corp.
Overland Park, Kansas

We have audited the accompanying balance sheets of Ferrellgas Partners Finance Corp. (a wholly-owned subsidiary of Ferrellgas Partners, L.P., referred to herein as "the company") as of July 31, 2007 and 2006, and the related statements of earnings, stockholders' equity, and cash flows for each of the three years in the period ended July 31, 2007. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Ferrellgas Partners Finance Corp. as of July 31, 2007 and 2006, and the results of its operations and its cash flows for each of the three years in the period ended July 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 26, 2007

FERRELLGAS PARTNERS FINANCE CORP.
(a wholly-owned subsidiary of Ferrelgas Partners, L.P.)

BALANCE SHEETS

| | <u>July 31,</u> | |
|---|------------------------|------------------------|
| | <u>2007</u> | <u>2006</u> |
| ASSETS | | |
| Cash | \$ 1,000 | \$ 1,000 |
| Total assets | <u>\$ 1,000</u> | <u>\$ 1,000</u> |
| STOCKHOLDER'S EQUITY | | |
| Common stock, \$1 par value; 2,000 shares authorized; 1,000 shares issued and outstanding | \$ 1,000 | \$ 1,000 |
| Additional paid in capital | 4,157 | 3,713 |
| Accumulated deficit | (4,157) | (3,713) |
| Total stockholder's equity | <u>\$ 1,000</u> | <u>\$ 1,000</u> |

See notes to financial statements.

FERRELLGAS PARTNERS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)

STATEMENTS OF EARNINGS

| | <u>For the Year Ended July 31,</u> | | |
|------------------------------------|------------------------------------|------------------------|------------------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
| Revenues | \$ — | \$ — | \$ — |
| General and administrative expense | 444 | 431 | 416 |
| Net loss | <u>\$ (444)</u> | <u>\$ (431)</u> | <u>\$ (416)</u> |

See notes to financial statements.

FERRELLGAS PARTNERS FINANCE CORP.
(a wholly-owned subsidiary of Ferrelgas Partners, L.P.)

STATEMENTS OF STOCKHOLDER'S EQUITY

| | Common Stock | | Additional Paid in Capital | Accumulated Deficit | Total Stockholder's Equity |
|----------------------|--------------|----------|----------------------------------|------------------------|----------------------------------|
| | Shares | Dollars | | | |
| July 31, 2004 | 1,000 | \$ 1,000 | \$ 2,866 | \$ (2,866) | \$ 1,000 |
| Capital contribution | — | — | 416 | — | 416 |
| Net loss | — | — | — | (416) | (416) |
| July 31, 2005 | 1,000 | 1,000 | 3,282 | (3,282) | 1,000 |
| Capital contribution | — | — | 431 | — | 431 |
| Net loss | — | — | — | (431) | (431) |
| July 31, 2006 | 1,000 | 1,000 | 3,713 | (3,713) | 1,000 |
| Capital contribution | — | — | 444 | — | 444 |
| Net loss | — | — | — | (444) | (444) |
| July 31, 2007 | 1,000 | \$ 1,000 | \$ 4,157 | \$ (4,157) | \$ 1,000 |

See notes to financial statements.

FERRELLGAS PARTNERS FINANCE CORP.
(a wholly-owned subsidiary of Ferrelgas Partners, L.P.)

STATEMENTS OF CASH FLOWS

| | For the Year Ended July 31, | | |
|--|-----------------------------|------------------------|------------------------|
| | 2007 | 2006 | 2005 |
| Cash flows from operating activities: | | | |
| Net loss | \$ (444) | \$ (431) | \$ (416) |
| Cash used by operating activities | (444) | (431) | (416) |
| Cash flows from financing activities: | | | |
| Capital contribution | 444 | 431 | 416 |
| Cash provided by financing activities | 444 | 431 | 416 |
| Change in cash | — | — | — |
| Cash — beginning of year | 1,000 | 1,000 | 1,000 |
| Cash — end of year | <u>\$ 1,000</u> | <u>\$ 1,000</u> | <u>\$ 1,000</u> |

See notes to financial statements.

FERRELLGAS PARTNERS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)

NOTES TO FINANCIAL STATEMENTS

A. Formation

Ferrellgas Partners Finance Corp. (the "Finance Corp."), a Delaware corporation, was formed on March 28, 1996 and is a wholly-owned subsidiary of Ferrellgas Partners, L.P. (the "Partnership").

The Partnership contributed \$1,000 to the Finance Corp. on April 8, 1996 in exchange for 1,000 shares of common stock.

B. Commitment

On September 24, 2002, the Partnership issued \$170.0 million of 8³/₄% senior notes due 2012. On December 18, 2002, the Partnership issued an additional \$48.0 million of 8³/₄% senior notes due 2012. On June 10, 2004, the Partnership issued an additional \$50.0 million of 8³/₄% senior notes due 2012.

The Finance Corp. has nominal assets, does not conduct any operations, has no employees and serves as co-obligor for debt securities of the Partnership.

C. Income taxes

Income taxes have been computed separately as the Finance Corp. files its own income tax return. Deferred income taxes are provided as a result of temporary differences between financial and tax reporting using the asset/liability method. Deferred income taxes are recognized for the tax consequences of temporary differences between the financial statement carrying amounts and tax basis of existing assets and liabilities.

Due to the inability of the Finance Corp. to utilize the deferred tax benefit of \$1,636 associated with the current year net operating loss carryforward of \$4,205, which expire at various dates through July 31, 2027, a valuation allowance has been provided on the full amount of the deferred tax asset. Accordingly, there is no net deferred tax benefit for fiscal 2007, 2006 or 2005, and there is no net deferred tax asset as of July 31, 2007 and 2006.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of
Ferrellgas, L.P. and subsidiaries
Overland Park, Kansas

We have audited the accompanying consolidated balance sheets of Ferrellgas, L.P. and subsidiaries ("Ferrellgas") as of July 31, 2007 and 2006, and the related consolidated statements of earnings, partners' capital, and cash flows for each of the three years in the period ended July 31, 2007. Our audits also included the financial statement schedule listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of Ferrellgas' management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Ferrellgas, L.P. and subsidiaries as of July 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended July 31, 2007, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Ferrellgas' internal control over financial reporting as of July 31, 2007, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated September 26, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of Ferrellgas' internal control over financial reporting and an unqualified opinion on the effectiveness of Ferrellgas' internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 26, 2007

FERRELLGAS, L.P. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

| | July 31, | |
|--|---------------------|---------------------|
| | 2007 | 2006 |
| | (In thousands) | |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 20,407 | \$ 14,875 |
| Accounts and notes receivable (net of allowance for doubtful accounts of \$4,358 and \$5,628 in 2007 and 2006, respectively) | 118,320 | 116,369 |
| Inventories | 113,807 | 154,613 |
| Prepaid expenses and other current assets | 16,103 | 14,664 |
| Total current assets | 268,637 | 300,521 |
| Property, plant and equipment, net | 720,190 | 740,101 |
| Goodwill | 249,481 | 246,050 |
| Intangible assets, net | 246,283 | 248,546 |
| Other assets, net | 15,360 | 8,833 |
| Total assets | \$ 1,499,951 | \$ 1,544,051 |
| LIABILITIES AND PARTNERS' CAPITAL | | |
| Current liabilities: | | |
| Accounts payable | \$ 62,103 | \$ 82,212 |
| Short-term borrowings | 57,779 | 52,647 |
| Other current liabilities | 104,018 | 136,788 |
| Total current liabilities | 223,900 | 271,647 |
| Long-term debt | 741,900 | 713,316 |
| Other liabilities | 22,795 | 19,178 |
| Contingencies and commitments (Note N) | — | — |
| Partners' capital | | |
| Limited partner | 501,501 | 533,095 |
| General partner | 5,119 | 5,435 |
| Accumulated other comprehensive income | 4,736 | 1,380 |
| Total partners' capital | 511,356 | 539,910 |
| Total liabilities and partners' capital | \$ 1,499,951 | \$ 1,544,051 |

See notes to consolidated financial statements.

FERRELLGAS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS

| | For the Year Ended July 31, | | |
|--|-----------------------------|------------------------|-------------------|
| | 2007 | 2006 (In thousands) | 2005 |
| Revenues: | | | |
| Propane and other gas liquids sales | \$ 1,757,423 | \$ 1,697,940 | \$ 1,592,325 |
| Other | 235,017 | 197,530 | 161,789 |
| Total revenues | 1,992,440 | 1,895,470 | 1,754,114 |
| Costs and expenses: | | | |
| Cost of product sold — propane and other gas liquids sales | 1,147,169 | 1,109,177 | 1,052,005 |
| Cost of product sold — other | 157,223 | 122,450 | 88,293 |
| Operating expense | 380,563 | 374,585 | 365,866 |
| Depreciation and amortization expense | 87,383 | 84,953 | 83,060 |
| General and administrative expense | 44,870 | 47,689 | 42,342 |
| Equipment lease expense | 26,142 | 27,320 | 25,495 |
| Employee stock ownership plan compensation charge | 11,225 | 10,277 | 12,266 |
| Loss on disposal of assets and other | 10,822 | 7,539 | 8,673 |
| Operating income | 127,043 | 111,480 | 76,114 |
| Interest expense | (64,201) | (60,537) | (67,430) |
| Interest income | 3,145 | 2,046 | 1,891 |
| Earnings before income taxes and discontinued operations | 65,987 | 52,989 | 10,575 |
| Income tax expense | 6,560 | 3,524 | 1,447 |
| Earnings from continuing operations before discontinued operations | 59,427 | 49,465 | 9,128 |
| Earnings from discontinued operations (including gain on sale in 2005 of \$97,001) | — | — | 105,252 |
| Net earnings | \$ 59,427 | \$ 49,465 | \$ 114,380 |

See notes to consolidated financial statements.

FERRELLGAS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL

| | Limited Partner | General Partner | Accumulated Other Comprehensive Income | | | Total Partners' Capital |
|---|-------------------|-----------------|--|----------------------------------|-------------------|-------------------------|
| | | | Risk Management | Currency Translation Adjustments | Pension Liability | |
| | (In thousands) | | | | | |
| Balance at July 31, 2004 | \$ 470,046 | \$ 4,791 | \$ 1,772 | \$ 16 | \$ (1,058) | \$ 475,567 |
| Contributions in connection with ESOP compensation charge | 12,142 | 124 | — | — | — | 12,266 |
| Quarterly distributions | (137,643) | (1,406) | — | — | — | (139,049) |
| Cash contributed by Ferrellgas Partners and the general partner | 138,540 | 1,413 | — | — | — | 139,953 |
| Net assets contributed by Ferrellgas Partners and the general partner in connection with acquisitions | 7,138 | 74 | — | — | — | 7,212 |
| Comprehensive income: | | | | | | |
| Net earnings | 113,225 | 1,155 | — | — | — | 114,380 |
| Other comprehensive income (loss): | | | | | | |
| Net earnings on risk management derivatives | — | — | 70 | — | — | |
| Reclassification of derivatives to earnings | — | — | (1,772) | — | — | |
| Foreign currency translation adjustments | — | — | — | 49 | — | |
| Pension liability adjustment | — | — | — | — | 311 | (1,342) |
| Comprehensive income | | | | | | 113,038 |
| Balance at July 31, 2005 | 603,448 | 6,151 | 70 | 65 | (747) | 608,987 |
| Contributions in connection with ESOP and stock-based compensation charges | 12,016 | 124 | — | — | — | 12,140 |
| Quarterly distributions | (145,938) | (1,489) | — | — | — | (147,427) |
| Cash contributed by Ferrellgas Partners and the general partner | 1,538 | 16 | — | — | — | 1,554 |
| Net assets contributed by Ferrellgas Partners and cash contributed by the general partner in connection with acquisitions | 13,066 | 133 | — | — | — | 13,199 |
| Comprehensive income: | | | | | | |
| Net earnings | 48,965 | 500 | — | — | — | 49,465 |
| Other comprehensive income (loss): | | | | | | |
| Net earnings on risk management derivatives | — | — | 2,540 | — | — | |
| Reclassification of derivatives to earnings | — | — | (484) | — | — | |
| Foreign currency translation adjustments | — | — | — | (29) | — | |
| Tax effect on foreign currency translation adjustments | — | — | — | (15) | — | |
| Pension liability adjustment | — | — | — | — | (20) | 1,992 |
| Comprehensive income | | | | | | 51,457 |
| Balance at July 31, 2006 | 533,095 | 5,435 | 2,126 | 21 | (767) | 539,910 |
| Contributions in connection with ESOP and stock-based compensation charges | 11,992 | 122 | — | — | — | 12,114 |
| Quarterly distributions | (150,522) | (1,536) | — | — | — | (152,058) |
| Cash contributed by Ferrellgas Partners and the general partner | 46,100 | 470 | — | — | — | 46,570 |
| Net assets contributed by Ferrellgas Partners and cash contributed by the general partner in connection with acquisitions | 2,009 | 28 | — | — | — | 2,037 |
| Comprehensive income: | | | | | | |
| Net earnings | 58,827 | 600 | — | — | — | 59,427 |
| Other comprehensive income (loss): | | | | | | |
| Net earnings on risk management derivatives | — | — | 5,055 | — | — | |
| Reclassification of derivatives to earnings | — | — | (2,126) | — | — | |
| Foreign currency translation adjustments | — | — | — | 14 | — | |
| Tax effect on foreign currency translation adjustments | — | — | — | (5) | — | |
| Pension liability adjustment | — | — | — | — | 418 | 3,356 |
| Comprehensive income | | | | | | 62,783 |
| Balance at July 31, 2007 | <u>\$ 501,501</u> | <u>\$ 5,119</u> | <u>\$ 5,055</u> | <u>\$ 30</u> | <u>\$ (349)</u> | <u>\$ 511,356</u> |

See notes to consolidated financial statements.

FERRELLGAS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Year Ended July 31,

| | 2007 | 2006 (In thousands) | 2005 |
|--|------------------|------------------------|------------------|
| Cash flows from operating activities: | | | |
| Net earnings | \$ 59,427 | \$ 49,465 | \$ 114,380 |
| Reconciliation of net earnings to net cash provided by operating activities: | | | |
| Depreciation and amortization expense | 87,383 | 84,953 | 84,249 |
| Employee stock ownership plan compensation charge | 11,225 | 10,277 | 12,266 |
| Stock-based compensation charge | 889 | 1,863 | — |
| Loss (gain) on disposal of assets and discontinued operations | 4,232 | 1,188 | (91,494) |
| Loss on transfer of accounts receivable related to the accounts receivable securitization | 10,384 | 10,075 | 5,894 |
| Deferred tax expense (benefit) | 3,099 | 662 | (768) |
| Other | 4,185 | 5,542 | 1,898 |
| Changes in operating assets and liabilities, net of effects from business acquisitions: | | | |
| Accounts and notes receivable, net of securitization | 1,105 | (20,412) | (43,246) |
| Inventories | 40,984 | (57,334) | (2,421) |
| Prepaid expenses and other current assets | 1,528 | (2,293) | (2,443) |
| Accounts payable | (21,295) | 18,491 | (17,104) |
| Accrued interest expense | (1,353) | 472 | (4,662) |
| Other current liabilities | (26,186) | 8,740 | 16,646 |
| Other liabilities | 819 | 1,061 | 323 |
| Accounts receivable securitization: | | | |
| Proceeds from new accounts receivable securitizations | 100,000 | 107,000 | 114,400 |
| Proceeds from collections reinvested in revolving period accounts receivable securitizations | 1,156,214 | 1,184,987 | 981,256 |
| Remittances of amounts collected as servicer of accounts receivable securitizations | (1,265,214) | (1,287,987) | (1,051,356) |
| Net cash provided by operating activities | <u>167,426</u> | <u>116,750</u> | <u>117,818</u> |
| Cash flows from investing activities: | | | |
| Business acquisitions, net of cash acquired | (31,715) | (21,342) | (23,779) |
| Capital expenditures — technology initiative | — | (915) | (10,466) |
| Capital expenditures — other | (46,667) | (42,451) | (42,348) |
| Proceeds from sale of discontinued operations | — | — | 144,000 |
| Proceeds from asset sales | 9,830 | 18,950 | 11,948 |
| Other | (6,540) | (5,656) | (2,891) |
| Net cash provided by (used in) investing activities | <u>(75,092)</u> | <u>(51,414)</u> | <u>76,464</u> |
| Cash flows from financing activities: | | | |
| Distributions | (152,058) | (147,427) | (141,084) |
| Contributions from partners | 46,570 | 1,554 | 140,026 |
| Proceeds from increase in long-term debt | 74,568 | 45,453 | — |
| Reductions in long-term debt | (60,942) | (3,050) | (205,354) |
| Net additions to short-term borrowings | 5,132 | 32,847 | 19,800 |
| Cash paid for financing costs | (86) | — | (1,323) |
| Other | — | — | 44 |
| Net cash used in financing activities | <u>(86,816)</u> | <u>(70,623)</u> | <u>(187,891)</u> |
| Effect of exchange rate changes on cash | 14 | (29) | 49 |
| Increase (decrease) in cash and cash equivalents | 5,532 | (5,316) | 6,440 |
| Cash and cash equivalents — beginning of period | 14,875 | 20,191 | 13,751 |
| Cash and cash equivalents — end of period | <u>\$ 20,407</u> | <u>\$ 14,875</u> | <u>\$ 20,191</u> |

See notes to consolidated financial statements.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands, unless otherwise designated)

A. Partnership organization and formation

Ferrellgas, L.P. was formed on April 22, 1994, and is a Delaware limited partnership. Ferrellgas, L.P. owns and operates propane distribution and related assets. Ferrellgas Partners, L.P. ("Ferrellgas Partners"), a publicly traded limited partnership, holds an approximate 99% limited partner interest in and consolidates Ferrellgas, L.P. Ferrellgas, Inc. (the "general partner"), a wholly-owned subsidiary of Ferrell Companies, Inc. ("Ferrell Companies") holds an approximate 1% general partner interest in Ferrellgas, L.P. and performs all management functions required by Ferrellgas, L.P. Ferrellgas Partners and Ferrellgas, L.P. are governed by their respective partnership agreements. These agreements contain specific provisions for the allocation of net earnings and loss to each of the partners for purposes of maintaining the partner capital accounts.

Ferrell Companies is wholly-owned by a leveraged employee stock ownership trust ("ESOT") established pursuant to the Ferrell Companies Employee Stock Ownership Plan ("ESOP"). The purpose of the ESOP is to provide employees of the general partner an opportunity for ownership in Ferrell Companies and indirectly in Ferrellgas, L.P. As contributions are made by Ferrell Companies to the ESOT in the future, shares of Ferrell Companies are allocated to the employees' ESOP accounts.

Ferrellgas, L.P. owns a 100% equity interest in Ferrellgas Finance Corp., whose only purpose is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas, L.P.

B. Summary of significant accounting policies

(1) *Nature of operations:* Ferrellgas, L.P. is engaged primarily in the distribution of propane and related equipment and supplies primarily in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Ferrellgas, L.P. serves more than one million residential, industrial/commercial, portable tank exchange, agricultural and other customers in all 50 states, the District of Columbia, and Puerto Rico.

(2) *Accounting estimates:* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the consolidated financial statements include accruals that have been established for pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, allowance for doubtful accounts, derivative commodity contracts and stock and unit-based compensation expense calculations.

(3) *Principles of consolidation:* The accompanying consolidated financial statements present the consolidated financial position, results of operations and cash flows of Ferrellgas, L.P. and its subsidiaries after elimination of all material intercompany accounts and transactions. Ferrellgas, L.P. consolidates the following wholly-owned taxable corporations: Blue Rhino Global Sourcing, LLC and Blue Rhino Canada, Inc. Ferrellgas Receivables, LLC ("Ferrellgas Receivables"), a wholly owned unconsolidated subsidiary, is a qualifying special purpose entity.

FERRELLGAS, L.P. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(4) *Cash and cash equivalents and non-cash activities:* For purposes of the consolidated statements of cash flows, Ferrellgas, L.P. considers cash equivalents to include all highly liquid debt instruments purchased with an original maturity of three months or less. Significant non-cash activities are presented below:

| | For the Year Ended July 31, | | |
|---|-----------------------------|-----------|-----------|
| | 2007 | 2006 | 2005 |
| CASH PAID FOR: | | | |
| Interest | \$ 63,584 | \$ 58,141 | \$ 69,847 |
| Income taxes | \$ 3,742 | \$ 990 | \$ 1,359 |
| NON-CASH INVESTING ACTIVITIES: | | | |
| Assets contributed from Ferrellgas Partners in connection with acquisitions | \$ 2,009 | \$ 13,198 | \$ 7,136 |
| Issuance of liabilities in connection with acquisitions | \$ 2,426 | \$ 4,189 | \$ 768 |
| Property, plant and equipment additions | \$ 1,187 | \$ 1,443 | \$ 1,041 |

(5) *Inventories:* Inventories are stated at the lower of cost or market using weighted average cost and actual cost methods.

(6) *Accounts receivable securitization:* Ferrellgas, L.P. has agreements to transfer, on an ongoing basis, certain of its trade accounts receivable through an accounts receivable securitization facility and retains servicing responsibilities as well as a retained interest related to a portion of the transferred receivables. The related receivables are removed from the consolidated balance sheet and a retained interest is recorded for the amount of receivables sold in excess of cash received. The retained interest is included in "Accounts and notes receivable" in the consolidated balance sheets.

Ferrellgas, L.P. determines the fair value of its retained interests based on the present value of future expected cash flows using management's best estimates of various factors, including credit loss experience and discount rates commensurate with the risks involved. These assumptions are updated periodically based on actual results, therefore the estimated credit loss and discount rates utilized are materially consistent with historical performance. Due to the short-term nature of Ferrellgas L.P.'s trade receivables, variations in the credit and discount assumptions would not significantly impact the fair value of the retained interests. Costs associated with the sale of receivables are included in "Loss on disposal of assets and other" in the consolidated statements of earnings. See Note H — Accounts receivable securitization — for further discussion of these transactions.

(7) *Property, plant and equipment:* Property, plant and equipment are stated at cost less accumulated depreciation. Expenditures for maintenance and routine repairs are expensed as incurred. Ferrellgas, L.P. capitalizes computer software, equipment replacement and betterment expenditures that upgrade, replace or completely rebuild major mechanical components and extend the original book life of the equipment. Depreciation is calculated using the straight-line method based on the estimated useful lives of the assets ranging from two to 30 years. Ferrellgas L.P., using its best estimates based on reasonable and supportable assumptions and projections, reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of its assets might not be recoverable. See Note G — Supplemental financial statement information — for further discussion of property, plant and equipment.

(8) *Goodwill:* Ferrellgas, L.P. records goodwill as the excess of the cost of acquisitions over the fair value of the related net assets at the date of acquisition. Goodwill is tested for impairment annually on January 31, or more frequently if circumstances dictate, and if impaired, written off against earnings at that time. Ferrellgas, L.P. has not recognized any impairment losses as a result of these tests. For purposes of Ferrellgas, L.P.'s goodwill impairment test, Ferrellgas, L.P. has determined that it has one reporting unit. Ferrellgas, L.P. assesses the carrying value of goodwill at its reporting unit based on an estimate of the fair value of the reporting unit. Fair value of the reporting

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

unit is estimated using a market value approach taking into consideration the quoted market price of Ferrellgas Partners' common units.

(9) *Intangible assets:* Intangible assets with finite lives, consisting primarily of customer lists, noncompete agreements and patented technology, are stated at cost, net of accumulated amortization calculated using a straight-line method over periods ranging from two to 15 years. Tradenames and trademarks have indefinite lives, are not amortized, and are stated at cost. Ferrellgas, L.P. tests finite lived intangible assets for impairment when events or changes in circumstances indicate that the carrying amount of these assets might not be recoverable. Ferrellgas, L.P. tests indefinite lived intangible assets for impairment annually on January 31 or more frequently if circumstances dictate. Ferrellgas, L.P. has not recognized impairment losses as a result of these tests. When necessary, intangible assets' useful lives are revised and the impact on amortization reflected on a prospective basis. See Note I — Goodwill and intangible assets, net — for further discussion of intangible assets.

(10) *Derivatives and Hedging Activities:* Ferrellgas, L.P.'s overall objective for entering into derivative contracts, including commodity options and swaps, is to hedge exposures to product purchase price risk. These financial instruments are formally designated and documented as a hedge of a specific underlying exposure, as well as the risk management objectives and strategies for undertaking the hedge transaction. Because of the high degree of correlation between the hedging instrument and the underlying exposure being hedged, fluctuations in the value of the derivative instrument are generally offset by changes in the anticipated cash flows of the underlying exposure being hedged. The fair value of derivatives used to hedge our risks fluctuates over time. These fair value amounts should not be viewed in isolation, but rather in relation to the anticipated cash flows of the underlying hedged transaction and the overall reduction in our risk relating to adverse fluctuations in propane prices. Ferrellgas, L.P. formally assesses, both at inception and at least quarterly thereafter, whether the financial instruments that are used in hedging transactions are effective at offsetting changes in the anticipated cash flows of the related underlying exposures. Any ineffective portion of a financial instruments change in fair value is recognized in cost of product sold propane and other gas liquids sales in the consolidated statement of earnings. Ferrellgas, L.P. also enters into derivative contracts that qualify for the normal purchases and normal sales exception under Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), as amended.

(11) *Revenue recognition:* Revenues from the distribution of propane and other gas liquids are recognized by Ferrellgas, L.P. at the time product is delivered to its customers. Other revenues, which include revenue from the sale of propane appliances and equipment is recognized at the time of delivery or installation. Revenues from repairs and maintenance are recognized upon completion of the service. Ferrellgas, L.P. recognizes shipping and handling revenues and expenses for sales of propane, appliances and equipment at the time of delivery or installation. Shipping and handling revenues are included in the price of propane charged to customers, and are classified as revenue.

(12) *Shipping and handling expenses:* Shipping and handling expenses related to delivery personnel, vehicle repair and maintenance and general liability expenses are classified within operating expense on the statement of earnings. Depreciation expenses on delivery vehicles Ferrellgas, L.P. owns are classified within depreciation and amortization expense. Delivery vehicles and distribution technology leased by Ferrellgas, L.P. are classified within equipment lease expense. See Note G — Supplemental financial statement information — for the financial statement presentation of shipping and handling expenses.

(13) *Cost of product sold:* Cost of product sold — propane and other gas liquids sales includes all costs to acquire propane and other gas liquids, including the results from risk management activities related to supply procurement and transportation, the costs of storing and transporting inventory prior to delivery to Ferrellgas L.P.'s customers and the costs related to the refurbishment of Ferrellgas, L.P.'s portable propane tanks. Cost of product sold — other primarily includes costs related to the sale of propane appliances and equipment.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(14) *Operating expenses:* Operating expenses primarily include the personnel, vehicle, delivery, handling, plant, office, selling, marketing, credit and collections and other expenses related to the retail distribution of propane and related equipment and supplies.

(15) *General and administrative expenses:* General and administrative expenses primarily include personnel and incentive expense related to executives and employees and other overhead expense related to centralized corporate functions.

(16) *Income taxes:* Ferrellgas, L.P. is a limited partnership and owns six subsidiaries that are taxable corporations. As a result, except for the taxable corporations, Ferrellgas, L.P.'s earnings or losses for Federal income tax purposes are included in the tax returns of the individual partners. Accordingly, the accompanying consolidated financial statements of Ferrellgas, L.P. reflect income taxes related to the above mentioned taxable corporations. Recent legislation in certain states of operation allows for taxation of partnerships. As such, the accompanying consolidated financial statements of Ferrellgas, L.P. also reflect state income taxes resulting from this legislation. Net earnings for financial statement purposes may differ significantly from taxable income reportable to partners as a result of differences between the tax basis and financial reporting basis of assets and liabilities and the taxable income allocation requirements under Ferrellgas, L.P.'s partnership agreement and differences between Ferrellgas, L.P.'s financial reporting year end and limited partners tax year end.

Income tax expense consisted of the following:

| | For the Year Ended July 31, | | |
|--------------------------|-----------------------------|----------|----------|
| | 2007 | 2006 | 2005 |
| Current expense | \$ 3,461 | \$ 2,862 | \$ 2,215 |
| Deferred expense | 3,099 | 662 | (768) |
| Total income tax expense | \$ 6,560 | \$ 3,524 | \$ 1,447 |

Deferred taxes consisted of the following:

| | 2007 | 2006 |
|--------------------------|----------|----------|
| Deferred tax assets | \$ 1,718 | \$ 1,440 |
| Deferred tax liabilities | (4,000) | (650) |

On July 12, 2007, the governor of the state of Michigan signed into law a new Michigan Business Tax (the "MBT Act"), which provides a comprehensive restructuring of Michigan's principal business tax regime. The main provision of the MBT Act imposes a new two-part tax on business income and modified gross receipts that is accounted for as an income tax in accordance with the provisions of FASB Statement No. 109 "Accounting for Income Taxes" ("SFAS 109"). Although the effective date of the MBT is January 1, 2008, SFAS 109 requires all effects of a tax law change be accounted for in the period of the law's enactment. As a result, during the fourth quarter of fiscal 2007 Ferrellgas L.P. recognized a one time net increase in its deferred tax expense of \$2.8 million.

(17) *Sales taxes:* Ferrellgas, L.P. accounts for the collection and remittance of sales tax on a net tax basis. As a result, these amounts are not reflected in the consolidated statements of earnings.

(18) *Segment information:* Ferrellgas, L.P. is a single reportable operating segment engaging in the distribution of propane and related equipment and supplies to customers primarily in the United States.

(19) *New accounting standards:* SFAS No. 157, "Fair Value Measurements" defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas, L.P. is currently evaluating the potential impact of this statement.

SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans," requires employers to recognize the overfunded or underfunded status of a defined benefit postretirement plan as

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

either an asset or liability in the statement of financial position and to recognize changes in that funded status through other comprehensive income. This statement also requires companies to measure plan assets and benefit obligations as of the date of the company's fiscal year-end. The adoption of this standard during fiscal 2007 did not have a significant impact on Ferrellgas, L.P.'s financial position, results of operations or cash flows.

SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities," provides entities the irrevocable option to elect to carry most financial assets and liabilities at fair value with changes in fair value recorded in earnings. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas, L.P. is currently evaluating the potential impact of this statement.

Staff Accounting Bulletin No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements" ("SAB 108"), provides guidance on the quantification of prior year misstatements. SAB 108 requires that registrants use both the income statement (roll-over) approach and the balance sheet (iron curtain) approach when evaluating the materiality of a misstatement and contains guidance for correcting the errors under this dual approach. The adoption of this bulletin during fiscal 2007 did not have a significant impact on Ferrellgas, L.P.'s financial position, results of operations or cash flows.

FASB Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes — an interpretation of FASB Statement No. 109" provides a recognition threshold and measurement attribute for the recognition and measurement of a tax position taken or expected to be taken in a tax return and also provides guidance on derecognition, classification, treatment of interest and penalties, and disclosure. FIN 48 is effective for fiscal years beginning after December 15, 2006. Ferrellgas, L.P. is currently evaluating FIN 48 and does not believe it will have a material effect on its financial position, results of operations and cash flows.

(20) *Reclassifications*: Ferrellgas L.P. reclassified \$45.8 million of customer deposits and advances from accounts payable to other current liabilities in its July 31, 2006 consolidated balance sheet and also reclassified the related change in customer deposits of \$1.1 million and \$21.6 million in the July 31, 2006 and 2005, respectively, consolidated statement of cash flows to conform these amounts to the current period presentation. Certain other reclassifications have been made to prior fiscal years' consolidated financial statements to conform them to the current fiscal year's presentation.

C. Unit and stock-based compensation

Ferrellgas, L.P. has no unit or stock-based compensation plans and is not directly impacted by SFAS 123(R) "Share-based Payments" ("SFAS 123(R)"). However, in accordance with the partnership agreements of Ferrellgas Partners and Ferrellgas, L.P., all employee related costs incurred by Ferrellgas Partners and Ferrell Companies are allocated to Ferrellgas, L.P. As a result, Ferrellgas, L.P. incurs a non-cash compensation charge from Ferrellgas Partners and Ferrell Companies as they account for their unit and stock-based compensation plans in accordance with SFAS 123(R).

Ferrellgas, L.P. recognized non-cash compensation charges resulting from share-based payment transactions in the condensed consolidated statements of earnings as follows:

| | For the Year Ended | |
|------------------------------------|--------------------|----------|
| | July 31, | |
| | 2007 | 2006 |
| Operating expense | \$ 273 | \$ 438 |
| General and administrative expense | 616 | 1,425 |
| | \$ 889 | \$ 1,863 |

Ferrellgas Partners and Ferrell Companies adopted SFAS 123(R) using the modified prospective application method. Under this method, SFAS 123(R) applies to new awards and to awards modified, repurchased, or cancelled after the adoption date of August 1, 2005. Additionally, compensation cost for the portion of awards for which the

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

requisite service has not been rendered that are outstanding as of August 1, 2005 will be recognized as the requisite service is rendered. The compensation cost for that portion of awards is based on the fair value of those awards as of the grant-date as was calculated for pro forma disclosures under SFAS No. 123 "Accounting for Stock-Based Compensation" ("SFAS 123"). The compensation cost for those earlier awards is attributed to periods beginning on or after August 1, 2005, using the attribution method that was used under SFAS 123.

Had compensation cost for Ferrellgas Partners' and Ferrell Companies' plans been recognized in Ferrellgas, L.P.'s consolidated statement of earnings for the year ended July 31, 2005, net earnings would have been adjusted as noted in the table below:

| | For the Year Ended July 31, 2005 |
|---|---|
| Net earnings, as reported | \$ 114,380 |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards | (250) |
| Pro forma net earnings | \$ 114,130 |

Ferrellgas Unit Option Plan ("UOP")

The UOP is authorized to issue options covering up to 1.35 million common units to employees of the general partner or its affiliates. The Compensation Committee of the Board of Directors of the general partner administers the UOP, authorizes grants of unit options thereunder and sets the unit option price and vesting terms of unit options in accordance with the terms of the UOP. No single officer or director of the general partner may acquire more than 314,895 common units under the UOP. In general, the options currently outstanding under the UOP vest over a five-year period, and expire on the tenth anniversary of the date of the grant. The fair value of each option award is estimated on the date of grant using a binomial option valuation model. There have been no awards granted pursuant to the UOP since fiscal 2001. During the year ended July 31, 2007 no compensation charge relating to the UOP was recognized as all options currently outstanding are fully vested. During the year ended July 31, 2006 the portion of the total non-cash compensation charge relating to the UOP was \$0.3 million.

Ferrell Companies, Inc. Incentive Compensation Plan ("ICP")

Ferrell Companies is authorized to issue options covering up to 6.25 million shares of Ferrell Companies common stock under the ICP. The ICP was established by Ferrell Companies to allow upper middle and senior level managers of the general partner to participate in the equity growth of Ferrell Companies. The shares underlying the stock options are common shares of Ferrell Companies. The ICP stock options vest ratably over periods ranging from 0 to 12 years or 100% upon a change of control of Ferrell Companies, or upon the death, disability or retirement at the age of 65 of the participant. Vested options are exercisable in increments based on the timing of the retirement of Ferrell Companies' debt, but in no event later than 20 years from the date of issuance. The fair value of each option award is estimated on the date of grant using a binomial option valuation model. During the years ended July 31, 2007 and 2006, the portion of the total non-cash compensation charge relating to the ICP was \$0.9 million and \$1.6 million, respectively.

D. Business combinations

Business combinations are accounted for under the purchase method and the assets acquired and liabilities assumed are recorded at their estimated fair market values as of the acquisition dates. The results of operations are included in the consolidated statements of earnings from the date of the acquisition. The pro forma effect of these transactions was not material to Ferrellgas' results of operations.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

During fiscal 2007, Ferrellgas acquired propane distribution assets with an aggregate value of \$36.2 million in the following nine transactions:

- Pacer-Valley Propane, LLC, based in California, acquired August 2006;
- Lake Propane, based in California, acquired August 2006;
- Pacific Propane Service, Inc., based in California, acquired August 2006;
- Twin Ports Energy, Inc., based in Wisconsin, acquired October 2006;
- Getman's Gas Company, Inc., based in New York, acquired October 2006;
- Yankee Gas, LLC, based in Massachusetts, acquired October 2006;
- Great Dane Propane, Inc., based in Florida, acquired October 2006;
- Puget Sound Propane, based in Washington, acquired December 2006; and
- Reliance Bottle Gas, Inc., based in Ohio, acquired June 2007.

These acquisitions were funded by \$31.7 million in cash payments, the issuances of \$2.5 million of liabilities and other costs and considerations, and the contribution of net assets of \$2.0 million from Ferrellgas Partners.

The aggregate fair values of these nine transactions were allocated as follows:

| | |
|---|------------------|
| Customer tanks, buildings, land and other | \$ 11,567 |
| Non-compete agreements | 2,072 |
| Customer lists | 18,178 |
| Goodwill | 3,649 |
| Working capital | 712 |
| | <u>\$ 36,178</u> |

The estimated fair values and useful lives of assets acquired are based on a preliminary internal valuation and are subject to final valuation adjustments. Ferrellgas intends to continue its analysis of the net assets of these transactions to determine the final allocation of the total purchase price to the various assets and liabilities acquired.

During fiscal 2006, Ferrellgas, L.P. acquired propane distribution assets with an aggregate value of \$38.7 million in the following 11 transactions:

- Norwest Propane, Inc., based in Washington, acquired September 2005;
- Eastern Fuels, Inc., based in North Carolina, acquired November 2005;
- Petro Star, Corp., based in New York, acquired December 2005;
- Titan Propane, LLC (selected cylinder exchange assets), based in New York and New Jersey, acquired February 2006;
- Empire Propane Cylinder, Inc., based in New York, acquired in February 2006;
- United Energy, Inc., based in Ohio, acquired March 2006;
- Cal's Propane Service, Inc., based in Oregon, acquired April 2006;
- Gaines Propane, Inc., based in Tennessee, acquired April 2006;
- Hometown Gas, Inc., based in Florida, acquired April 2006;

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

- Denman Cylinder Exchange, Ltd. and The Denman Company, Ltd. based in Texas, acquired May 2006; and
- Hampton Gas Company, Inc., based in South Carolina, acquired May 2006.

These acquisitions were funded by \$21.3 million in cash payments, the contribution of net assets of \$13.2 million from Ferrellgas Partners and the issuance of \$4.2 million of liabilities, which included \$1.8 million of contingent consideration.

The aggregate values of these 11 transactions were allocated as follows:

| | |
|---|------------------|
| Current assets | \$ 689 |
| Customer tanks, buildings, land and other | 9,640 |
| Non-compete agreements | 5,598 |
| Customer lists | 9,586 |
| Goodwill | 13,218 |
| Other assets | 15 |
| | <u>\$ 38,746</u> |

The fair values and useful lives of assets acquired are based on an internal valuation and included only minor final valuation adjustments during the 12 month period after the date of acquisition.

During fiscal 2005, Ferrellgas, L.P. acquired propane distribution assets with an aggregate value of \$31.7 million in the following seven transactions:

- Kamp's Propane, Inc. (selected cylinder exchange assets), based in California, acquired August 2004;
- Suburban Propane's Upper Midwest Retail Operations, based in Minnesota, North Dakota and Wisconsin, acquired September 2004;
- Basin Propane, based in Washington, acquired September 2004;
- Econogas Service, Inc., based in Iowa, acquired September 2004;
- Land Propane Gas Service, based in Kentucky, acquired September 2004;
- Parsons Gas & Appliance, Inc., Parsons Gas, Inc., and Dave's Gas, Inc., based in Kentucky, acquired December 2004; and
- Commercial Propane Corporation, based in Wisconsin, acquired January 2005.

These acquisitions were funded by \$23.8 million of cash payments, the contribution of net assets of \$7.0 million from Ferrellgas Partners and the issuance of \$0.9 million of liabilities.

The aggregate values of these seven transactions were allocated as follows:

| | |
|---|------------------|
| Customer tanks, buildings, land and other | \$ 12,358 |
| Non-compete agreements | 2,914 |
| Customer lists | 12,690 |
| Goodwill | 4,016 |
| Other assets | 453 |
| Current liabilities | (749) |
| | <u>\$ 31,682</u> |

The fair values and useful lives of assets acquired are based on an internal valuation and included only minor final valuation adjustments during the 12 month period after the date of acquisition.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

E. Discontinued operations

During July 2005, Ferrellgas, L.P. sold its wholesale storage business which consisted of non-strategic storage and terminal assets located in Arizona, Kansas, Minnesota, North Carolina and Utah for \$144.0 million in cash, before \$1.9 million of fees and expenses. Ferrellgas, L.P. recorded a gain of \$97.0 million on the sale. The assets consisted of underground storage facilities and rail and pipeline-to-truck terminals. Ferrellgas, L.P. considers the sale of these assets to be discontinued operations. Therefore, Ferrellgas, L.P. has reported results of operations from these assets as discontinued operations for all periods presented on the consolidated statements of earnings.

Earnings from discontinued operations consist of the following:

| | <u>For the Year Ended July 31, 2005</u> |
|--|---|
| Total revenues | \$ 89,339 |
| Cost of product sold — Propane and other gas liquids sales | 77,407 |
| Operating expense | 2,506 |
| Depreciation and amortization expense | 1,189 |
| Equipment lease expense | 22 |
| Loss on disposal of assets and other | (36) |
| Earnings before income taxes and discontinued operations | 8,251 |
| Gain on sale of discontinued operations | 97,001 |
| Earnings from discontinued operations | \$ 105,252 |

A test of goodwill related to remaining operations did not indicate an impairment.

F. Quarterly distributions of available cash

Ferrellgas, L.P. makes quarterly cash distributions of all of its “available cash.” Available cash is defined in the partnership agreement of Ferrellgas, L.P. as, generally, the sum of its consolidated cash receipts less consolidated cash disbursements and net changes in reserves established by the general partner for future requirements. Reserves are retained in order to provide for the proper conduct of Ferrellgas, L.P.’s business, or to provide funds for distributions with respect to any one or more of the next four fiscal quarters. Distributions are made within 45 days after the end of each fiscal quarter ending October, January, April, and July.

Distributions by Ferrellgas, L.P. in an amount equal to 100% of its available cash, as defined in its partnership agreement, will be made approximately 99% to Ferrellgas Partners and approximately 1% to the general partner.

G. Supplemental financial statement information

Inventories consist of:

| | <u>2007</u> | <u>2006</u> |
|----------------------------------|-------------|-------------|
| Propane gas and related products | \$ 89,769 | \$ 130,644 |
| Appliances, parts and supplies | 24,038 | 23,969 |
| | \$ 113,807 | \$ 154,613 |

In addition to inventories on hand, Ferrellgas, L.P. enters into contracts primarily to buy propane for supply procurement purposes. Most of these contracts have terms of less than one year and most call for payment based on market prices at the date of delivery. All fixed price contracts have terms of fewer than 24 months. As of July 31,

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2007, Ferrellgas, L.P. had committed, for supply procurement purposes, to take net delivery of approximately 6.3 million gallons of propane at fixed prices.

Property, plant and equipment consist of:

| | Estimated Useful Lives | 2007 | 2006 |
|--|---------------------------|-------------------|-------------------|
| Land | Indefinite | \$ 31,463 | \$ 31,963 |
| Land improvements | 2-20 | 10,091 | 10,313 |
| Buildings and improvements | 20 | 63,472 | 60,548 |
| Vehicles, including transport trailers | 8-20 | 91,529 | 86,787 |
| Bulk equipment and district facilities | 5-30 | 95,908 | 95,986 |
| Tanks and customer equipment | 2-30 | 767,096 | 756,134 |
| Computer and office equipment | 2-5 | 111,735 | 108,102 |
| Construction in progress | n/a | 9,281 | 6,608 |
| | | <u>1,180,575</u> | <u>1,156,441</u> |
| Less: accumulated depreciation | | 460,385 | 416,340 |
| | | <u>\$ 720,190</u> | <u>\$ 740,101</u> |

Depreciation expense totaled \$64.8 million, \$62.7 million and \$61.3 million for fiscal 2007, 2006 and 2005, respectively.

Other current liabilities consist of:

| | 2007 | 2006 |
|-----------------------------------|-------------------|-------------------|
| Accrued interest | \$ 20,451 | \$ 21,804 |
| Accrued payroll | 16,680 | 18,724 |
| Accrued insurance | 11,602 | 10,062 |
| Current portion of long-term debt | 2,957 | 14,758 |
| Customer deposits and advances | 21,018 | 45,837 |
| Other | 31,310 | 25,603 |
| | <u>\$ 104,018</u> | <u>\$ 136,788</u> |

Loss on disposal of assets and other consist of:

| | For the Year Ended July 31. | | |
|---|-----------------------------|-----------------|-----------------|
| | 2007 | 2006 | 2005 |
| Loss on disposal of assets | \$ 4,232 | \$ 1,188 | \$ 5,543 |
| Loss on transfer of accounts receivable related to the accounts receivable securitization | 10,384 | 10,075 | 5,894 |
| Service income related to the accounts receivable Securitization | (3,794) | (3,724) | (2,764) |
| Loss on disposal of assets and other | <u>\$ 10,822</u> | <u>\$ 7,539</u> | <u>\$ 8,673</u> |

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Shipping and handling expenses are classified in the following consolidated statements of earnings line items:

| | For the Year Ended July 31, | | |
|---------------------------------------|-----------------------------|-------------------|-------------------|
| | 2007 | 2006 | 2005 |
| Operating expense | \$ 163,193 | \$ 148,125 | \$ 156,072 |
| Depreciation and amortization expense | 5,308 | 5,837 | 6,427 |
| Equipment lease expense | 23,465 | 24,356 | 23,313 |
| | <u>\$ 191,966</u> | <u>\$ 178,318</u> | <u>\$ 185,812</u> |

H. Accounts receivable securitization

Ferrellgas, L.P. participates in an accounts receivable securitization facility. As part of this renewable 364-day facility, Ferrellgas, L.P. transfers an interest in a pool of its trade accounts receivable to Ferrellgas Receivables, a wholly-owned unconsolidated, special purpose entity, which sells its interest to a commercial paper conduit. Ferrellgas, L.P. does not provide any guarantee or similar support to the collectibility of these receivables. Ferrellgas, L.P. structured the facility using a wholly-owned unconsolidated, qualifying special purpose entity in order to facilitate the transaction while complying with Ferrellgas L.P.'s various debt covenants. If the covenants are compromised, funding from the facility would be restricted or suspended, or its costs could increase. As a servicer, Ferrellgas, L.P. remits daily to this special purpose entity funds collected on the pool of trade receivables held by Ferrellgas Receivables. Ferrellgas, L.P. renewed the facility with JP Morgan Chase Bank, N.A. and Fifth Third Bank for an additional 364-day commitment during May, 2007.

Ferrellgas, L.P. transfers certain of its trade accounts receivable to Ferrellgas Receivables and retains an interest in a portion of these transferred receivables. As these transferred receivables are subsequently collected and the funding from the accounts receivable securitization facility is reduced, Ferrellgas, L.P.'s retained interest in these receivables is reduced. The accounts receivable securitization facility consisted of the following:

| | 2007 | 2006 |
|---------------------------------|-------------------|-----------|
| | Retained interest | \$ 14,022 |
| Accounts receivable transferred | \$ 76,250 | \$ 87,500 |

The retained interest was classified as accounts and notes receivable on the consolidated balance sheets. The operating partnership had the ability to transfer, at its option, an additional \$6.3 million of its trade accounts receivable at July 31, 2007.

Other accounts receivable securitization disclosures consist of the following items:

| | For the Year Ended July 31, | | |
|-----------------------|-----------------------------|----------|----------|
| | 2007 | 2006 | 2005 |
| Net non-cash activity | \$ 2,964 | \$ 2,579 | \$ 1,101 |
| Bad debt expense | \$ 202 | \$ 618 | \$ 466 |

The net non-cash activity reported in the consolidated statements of earnings approximate the financing cost of issuing commercial paper backed by these accounts receivable plus an allowance for doubtful accounts associated with the outstanding receivables transferred to Ferrellgas Receivables. The weighted average discount rate used to value the retained interest in the transferred receivables was 5.3% and 6.0% as of July 31, 2007 and 2006, respectively.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

I. Goodwill and intangible assets, net

Goodwill and intangible assets, net consist of:

| | July 31, 2007 | | | July 31, 2006 | | |
|-------------------------------|-----------------------------|-----------------------------|------------|-----------------------------|-----------------------------|------------|
| | Gross Carrying Amount | Accumulated Amortization | Net | Gross Carrying Amount | Accumulated Amortization | Net |
| GOODWILL, NET | \$ 249,481 | — | \$ 249,481 | \$ 246,050 | — | \$ 246,050 |
| INTANGIBLE ASSETS, NET | | | | | | |
| Amortized intangible assets | | | | | | |
| Customer lists | \$ 363,285 | \$ (189,314) | \$ 173,971 | \$ 345,103 | \$ (171,721) | \$ 173,382 |
| Non-compete agreements | 43,043 | (32,260) | 10,783 | 40,921 | (27,605) | 13,316 |
| Other | 5,368 | (2,945) | 2,423 | 5,340 | (2,590) | 2,750 |
| | 411,696 | (224,519) | 187,177 | 391,364 | (201,916) | 189,448 |
| Unamortized intangible assets | | | | | | |
| Tradenames & trademarks | 59,106 | — | 59,106 | 59,098 | — | 59,098 |
| Total intangible assets, net | \$ 470,802 | \$ (224,519) | \$ 246,283 | \$ 450,462 | \$ (201,916) | \$ 248,546 |

During fiscal 2007 goodwill increased \$3.4 million primarily due to goodwill acquired in acquisitions; see Note — D Business combinations for further discussion about these transactions.

During fiscal 2006, goodwill increased \$13.2 million due to goodwill acquired in acquisitions; see Note D — Business combinations for further discussion about these transactions. Goodwill decreased \$1.3 million primarily due to goodwill assigned to insignificant divestitures.

Customer lists have estimated lives of 15 years, while non-compete agreements and other intangible assets have estimated lives ranging from two to 10 years. Ferrellgas L.P. intends to utilize all acquired trademarks and tradenames and does not believe there are any legal, regulatory, contractual, competitive, economical or other factors that would limit their useful lives. Therefore, trademarks and tradenames have indefinite useful lives.

Aggregate amortization expense:

For the Year Ended July 31,

| | |
|------|-----------|
| 2007 | \$ 22,553 |
| 2006 | 22,256 |
| 2005 | 22,987 |

Estimated amortization expense:

For the Year Ended July 31,

| | |
|------|-----------|
| 2008 | \$ 20,890 |
| 2009 | 19,859 |
| 2010 | 18,788 |
| 2011 | 18,631 |
| 2012 | 18,183 |

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

J. Long-term debt

Long-term debt consists of:

| | <u>2007</u> | <u>2006</u> |
|--|-------------------|-------------------|
| Senior notes | | |
| Fixed rate, Series C-E, ranging from 7.12% to 7.42%, due 2008-2013(1) | \$ 204,000 | \$ 241,000 |
| Fixed rate, Series B-C, ranging from 8.78% to 8.87%, due 2007-2009(2) | 163,000 | 184,000 |
| Fixed rate, 6.75% due 2014, net of unamortized discount of \$609 and \$700 at 2007 and 2006, respectively(3) | 249,391 | 249,300 |
| Credit facilities , variable interest rates, expiring 2009 and 2010 (net of \$57.8 million and \$52.6 million classified as short-term borrowings at 2007 and 2006, respectively) | 120,021 | 45,453 |
| Notes payable , 7.9% and 7.4% weighted average interest rates in 2007 and 2006, respectively, due 2006 to 2016, net of unamortized discount of \$1,647 and \$1,436 at 2007 and 2006, respectively | 8,395 | 8,238 |
| Capital lease obligations | 50 | 83 |
| | <u>744,857</u> | <u>728,074</u> |
| Less: current portion, included in other current liabilities on the consolidated balance sheets | 2,957 | 14,758 |
| | <u>\$ 741,900</u> | <u>\$ 713,316</u> |

- (1) Ferrellgas, L.P.'s fixed rate senior notes, issued in August 1998, are general unsecured obligations of Ferrellgas, L.P. and rank on an equal basis in right of payment with all senior indebtedness of Ferrellgas, L.P. and senior to all subordinated indebtedness of Ferrellgas, L.P. The outstanding principal amount of the series C, D and E notes are due on August 1, 2008, 2010, and 2013, respectively. In general, Ferrellgas, L.P. does not have the option to prepay the notes prior to maturity without incurring prepayment penalties.
- (2) Ferrellgas, L.P.'s fixed rate senior notes, issued in February 2000, are general unsecured obligations of Ferrellgas, L.P. and rank on an equal basis in right of payment with all senior indebtedness of Ferrellgas, L.P. and are senior to all subordinated indebtedness of Ferrellgas, L.P. The outstanding principal amount of the series B and C notes are due on August 1, 2007 and 2009, respectively. In general, Ferrellgas, L.P. does not have the option to prepay the notes prior to maturity without incurring prepayment penalties.
- (3) Ferrellgas, L.P.'s fixed rate senior notes, issued in April 2004 are general unsecured obligations of the Ferrellgas, L.P. and rank on an equal basis in right of payment with all senior indebtedness of Ferrellgas, L.P. and are senior to all subordinated indebtedness of Ferrellgas, L.P. The outstanding principal amount is due on May 1, 2014. In general, Ferrellgas, L.P. does not have the option to prepay the notes prior to maturity without incurring prepayment penalties.

During August 2006, Ferrellgas, L.P. made scheduled principal payments of \$37.0 million of the 7.08% Series B senior notes and \$21.0 million of the 8.68% Series A senior notes using proceeds from borrowings on the unsecured bank credit facility. During August 2006, Ferrellgas, L.P. used \$46.1 million of proceeds from limited partner and general partner contributions to retire a portion of the \$58.0 million borrowed under the unsecured bank credit facility. As a result, this \$46.1 million was classified as long term as of July 31, 2006.

Unsecured bank credit facilities

During August 2006, Ferrellgas, L.P. executed a Commitment Increase Agreement to its Fifth Amended and Restated Credit Agreement dated April 22, 2005, increasing the borrowing capacity available under the existing

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

unsecured bank credit facility from \$365.0 million to \$375.0 million. This unsecured bank credit facility will mature on April 22, 2010, unless extended or renewed.

During May 2007, Ferrellgas, L.P. entered into a new unsecured bank credit facility with additional borrowing capacity of up to \$150.0 million, which matures August 1, 2009, unless extended or renewed.

The unsecured bank credit facilities are available for working capital, acquisition, capital expenditure, long-term debt repayment, and general partnership purposes. The existing unsecured \$375.0 million bank credit facility has a letter of credit sub-facility with availability of \$90.0 million.

As of July 31, 2007, Ferrellgas, L.P. had total borrowings outstanding under its two unsecured bank credit facilities of \$177.8 million. Ferrellgas, L.P. classified \$57.8 million of this amount as short-term borrowings since it was used to fund working capital needs that management intends to pay down within the next 12 months. These borrowings have a weighted average interest rate of 7.21%. As of July 31, 2006, Ferrellgas, L.P. had total borrowings outstanding under its unsecured bank credit facility of \$98.1 million. Ferrellgas, L.P. classified \$52.6 million of this amount as short-term borrowings since it was used to fund working capital needs that management had intended to pay down within the following 12 months. These borrowings had a weighted average interest rate of 7.67%.

The borrowings under the two unsecured bank credit facilities bear interest, at Ferrellgas L.P.'s option, at a rate equal to either:

- the base rate, which is defined as the higher of the federal funds rate plus 0.50% or Bank of America's prime rate (as of July 31, 2007, the federal funds rate and Bank of America's prime rate were 5.28% and 8.25%, respectively); or
- the Eurodollar Rate plus a margin varying from 1.50% to 2.50% (as of July 31, 2007, the one-month and three-month Eurodollar Rates were 5.32% and 5.35%, respectively).

In addition, an annual commitment fee is payable on the daily unused portion of the unsecured bank credit facilities at a per annum rate varying from 0.375% to 0.500% (as of July 31, 2007, the commitment fee per annum rate was 0.375%).

Letters of credit outstanding, used primarily to secure obligations under certain insurance arrangements, and to a lesser extent, risk management activities and product purchases, totaled \$50.2 million and \$48.9 million at July 31, 2007 and 2006, respectively. At July 31, 2007, Ferrellgas, L.P. had \$297.0 million of funding available. Ferrellgas, L.P. incurred commitment fees of \$0.6 million, \$1.0 million and \$0.9 million in fiscal 2007, 2006 and 2005, respectively.

The senior notes and the bank credit facility agreement contain various restrictive covenants applicable to Ferrellgas, L.P. and its subsidiaries, the most restrictive relating to additional indebtedness. In addition, Ferrellgas, L.P. is prohibited from making cash distributions if a default or event of default exists or would exist upon making such distribution, or if Ferrellgas, L.P. fails to meet certain coverage tests. As of July 31, 2007, Ferrellgas, L.P. is in compliance with all requirements, tests, limitations and covenants related to these debt agreements.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The scheduled annual principal payments on long-term debt are as follows:

| <u>For the Year Ended July 31,</u> | <u>Scheduled Annual Principal Payments</u> |
|------------------------------------|--|
| 2008 | \$ 92,957 |
| 2009 | 54,438 |
| 2010 | 194,167 |
| 2011 | 82,995 |
| 2012 | 955 |
| Thereafter | 321,601 |
| Total | \$ 747,113 |

On August 1, 2007, Ferrellgas L.P. made scheduled principal payments of \$90.0 million of the 8.78% Series B Senior Notes using proceeds from borrowings on the unsecured bank credit facilities. Since borrowings under the unsecured bank credit facilities are not due within one year, this \$90.0 million has been classified as long term.

The carrying amount of short-term financial instruments approximates fair value because of the short maturity of the instruments. The estimated fair value of Ferrellgas, L.P.'s long-term debt instruments was \$775.8 million and \$764.1 million as of July 31, 2007 and 2006, respectively. The fair value is estimated based on quoted market prices.

K. Partner's capital

Partner's capital consists of an approximate 99% limited partner interest held by Ferrellgas Partners and an approximate 1% general partner interest held by the general partner. Limited partner interests in Ferrellgas L.P. give the holder thereof the right to participate in distributions made by Ferrellgas L.P. and to exercise the other rights and privileges available to such holders under the Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P. dated April 7, 2004. Limited partner interests in Ferrellgas, L.P. are not represented by units and, under the terms of its partnership agreement, give the holder thereof limited voting rights on matters affecting the business of Ferrellgas, L.P.

Partnership distributions paid

| | <u>For the Year Ended July 31,</u> | | |
|---------------------|------------------------------------|-------------|-------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
| Ferrellgas Partners | \$ 150,522 | \$ 145,938 | \$ 139,659 |
| general partner | \$ 1,536 | \$ 1,489 | \$ 1,425 |

On August 28, 2007, Ferrellgas, L.P. declared distributions to Ferrellgas Partners and the general partner of \$31.8 million and \$0.3 million, respectively, which were paid on September 14, 2007.

Partnership contributions received

During fiscal 2007, Ferrellgas, L.P. received cash contributions totaling \$46.6 million and net asset contributions related to acquisitions totaling \$2.0 million from Ferrellgas Partners and the general partner.

During fiscal 2006, Ferrellgas, L.P. received cash contributions totaling \$1.6 million and net asset contributions related to acquisitions totaling \$13.2 million from Ferrellgas Partners and the general partner.

During fiscal 2005, Ferrellgas, L.P. received cash contributions totaling \$140.0 million and net asset contributions related to acquisitions totaling \$7.1 million from Ferrellgas Partners and the general partner. Ferrellgas, L.P. used the cash proceeds to reduce borrowings outstanding under its bank credit facility and general partnership purposes.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

L. Derivatives

SFAS No. 133, as amended, requires all derivatives (with certain exceptions), whether designated in hedging relationships or not, to be recorded on the consolidated balance sheets at fair value.

Ferrellgas, L.P. records changes in the fair value of positions qualifying as cash flow hedges in accumulated other comprehensive income and changes in the fair value of other positions in the consolidated statements of earnings. Cash flow hedges are derivative financial instruments that hedge the exposure to variability in expected future cash flows attributable to a particular risk. Fair value hedges are derivative financial instruments that hedge the exposure to changes in the fair value of an asset or a liability or an identified portion thereof attributable to a particular risk.

Fluctuations in the wholesale cost of propane expose Ferrellgas, L.P. to purchase price risk. Ferrellgas, L.P. purchases propane at various prices that are eventually sold to its customers, exposing Ferrellgas, L.P. to future product price fluctuations. Also, certain forecasted transactions expose Ferrellgas, L.P. to purchase price risk. Ferrellgas, L.P. monitors its purchase price exposures and utilizes product hedges to mitigate the risk of future price fluctuations. Propane is the only product hedged with the use of product hedge positions. Ferrellgas, L.P. uses derivative contracts to hedge a portion of its forecasted purchases for up to 24 months in the future. These derivatives are designated as cash flow hedging instruments, thus the effective portions of changes in the fair value of the derivatives are recorded in other comprehensive income ("OCI") and are recognized in the consolidated statements of earnings when the forecasted transaction impacts earnings. As of July 31, 2007 and 2006, Ferrellgas, L.P. had the following cash flow hedge activity included in OCI in the consolidated statement of partners' capital.

| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|--|-------------|-------------|-------------|
| Fair value adjustment classified as OCI | \$ 5,055 | \$ 2,540 | \$ 70 |
| Reclassification of net gains to statement of earnings | \$ (2,126) | \$ (484) | \$ (1,772) |

Changes in the fair value of cash flow hedges due to hedge ineffectiveness, if any, are recognized in cost of product sold — propane and other gas liquids sales. During fiscal 2007, 2006 and 2005, Ferrellgas, L.P., did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of the derivative contract gain or loss from the assessment of hedge effectiveness related to these cash flow hedges. The fair value of the derivatives related to purchase price risk is classified on the consolidated balance sheets as other current assets or other current liabilities. Ferrellgas L.P. expects to reclassify gains of approximately \$5.1 million to earnings during the next fiscal year.

Ferrellgas L.P. did not enter into any significant risk management trading activities during fiscal 2007 and 2006. During 2005 Ferrellgas L.P.'s risk management trading activities included purchased and sold derivatives that were not designated as accounting hedges to manage other risks associated with commodity prices. The types of contracts utilized in these activities included energy commodity forward contracts, options and swaps traded on the over-the-counter financial markets, and futures and options traded on the New York Mercantile Exchange. Ferrellgas, L.P., utilized published settlement prices for exchange traded contracts, quotes provided by brokers and estimates of market prices based on daily contract activity to estimate the fair value of these contracts. The changes in fair value of these risk management trading activities are recognized as they occur in cost of product sold in the consolidated statements of earnings. During fiscal 2007, 2006 and 2005, Ferrellgas, L.P., recognized risk management trading gains (losses) related to derivatives not designated as accounting hedges of \$0.5 million, \$(0.1) million, and \$(9.7) million, respectively.

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the change in the unrealized fair value of contracts from risk management trading activities for fiscal 2007, 2006 and 2005.

| | For the Year Ended July 31, | | |
|--|-----------------------------|-------------|---------------|
| | 2007 | 2006 | 2005 |
| Net fair value of contracts outstanding at the beginning of the period | \$ — | \$ 116 | \$ 424 |
| Contracts outstanding at the beginning of the period that were realized or otherwise settled during the period | — | (116) | (9,672) |
| Fair value of new contracts entered into during the period | 4 | — | 9,364 |
| Unrealized gains in fair value of contracts at the end of the period | <u>\$ 4</u> | <u>\$ —</u> | <u>\$ 116</u> |

The following table summarizes the gross transaction volumes in barrels (one barrel equals 42 gallons) for risk management trading contracts that were physically settled for the following periods:

| | (In thousands) |
|----------------------------------|----------------|
| For the year ended July 31, 2007 | 99 |
| For the year ended July 31, 2006 | 300 |
| For the year ended July 31, 2005 | 10,717 |

M. Transactions with related parties

Reimbursable costs

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas, L.P.'s partnership agreement, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, L.P., and all other necessary or appropriate expenses allocable to Ferrellgas, L.P. or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas, L.P.'s business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas, L.P.'s behalf and are reported in the consolidated statement of earnings as follows:

| | For the Year Ended July 31, | | |
|------------------------------------|-----------------------------|------------|------------|
| | 2007 | 2006 | 2005 |
| Operating expense | \$ 202,824 | \$ 202,790 | \$ 207,393 |
| General and administrative expense | \$ 26,542 | \$ 24,614 | \$ 24,242 |

Operations

Ferrell International Limited ("Ferrell International") is beneficially owned by James E. Ferrell, the Chairman and Chief Executive Officer of the general partner, and thus is an affiliate. Prior to fiscal 2006, Ferrellgas, L.P. occasionally entered into transactions with Ferrell International in connection with Ferrellgas, L.P.'s risk management activities and did so at market prices in accordance with Ferrellgas, L.P.'s affiliate trading policy approved by the general partner's Board of Directors. These transactions included forward, option and swap contracts and were all reviewed for compliance with the policy. Ferrellgas also provided limited accounting services for Ferrell International. Ferrellgas, L.P. recognized the following net receipts (disbursements) from purchases, sales and commodity derivative transactions and from providing accounting services to Ferrell International:

| | For the Year Ended July 31, | | |
|---|-----------------------------|------|------------|
| | 2007 | 2006 | 2005 |
| Net receipts (disbursements) | \$ — | \$ — | \$ (2,699) |
| Receipts from providing accounting services | — | 37 | 40 |

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

These net purchases, sales and commodity derivative transactions with Ferrell International were classified as cost of product sold on the consolidated statements of earnings. There was \$7 thousand due from Ferrell International at July 31, 2006.

During February 2007, Ferrellgas, L.P. made a payment of \$0.3 million to the benefit of Mr. Andrew J. Filipowski pursuant to the indemnification provisions of Blue Rhino Corporation's former bylaws and the Agreement and Plan of Merger with Blue Rhino Corporation. Mr. Filipowski is the brother-in-law of Mr. Billy D. Prim, a member of the general partner's Board of Directors.

During April 2007, a payment of \$1.0 million was made to Mr. Prim in accordance with the employment agreement entered into between Mr. Prim and Ferrellgas' general partner for his employment as Special Advisor to the Chief Executive Officer, which ended in February 2007. Mr. Prim continues to serve on the general partner's Board of Directors.

See additional discussions about transactions with related parties in Note K — Partners' capital.

N. Contingencies and commitments

Litigation

Ferrellgas, L.P.'s operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas, L.P. is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Currently, Ferrellgas, L.P. is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas, L.P.

Long-term debt-related commitments

Ferrellgas, L.P. has long and short-term payment obligations under agreements such as senior notes and credit facilities. See Note J - Long-term debt — for a description of these debt obligations and a schedule of future maturities.

Operating lease commitments and buyouts

Ferrellgas, L.P. leases certain property, plant and equipment under noncancelable and cancelable operating leases. Amounts shown in the table below represent minimum lease payment obligations under Ferrellgas, L.P.'s third-party operating leases with terms in excess of one year for the periods indicated. These arrangements include the leasing of transportation equipment, property, computer equipment and propane tanks. Ferrellgas, L.P. accounts for these arrangements as operating leases.

Ferrellgas, L.P. is required to recognize a liability for the fair value of guarantees issued after December 31, 2002. The only material guarantees Ferrellgas, L.P. has are associated with residual value guarantees of operating leases. Most of the operating leases involving Ferrellgas, L.P.'s transportation equipment contain residual value guarantees. These transportation equipment lease arrangements are scheduled to expire over the next seven fiscal years. Most of these arrangements provide that the fair value of the equipment will equal or exceed a guaranteed amount, or Ferrellgas, L.P. will be required to pay the lessor the difference. The fair value of these residual value guarantees entered into after December 31, 2002 was \$1.1 million as of July 31, 2007. Although the fair values at the end of the lease terms have historically exceeded these guaranteed amounts, the maximum potential amount of aggregate future payments Ferrellgas, L.P. could be required to make under these leasing arrangements, assuming the equipment is worthless at the end of the lease term, was \$11.7 million as of July 31, 2007. Ferrellgas, L.P. does

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

not know of any event, demand, commitment, trend or uncertainty that would result in a material change to these arrangements.

Operating lease buyouts represent the maximum amount Ferrellgas, L.P. would pay if it were to exercise its right to buyout the assets at the end of their lease term.

The following table summarizes Ferrellgas, L.P.'s contractual operating lease commitments and buyout obligations as of July 31, 2007:

| | <u>Future Minimum Rental and Buyout Amounts by Fiscal Year</u> | | | | | |
|-----------------------------|--|-------------|-------------|-------------|-------------|-------------------|
| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>Thereafter</u> |
| Operating lease obligations | \$ 34,107 | \$ 23,378 | \$ 16,110 | \$ 11,076 | \$ 5,354 | \$ 16,262 |
| Operating lease buyouts | \$ 2,478 | \$ 11,498 | \$ 3,166 | \$ 4,853 | \$ 2,533 | \$ 859 |

Certain property and equipment is leased under noncancelable operating leases, which require fixed monthly rental payments and which expire at various dates through 2024. Rental expense under these leases totaled \$45.3 million, \$45.3 million, and \$40.9 million for fiscal 2007, 2006, and 2005, respectively.

O. Employee benefits

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Ferrellgas, L.P. assumes all liabilities, which include specific liabilities related to the following employee benefit plans for the benefit of the officers and employees of the general partner.

Ferrell Companies makes contributions to the ESOT, which causes a portion of the shares of Ferrell Companies owned by the ESOT to be allocated to employees' accounts over time. The allocation of Ferrell Companies' shares to employee accounts causes a non-cash compensation charge to be incurred by Ferrellgas, L.P., equivalent to the fair value of such shares allocated. This non-cash compensation charge is reported separately in Ferrellgas, L.P.'s consolidated statements of earnings and thus excluded from operating and general and administrative expenses. The non-cash compensation charges were \$11.2 million, \$10.3 million, and \$12.3 million during fiscal 2007, 2006, and 2005, respectively. The non-cash compensation charge increased during fiscal 2005 due to additional shares being allocated to employee accounts in lieu of the suspension of matching cash contributions to employees' 401(k) accounts from February 1, 2005 to July 31, 2005, as well as an increase in the fair value of the Ferrell Companies shares allocated to employees. Ferrellgas, L.P. is not obligated to fund or make contributions to the ESOT.

The general partner and its parent, Ferrell Companies, have a defined contribution profit-sharing plan which includes both profit sharing and matching contributions. The plan covers substantially all full time employees. With the establishment of the ESOP in July 1998, Ferrellgas, L.P. suspended future contributions to the profit sharing plan beginning with fiscal 1998. The plan, which qualifies under section 401(k) of the Internal Revenue Code, also provides for matching contributions under a cash or deferred arrangement based upon participant salaries and employee contributions to the plan. Matching contributions for fiscal 2007, 2006, and 2005, were \$3.0 million, \$2.6 million, and \$1.6 million, respectively, under the 401(k) provisions. Ferrellgas, L.P. suspended matching contributions from February 1, 2005 through July 31, 2005. On August 1, 2005, Ferrellgas, L.P. reinstated the matching contributions to employees' 401(k) accounts.

The general partner has a defined benefit plan that provides participants who were covered under a previously terminated plan with a guaranteed retirement benefit at least equal to the benefit they would have received under the terminated plan. Until July 31, 1999, benefits under the terminated plan were determined by years of credited service and salary levels. As of July 31, 1999, years of credited service and salary levels were frozen. The general partner's funding policy for this plan is to contribute amounts deductible for Federal income tax purposes and invest the plan assets primarily in corporate stocks and bonds, U.S. Treasury bonds and short-term cash investments. During fiscal 2007 other comprehensive income and other liabilities were adjusted by \$(0.4) million primarily due to the adoption of SFAS 158. During 2006 and 2005, other comprehensive income and other liabilities were

FERRELLGAS, L.P. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

adjusted by \$20 thousand, \$(0.3) million, respectively, because the accumulated benefit obligation of this plan exceeded the fair value of plan assets.

P. Quarterly data (unaudited)

The following summarized unaudited quarterly data includes all adjustments (consisting only of normal recurring adjustments), which Ferrellgas, L.P. considers necessary for a fair presentation. Due to the seasonality of the propane distribution industry, first and fourth quarter revenues, gross margin from propane and other gas liquids sales and net earnings are consistently less than the second and third quarter results. Other factors affecting the results of operations include competitive conditions, demand for product, timing of acquisitions, variations in the weather and fluctuations in propane prices.

| | For the Year Ended July 31, 2007 | | | |
|--|----------------------------------|-------------------|------------------|-------------------|
| | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| Revenues | \$ 376,413 | \$ 662,773 | \$ 624,162 | \$ 329,092 |
| Gross margin from propane and other gas liquids sales(a) | 110,233 | 201,988 | 190,223 | 107,810 |
| Net earnings (loss) | (23,716) | 65,843 | 50,211 | (32,911) |

| | For the Year Ended July 31, 2006 | | | |
|--|----------------------------------|-------------------|------------------|-------------------|
| | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| Revenues | \$ 385,598 | \$ 652,568 | \$ 526,026 | \$ 331,278 |
| Gross margin from propane and other gas liquids sales(a) | 107,771 | 194,766 | 178,468 | 107,758 |
| Net earnings (loss) | (19,982) | 64,702 | 37,306 | (32,561) |

(a) Gross margin from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold — propane and other gas liquids sales.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of
Ferrellgas Finance Corp.
Overland Park, Kansas

We have audited the accompanying balance sheets of Ferrellgas Finance Corp. (a wholly-owned subsidiary of Ferrellgas, L.P. , referred to herein as "the company") as of July 31, 2007 and 2006, and the related statements of earnings, stockholders' equity, and cash flows for each of the three years in the period ended July 31, 2007. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Ferrellgas Finance Corp. as of July 31, 2007 and 2006, and the results of its operations and its cash flows for each of the three years in the period ended July 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 26, 2007

FERRELLGAS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas, L.P.)

BALANCE SHEETS

| | <u>July 31,</u> | |
|---|------------------------|------------------------|
| | <u>2007</u> | <u>2006</u> |
| ASSETS | | |
| Cash | \$ 1,000 | \$ 1,000 |
| Total assets | <u>\$ 1,000</u> | <u>\$ 1,000</u> |
| STOCKHOLDER'S EQUITY | | |
| Common stock, \$1 par value; 2,000 shares authorized; 1,000 shares issued and outstanding | \$ 1,000 | \$ 1,000 |
| Additional paid in capital | 2,220 | 1,776 |
| Accumulated deficit | (2,220) | (1,776) |
| Total stockholder's equity | <u>\$ 1,000</u> | <u>\$ 1,000</u> |

See notes to financial statements.

FERRELLGAS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas, L.P.)

STATEMENTS OF EARNINGS

| | <u>For the Year Ended July 31,</u> | | |
|------------------------------------|------------------------------------|------------------------|------------------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
| Revenues | \$ — | \$ — | \$ — |
| General and administrative expense | 444 | 431 | 416 |
| Net loss | <u>\$ (444)</u> | <u>\$ (431)</u> | <u>\$ (416)</u> |

See notes to financial statements.

FERRELLGAS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas, L.P.)

STATEMENTS OF STOCKHOLDER'S EQUITY

| | <u>Common Stock</u> | | <u>Additional Paid in Capital</u> | <u>Accumulated Deficit</u> | <u>Total Stockholder's Equity</u> |
|----------------------|---------------------|-----------------|---|--------------------------------|---|
| | <u>Shares</u> | <u>Dollars</u> | | | |
| July 31, 2004 | 1,000 | \$ 1,000 | \$ 929 | \$ (929) | \$ 1,000 |
| Capital contribution | — | — | 416 | — | 416 |
| Net loss | — | — | — | (416) | (416) |
| July 31, 2005 | 1,000 | 1,000 | 1,345 | (1,345) | \$ 1,000 |
| Capital contribution | — | — | 431 | — | 431 |
| Net loss | — | — | — | (431) | (431) |
| July 31, 2006 | 1,000 | \$ 1,000 | \$ 1,776 | \$ (1,776) | \$ 1,000 |
| Capital contribution | — | — | 444 | — | 444 |
| Net loss | — | — | — | (444) | (444) |
| July 31, 2007 | <u>1,000</u> | <u>\$ 1,000</u> | <u>\$ 2,220</u> | <u>\$ (2,220)</u> | <u>\$ 1,000</u> |

See notes to financial statements.

FERRELLGAS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas, L.P.)

STATEMENTS OF CASH FLOWS

| | <u>For the Year Ended July 31,</u> | | |
|--|------------------------------------|-----------------|-----------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
| Cash flows from operating activities: | | | |
| Net loss | \$ (444) | \$ (431) | \$ (416) |
| Cash used by operating activities | (444) | (431) | (416) |
| Cash flows from financing activities: | | | |
| Capital contribution | 444 | 431 | 416 |
| Cash provided by financing activities | 444 | 431 | 416 |
| Change in cash | — | — | — |
| Cash — beginning of year | 1,000 | 1,000 | 1,000 |
| Cash — end of year | <u>\$ 1,000</u> | <u>\$ 1,000</u> | <u>\$ 1,000</u> |

See notes to financial statements.

FERRELLGAS FINANCE CORP.
(a wholly-owned subsidiary of Ferrellgas, L.P.)

NOTES TO FINANCIAL STATEMENTS

A. Formation

Ferrellgas Finance Corp. (the "Finance Corp."), a Delaware corporation, was formed on January 16, 2003 and is a wholly-owned subsidiary of Ferrellgas, L.P. (the "Partnership"). The Partnership contributed \$1,000 to the Finance Corp. on January 24, 2003 in exchange for 1,000 shares of common stock. The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

B. Commitment

On April 20, 2004 the Partnership issued \$250.0 million of 6³/₄% senior notes due 2014. The Partnership may redeem some or all of the aggregate principal amount of the notes at any time on or after May 1, 2009.

The Finance Corp. serves as co-obligator for the senior notes.

C. Income taxes

Income taxes have been computed separately as the Finance Corp. files its own income tax return. Deferred income taxes are provided as a result of temporary differences between financial and tax reporting using the asset/liability method. Deferred income taxes are recognized for the tax consequences of temporary differences between the financial statement carrying amounts and tax basis of existing assets and liabilities.

Due to the inability of the Finance Corp. to utilize the deferred tax benefit of \$864 associated with the current year net operating loss carryforward of \$2,220, which expires at various dates through July 31, 2027, a valuation allowance has been provided on the full amount of the deferred tax asset. Accordingly, there is no net deferred tax benefit for fiscal 2007, 2006 and 2005, and there is no net deferred tax asset as of July 31, 2007 and 2006.

INDEX TO FINANCIAL STATEMENT SCHEDULES

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| Schedule II Valuation and Qualifying Accounts for the years ended July 31, 2007, 2006 and 2005. | S-5 |
| Ferrelgas, L.P. and Subsidiaries | |
| Schedule II Valuation and Qualifying Accounts for the years ended July 31, 2007, 2006 and 2005. | S-6 |

**FERRELLGAS PARTNERS, L.P.
PARENT ONLY**

BALANCE SHEETS

| | July 31, | |
|---|----------------------------------|-------------------|
| | 2007 | 2006 |
| | (In thousands, except unit data) | |
| ASSETS | | |
| Cash and cash equivalents | \$ 278 | \$ 1,650 |
| Prepaid expenses and other current assets | 669 | 670 |
| Investment in Ferrellgas, L.P. | 506,237 | 534,475 |
| Other assets, net | 2,505 | 3,129 |
| Total assets | <u>\$ 509,689</u> | <u>\$ 539,924</u> |
| LIABILITIES AND PARTNERS' CAPITAL | | |
| Other current liabilities | \$ 3,181 | \$ 3,950 |
| Long term debt | 269,851 | 270,229 |
| Other liabilities | | — |
| Partners' capital | | |
| Common unitholders (62,957,674 and 60,885,784 units outstanding at 2007 and 2006, respectively) | 289,075 | 321,194 |
| General partner (635,936 and 615,008 units outstanding at 2007 and 2006, respectively) | (57,154) | (56,829) |
| Accumulated other comprehensive income | 4,736 | 1,380 |
| Total partners' capital | <u>236,657</u> | <u>265,745</u> |
| Total liabilities and partners' capital | <u>\$ 509,689</u> | <u>\$ 539,924</u> |

**FERRELLGAS PARTNERS, L.P.
PARENT ONLY**

STATEMENTS OF EARNINGS

| | For the Year Ended July 31, | | |
|--|-----------------------------|------------------------|------------------|
| | 2007 | 2006 (In thousands) | 2005 |
| Equity in earnings of Ferrellgas, L.P. | \$ 58,827 | \$ 49,465 | \$ 114,380 |
| Operating expense | 275 | 258 | 326 |
| Operating income | 58,552 | 49,207 | 114,054 |
| Interest expense | (23,752) | (23,698) | (23,798) |
| Interest income | — | — | 3 |
| Other expense | — | — | (290) |
| Net earnings | \$ 34,800 | \$ 25,509 | \$ 89,969 |

FERRELLGAS PARTNERS, L.P.
PARENT ONLY
STATEMENTS OF CASH FLOWS

| | For the Year Ended July 31, | | |
|---|-----------------------------|------------------------|-----------------|
| | 2007 | 2006 (In thousands) | 2005 |
| Cash flows from operating activities: | | | |
| Net earnings | \$ 34,800 | \$ 25,509 | \$ 89,969 |
| Reconciliation of net earnings to net cash used in operating activities: | | | |
| Other | (142) | 340 | (613) |
| Equity in earnings of Ferrellgas, L.P. | (58,827) | (49,465) | (114,380) |
| Net cash used in operating activities | <u>(24,169)</u> | <u>(23,616)</u> | <u>(25,024)</u> |
| Cash flows from investing activities: | | | |
| Distributions received from Ferrellgas, L.P. | 150,522 | 145,938 | 139,657 |
| Business acquisitions, net of cash acquired | — | — | (125) |
| Cash contributed to Ferrellgas, L.P. | (46,100) | (1,554) | (138,539) |
| Net cash provided by investing activities | <u>104,422</u> | <u>144,384</u> | <u>993</u> |
| Cash flows from financing activities: | | | |
| Distributions | (127,072) | (122,197) | (116,007) |
| Cash paid for financing costs | (367) | (375) | (82) |
| Issuance of common units, net of issuance costs of \$226 and \$569 in 2007 and 2005 | 44,319 | — | 136,824 |
| Proceeds from exercise of common unit options | 1,025 | 3,124 | 472 |
| Other | 470 | 16 | 1,461 |
| Net cash provided by (used in) financing activities | <u>(81,625)</u> | <u>(119,432)</u> | <u>22,668</u> |
| Increase (decrease) in cash and cash equivalents | <u>(1,372)</u> | <u>1,336</u> | <u>(1,363)</u> |
| Cash and cash equivalents — beginning of year | 1,650 | 314 | 1,677 |
| Cash and cash equivalents — end of year | <u>\$ 278</u> | <u>\$ 1,650</u> | <u>\$ 314</u> |

FERRELGAS PARTNERS, L.P. AND SUBSIDIARIES

VALUATION AND QUALIFYING ACCOUNTS

| Description | Balance at Beginning of Period | Additions | | Deductions (Amounts Charged-Off) | Balance at End of Period |
|---------------------------------|--------------------------------------|---------------------------------|--------------------------------------|--|--------------------------------|
| | | Charged to Cost/ Expenses | Other Additions (In thousands) | | |
| Year ended July 31, 2007 | | | | | |
| Allowance for doubtful accounts | \$5,628 | \$4,745 | \$419 | (6,434) | \$4,358 |
| Year ended July 31, 2006 | | | | | |
| Allowance for doubtful accounts | \$3,764 | \$5,141 | \$ 0 | (3,277) | \$5,628 |
| Year ended July 31, 2005 | | | | | |
| Allowance for doubtful accounts | \$2,523 | \$2,850 | \$ 0 | (1,609) | \$3,764 |

FERRELLGAS, L.P. AND SUBSIDIARIES
VALUATION AND QUALIFYING ACCOUNTS

| Description | Balance at Beginning of Period | Additions | | Deductions (Amounts Charged-Off) | Balance at End of Period |
|---------------------------------|--------------------------------------|---------------------------------|--------------------------------------|--|--------------------------------|
| | | Charged to Cost/ Expenses | Other Additions (In thousands) | | |
| Year ended July 31, 2007 | | | | | |
| Allowance for doubtful accounts | \$ 5,628 | \$ 4,745 | \$ 419 | (6,434) | \$ 4,358 |
| Year ended July 31, 2006 | | | | | |
| Allowance for doubtful accounts | \$ 3,764 | \$ 5,141 | \$ 0 | (3,277) | \$ 5,628 |
| Year ended July 31, 2005 | | | | | |
| Allowance for doubtful accounts | \$ 2,523 | \$ 2,850 | \$ 0 | (1,609) | \$ 3,764 |

Exhibit Index

The exhibits listed below are furnished as part of this Annual Report on Form 10-K. Exhibits required by Item 601 of Regulation S-K of the Securities Act, which are not listed, are not applicable.

| Exhibit Number | Description |
|----------------|---|
| 2.1 | Contribution Agreement dated February 8, 2004, by and among FCI Trading Corp., Ferrellgas, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K filed February 13, 2004. |
| 3.1 | Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of February 18, 2003. Incorporated by reference to Exhibit 4.3 to our Current Report on Form 8-K filed February 18, 2003. |
| 3.2 | First Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of March 8, 2003. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed March 8, 2005. |
| 3.3 | Second Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of June 29, 2005. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed June 30, 2005. |
| 3.4 | Third Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of October 11, 2006. Incorporated by reference to Exhibit 3.4 to our Annual Report on Form 10-K filed October 12, 2006. |
| 3.5 | Certificate of Incorporation for Ferrellgas Partners Finance Corp. Incorporated by reference to Exhibit 3.2 to our Quarterly Report on Form 10-Q filed December 16, 1996. |
| 3.6 | Bylaws of Ferrellgas Partners Finance Corp. Incorporated by reference to Exhibit 3.3 to our Quarterly Report on Form 10-Q filed June 13, 1997. |
| 3.7 | Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P., dated as of April 7, 2004. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed April 22, 2004. |
| 3.8 | Certificate of Incorporation of Ferrellgas Finance Corp. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003. |
| 3.9 | Bylaws of Ferrellgas Finance Corp. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003. |
| 4.1 | Specimen Certificate evidencing Common Units representing Limited Partner Interests. Incorporated by reference to Exhibit A of Exhibit 4.3 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003. |
| 4.2 | Indenture dated as of September 24, 2002, with form of Note attached, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., and U.S. Bank National Association, as trustee, relating to \$170,000,000 aggregate principal amount of the Registrants 8 ³ / ₄ % Senior Notes due 2012. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed September 24, 2002. |
| 4.3 | Indenture dated as of April 20, 2004, with form of Note attached, among Ferrellgas Escrow LLC and Ferrellgas Finance Escrow Corporation and U.S. Bank National Association, as trustee, relating to 6 ³ / ₄ % Senior Notes due 2014. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 22, 2004. |
| 4.4 | Ferrellgas, L.P. Note Purchase Agreement, dated as of July 1, 1998, relating to: \$109,000,000 6.99% Senior Notes, Series A, due August 1, 2005, \$37,000,000 7.08% Senior Notes, Series B, due August 1, 2006, \$52,000,000 7.12% Senior Notes, Series C, due August 1, 2008, \$82,000,000 7.24% Senior Notes, Series D, due August 1, 2010, and \$70,000,000 7.42% Senior Notes, Series E, due August 1, 2013. Incorporated by reference to Exhibit 4.4 to our Annual Report on Form 10-K filed October 29, 1998. |
| 4.5 | Ferrellgas, L.P. Note Purchase Agreement, dated as of February 28, 2000, relating to: \$21,000,000 8.68% Senior Notes, Series A, due August 1, 2006, \$90,000,000 8.78% Senior Notes, Series B, due August 1, 2007, and \$73,000,000 8.87% Senior Notes, Series C, due August 1, 2009. Incorporated by reference to Exhibit 4.2 to our Quarterly Report on Form 10-Q filed March 16, 2000. |
| 4.6 | Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed December 29, 1999. |

| Exhibit Number | Description |
|-------------------|--|
| 4.7 | First Amendment to the Registration Rights Agreement dated as of March 14, 2000, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.1 to our Quarterly Report on Form 10-Q filed March 16, 2000. |
| 4.8 | Second Amendment to the Registration Rights Agreement dated as of April 6, 2001, by and between Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed April 6, 2001. |
| 4.9 | Third Amendment to the Registration Rights Agreement dated as of June 29, 2005, between JEF Capital Management, Inc. and Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report of Form 8-K filed June 30, 2005. |
| 10.1 | Fifth Amended and Restated Credit Agreement dated as of April 22, 2005, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America N.A., as administrative agent and swing line lender, and the lenders and L/C issuers party hereto. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 8, 2005. |
| 10.2 | Credit Agreement dated as of May 1, 2007, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, and Bank of America N.A., as administrative agent. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed May 4, 2007. |
| 10.3 | Lender Addendum dated as of June 6, 2006, by and among Deutsche Bank Trust Company Americas as the new lender, Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. and Bank of America, N.A., as Administrative Agent. Incorporated by reference to Exhibit 10.2 to our Annual Report on Form 10-K filed October 12, 2006. |
| 10.4 | Commitment Increase Agreement dated as of August 28, 2006, by and among Fifth Third Bank as the lender, Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. and Bank of America, N.A. as Administrative Agent. Incorporated by reference to Exhibit 10.3 to our Annual Report on Form 10-K filed October 12, 2006. |
| 10.5 | Amended and Restated Receivable Interest Sale Agreement dated June 7, 2005 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, L.L.C., as buyer. Incorporated by reference to Exhibit 10.9 to our Quarterly Report on Form 10-Q filed June 8, 2005. |
| 10.6 | Amendment No. 1 to the Amended and Restated Receivable Interest Sale Agreement and Subordinated Note dated June 6, 2006 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.11 to our Quarterly Report on Form 10-Q filed on June 8, 2006. |
| 10.7 | Amendment No. 2 to the Amended and Restated Receivable Interest Sale Agreement dated June 6, 2006 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.6 to our Annual Report on Form 10-K filed October 12, 2006. |
| 10.8 | Amendment No. 3 to the Amended and Restated Receivable Interest Sale Agreement dated May 31, 2007 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K Filed June 1, 2007. |
| 10.9 | Second Amended and Restated Receivables Purchase Agreement dated as of June 6, 2006, by and among Ferrellgas Receivables, L.L.C., as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 10.19 to our Quarterly Report on Form 10-Q filed June 8, 2006. |
| 10.10 | Amendment No. 1 to Second Amended and Restated Receivables Purchase Agreement dated August 18, 2006, by and among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 99.2 to our Current Report on Form 8-K filed August 18, 2006. |
| 10.11 | Amendment No. 2 to Second Amended and Restated Receivables Purchase Agreement dated May 31, 2007, by and among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed June 1, 2007. |

| Exhibit Number | Description |
|----------------|--|
| 10.12 | Agreement and Plan of Merger dated as of February 8, 2004, by and among Blue Rhino Corporation, FCI Trading Corp., Diesel Acquisition, LLC and Ferrell Companies, Inc. Incorporated by reference to Exhibit 99.2 to our Current Report on Form 8-K filed February 13, 2004. |
| 10.13 | First amendment to the Agreement and Plan of Merger dated as of March 16, 2004, by and among Blue Rhino Corporation, FCI Trading Corp., Diesel Acquisition, LLC, and Ferrell Companies, Inc. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed April 2, 2004. |
| 10.14 | Asset Purchase Agreement dated as of June 22, 2005 by and among Ferrellgas, L.P., Ferrellgas, Inc. and Enterprise Products Operating L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed on June 23, 2005. |
| 10.15 | Real Property Contribution Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and Billy D. Prim. Incorporated by reference to Exhibit 10.15 to our Quarterly Report on Form 10-Q filed June 14, 2004. |
| 10.16 | Unit Purchase Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and Billy D. Prim. Incorporated by reference to Exhibit 4.5 to our Form S-3 filed May 21, 2004. |
| 10.17 | Unit Purchase Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and James E. Ferrell. Incorporated by reference to Exhibit 99.3 to our Current Report on Form 8-K filed February 13, 2004 |
| #10.18 | Ferrell Companies, Inc. Supplemental Savings Plan, restated January 1, 2000. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed February 18, 2003. |
| #10.19 | Second Amended and Restated Ferrellgas Unit Option Plan. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 5, 2001. |
| #10.20 | Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed October 13, 2004. |
| #10.21 | Employment agreement between James E. Ferrell and Ferrellgas, Inc., dated July 31, 1998. Incorporated by reference to Exhibit 10.13 to our Annual Report on Form 10-K filed October 29, 1998. |
| #10.22 | Waiver to Employment, Confidentiality, and Non-Compete Agreement by and among Ferrell Companies, Inc., Ferrellgas, Inc., James E. Ferrell and Greatbanc Trust Company, dated as of December 19, 2006. Incorporated by reference to Exhibit 10.19 to our Quarterly Report on Form 10-Q filed March 9, 2007. |
| #10.23 | Amended and Restated Employment Agreement dated October 11, 2004, by and among Ferrellgas, Inc., Ferrell Companies, Inc. and Billy D. Prim. Incorporated by reference to Exhibit 10.25 to our Annual Report on Form 10-K filed October 13, 2004. |
| #10.24 | Separation Agreement and Release dated March 9, 2006 between Timothy E. Scronce and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.28 to our Quarterly Report on Form 10-Q filed March 10, 2006. |
| #10.25 | Agreement and Release dated as of May 11, 2006 by and among Jeffrey B. Ward, Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 22, 2006. |
| #10.26 | Agreement and Release dated as of August 15, 2006 by and among Kenneth A. Heinz, Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed August 18, 2006. |
| #10.27 | Change In Control Agreement dated as of October 9, 2006 by and between Stephen L. Wambold and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed October 12, 2006. |
| #10.28 | Change In Control Agreement dated as of October 9, 2006 by and between Eugene D. Caresia and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.24 to our Annual Report on Form 10-K filed October 12, 2006. |
| #10.29 | Change In Control Agreement dated as of October 9, 2006 by and between Kevin T. Kelly and Ferrellgas, Inc. . Incorporated by reference to Exhibit 10.26 to our Annual Report on Form 10-K filed October 12, 2006. |
| #10.30 | Change In Control Agreement dated as of October 9, 2006 by and between Brian J. Kline and Ferrellgas, Inc. . Incorporated by reference to Exhibit 10.27 to our Annual Report on Form 10-K filed October 12, 2006. |

| <u>Exhibit Number</u> | <u>Description</u> |
|---------------------------|--|
| #10.31 | Change In Control Agreement dated as of October 9, 2006 by and between George L. Koloroutis and Ferrellgas, Inc. . Incorporated by reference to Exhibit 10.28 to our Annual Report on Form 10-K filed October 12, 2006. |
| #10.32 | Change In Control Agreement dated as of October 9, 2006 by and between Patrick J. Walsh and Ferrellgas, Inc. . Incorporated by reference to Exhibit 10.29 to our Annual Report on Form 10-K filed October 12, 2006. |
| #10.33 | Change In Control Agreement dated as of October 9, 2006 by and between James E. Ferrell and Ferrellgas, Inc. . Incorporated by reference to Exhibit 10.30 to our Annual Report on Form 10-K filed October 12, 2006. |
| #10.34 | Change In Control Agreement dated as of October 9, 2006 by and between Tod D. Brown and Ferrellgas, Inc. . Incorporated by reference to Exhibit 10.31 to our Annual Report on Form 10-K filed October 12, 2006. |
| *21.1 | List of subsidiaries |
| *23.1 | Consent of Deloitte & Touche, LLP, independent registered public accounting firm, for the certain use of its report appearing in the Annual Report on Form 10-K of Ferrellgas Partners, L.P. for the year-ended July 31, 2007. |
| *23.2 | Consent of Deloitte & Touche, LLP, independent registered public accounting firm, for the certain use of its report appearing in the Annual Report on Form 10-K of Ferrellgas Partners Finance Corp. for the year-ended July 31, 2007. |
| *31.1 | Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act. |
| *31.2 | Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act. |
| *31.3 | Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act. |
| *31.4 | Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act. |
| *32.1 | Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350. |
| *32.2 | Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350. |
| *32.3 | Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350. |
| *32.4 | Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350. |

* Filed herewith

Management contracts or compensatory plans.

SUBSIDIARIES OF
FERRELLGAS PARTNERS, L.P.

Ferrellgas, L.P., a Delaware limited partnership
Ferrellgas Partners Finance Corp., a Delaware Corporation

SUBSIDIARIES OF
FERRELLGAS, L.P.

Ferrellgas Real Estate, Inc., a Delaware Corporation
Ferrellgas Receivables, LLC, a Delaware limited liability company
Ferrellgas Finance Corp., a Delaware Corporation
Blue Rhino Canada, Inc., a Delaware Corporation
Blue Rhino Global Sourcing, Inc., a Delaware Corporation
Uni Asia, Ltd, a Seychelles limited company
R-4 Technical Center-NC, LLC, a limited liability company

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Amendment No. 1 to Registration Statement Nos. 333-134867 and 333-130193, in Registration Statement Nos. 333-121350, 333-115765 and 333-132337 on Form S-3; in Registration Statement No. 333-132340 on Form S-4, and in Post-Effective Amendment No.1 to Registration Statement Nos. 333-87633 and 333-84344 on Form S-8, of our reports dated September 26, 2007, relating to the consolidated financial statements and consolidated financial statement schedules of Ferrellgas Partners, L.P. and management's report on the effectiveness of internal control over financial reporting, appearing in this Annual Report on Form 10-K of Ferrellgas Partners, L.P. for the year ended July 31, 2007.

/s/ DELOITTE & TOUCHE LLP

Kansas City, Missouri
September 28, 2007

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement No. 333-132337-01 on Form S-3 of our report dated September 26, 2007, relating to the financial statements of Ferrellgas Partners Finance Corp. appearing in this Annual Report on Form 10-K of Ferrellgas Partners Finance Corp. for the year ended July 31, 2007.

/s/ DELIOTTE & TOUCHE LLP

Kansas City, Missouri
September 28, 2007

CERTIFICATIONS
FERRELLGAS PARTNERS, L.P.

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas Partners, L.P. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: September 28, 2007

/s/ James E. Ferrell
James E. Ferrell
Chairman and Chief Executive
Officer of Ferrellgas, Inc., general
partner of the Registrant

**CERTIFICATIONS
FERRELLGAS PARTNERS, L.P.**

I, Kevin T. Kelly, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas Partners, L.P. ("the Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Annual Report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 28, 2007

/s/ Kevin T. Kelly
Kevin T. Kelly
Senior Vice President and Chief Financial Officer of Ferrellgas, Inc.,
general partner of the Registrant

CERTIFICATIONS
FERRELLGAS PARTNERS FINANCE CORP.

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas Partners Finance Corp. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls over financial reporting.

Date: September 28, 2007

/s/ James E. Ferrell
James E. Ferrell
Chief Executive Officer

**CERTIFICATIONS
FERRELLGAS PARTNERS FINANCE CORP.**

I, Kevin T. Kelly, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas Partners Finance Corp. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls over financial reporting.

Date: September 28, 2007

/s/ Kevin T. Kelly
Kevin T. Kelly
Senior Vice President and
Chief Financial Officer

CERTIFICATIONS
FERRELLGAS, L.P.

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas, L.P. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: September 28, 2007

/s/ James E. Ferrell

James E. Ferrell
Chairman and Chief Executive
Officer of Ferrellgas, Inc., general
partner of the Registrant

**CERTIFICATIONS
FERRELLGAS, L.P.**

I, Kevin T. Kelly, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas, L.P. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: September 28, 2007

/s/ Kevin T. Kelly

Kevin T. Kelly
Senior Vice President and Chief
Financial Officer of Ferrellgas, Inc.,
general partner of the Registrant

CERTIFICATIONS
FERRELLGAS FINANCE CORP.

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas Finance Corp. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls over financial reporting.

Date: September 28, 2007

/s/ James E. Ferrell
James E. Ferrell
Chief Executive Officer

**CERTIFICATIONS
FERRELLGAS FINANCE CORP.**

I, Kevin T. Kelly, certify that:

1. I have reviewed this report on Form 10-K for the year ended July 31, 2007 of Ferrellgas Finance Corp. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons forming the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls over financial reporting.

Date: September 28, 2007

/s/ Kevin T. Kelly
Kevin T. Kelly
Senior Vice President and
Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. 1350,
AS ADOPTED PURSUANT TO
SECTION 906
OF THE
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying report on Form 10-K of Ferrellgas Partners, L.P. (the "Partnership") for the year ended July 31, 2007, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of the Partnership or other filing of the Partnership made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: September 28, 2007

/s/ James E. Ferrell

James E. Ferrell
Chairman and Chief Executive Officer of
Ferrellgas, Inc., the Partnership's general
partner

/s/ Kevin T. Kelly

Kevin T. Kelly
Senior Vice President and Chief Financial
Officer of Ferrellgas, Inc., the Partnership's general partner

* As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to the Partnership.

**CERTIFICATION PURSUANT TO
18 U.S.C. 1350,
AS ADOPTED PURSUANT TO
SECTION 906
OF THE
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying report on Form 10-K of Ferrellgas Partners Finance Corp. for the year ended July 31, 2007, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Ferrellgas Partners Finance Corp. at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of Ferrellgas Partners Finance Corp. or other filing of Ferrellgas Partners Finance Corp. made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: September 28, 2007

/s/ James E. Ferrell

James E. Ferrell
Chief Executive Officer

/s/ Kevin T. Kelly

Kevin T. Kelly
Senior Vice President and Chief Financial
Officer

* As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to Ferrellgas Partners Finance Corp.

**CERTIFICATION PURSUANT TO
18 U.S.C. 1350,
AS ADOPTED PURSUANT TO
SECTION 906
OF THE
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying report on Form 10-K of Ferrellgas, L.P. ("the Partnership") for the year ended July 31, 2007, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Ferrellgas, L.P. at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of the Partnership or other filing of the Partnership made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: September 28, 2007

/s/ James E. Ferrell

James E. Ferrell
Chairman and Chief Executive Officer of
Ferrellgas, Inc., the Partnership's general
partner

/s/ Kevin T. Kelly

Kevin T. Kelly
Senior Vice President and Chief Financial Officer of Ferrellgas, Inc., the
Partnership's
general partner

* As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to the Partnership

**CERTIFICATION PURSUANT TO
18 U.S.C. 1350,
AS ADOPTED PURSUANT TO
SECTION 906
OF THE
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying report on Form 10-K of Ferrellgas Finance Corp. for the year ended July 31, 2007, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Ferrellgas Finance Corp. at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of Ferrellgas Finance Corp. or other filing of Ferrellgas Finance Corp. made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: September 28, 2007

/s/ James E. Ferrell

James E. Ferrell
Chief Executive Officer

/s/ Kevin T. Kelly

Kevin T. Kelly
Senior Vice President and Chief Financial
Officer

* As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to Ferrellgas Finance Corp.