

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 30, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file numbers: 001-11331, 333-06693, 000-50182 and 000-50183

Ferrellgas Partners, L.P.  
Ferrellgas Partners Finance Corp.  
Ferrellgas, L.P.  
Ferrellgas Finance Corp.

*(Exact name of registrants as specified in their charters)*

Delaware	43-1698480
Delaware	43-1742520
Delaware	43-1698481
Delaware	14-1866671

(States or other jurisdictions of incorporation or organization)

(I.R.S. Employer Identification Nos.)

7500 College Boulevard,  
Suite 1000, Overland Park, Kansas  
(Address of principal executive office)

66210  
(Zip Code)

Registrants' telephone number, including area code: (913) 661-1500

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrants have submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§323.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrants were required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "Large Accelerated Filer," "Accelerated Filer," "Smaller Reporting Company," and "Emerging Growth Company" in Rule 12b-2 of the Exchange Act.

Ferrellgas Partners, L.P.:	Large Accelerated Filer <input type="checkbox"/>	Accelerated Filer <input checked="" type="checkbox"/>	Non-accelerated Filer <input type="checkbox"/>	Smaller Reporting Company <input type="checkbox"/>	Emerging Growth Company <input type="checkbox"/>
Ferrellgas Partners Finance Corp, Ferrellgas, L.P. and Ferrellgas Finance Corp.:	Large Accelerated Filer <input type="checkbox"/>	Accelerated Filer <input type="checkbox"/>	Non-accelerated Filer <input checked="" type="checkbox"/>	Smaller Reporting Company <input type="checkbox"/>	Emerging Growth Company <input type="checkbox"/>

If an Emerging Growth Company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Ferrellgas Partners, L.P. and Ferrellgas, L.P.   
Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp.

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act).

Ferrellgas Partners, L.P. and Ferrellgas, L.P. Yes  No   
Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. Yes  No

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol	Name of each exchange on which registered:
Common Units	FGP	New York Stock Exchange

At May 31, 2019, the registrants had common units or shares of common stock outstanding as follows:

Ferrellgas Partners, L.P.	97,152,665	Common Units
Ferrellgas Partners Finance Corp.	1,000	Common Stock
Ferrellgas, L.P.	n/a	n/a
Ferrellgas Finance Corp.	1,000	Common Stock

Documents Incorporated by Reference: None

EACH OF FERRELLGAS PARTNERS FINANCE CORP. AND FERRELLGAS FINANCE CORP. MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(A) AND (B) OF FORM 10-Q AND ARE THEREFORE, WITH RESPECT TO EACH SUCH REGISTRANT, FILING THIS FORM 10-Q WITH THE REDUCED DISCLOSURE FORMAT.

**FERRELLGAS PARTNERS, L.P.**  
**FERRELLGAS PARTNERS FINANCE CORP.**  
**FERRELLGAS, L.P.**  
**FERRELLGAS FINANCE CORP.**

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## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (unaudited)

**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except unit data)  
(unaudited)

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 45,434	\$ 119,311
Accounts and notes receivable, net (including \$160,959 and \$120,079 of accounts receivable pledged as collateral at April 30, 2019 and July 31, 2018, respectively)	157,229	126,054
Inventories	78,449	83,694
Prepaid expenses and other current assets	25,489	34,862
<b>Total current assets</b>	<u>306,601</u>	<u>363,921</u>
Property, plant and equipment, net	603,923	557,723
Goodwill, net	247,508	246,098
Intangible assets (net of accumulated amortization of \$411,766 and \$399,629 at April 30, 2019 and July 31, 2018, respectively)	109,634	120,951
Other assets, net	62,326	74,588
<b>Total assets</b>	<u>\$ 1,329,992</u>	<u>\$ 1,363,281</u>
<b>LIABILITIES AND PARTNERS' DEFICIT</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 41,408	\$ 46,820
Short-term borrowings	—	32,800
Collateralized note payable	62,000	58,000
Other current liabilities	160,507	142,025
<b>Total current liabilities</b>	<u>263,915</u>	<u>279,645</u>
Long-term debt	2,084,506	2,078,637
Other liabilities	35,879	39,476
Contingencies and commitments (Note K)		
<b>Partners' deficit:</b>		
Common unitholders (97,152,665 units outstanding at April 30, 2019 and July 31, 2018)	(976,902)	(978,503)
General partner unitholder (989,926 units outstanding at April 30, 2019 and July 31, 2018)	(69,776)	(69,792)
Accumulated other comprehensive income (loss)	(846)	20,510
<b>Total Ferrellgas Partners, L.P. partners' deficit</b>	<u>(1,047,524)</u>	<u>(1,027,785)</u>
Noncontrolling interest	(6,784)	(6,692)
<b>Total partners' deficit</b>	<u>(1,054,308)</u>	<u>(1,034,477)</u>
<b>Total liabilities and partners' deficit</b>	<u>\$ 1,329,992</u>	<u>\$ 1,363,281</u>

See notes to condensed consolidated financial statements.

**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except unit data)  
(unaudited)

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
<b>Revenues:</b>				
Propane and other gas liquids sales	\$ 459,556	\$ 451,302	\$ 1,344,634	\$ 1,346,299
Midstream operations	—	22,595	—	260,631
Other	20,069	41,913	60,677	118,691
<b>Total revenues</b>	<u>479,625</u>	<u>515,810</u>	<u>1,405,311</u>	<u>1,725,621</u>
<b>Costs and expenses:</b>				
Cost of sales - propane and other gas liquids sales	250,389	260,419	766,056	802,852
Cost of sales - midstream operations	—	14,518	—	229,710
Cost of sales - other	2,320	19,850	8,789	54,339
Operating expense	119,991	116,579	351,541	350,757
Depreciation and amortization expense	20,617	25,348	59,214	76,565
General and administrative expense	11,516	11,678	42,037	39,733
Equipment lease expense	8,319	7,133	24,597	20,828
Non-cash employee stock ownership plan compensation charge	(4)	2,738	4,688	10,731
Asset impairments	—	—	—	10,005
Loss on asset sales and disposals	1,683	6,270	8,403	46,414
<b>Operating income</b>	<u>64,794</u>	<u>51,277</u>	<u>139,986</u>	<u>83,687</u>
Interest expense	(44,162)	(40,375)	(132,931)	(123,855)
Other income, net	251	227	356	1,422
<b>Earnings (loss) before income taxes</b>	<u>20,883</u>	<u>11,129</u>	<u>7,411</u>	<u>(38,746)</u>
Income tax expense	123	67	284	282
<b>Net earnings (loss)</b>	<u>20,760</u>	<u>11,062</u>	<u>7,127</u>	<u>(39,028)</u>
Net earnings (loss) attributable to noncontrolling interest	299	201	337	(131)
<b>Net earnings (loss) attributable to Ferrellgas Partners, L.P.</b>	<u>20,461</u>	<u>10,861</u>	<u>6,790</u>	<u>(38,897)</u>
Less: General partner's interest in net earnings (loss)	205	109	68	(389)
<b>Common unitholders' interest in net earnings (loss)</b>	<u>\$ 20,256</u>	<u>\$ 10,752</u>	<u>\$ 6,722</u>	<u>\$ (38,508)</u>
<b>Basic and diluted net earnings (loss) per common unit</b>	<u>\$ 0.21</u>	<u>\$ 0.11</u>	<u>\$ 0.07</u>	<u>\$ (0.40)</u>
<b>Cash distributions declared per common unit</b>	<u>\$ —</u>	<u>\$ 0.10</u>	<u>\$ —</u>	<u>\$ 0.30</u>

See notes to condensed consolidated financial statements.

**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(in thousands)**  
**(unaudited)**

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
<b>Net earnings (loss)</b>	\$ 20,760	\$ 11,062	\$ 7,127	\$ (39,028)
<b>Other comprehensive income (loss):</b>				
Change in value of risk management derivatives	1,870	(159)	(27,364)	23,362
Reclassification of (gains) losses on derivatives to earnings, net	6,416	(6,568)	5,790	(20,260)
<b>Other comprehensive income (loss)</b>	<u>8,286</u>	<u>(6,727)</u>	<u>(21,574)</u>	<u>3,102</u>
Comprehensive income (loss)	29,046	4,335	(14,447)	(35,926)
Less: Comprehensive income (loss) attributable to noncontrolling interest	382	134	119	(100)
<b>Comprehensive income (loss) attributable to Ferrellgas Partners, L.P.</b>	<u>\$ 28,664</u>	<u>\$ 4,201</u>	<u>\$ (14,566)</u>	<u>\$ (35,826)</u>

See notes to condensed consolidated financial statements.

**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF PARTNERS' DEFICIT**  
(in thousands)  
(unaudited)

	Number of units		Common unitholders	Partner unitholder	General	Accumulated other comprehensive income (loss)	Total Ferrellgas Partner, L.P. partners' deficit	Non-controlling interest	Total partners' deficit
	Common unitholders	Partner unitholder							
<b>Balance at July 31, 2018</b>	97,152.7	989.9	\$ (978,503)		\$ (69,792)	\$ 20,510	\$ (1,027,785)	\$ (6,692)	\$ (1,034,477)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	—	—	2,693		27	—	2,720	28	2,748
Distributions	—	—	(9,716)		(98)	—	(9,814)	(101)	(9,915)
Net loss	—	—	(56,445)		(570)	—	(57,015)	(493)	(57,508)
Other comprehensive loss	—	—	—		—	(12,460)	(12,460)	(127)	(12,587)
<b>Balance at October 31, 2018</b>	97,152.7	989.9	(1,041,971)		(70,433)	8,050	(1,104,354)	(7,385)	(1,111,739)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	—	—	1,906		19	—	1,925	19	1,944
Distributions	—	—	—		—	—	—	(157)	(157)
Net earnings	—	—	42,911		433	—	43,344	531	43,875
Other comprehensive loss	—	—	—		—	(17,099)	(17,099)	(174)	(17,273)
<b>Balance at January 31, 2019</b>	97,152.7	989.9	(997,154)		(69,981)	(9,049)	(1,076,184)	(7,166)	(1,083,350)
Contributions in connection with non-cash ESOP compensation charges	—	—	(4)		—	—	(4)	—	(4)
Net earnings (loss)	—	—	20,256		205	—	20,461	299	20,760
Other comprehensive income	—	—	—		—	8,203	8,203	83	8,286
<b>Balance at April 30, 2019</b>	97,152.7	989.9	\$ (976,902)		\$ (69,776)	\$ (846)	\$ (1,047,524)	\$ (6,784)	\$ (1,054,308)

	Number of units		Common unitholders	Partner unitholder	General	Accumulated other comprehensive income (loss)	Total Ferrellgas Partner, L.P. partners' deficit	Non-controlling interest	Total partners' deficit
	Common unitholders	Partner unitholder							
<b>Balance at July 31, 2017</b>	97,152.7	989.9	\$ (701,188)		\$ (66,991)	\$ 14,601	\$ (753,578)	\$ (3,932)	\$ (757,510)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	—	—	3,883		40	—	3,923	39	3,962
Distributions	—	—	(9,716)		(98)	—	(9,813)	(100)	(9,913)
Net loss	—	—	(47,436)		(479)	—	(47,915)	(401)	(48,316)
Other comprehensive income	—	—	—		—	18,314	18,314	186	18,500
<b>Balance at October 31, 2017</b>	97,152.7	989.9	(754,456)		(67,528)	32,915	(789,069)	(4,208)	(793,277)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	—	—	3,950		41	—	3,991	40	4,031
Distributions	—	—	(9,716)		(98)	—	(9,814)	(257)	(10,071)
Net earnings (loss)	—	—	(1,824)		(19)	—	(1,843)	69	(1,774)
Other comprehensive loss	—	—	—		—	(8,583)	(8,583)	(88)	(8,671)
<b>Balance at January 31, 2018</b>	97,152.7	989.9	(762,046)		(67,604)	24,332	(805,318)	(4,444)	(809,762)
Contributions in connection with non-cash ESOP compensation charges	—	—	2,684		25	—	2,709	29	2,738
Distributions	—	—	(9,715)		(98)	—	(9,813)	(102)	(9,915)
Net earnings	—	—	10,752		109	—	10,861	201	11,062
Other comprehensive loss	—	—	—		—	(6,660)	(6,660)	(67)	(6,727)
<b>Balance at April 30, 2018</b>	97,152.7	989.9	\$ (758,325)		\$ (67,568)	\$ 17,672	\$ (808,221)	\$ (4,383)	\$ (812,604)

See notes to condensed consolidated financial statements.

**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(unaudited)

	<b>For the nine months ended April 30,</b>	
	<b>2019</b>	<b>2018</b>
<b>Cash flows from operating activities:</b>		
Net earnings (loss)	\$ 7,127	\$ (39,028)
Reconciliation of net earnings (loss) to net cash provided by operating activities:		
Depreciation and amortization expense	59,214	76,565
Non-cash employee stock ownership plan compensation charge	4,688	10,731
Asset impairments	—	10,005
Loss on asset sales and disposals	8,403	46,414
Unrealized gain on derivative instruments	—	(91)
Provision for doubtful accounts	1,938	1,906
Deferred income tax expense	143	423
Other	9,266	6,712
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(33,113)	(46,771)
Inventories	5,245	7,755
Prepaid expenses and other current assets	(5,584)	(4,070)
Accounts payable	(5,713)	(18,429)
Accrued interest expense	30,216	31,915
Other current liabilities	(13,506)	(1,084)
Other assets and liabilities	2,453	(4,642)
Net cash provided by operating activities	<u>70,777</u>	<u>78,311</u>
<b>Cash flows from investing activities:</b>		
Business acquisitions, net of cash acquired	(11,351)	(14,862)
Capital expenditures	(94,660)	(58,961)
Proceeds from sale of assets	2,416	57,802
Net cash used in investing activities	<u>(103,595)</u>	<u>(16,021)</u>
<b>Cash flows from financing activities:</b>		
Distributions	(9,814)	(29,440)
Proceeds from issuance of long-term debt	—	23,580
Payments on long-term debt	(1,656)	(1,892)
Net reductions in short-term borrowings	(32,800)	(84,179)
Net additions to collateralized short-term borrowings	4,000	35,000
Cash paid for financing costs	(531)	(1,161)
Noncontrolling interest activity	(258)	(459)
Net cash used in financing activities	<u>(41,059)</u>	<u>(58,551)</u>
Net change in cash and cash equivalents	<u>(73,877)</u>	<u>3,739</u>
Cash and cash equivalents - beginning of period	<u>119,311</u>	<u>5,760</u>
<b>Cash and cash equivalents - end of period</b>	<b><u>\$ 45,434</u></b>	<b><u>\$ 9,499</u></b>

See notes to condensed consolidated financial statements.

**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands, except per unit data, unless otherwise designated)**  
**(unaudited)**

**A. Partnership organization and formation**

Ferrellgas Partners, L.P. ("Ferrellgas Partners") was formed April 19, 1994, and is a publicly traded limited partnership, owning an approximate 99% limited partner interest in Ferrellgas, L.P. (the "operating partnership"). Ferrellgas Partners and the operating partnership, collectively referred to as "Ferrellgas," are both Delaware limited partnerships and are governed by their respective partnership agreements. Ferrellgas Partners was formed to acquire and hold a limited partner interest in the operating partnership. As of April 30, 2019, Ferrell Companies, Inc. ("Ferrell Companies") beneficially owns 22.8 million Ferrellgas Partners common units. Ferrellgas, Inc. (the "general partner"), a wholly-owned subsidiary of Ferrell Companies, has retained an approximate 1% general partner interest in Ferrellgas Partners and also holds an approximate 1% general partner interest in the operating partnership, representing an effective 2% general partner interest in Ferrellgas on a combined basis. As general partner, it performs all management functions required by Ferrellgas. Unless contractually provided for, creditors of the operating partnership have no recourse with regards to Ferrellgas Partners.

Ferrellgas Partners is a holding entity that conducts no operations and has two subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners owns a 100% equity interest in Ferrellgas Partners Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of debt issued by Ferrellgas Partners. The operating partnership is the only operating subsidiary of Ferrellgas Partners.

Ferrellgas is primarily engaged in the retail distribution of propane and related equipment sales. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Ferrellgas serves residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia, and Puerto Rico.

Due to seasonality, the results of operations for the nine months ended April 30, 2019 are not necessarily indicative of the results to be expected for the full fiscal year ending July 31, 2019.

The condensed consolidated financial statements of Ferrellgas reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal recurring nature. Certain prior period amounts have been reclassified to conform to the current period presentation. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and (ii) the consolidated financial statements and accompanying notes included in Ferrellgas' Annual Report on Form 10-K for fiscal 2018.

**B. Summary of significant accounting policies**

**(1) Accounting estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances,



allowance for doubtful accounts, fair value of reporting units, recoverability of long-lived assets, assumptions used to value business combinations, fair values of derivative contracts and stock-based compensation calculations.

**(2) New accounting standards:**

**FASB Accounting Standard Update No. 2014-09**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update ("ASU") 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). The issuance is part of a joint effort by the FASB and the International Accounting Standards Board ("IASB") to enhance financial reporting by creating common revenue recognition guidance for U.S. GAAP and International Financial Reporting Standards ("IFRS") and, thereby, improving the consistency of requirements, comparability of practices and usefulness of disclosures. Upon adoption, Ferrellgas applied ASU 2014-09 only to contracts that were not completed, referred to as open contracts.

Ferrellgas adopted ASU 2014-09 beginning on August 1, 2018 using the modified retrospective method. This method requires that the cumulative effect of initially applying ASU 2014-09 be recognized in partner's deficit at the date of adoption, August 1, 2018. ASU 2014-09 has not materially impacted Ferrellgas' consolidated financial statements, and as a result there was no cumulative effect to record as of the date of adoption. Results for reporting periods beginning after August 1, 2018 are presented under ASU 2014-09, while amounts reported for prior periods have not been adjusted and continue to be reported under accounting standards in effect for those periods. See Note G - Revenue from contracts with customers for additional information related to revenues and contract costs, including qualitative and quantitative disclosures required under ASU 2014-09.

**FASB Accounting Standard Update No. 2016-02**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The new standard requires lessees to apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. An entity may elect the transition relief option in ASU 2018-11, "Leases: Targeted Improvements" which, among other things, provides entities with an option to recognize the cumulative-effect adjustment from the modified retrospective application to the opening balance of retained earnings in the period of adoption and consequently, continue to report comparative periods in compliance with the prior guidance (ASC 840). Ferrellgas expects to elect this additional transition method.

Ferrellgas is continuing to evaluate the impact of its pending adoption of ASU 2016-02 on the consolidated financial statements. Ferrellgas has made significant progress in assessing the impact of the standard and planning for the adoption and implementation. The implementation team has completed scoping and the data gathering process of our current lease portfolio. Ferrellgas continues to perform a completeness assessment over the lease population, analyze the financial statement impact of adopting the standards, and evaluate the impact of adoption on our existing accounting policies and disclosures. Further, our implementation team is in the process of determining appropriate changes to our business processes, systems, and controls to support recognition and disclosure under the new standard. Ferrellgas believes that the adoption of this standard, which will be effective for Ferrellgas August 1, 2019, will result in material increases to right of use assets and lease liabilities on our consolidated balance sheet and a corresponding change in classification of certain expenses contained on our consolidated statement of operations.

**FASB Accounting Standard Update No. 2016-13**

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326)* which requires financial assets measured at amortized cost basis to be presented at the net amount expected to be collected. This standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. Ferrellgas is currently evaluating the impact of its pending adoption of this standard on the consolidated financial statements.

**FASB Accounting Standard Update No. 2017-12**

In August 2017, the FASB issued ASU 2017-12, *Financial Instruments - Derivatives and Hedging (Topic 815) - Targeted Improvements to Accounting for Hedging Activities* which is intended to improve the financial reporting for hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements. This standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Ferrellgas is currently evaluating the impact of its pending adoption of this standard on the consolidated financial statements.

**FASB Accounting Standard Update No. 2018-15**

In August 2018, the FASB issued ASU 2018-15, *Intangibles - Goodwill and Other - Internal-use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract* which is intended to clarify the accounting for implementation costs related to a cloud computing arrangement that is a service contract. Costs for implementation activities in the application development stage are deferred, depending on the nature of the costs, while costs incurred during the preliminary project and post-implementation stages are expensed. Any deferred costs are amortized over the term of the service contract. The new guidance can be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption. Ferrellgas adopted ASU 2018-15 on a prospective basis to all implementation costs incurred after January 31, 2019 with an immaterial impact on our consolidated results of operations for the three months ended April 30, 2019.

**C. Supplemental financial statement information**

Inventories consist of the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Propane gas and related products	\$ 63,481	\$ 71,180
Appliances, parts and supplies, and other	14,968	12,514
Inventories	<u>\$ 78,449</u>	<u>\$ 83,694</u>

In addition to inventories on hand, Ferrellgas enters into contracts to take delivery of propane for supply procurement purposes with terms that generally do not exceed 36 months. Most of these contracts call for payment based on market prices at the date of delivery. As of April 30, 2019, Ferrellgas had committed, for supply procurement purposes, to take delivery of approximately 3.3 million gallons of propane at fixed prices.

Other assets, net consist of the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Notes receivable, less current portion	\$ 18,745	\$ 27,491
Other	43,581	47,097
Other assets, net	<u>\$ 62,326</u>	<u>\$ 74,588</u>

Other current liabilities consist of the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Accrued interest	\$ 52,438	\$ 22,222
Customer deposits and advances	20,681	22,829
Other	87,388	96,974
Other current liabilities	<u>\$ 160,507</u>	<u>\$ 142,025</u>

Shipping and handling expenses are classified in the following condensed consolidated statements of operations line items:

	For the three months ended April 30,		For the nine months ended April 30,	
	2019	2018	2019	2018
Operating expense	\$ 54,753	\$ 48,351	\$162,474	\$146,279
Depreciation and amortization expense	1,934	1,340	4,396	3,575
Equipment lease expense	7,784	6,507	23,172	18,872
	<u>\$ 64,471</u>	<u>\$ 56,198</u>	<u>\$190,042</u>	<u>\$168,726</u>

Certain cash flow and significant non-cash activities are presented below:

	For the nine months ended April 30,	
	2019	2018
Cash paid (refunded) for:		
Interest	\$ 93,465	\$ 85,171
Income taxes	\$ 21	\$ (458)
Non-cash investing and financing activities:		
Liabilities incurred in connection with acquisitions	\$ 1,174	\$ 1,508
Change in accruals for property, plant and equipment additions	\$ 1,202	\$ 386

**D. Accounts and notes receivable, net and accounts receivable securitization**

Accounts and notes receivable, net consist of the following:

	April 30, 2019	July 31, 2018
Accounts receivable pledged as collateral	\$ 160,959	\$ 120,079
Accounts receivable not pledged as collateral (including other reserves)	(468)	8,272
Note receivable - current portion	121	132
Other	37	26
Less: Allowance for doubtful accounts	(3,420)	(2,455)
Accounts and notes receivable, net	<u>\$ 157,229</u>	<u>\$ 126,054</u>

At April 30, 2019, \$161.0 million of trade accounts receivable were pledged as collateral against \$62.0 million of collateralized notes payable due to a commercial paper conduit. At July 31, 2018, \$120.1 million of trade accounts receivable were pledged as collateral against \$58.0 million of collateralized notes payable due to the commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from the operating partnership. The operating partnership does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

As of April 30, 2019, Ferrellgas had received cash proceeds of \$62.0 million from trade accounts receivables securitized, with capacity of \$49.0 million to receive additional proceeds or issue letters of credit. As of July 31, 2018, Ferrellgas had received cash proceeds of \$58.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. Borrowings under the accounts receivable securitization facility had a weighted average interest rate of 5.9% and 5.2% as of April 30, 2019 and July 31, 2018, respectively.

**E. Debt**

*Short-term borrowings*

Ferrellgas classifies borrowings on the Revolving Facility portion of its Senior Secured Credit Facility (each, as defined below) as short-term because they are primarily used to fund working capital needs that management intends to pay down within the twelve month period following the balance sheet date. As of April 30, 2019, there were no amounts

classified as short-term borrowings. As of July 31, 2018, \$32.8 million was classified as short-term borrowings. For further discussion see the secured credit facilities section below.

#### *Secured credit facilities*

On May 4, 2018, the operating partnership entered into a new \$575.0 million senior secured credit facility (the “Senior Secured Credit Facility”), consisting of a \$300.0 million revolving line of credit (the “Revolving Facility”) and a \$275.0 million term loan (the “Term Loan”).

As of April 30, 2019, the operating partnership had borrowings of \$275.0 million under the Term Loan at an interest rate of 8.26%, which was classified as long-term debt, and no borrowings under the Revolving Facility. As of April 30, 2019, the operating partnership had available borrowing capacity under the Revolving Facility of \$197.9 million. As of July 31, 2018, the operating partnership had borrowings of \$275.0 million under the Term Loan at an interest rate of 7.86%, which was classified as long-term debt, and \$32.8 million under the Revolving Facility at an interest rate of 9.75%, which was classified as short-term borrowings. As of July 31, 2018, the operating partnership had available borrowing capacity under the Revolving Facility of \$159.3 million.

Letters of credit outstanding at April 30, 2019 and July 31, 2018 totaled \$102.1 million and \$107.9 million, respectively, and were used to secure insurance arrangements, product purchases and commodity hedges. At April 30, 2019, Ferrellgas had remaining available letter of credit capacity of \$22.9 million. At July 31, 2018, Ferrellgas had remaining available letter of credit capacity of \$17.1 million.

Subsequent to the quarter ended April 30, 2019, the operating partnership entered into an amendment to the agreement governing its Senior Secured Credit Facility. See Note N – Subsequent events for additional information related to the amendment.

#### *Debt and interest expense reduction and refinancing strategy*

Ferrellgas continues to pursue a strategy to further reduce its debt and interest expense. This strategy included entering into the new Senior Secured Credit Facility and amending our accounts receivable securitization facility in May 2018 and certain asset sales during fiscal 2018. Ferrellgas continues to evaluate its options to address its leverage.

#### *Financial covenants*

The indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership’s indebtedness contain various covenants that limit Ferrellgas Partners’ ability and the ability of specified subsidiaries to, among other things, make restricted payments and incur additional indebtedness. The general partner believes that the most restrictive of these covenants are those related to the consolidated fixed charge coverage ratio, as defined in the indenture governing the outstanding notes of Ferrellgas Partners and the consolidated fixed charge coverage ratio, as defined in the indentures governing the outstanding notes of the operating partnership.

#### *Consolidated fixed charge coverage ratio - Ferrellgas Partners, L.P., the master limited partnership*

Under the Ferrellgas Partners indenture, before a restricted payment (as defined in the indenture) can be made by Ferrellgas Partners, Ferrellgas Partners must satisfy a consolidated fixed charge coverage ratio requirement or have unused capacity under a limited exception to the ratio requirement. If Ferrellgas Partners is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders.

The restricted payments covenant requires that, for Ferrellgas Partners to make a restricted payment, the ratio of trailing four quarters EBITDA to interest expense (both as adjusted for certain, specified items) of Ferrellgas Partners be at least 1.75x on a pro forma basis giving effect to the restricted payment and, if applicable, certain other specified events, subject to its ability to make restricted payments under the limited exception described below. If this pro forma ratio is below 1.75x, Ferrellgas Partners may make restricted payments of up to \$50.0 million in total over a sixteen quarter period. As of April 30, 2019, the ratio was 1.38x. As a result of distributions paid to common unitholders in September 2017, December 2017, March 2018, June 2018, and September 2018, while this ratio was less than 1.75x, Ferrellgas Partners has used substantially all of its capacity under the limited exception and therefore is currently restricted by this covenant from making future restricted payments, including distributions to common unitholders.

Accordingly, no distributions were paid to common unitholders in December 2018 and March 2019 for the three months ended October 31, 2018 and the three months ended January 31, 2019, respectively, and no distributions will be paid for the three months ended April 30, 2019. Unless this indenture is amended or replaced, or Ferrellgas Partners' consolidated fixed charge coverage ratio improves to at least 1.75x this covenant will continue to restrict Ferrellgas Partners from making common unit distributions.

*Consolidated fixed charge coverage ratio - Ferrellgas, L.P., the operating partnership*

Under the operating partnership indentures, before a restricted payment (as defined in the indentures) can be made by the operating partnership to Ferrellgas Partners, the operating partnership must satisfy a consolidated fixed charge coverage ratio requirement or have unused capacity under a limited exception to the ratio requirement. If the operating partnership is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders or make interest payments on Ferrellgas Partners' unsecured senior notes due 2020.

The restricted payment covenants require that, for the operating partnership to make a restricted payment, the ratio of trailing four quarters EBITDA to interest expense (both as adjusted for certain, specified items) of the operating partnership be at least 1.75x on a pro forma basis giving effect to the restricted payment and, if applicable, certain other specified events, subject to its ability to make restricted payments under the limited exception described below. If this pro forma ratio is below 1.75x, the operating partnership may make restricted payments in limited amounts determined under the indentures. As of April 30, 2019, the ratio was 1.72x. As a result, it's likely the distribution that will be made by the operating partnership on June 15, 2019 for payment of interest on Ferrellgas Partners' unsecured senior notes due 2020 will be made from capacity under the limited exception to the ratio requirement. The operating partnership believes that its remaining capacity under the limited exception to the ratio requirement will allow it to make distributions to Ferrellgas Partners sufficient to cover interest payments on Ferrellgas Partners' unsecured senior notes due 2020 through maturity of those notes.

#### **F. Partners' deficit**

As of April 30, 2019 and July 31, 2018, Ferrellgas Partners limited partner units, which are listed on the New York Stock Exchange under the symbol "FGP," were beneficially owned by the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Public common unitholders	69,612,939	69,612,939
Ferrell Companies (1)	22,529,361	22,529,361
FCI Trading Corp. (2)	195,686	195,686
Ferrell Propane, Inc. (3)	51,204	51,204
James E. Ferrell (4)	4,763,475	4,763,475

- (1) Ferrell Companies is the owner of the general partner and is an approximate 23% direct owner of Ferrellgas Partners' common units and thus a related party. Ferrell Companies also beneficially owns 195,686 and 51,204 common units of Ferrellgas Partners held by FCI Trading Corp. ("FCI Trading") and Ferrell Propane, Inc. ("Ferrell Propane"), respectively, bringing Ferrell Companies' beneficial ownership to 23.4% at April 30, 2019.
- (2) FCI Trading is an affiliate of the general partner and thus a related party.
- (3) Ferrell Propane is controlled by the general partner and thus a related party.
- (4) James E. Ferrell is the Interim Chief Executive Officer and President of our general partner; and is the Chairman of the Board of Directors of our general partner and a related party. JEF Capital Management owns 4,758,859 of these common units and is owned by the James E. Ferrell Revocable Trust Two and other family trusts, all of which James E. Ferrell and/or his family members are the trustees and beneficiaries. James E. Ferrell holds all voting common stock of JEF Capital Management. The remaining 4,616 common units are held by Ferrell Resources Holdings, Inc., which is wholly-owned by the James E. Ferrell Revocable Trust One, for which James E. Ferrell is the trustee and sole beneficiary.

*Partnership distributions*

Ferrellgas Partners has recognized the following distributions:

	For the three months ended April 30,		For the nine months ended April 30,	
	2019	2018	2019	2018
Public common unitholders	\$ —	\$ 6,961	\$ 6,962	\$ 20,884
Ferrell Companies	—	2,253	2,253	6,759
FCI Trading Corp.	—	20	20	60
Ferrell Propane, Inc.	—	5	5	15
James E. Ferrell	—	476	476	1,428
General partner	—	98	98	294
	<u>\$ —</u>	<u>\$ 9,813</u>	<u>\$ 9,814</u>	<u>\$ 29,440</u>

Ferrellgas Partners paid cash distributions as detailed in the table above. Ferrellgas Partners did not declare a cash distribution related to the three months ended October 31, 2018, the three months ended January 31, 2019, or the three months ended April 30, 2019. As discussed in Note E – Debt, Ferrellgas Partners was not permitted, pursuant to the consolidated fixed charge coverage ratio under its note indenture, to make restricted payments, including distributions to unitholders.

See additional discussions about transactions with related parties in Note J – Transactions with related parties.

*Accumulated other comprehensive income (loss) (“AOCI”)*

See Note I – Derivative instruments and hedging activities – for details regarding changes in the fair value of risk management financial derivatives recorded within AOCI for the three and nine months ended April 30, 2019 and 2018.

*General partner’s commitment to maintain its capital account*

Ferrellgas’ partnership agreements allow the general partner to have an option to maintain its effective 2% general partner interest concurrent with the issuance of other additional equity.

During the nine months ended April 30, 2019, the general partner made non-cash contributions of \$0.1 million to Ferrellgas to maintain its effective 2% general partner interest.

During the nine months ended April 30, 2018, the general partner made non-cash contributions of \$0.2 million to Ferrellgas to maintain its effective 2% general partner interest.

**G. Revenue from contracts with customers**

Ferrellgas adopted ASU 2014-09 beginning on August 1, 2018 using the modified retrospective method. Ferrellgas earns revenue from contracts with customers primarily through the distribution of propane, as well as through the sale of propane related equipment and supplies. Revenues from propane and other gas liquids sales are comprised of revenue earned from the delivery of propane to tanks on customers’ premises, from the delivery of propane filled cylinders to customers, or from the sale of portable propane tanks to nationwide and local retailers and end use customers. Other revenues primarily include sales of appliances and other materials as well as other fees charged to customers. Upon adoption, Ferrellgas applied ASU 2014-09 only to contracts that were not completed.

*Contracts with customers*

Ferrellgas’ contracts with customers are principally for the bulk delivery of propane to tanks, delivery of propane filled cylinders or the delivery of portable propane tanks to retailers. Ferrellgas sells propane to a wide variety of customers, including residential, industrial/commercial, portable tank exchange, agricultural, wholesale and others. Ferrellgas’ performance obligations in these contracts are generally limited to the delivery of propane, and therefore revenues from these contracts are earned at the time product is delivered, or in the case of some of Ferrellgas’ portable tank exchange retailers who have consignment agreements, at the time the tanks are sold to the end use customer. Payment is generally

due within 30 days. Revenues from sales of propane are included in Propane and other gas liquids sales on the consolidated statements of operations.

Typically, Ferrellgas bills customers upon delivery and payment is generally due within 30 days. With its residential customers, Ferrellgas offers customers the ability to spread their annual heating costs over a longer period, typically twelve months. Customers who opt to spread their heating costs over a longer period are referred to as “even-pay” customers.

Ferrellgas charges other amounts to customers associated with the delivery of propane including hazardous materials fees and fuel surcharge fees. In some regions, Ferrellgas also sells appliances and related parts and fittings as well as other retail propane related services. Ferrellgas charges on an annual basis tank and equipment rental charges for customers that are using our equipment to store propane. Other revenues associated with deliveries of propane are earned at the time product is delivered. Revenues associated with sales of appliances and other materials or services are earned at the time of delivery or installation. Revenues associated with tank and equipment rentals are generally recognized on a straight-line basis over one year.

Accounting estimates related to recognition of revenue require that Ferrellgas make estimates and assumptions about various factors including credits issued for completed sales, future returns and total consideration payable in instances where we have customer incentives payable to the customer.

#### *Disaggregation of revenue*

Ferrellgas disaggregates revenues based upon the type of customer and on the type of revenue. The following table presents retail propane revenues, wholesale propane revenues and other revenues. Retail revenues result from sales to end use customers, wholesale revenues result from sales to or through resellers and all other revenues include sales of appliances and other materials, other fees charged to customers and equipment rental charges.

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
Retail - Sales to End Users	\$ 350,151	\$ 330,320	\$ 983,742	\$ 931,495
Wholesale - Sales to Resellers	99,311	97,689	308,646	324,863
Other Gas Sales	10,094	23,293	52,246	89,941
Other	20,069	41,913	60,677	118,691
Propane and related equipment revenues	<u>\$ 479,625</u>	<u>\$ 493,215</u>	<u>\$1,405,311</u>	<u>\$1,464,990</u>

#### *Contract assets and liabilities*

Ferrellgas’ performance obligations are generally limited to the delivery of propane for our retail and wholesale contracts. Ferrellgas’ performance obligations with respect to sales of appliances and other materials and other revenues are limited to the delivery of the agreed upon good or service. Ferrellgas does not have material performance obligations that are delivered over time, thus all of our revenue is recognized at the time the goods, including propane, are delivered or installed. Ferrellgas offers “even pay” billing programs that can create customer deposits or advances, depending on whether Ferrellgas has delivered more propane than the customer has paid for or whether the customer has paid for more propane than what has been delivered. Revenue is recognized from these customer deposits or advances to customers at the time product is delivered. The advance or deposit is considered to be a contract asset or liability. Additionally, from time to time, we have customers that pay in advance for goods or services, and such amounts result in contract liabilities.

Ferrellgas incurs incremental commissions directly related to the acquisition or renewal of customer contracts. The commissions are calculated and paid based upon the number of gallons sold to the acquired or renewed customer. The total amount of commissions that we incur is not material, and the commissions are expensed commensurate with the deliveries to which they relate; therefore, Ferrellgas does not capitalize these costs.

The following table presents the opening and closing balances of our receivables, contract assets, and contract liabilities:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Accounts receivable	\$ 135,337	\$ 119,818
Contract assets	\$ 25,312	\$ 8,691
<b>Contract liabilities</b>		
Deferred revenue (1)	\$ 29,068	\$ 29,933

(1) Of the beginning balance of deferred revenue, \$22.7 million was recognized as revenue during the nine months ended April 30, 2019.

### Remaining performance obligations

Ferrellgas' remaining performance obligations are generally limited to situations where its customers have remitted payment but have not yet received deliveries of propane. This most commonly occurs in Ferrellgas' even pay billing programs and Ferrellgas expects that these balances will be recognized within a year or less as the customer takes delivery of propane.

### H. Fair value measurements

#### Derivative financial instruments

The following table presents Ferrellgas' financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of April 30, 2019 and July 31, 2018:

	<u>Asset (Liability)</u>			<u>Total</u>
	<u>Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Unobservable Inputs (Level 3)</u>	
<b>April 30, 2019:</b>				
Assets:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ 5,489	\$ —	\$ 5,489
Liabilities:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ (6,502)	\$ —	\$ (6,502)
<b>July 31, 2018:</b>				
Assets:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ 22,470	\$ —	\$ 22,470
Liabilities:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ (1,910)	\$ —	\$ (1,910)

#### Methodology

The fair values of Ferrellgas' non-exchange traded commodity derivative contracts are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators.

#### Other financial instruments

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. The estimated fair value of various note receivable financial instruments classified in "Other assets, net" on the condensed consolidated balance



sheets, are approximately \$16.0 million, or \$2.8 million less than their carrying amount as of April 30, 2019. The estimated fair values of these notes receivable were calculated using a discounted cash flow method which relied on significant unobservable inputs. At April 30, 2019 and July 31, 2018, the estimated fair value of Ferrellgas' long-term debt instruments was \$1,851.4 million and \$1,935.1 million, respectively. Ferrellgas estimates the fair value of long-term debt based on quoted market prices. The fair value of our consolidated debt obligations is a Level 2 valuation based on the observable inputs used for similar liabilities.

Ferrellgas has other financial instruments such as trade accounts receivable which could expose it to concentrations of credit risk. The credit risk from trade accounts receivable is limited because of a large customer base which extends across many different U.S. markets.

**I. Derivative instruments and hedging activities**

Ferrellgas is exposed to certain market risks related to its ongoing business operations. These risks include exposure to changing commodity prices as well as fluctuations in interest rates. Ferrellgas utilizes derivative instruments to manage its exposure to fluctuations in commodity prices. Of these, the propane commodity derivative instruments are designated as cash flow hedges. Prior to the sale of Bridger Energy, LLC in January 2018, all other commodity derivative instruments were neither qualified nor were designated as cash flow hedges; therefore, changes in their fair value were recorded currently in earnings. Ferrellgas also periodically utilizes derivative instruments to manage its exposure to fluctuations in interest rates.

*Derivative instruments and hedging activity*

During the nine months ended April 30, 2019 and 2018, Ferrellgas did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of financial derivative contract gains or losses from the assessment of hedge effectiveness related to commodity cash flow hedges.

The following tables provide a summary of the fair value of derivatives in Ferrellgas' condensed consolidated balance sheets as of April 30, 2019 and July 31, 2018:

Derivative Instrument	April 30, 2019			
	Asset Derivatives		Liability Derivatives	
	Location	Fair value	Location	Fair value
Derivatives designated as hedging instruments				
Commodity derivatives-propane	Prepaid expenses and other current assets	\$ 5,049	Other current liabilities	\$ 5,726
Commodity derivatives-propane	Other assets, net	440	Other liabilities	776
	Total	<u>\$ 5,489</u>	Total	<u>\$ 6,502</u>
Derivative Instrument	July 31, 2018			
	Asset Derivatives		Liability Derivatives	
	Location	Fair value	Location	Fair value
Derivatives designated as hedging instruments				
Commodity derivatives-propane	Prepaid expenses and other current assets	\$ 17,123	Other current liabilities	\$ 1,832
Commodity derivatives-propane	Other assets, net	5,347	Other liabilities	78
	Total	<u>\$ 22,470</u>	Total	<u>\$ 1,910</u>

Ferrellgas' exchange traded commodity derivative contracts require cash margin deposit as collateral for contracts that are in a negative mark-to-market position. These cash margin deposits will be returned if mark-to-market conditions improve or will be applied against cash settlement when the contracts are settled. Liabilities represent cash margin

deposits received by Ferrellgas for contracts that are in a positive mark-to-market position. The following tables provide a summary of cash margin balances as of April 30, 2019 and July 31, 2018, respectively:

Description	April 30, 2019			
	Assets		Liabilities	
	Location	Amount	Location	Amount
Margin Balances	Prepaid expense and other current assets	\$ 6,493	Other current liabilities	\$ 1,339
	Other assets, net	1,728	Other liabilities	—
		<u>\$ 8,221</u>		<u>\$ 1,339</u>

  

Description	July 31, 2018			
	Assets		Liabilities	
	Location	Amount	Location	Amount
Margin Balances	Prepaid expense and other current assets	\$ 2,851	Other current liabilities	\$ 12,308
	Other assets, net	927	Other liabilities	4,235
		<u>\$ 3,778</u>		<u>\$ 16,543</u>

The following table provides a summary of the effect on Ferrellgas' condensed consolidated statements of operations for the three and nine months ended April 30, 2019 and 2018 due to derivatives that were designated as fair value hedging instruments:

Derivative Instrument	Location of Gain Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the three months ended April 30,		For the three months ended April 30,	
		2019	2018	2019	2018
Interest rate swap agreements	Interest expense	\$ —	\$ 40	\$ —	\$ (2,275)

Derivative Instrument	Location of Amounts Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the nine months ended April 30,		For the nine months ended April 30,	
		2019	2018	2019	2018
Interest rate swap agreements	Interest expense	\$ —	\$ 266	\$ —	\$ (6,825)

The following tables provide a summary of the effect on Ferrellgas' condensed consolidated statements of comprehensive income (loss) for the three and nine months ended April 30, 2019 and 2018 due to derivatives designated as cash flow hedging instruments:

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	For the three months ended April 30, 2019	
			Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$ 1,870	Cost of product sold-propane and other gas liquids sales	\$ (6,416)	\$ —
	<u>\$ 1,870</u>		<u>\$ (6,416)</u>	<u>\$ —</u>

For the three months ended April 30, 2018				
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$ (169)	Cost of sales-propane and other gas liquids sales	\$ 6,628	\$ —
Interest rate swap agreements	10	Interest expense	(60)	—
	<u>\$ (159)</u>		<u>\$ 6,568</u>	<u>\$ —</u>

For the nine months ended April 30, 2019				
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$ (27,364)	Cost of sales-propane and other gas liquids sales	\$ (5,790)	\$ —
	<u>\$ (27,364)</u>		<u>\$ (5,790)</u>	<u>\$ —</u>

For the nine months ended April 30, 2018				
Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			Effective portion	Ineffective portion
Commodity derivatives	\$ 23,114	Cost of product sold-propane and other gas liquids sales	\$ 20,646	\$ —
Interest rate swap agreements	248	Interest expense	(386)	—
	<u>\$ 23,362</u>		<u>\$ 20,260</u>	<u>\$ —</u>

The following table provides a summary of the effect on Ferrellgas' condensed consolidated statements of operations for the three and nine months ended April 30, 2019 and 2018 due to the change in fair value of derivatives not designated as hedging instruments:

Derivatives Not Designated as Hedging Instruments	For the nine months ended April 30, 2018	
	Amount of Gain (Loss) Recognized in Income	Location of Gain (Loss) Reclassified in Income
Commodity derivatives - crude oil	\$ (3,470)	Cost of sales - midstream operations

The changes in derivatives included in AOCI for the nine months ended April 30, 2019 and 2018 were as follows:

Gains and losses on derivatives included in AOCI	For the nine months ended April 30,	
	2019	2018
Beginning balance	\$ 20,560	\$ 14,648
Change in value of risk management commodity derivatives	(27,364)	23,114
Reclassification of (gains) and losses on commodity hedges to cost of sales - propane and other gas liquids sales, net	5,790	(20,646)
Change in value of risk management interest rate derivatives	—	248
Reclassification of losses on interest rate hedges to interest expense	—	386
Ending balance	<u>\$ (1,014)</u>	<u>\$ 17,750</u>

Ferrellgas expects to reclassify net losses related to the risk management commodity derivatives of approximately \$0.7 million to earnings during the next 12 months. These net losses are expected to be offset by increased margins on propane sales commitments Ferrellgas has with its customers that qualify for the normal purchase normal sales exception.

During the nine months ended April 30, 2019 and 2018, Ferrellgas had no reclassifications to operations resulting from the discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of April 30, 2019, Ferrellgas had financial derivative contracts covering 3.3 million gallons of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

#### *Derivative financial instruments credit risk*

Ferrellgas is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Ferrellgas' counterparties principally consist of major energy companies and major U.S. financial institutions. Ferrellgas maintains credit policies with regard to its counterparties that it believes reduces its overall credit risk. These policies include evaluating and monitoring its counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by Ferrellgas in the forms of letters of credit, parent guarantees or cash. Ferrellgas has concentrations of credit risk associated with derivative financial instruments held by certain derivative financial instrument counterparties. If these counterparties that make up the concentration failed to perform according to the terms of their contracts at April 30, 2019, the maximum amount of loss due to credit risk that Ferrellgas would incur is \$0.7 million, which is based upon the gross fair values of the derivative financial instruments.

From time to time Ferrellgas enters into derivative contracts that have credit-risk-related contingent features which dictate credit limits based upon Ferrellgas' debt rating. There were no open derivative contracts with credit-risk-related contingent features as of April 30, 2019.

#### **J. Transactions with related parties**

Ferrellgas has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas' partnership agreements, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas and all other necessary or appropriate expenses allocable to Ferrellgas or otherwise reasonably incurred by the general partner in connection with operating Ferrellgas' business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas' behalf and are reported in the condensed consolidated statements of operations as follows:

	For the three months ended April 30,		For the nine months ended April 30,	
	2019	2018	2019	2018
Operating expense	\$ 64,030	\$ 58,842	\$ 193,258	\$ 181,484
General and administrative expense	\$ 5,872	\$ 5,707	\$ 19,196	\$ 21,637

See additional discussions about transactions with the general partner and related parties in Note F – Partners' deficit.

#### **K. Contingencies and commitments**

##### *Litigation*

Ferrellgas' operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane and, prior to the sales of midstream operations in fiscal 2018, crude oil. As a result, at any given time, Ferrellgas can be threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas.

Ferrellgas has been named as a defendant, along with a competitor, in putative class action lawsuits filed in multiple jurisdictions. The lawsuits, which were consolidated in the Western District of Missouri on October 16, 2014, allege that

Ferrellgas and a competitor coordinated in 2008 to reduce the fill level in barbecue cylinders and combined to persuade a common customer to accept that fill reduction, resulting in increased cylinder costs to direct customers and end-user customers in violation of federal and certain state antitrust laws. The lawsuits seek treble damages, attorneys' fees, injunctive relief and costs on behalf of the putative class. These lawsuits have been consolidated into one case by a multidistrict litigation panel. The Federal Court for the Western District of Missouri initially dismissed all claims brought by direct and indirect customers other than state law claims of indirect customers under Wisconsin, Maine and Vermont law. The direct customer plaintiffs filed an appeal, which resulted in a reversal of the district court's dismissal. We filed a petition for a writ of certiorari which was denied. An appeal by the indirect customer plaintiffs resulted in the court of appeals affirming the dismissal of the federal claims and remanding the case to the district court to decide whether to exercise supplemental jurisdiction over the remaining state law claims. Ferrellgas believes it has strong defenses to the claims and intends to vigorously defend against the consolidated case. Ferrellgas does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

Ferrellgas has been named, along with several former officers, in several class action lawsuits alleging violations of certain securities laws based on alleged materially false and misleading statements in certain of our public disclosures. The lawsuits, the first of which was filed on October 6, 2016 in the Southern District of New York, seek unspecified compensatory damages. Derivative lawsuits with similar allegations have been filed naming Ferrellgas and several current and former officers and directors as defendants. On April 2, 2018, the securities class action lawsuits were dismissed with prejudice. On April 30, 2018, the plaintiffs filed a notice of appeal to the United States Court of Appeals for the Second Circuit. On April 24, 2019 the United States Court of Appeals for the Second Circuit affirmed the judgment of the Southern District Court dismissing the class action lawsuits with prejudice. At this time the derivative lawsuits remain stayed by agreement. Ferrellgas believes that it has defenses and will vigorously defend these cases. Ferrellgas does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuits or the derivative actions.

Ferrellgas and Bridger Logistics, LLC, have been named, along with two former officers, in a lawsuit filed by Eddystone Rail Company ("Eddystone") on February 2, 2017 in the Eastern District of Pennsylvania (the "EDPA Lawsuit"). Eddystone indicated that it has prevailed in or settled an arbitration against Jamex Transfer Services ("JTS"), then named Bridger Transfer Services, a former subsidiary of Bridger Logistics, LLC ("Bridger"). The arbitration involved a claim against JTS for money due for deficiency payments under a contract for the use of an Eddystone facility used to offload crude from rail onto barges. Eddystone alleges that Ferrellgas transferred assets out of JTS prior to the sale of the membership interest in JTS to Jamex Transfer Holdings, and that those transfers should be avoided so that the assets can be used to satisfy the amount owed by JTS to Eddystone under the arbitration. Eddystone also alleges that JTS was an "alter ego" of Bridger and Ferrellgas. Ferrellgas believes that Ferrellgas and Bridger have valid defenses to these claims and to Eddystone's primary claim against JTS on the contract claim. The lawsuit does not specify a specific amount of damages that Eddystone is seeking; however, Ferrellgas believes that the amount of such damage claims, if ultimately owed to Eddystone, could be material to Ferrellgas. Ferrellgas intends to vigorously defend this claim. On August 24, 2017, Ferrellgas filed a third-party complaint against JTS, Jamex Transfer Holdings, and other related persons and entities (the "Third-Party Defendants"), asserting claims for breach of contract, indemnification of any losses in the EDPA Lawsuit, tortious interference with contract, and contribution. On June 25, 2018, Ferrellgas entered into an agreement with the Third-Party Defendants which, among other things, resulted in a dismissal of the claims against the Third-Party Defendants from the lawsuit. The lawsuit is in the discovery stage; as such, management does not currently believe a loss is probable or reasonably estimable at this time.

#### **L. Net earnings (loss) per common unit**

Ferrellgas Partners is currently restricted by its debt covenants from making distributions to common unitholders. See Note E – Debt – for details regarding these restrictions. Below is a calculation of the basic and diluted net earnings (loss) per common unit in the condensed consolidated statements of operations for the periods indicated. Ferrellgas calculates net earnings (loss) per common unit for each period presented according to distributions declared and participation rights in undistributed earnings, as if all of the earnings or loss for the period had been distributed according to the incentive distribution rights in the Ferrellgas partnership agreement. Due to the seasonality of the propane business, the dilutive effect of the two-class method typically impacts only the three months ending January 31. In periods with undistributed

earnings above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the general partner and a dilution of the earnings to the limited partners as follows:

Quarterly distribution per common unit	Ratio of total distributions payable to:	
	Common unitholder	General partner
\$0.56 to \$0.63	86.9 %	13.1 %
\$0.64 to \$0.82	76.8 %	23.2 %
\$0.83 and above	51.5 %	48.5 %

There was no dilutive effect resulting from this method based on basic and diluted net earnings (loss) per common unit for the three and nine months ended April 30, 2019 or 2018.

In periods with net losses, the allocation of the net losses to the limited partners and the general partner will be determined based on the same allocation basis specified in Ferrellgas Partners' partnership agreement that would apply to periods in which there were no undistributed earnings. Additionally, there are no dilutive securities in periods with net losses.

	For the three months ended April 30,		For the nine months ended April 30,	
	2019	2018	2019	2018
	(in thousands, except per common unit amounts)			
Common unitholders' interest in net earnings (loss)	\$ 20,256	\$ 10,752	\$ 6,722	\$ (38,508)
Weighted average common units outstanding (in thousands)	97,152.7	97,152.7	97,152.7	97,152.7
Basic and diluted net earnings (loss) per common unit	\$ 0.21	\$ 0.11	\$ 0.07	\$ (0.40)

#### M. Segment reporting

As of April 30, 2019, Ferrellgas has one reportable operating segment: propane operations and related equipment sales. All remaining activities are included in Corporate and other.

Following is a summary of segment information for the three and nine months ended April 30, 2019 and 2018:

	Three months ended April 30, 2019		
	Propane operations and related equipment sales	Corporate and other	Total
Segment revenues	\$ 479,625	\$ —	\$ 479,625
Direct costs (1)	380,637	10,427	391,064
Adjusted EBITDA	\$ 98,988	\$ (10,427)	\$ 88,561

	Three months ended April 30, 2018		
	Propane operations and related equipment sales	Corporate and other	Total
Segment revenues	\$ 493,215	\$ 22,595	\$ 515,810
Direct costs (1)	397,568	31,320	428,888
Adjusted EBITDA	\$ 95,647	\$ (8,725)	\$ 86,922

	Nine months ended April 30, 2019		
	Propane operations and related equipment sales	Corporate and other	Total
Segment revenues	\$ 1,405,311	\$ —	\$ 1,405,311
Direct costs (1)	1,147,764	31,489	1,179,253
Adjusted EBITDA	\$ 257,547	\$ (31,489)	\$ 226,058

	Nine months ended April 30, 2018		
	Propane operations and related equipment sales	Corporate and other	Total
Segment revenues	\$ 1,464,990	\$ 260,631	\$ 1,725,621
Direct costs (1)	1,208,283	283,573	1,491,856
Adjusted EBITDA	<u>\$ 256,707</u>	<u>\$ (22,942)</u>	<u>\$ 233,765</u>

(1) Direct costs are comprised of "cost of sales-propane and other gas liquids sales", "cost of sales- midstream operations", "cost of sales-other", "operating expense", "general and administrative expense", and "equipment lease expense" less "severance costs", "legal fees and settlements", "unrealized (non-cash) losses on changes in fair value of derivatives not designated as hedging instruments" and "multi-employer pension plan withdrawal settlement".

Following is a reconciliation of net earnings (loss) attributable to Ferrellgas Partners L.P. to the total segment performance measures of EBITDA and Adjusted EBITDA:

	Three months ended April 30,		Nine months ended April 30,	
	2019	2018	2019	2018
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	\$ 20,461	\$ 10,861	\$ 6,790	\$ (38,897)
Income tax expense	123	67	284	282
Interest expense	44,162	40,375	132,931	123,855
Depreciation and amortization expense	20,617	25,348	59,214	76,565
EBITDA	85,363	76,651	199,219	161,805
Non-cash employee stock ownership plan compensation charge	(4)	2,738	4,688	10,731
Asset impairments	—	—	—	10,005
Loss on asset sales and disposals	1,683	6,270	8,403	46,414
Other income, net	(251)	(227)	(356)	(1,422)
Severance costs	—	—	1,600	1,663
Legal fees and settlements	1,471	1,289	10,643	3,407
Unrealized (non-cash) loss on changes in fair value of derivatives not designated as hedging instruments	—	—	—	1,293
Multi-employer pension plan withdrawal settlement	—	—	1,524	—
Net earnings (loss) attributable to noncontrolling interest	299	201	337	(131)
Adjusted EBITDA	<u>\$ 88,561</u>	<u>\$ 86,922</u>	<u>\$ 226,058</u>	<u>\$ 233,765</u>

Following are total assets by segment:

Assets	April 30, 2019	July 31, 2018
Propane operations and related equipment sales	\$1,257,214	\$1,196,084
Corporate and other	72,778	167,197
Total consolidated assets	<u>\$1,329,992</u>	<u>\$1,363,281</u>

Following are capital expenditures by segment:

	Nine months ended April 30, 2019		
	Propane operations and related equipment sales	Corporate and other	Total
Capital expenditures:			
Maintenance	\$ 43,975	\$ 672	\$ 44,647
Growth	44,654	—	44,654
Total	<u>\$ 88,629</u>	<u>\$ 672</u>	<u>\$ 89,301</u>

	Nine months ended April 30, 2018		
	Propane operations and related equipment sales	Corporate and other	Total
Capital expenditures:			
Maintenance	\$ 17,556	\$ 1,702	\$ 19,258
Growth	34,784	1,265	36,049
Total	<u>\$ 52,340</u>	<u>\$ 2,967</u>	<u>\$ 55,307</u>

**N. Subsequent events**

Ferrellgas evaluated events and transactions occurring after the balance sheet date through the date Ferrellgas' condensed consolidated financial statements were issued and concluded that there were no events or transactions occurring during this period that require recognition or disclosure in its condensed consolidated financial statements except as described below.

On June 6, 2019, the operating partnership entered into an amendment to the agreement governing its Senior Secured Credit Facility. Among other matters, the amendment updated the calculation of the fixed charge coverage ratio for purposes of the fixed charge coverage ratio in the agreement to exclude certain maintenance capital expenditures related to the purchase of new propane delivery trucks which have historically been leased. The amendment provides that up to a specified amount of such maintenance capital expenditures will not be deducted from consolidated EBITDA for purposes of the calculation. The operating partnership was in compliance with the fixed charge coverage ratio covenant, as amended, as of April 30, 2019. A copy of the amendment has been filed as Exhibit 10.31 to this Quarterly Report on Form 10-Q.



**FERRELLGAS PARTNERS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)**  
**CONDENSED BALANCE SHEETS**  
**(unaudited)**

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
<b>ASSETS</b>		
Cash	\$ 1,000	\$ 1,000
Prepaid expenses and other current assets	—	1,850
<b>Total assets</b>	<b>\$ 1,000</b>	<b>\$ 2,850</b>
<b>Contingencies and commitments (Note B)</b>		
<b>STOCKHOLDER'S EQUITY</b>		
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding	\$ 1,000	\$ 1,000
Additional paid in capital	30,837	29,020
Accumulated deficit	(30,837)	(27,170)
<b>Total stockholder's equity</b>	<b>\$ 1,000</b>	<b>\$ 2,850</b>

See notes to condensed financial statements.

**FERRELLGAS PARTNERS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)**  
**CONDENSED STATEMENTS OF OPERATIONS**  
**(unaudited)**

	For the three months ended		For the nine months	
	April 30,		ended April 30,	
	2019	2018	2019	2018
General and administrative expense	\$ 1,725	\$ 1,840	\$ 3,666	\$ 2,115
<b>Net loss</b>	<b>\$ (1,725)</b>	<b>\$ (1,840)</b>	<b>\$ (3,666)</b>	<b>\$ (2,115)</b>

See notes to condensed financial statements.

**FERRELLGAS PARTNERS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
**(unaudited)**

	<u>For the nine months ended April 30,</u>	
	<u>2019</u>	<u>2018</u>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (3,666)	\$ (2,115)
Changes in operating assets and liabilities:		
Prepaid expenses and other current assets	1,850	—
Cash used in operating activities	<u>(1,816)</u>	<u>(2,115)</u>
<b>Cash flows from financing activities:</b>		
Capital contribution	1,816	2,115
Cash provided by financing activities	<u>1,816</u>	<u>2,115</u>
Net change in cash	—	—
Cash - beginning of period	1,000	1,000
<b>Cash - end of period</b>	<b><u>\$ 1,000</u></b>	<b><u>\$ 1,000</u></b>

See notes to condensed financial statements.

**FERRELLGAS PARTNERS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas Partners, L.P.)**  
**(unaudited)**

**NOTES TO CONDENSED FINANCIAL STATEMENTS**

**A. Formation**

Ferrellgas Partners Finance Corp. (the “Finance Corp.”), a Delaware corporation, was formed on March 28, 1996 and is a wholly-owned subsidiary of Ferrellgas Partners, L.P. (the “Partnership”).

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed financial statements were of a normal recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

**B. Contingencies and commitments**

The Finance Corp. serves as co-issuer and co-obligor for debt securities of the Partnership. The Finance Corp. is liable as co-issuer and co-obligor for the \$357 million aggregate principal amount of the Partnership’s unsecured senior notes due June 15, 2020, which obligation is only reported on the Partnership’s consolidated balance sheet.

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands)  
(unaudited)

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 45,365	\$ 119,308
Accounts and notes receivable, net (including \$160,959 and \$120,079 of accounts receivable pledged as collateral at April 30, 2019 and July 31, 2018, respectively)	157,229	126,054
Inventories	78,449	83,694
Prepaid expenses and other current assets	25,427	34,830
<b>Total current assets</b>	<u>306,470</u>	<u>363,886</u>
Property, plant and equipment, net	603,923	557,723
Goodwill	247,508	246,098
Intangible assets (net of accumulated amortization of \$411,766 and \$399,629 at April 30, 2019 and July 31, 2018, respectively)	109,634	120,951
Other assets, net	62,326	74,588
<b>Total assets</b>	<u>\$ 1,329,861</u>	<u>\$ 1,363,246</u>
<b>LIABILITIES AND PARTNERS' DEFICIT</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 41,408	\$ 46,820
Short-term borrowings	—	32,800
Collateralized note payable	62,000	58,000
Other current liabilities	148,875	138,091
<b>Total current liabilities</b>	<u>252,283</u>	<u>275,711</u>
Long-term debt	1,730,874	1,728,137
Other liabilities	35,879	39,476
Contingencies and commitments (Note K)		
<b>Partners' deficit:</b>		
Limited partner	(681,545)	(693,896)
General partner	(6,789)	(6,915)
Accumulated other comprehensive income (loss)	(841)	20,733
<b>Total partners' deficit</b>	<u>(689,175)</u>	<u>(680,078)</u>
<b>Total liabilities and partners' deficit</b>	<u>\$ 1,329,861</u>	<u>\$ 1,363,246</u>

See notes to condensed consolidated financial statements.

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands)  
(unaudited)

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
<b>Revenues:</b>				
Propane and other gas liquids sales	\$ 459,556	\$ 451,302	\$ 1,344,634	\$ 1,346,299
Midstream operations	—	22,595	—	260,631
Other	20,069	41,913	60,677	118,691
<b>Total revenues</b>	<b>479,625</b>	<b>515,810</b>	<b>1,405,311</b>	<b>1,725,621</b>
<b>Costs and expenses:</b>				
Cost of sales - propane and other gas liquids sales	250,389	260,419	766,056	802,852
Cost of sales - midstream operations	—	14,518	—	229,710
Cost of sales - other	2,320	19,850	8,789	54,339
Operating expense	119,991	116,579	351,541	350,757
Depreciation and amortization expense	20,617	25,348	59,214	76,565
General and administrative expense	11,512	11,546	42,028	39,600
Equipment lease expense	8,319	7,133	24,597	20,828
Non-cash employee stock ownership plan compensation charge	(4)	2,738	4,688	10,731
Asset impairments	—	—	—	10,005
Loss on asset sales and disposals	1,683	6,270	8,403	46,414
<b>Operating income</b>	<b>64,798</b>	<b>51,409</b>	<b>139,995</b>	<b>83,820</b>
Interest expense	(35,395)	(31,739)	(106,740)	(97,993)
Other income, net	251	227	356	1,422
<b>Earnings (loss) before income taxes</b>	<b>29,654</b>	<b>19,897</b>	<b>33,611</b>	<b>(12,751)</b>
Income tax expense	100	57	254	261
<b>Net earnings (loss)</b>	<b>\$ 29,554</b>	<b>\$ 19,840</b>	<b>\$ 33,357</b>	<b>\$ (13,012)</b>

See notes to condensed consolidated financial statements.

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(in thousands)**  
**(unaudited)**

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
<b>Net earnings (loss)</b>	\$ 29,554	\$ 19,840	\$ 33,357	\$ (13,012)
<b>Other comprehensive income (loss):</b>				
Change in value of risk management derivatives	1,870	(159)	(27,364)	23,362
Reclassification of (gains) losses on derivatives to earnings, net	6,416	(6,568)	5,790	(20,260)
<b>Other comprehensive income (loss)</b>	<u>8,286</u>	<u>(6,727)</u>	<u>(21,574)</u>	<u>3,102</u>
<b>Comprehensive income (loss)</b>	<u>\$ 37,840</u>	<u>\$ 13,113</u>	<u>\$ 11,783</u>	<u>\$ (9,910)</u>

See notes to condensed consolidated financial statements.

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF PARTNERS' DEFICIT**  
(in thousands)  
(unaudited)

	Limited partner	General partner	Accumulated other comprehensive income (loss)	Total partners' deficit
<b>Balance at July 31, 2018</b>	\$ (693,896)	\$ (6,915)	\$ 20,733	\$ (680,078)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	2,720	28	—	2,748
Distributions	(9,914)	(101)	—	(10,015)
Net loss	(48,321)	(493)	—	(48,814)
Other comprehensive loss	—	—	(12,587)	(12,587)
<b>Balance at October 31, 2018</b>	(749,411)	(7,481)	8,146	(748,746)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	1,925	19	—	1,944
Distributions	(15,396)	(157)	—	(15,553)
Net earnings	52,086	531	—	52,617
Other comprehensive loss	—	—	(17,273)	(17,273)
<b>Balance at January 31, 2019</b>	(710,796)	(7,088)	(9,127)	(727,011)
Contributions in connection with non-cash ESOP compensation charges	(4)	—	—	(4)
Net earnings	29,255	299	—	29,554
Other comprehensive income	—	—	8,286	8,286
<b>Balance at April 30, 2019</b>	\$ (681,545)	\$ (6,789)	\$ (841)	\$ (689,175)

  

	Limited partner	General partner	Accumulated other comprehensive income (loss)	Total partners' deficit
<b>Balance at July 31, 2017</b>	\$ (417,467)	\$ (4,095)	\$ 14,764	\$ (406,798)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	3,923	39	—	3,962
Distributions	(9,813)	(100)	—	(9,913)
Net loss	(39,298)	(401)	—	(39,699)
Other comprehensive income	—	—	18,500	18,500
<b>Balance at October 31, 2017</b>	(462,655)	(4,557)	33,264	(433,948)
Contributions in connection with non-cash ESOP and stock and unit-based compensation charges	3,991	40	—	4,031
Distributions	(25,210)	(257)	—	(25,467)
Net earnings	6,778	69	—	6,847
Other comprehensive loss	—	—	(8,671)	(8,671)
<b>Balance at January 31, 2018</b>	(477,096)	(4,705)	24,593	(457,208)
Contributions in connection with non-cash ESOP compensation charges	2,709	29	—	2,738
Distributions	(10,013)	(102)	—	(10,115)
Net earnings	19,639	201	—	19,840
Other comprehensive loss	—	—	(6,727)	(6,727)
<b>Balance at April 30, 2018</b>	\$ (464,761)	\$ (4,577)	\$ 17,866	\$ (451,472)

See notes to condensed consolidated financial statements.



**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(unaudited)

	<b>For the nine months ended April 30,</b>	
	<b>2019</b>	<b>2018</b>
<b>Cash flows from operating activities:</b>		
Net earnings (loss)	\$ 33,357	\$ (13,012)
Reconciliation of net earnings (loss) to net cash provided by operating activities:		
Depreciation and amortization expense	59,214	76,565
Non-cash employee stock ownership plan compensation charge	4,688	10,731
Asset impairments	—	10,005
Loss on asset sales and disposals	8,403	46,414
Unrealized gain on derivative instruments	—	(91)
Provision for doubtful accounts	1,938	1,906
Deferred income tax expense	143	423
Other	6,135	3,987
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(33,113)	(46,771)
Inventories	5,245	7,755
Prepaid expenses and other current assets	(5,555)	(4,001)
Accounts payable	(5,713)	(18,429)
Accrued interest expense	22,518	24,217
Other current liabilities	(13,506)	(809)
Other assets and liabilities	2,453	(4,944)
Net cash provided by operating activities	<u>86,207</u>	<u>93,946</u>
<b>Cash flows from investing activities:</b>		
Business acquisitions, net of cash acquired	(11,351)	(14,862)
Capital expenditures	(94,660)	(58,961)
Proceeds from sale of assets	2,416	57,802
Net cash used in investing activities	<u>(103,595)</u>	<u>(16,021)</u>
<b>Cash flows from financing activities:</b>		
Distributions	(25,568)	(45,495)
Proceeds from issuance of long-term debt	—	23,580
Payments on long-term debt	(1,656)	(1,892)
Net reductions in short-term borrowings	(32,800)	(84,179)
Net additions to collateralized short-term borrowings	4,000	35,000
Cash paid for financing costs	(531)	(1,149)
Net cash used in financing activities	<u>(56,555)</u>	<u>(74,135)</u>
Net change in cash and cash equivalents	<u>(73,943)</u>	<u>3,790</u>
Cash and cash equivalents - beginning of period	119,308	5,701
<b>Cash and cash equivalents - end of period</b>	<u>\$ 45,365</u>	<u>\$ 9,491</u>

See notes to condensed consolidated financial statements.

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands, unless otherwise designated)**  
**(unaudited)**

**A. Partnership organization and formation**

Ferrellgas, L.P. is a limited partnership that owns and operates propane distribution and related assets. Ferrellgas Partners, L.P. ("Ferrellgas Partners"), a publicly traded limited partnership, holds an approximate 99% limited partner interest in, and consolidates, Ferrellgas, L.P. Ferrellgas, Inc. (the "general partner"), a wholly-owned subsidiary of Ferrell Companies, Inc. ("Ferrell Companies"), holds an approximate 1% general partner interest in Ferrellgas, L.P. and performs all management functions required by Ferrellgas, L.P.

Ferrellgas, L.P. owns a 100% equity interest in Ferrellgas Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of debt issued by Ferrellgas, L.P.

Ferrellgas, L.P. is primarily engaged in the retail distribution of propane and related equipment sales. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Ferrellgas serves residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia, and Puerto Rico.

Due to seasonality, the results of operations for the nine months ended April 30, 2019 are not necessarily indicative of the results to be expected for the full fiscal year ending July 31, 2019.

The condensed consolidated financial statements of Ferrellgas, L.P. and subsidiaries reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal recurring nature. Certain prior period amounts have been reclassified to conform to the current period presentation. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and (ii) the consolidated financial statements and accompanying notes included in Ferrellgas, L.P.'s Annual Report on Form 10-K for fiscal 2018.

**B. Summary of significant accounting policies**

**(1) Accounting estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, allowance for doubtful accounts, fair value of reporting units, recoverability of long-lived assets, assumptions used to value business combinations, fair values of derivative contracts and stock-based compensation calculations.

**(2) New accounting standards:**

**FASB Accounting Standard Update No. 2014-09**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update ("ASU") 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). The issuance is part of a joint effort by the FASB and the International Accounting Standards Board ("IASB") to enhance financial reporting by creating common revenue recognition guidance for U.S. GAAP and International Financial Reporting Standards ("IFRS") and, thereby, improving the consistency of requirements, comparability of practices and usefulness of disclosures. Upon adoption, Ferrellgas, L.P. applied ASU 2014-09 only to contracts that were not completed, referred to as open contracts.

Ferrellgas, L.P. adopted ASU 2014-09 beginning on August 1, 2018 using the modified retrospective method. This method requires that the cumulative effect of initially applying ASU 2014-09 be recognized in partner's deficit at the date of adoption, August 1, 2018. ASU 2014-09 has not materially impacted Ferrellgas, L.P.'s consolidated financial statements, and as a result there was no cumulative effect to record as of the date of adoption. Results for reporting periods beginning after August 1, 2018 are presented under ASU 2014-09, while amounts reported for prior periods have not been adjusted and continue to be reported under accounting standards in effect for those periods. See Note G - Revenue from contracts with customers for additional information related to revenues and contract costs, including qualitative and quantitative disclosures required under ASU 2014-09.

#### **FASB Accounting Standard Update No. 2016-02**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The new standard requires lessees to apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. An entity may elect the transition relief option in ASU 2018-11, "Leases: Targeted Improvements" which, among other things, provides entities with an option to recognize the cumulative-effect adjustment from the modified retrospective application to the opening balance of retained earnings in the period of adoption and consequently, continue to report comparative periods in compliance with the prior guidance (ASC 840). Ferrellgas, L.P. expects to elect this additional transition method.

Ferrellgas, L.P. is continuing to evaluate the impact of its pending adoption of ASU 2016-02 on the consolidated financial statements. Ferrellgas, L.P. has made significant progress in assessing the impact of the standard and planning for the adoption and implementation. The implementation team has completed scoping and the data gathering process of our current lease portfolio. Ferrellgas, L.P. continues to perform a completeness assessment over the lease population, analyze the financial statement impact of adopting the standards, and evaluate the impact of adoption on our existing accounting policies and disclosures. Further, our implementation team is in the process of determining appropriate changes to our business processes, systems, and controls to support recognition and disclosure under the new standard. Ferrellgas, L.P. believes that the adoption of this standard, which will be effective for Ferrellgas, L.P. August 1, 2019, will result in material increases to right of use assets and lease liabilities on our consolidated balance sheet and a corresponding change in classification of certain expenses contained on our consolidated statement of operations.

#### **FASB Accounting Standard Update No. 2016-13**

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326)* which requires financial assets measured at amortized cost basis to be presented at the net amount expected to be collected. This standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. Ferrellgas, L.P. is currently evaluating the impact of its pending adoption of this standard on the consolidated financial statements.

#### **FASB Accounting Standard Update No. 2017-12**

In August 2017, the FASB issued ASU 2017-12, *Financial Instruments - Derivatives and Hedging (Topic 815) - Targeted Improvements to Accounting for Hedging Activities* which is intended to improve the financial reporting for hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements. This standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Ferrellgas, L.P. is currently evaluating the impact of its pending adoption of this standard on the consolidated financial statements.

#### **FASB Accounting Standard Update No. 2018-15**

In August 2018, the FASB issued ASU 2018-15, *Intangibles - Goodwill and Other - Internal-use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract* which is intended to clarify the accounting for implementation costs related to a cloud computing

arrangement that is a service contract. Costs for implementation activities in the application development stage are deferred, depending on the nature of the costs, while costs incurred during the preliminary project and post-implementation stages are expensed. Any deferred costs are amortized over the term of the service contract. The new guidance can be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption. Ferrellgas, L.P. adopted ASU 2018-15 on a prospective basis to all implementation costs incurred after January 31, 2019 with an immaterial impact on our consolidated results of operations for the three months ended April 30, 2019.

### C. Supplemental financial statement information

Inventories consist of the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Propane gas and related products	\$ 63,481	\$ 71,180
Appliances, parts and supplies, and other	14,968	12,514
Inventories	<u>\$ 78,449</u>	<u>\$ 83,694</u>

In addition to inventories on hand, Ferrellgas, L.P. enters into contracts to take delivery of propane for supply procurement purposes with terms that generally do not exceed 36 months. Most of these contracts call for payment based on market prices at the date of delivery. As of April 30, 2019, Ferrellgas, L.P. had committed, for supply procurement purposes, to take delivery of approximately 3.3 million gallons of propane at fixed prices.

Other assets, net consist of the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Notes receivable, less current portion	\$ 18,745	\$ 27,491
Other	43,581	47,097
Other assets, net	<u>\$ 62,326</u>	<u>\$ 74,588</u>

Other current liabilities consist of the following:

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
Accrued interest	40,806	18,288
Customer deposits and advances	20,681	22,829
Other	87,388	96,974
Other current liabilities	<u>\$ 148,875</u>	<u>\$ 138,091</u>

Shipping and handling expenses are classified in the following condensed consolidated statements of operations line items:

	<u>For the three months ended April 30,</u>		<u>For the nine months ended April 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Operating expense	\$54,753	\$ 48,351	\$162,474	\$146,279
Depreciation and amortization expense	1,934	1,340	4,396	3,575
Equipment lease expense	7,784	6,507	23,172	18,872
	<u>\$64,471</u>	<u>\$ 56,198</u>	<u>\$190,042</u>	<u>\$168,726</u>

Certain cash flow and significant non-cash activities are presented below:

	For the nine months ended	
	April 30,	
	2019	2018
Cash paid (refunded) for:		
Interest	\$ 78,069	\$ 69,775
Income taxes	\$ (9)	\$ (479)
Non-cash investing and financing activities:		
Liabilities incurred in connection with acquisitions	\$ 1,174	\$ 1,508
Change in accruals for property, plant and equipment additions	\$ 1,202	\$ 386

#### **D. Accounts and notes receivable, net and accounts receivable securitization**

Accounts and notes receivable, net consist of the following:

	April 30, 2019	July 31, 2018
Accounts receivable pledged as collateral	\$ 160,959	\$ 120,079
Accounts receivable not pledged as collateral (including other reserves)	(468)	8,272
Note receivable - current portion	121	132
Other	37	26
Less: Allowance for doubtful accounts	(3,420)	(2,455)
Accounts and notes receivable, net	<u>\$ 157,229</u>	<u>\$ 126,054</u>

At April 30, 2019, \$161.0 million of trade accounts receivable were pledged as collateral against \$62.0 million of collateralized notes payable due to a commercial paper conduit. At July 31, 2018, \$120.1 million of trade accounts receivable were pledged as collateral against \$58.0 million of collateralized notes payable due to the commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from Ferrellgas, L.P. Ferrellgas, L.P. does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

As of April 30, 2019, Ferrellgas, L.P. had received cash proceeds of \$62.0 million from trade accounts receivables securitized, with capacity of \$49.0 million to receive additional proceeds or issue letters of credit. As of July 31, 2018, Ferrellgas, L.P. had received cash proceeds of \$58.0 million from trade accounts receivables securitized, with no remaining capacity to receive additional proceeds. Borrowings under the accounts receivable securitization facility had a weighted average interest rate of 5.9% and 5.2% as of April 30, 2019 and July 31, 2018, respectively.

#### **E. Debt**

##### *Short-term borrowings*

Ferrellgas, L.P. classifies borrowings on the Revolving Facility portion of its Senior Secured Credit Facility (each, as defined below) as short-term because they are primarily used to fund working capital needs that management intends to pay down within the twelve month period following the balance sheet date. As of April 30, 2019, there were no amounts classified as short-term borrowings. As of July 31, 2018, \$32.8 million was classified as short-term borrowings. For further discussion see the secured credit facilities section below.

##### *Secured credit facilities*

On May 4, 2018, Ferrellgas, L.P. entered into a new \$575.0 million senior secured credit facility (the "Senior Secured Credit Facility"), consisting of a \$300.0 million revolving line of credit (the "Revolving Facility") and a \$275.0 million term loan (the "Term Loan").

As of April 30, 2019, Ferrellgas, L.P. had borrowings of \$275.0 million under the Term Loan at an interest rate of 8.26%, which was classified as long-term debt, and no borrowings under the Revolving Facility. As of April 30, 2019, Ferrellgas, L.P. had available borrowing capacity under the Revolving Facility of \$197.9 million. As of July 31, 2018, Ferrellgas, L.P. had borrowings of \$275.0 million under the Term Loan at an interest rate of 7.86%, which was classified

as long-term debt, and \$32.8 million under the Revolving Facility at an interest rate of 9.75%, which was classified as short-term borrowings. As of July 31, 2018, Ferrellgas, L.P. had available borrowing capacity under the Revolving Facility of \$159.3 million.

Letters of credit outstanding at April 30, 2019 and July 31, 2018 totaled \$102.1 million and \$107.9 million, respectively, and were used to secure insurance arrangements, product purchases and commodity hedges. At April 30, 2019, Ferrellgas, L.P. had remaining available letter of credit capacity of \$22.9 million. At July 31, 2018, Ferrellgas, L.P. had remaining available letter of credit capacity of \$17.1 million.

Subsequent to the quarter ended April 30, 2019, Ferrellgas, L.P. entered into an amendment to the agreement governing its Senior Secured Credit Facility. See Note N – Subsequent events for additional information related to the amendment.

#### *Debt and interest expense reduction and refinancing strategy*

Ferrellgas, L.P. continues to pursue a strategy to further reduce its debt and interest expense. This strategy included entering into the new Senior Secured Credit Facility and amending our accounts receivable securitization facility in May 2018 and certain asset sales during fiscal 2018. Ferrellgas, L.P. continues to evaluate its options to address its leverage.

#### *Financial covenants*

The agreements governing Ferrellgas, L.P.'s indebtedness contain various covenants that limit Ferrellgas, L.P.'s ability and the ability of specified subsidiaries to, among other things, make restricted payments and incur additional indebtedness. The general partner believes that the most restrictive of these covenants are those related to the consolidated fixed charge coverage ratio, as defined in the indentures governing the outstanding notes of Ferrellgas, L.P.

Under the indentures governing the outstanding notes of Ferrellgas, L.P., before a restricted payment (as defined in the indentures) can be made by Ferrellgas, L.P. to Ferrellgas Partners, Ferrellgas, L.P. must satisfy a consolidated fixed charge coverage ratio requirement or have unused capacity under a limited exception to the ratio requirement. If Ferrellgas, L.P. is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to its common unitholders or make interest payments on its unsecured senior notes due 2020.

The restricted payments covenants require that, for Ferrellgas, L.P. to make a restricted payment, the ratio of trailing four quarters EBITDA to interest expense (both as adjusted for certain, specified items) of Ferrellgas, L.P. be at least 1.75x on a pro forma basis giving effect to the restricted payment and, if applicable, certain other specified events, subject to its ability to make restricted payments under the limited exception described below. If this pro forma ratio is below 1.75x, Ferrellgas, L.P. may make restricted payments in limited amounts determined under the indentures. As of April 30, 2019, the ratio was 1.72x. As a result, it's likely the distribution that will be made by Ferrellgas, L.P. on June 15, 2019 for payment of interest on Ferrellgas Partners' unsecured senior notes due 2020 will be made from capacity under the limited exception to the ratio requirement. Ferrellgas, L.P. believes that its remaining capacity under the limited exception to the ratio requirement will allow it to make distributions to Ferrellgas Partners' to cover interest payments on Ferrellgas Partners' unsecured senior notes due 2020 through the maturity of those notes.

## **F. Partners' deficit**

### *Partnership distributions*

Ferrellgas, L.P. has recognized the following distributions:

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
Ferrellgas Partners	\$ —	\$ 10,013	\$ 25,310	\$45,036
General partner	—	102	258	459
	<u>\$ —</u>	<u>\$ 10,115</u>	<u>\$ 25,568</u>	<u>\$45,495</u>

See additional discussions about transactions with related parties in Note J – Transactions with related parties.

*Accumulated other comprehensive income (loss) (“AOCI”)*

See Note I – Derivative instruments and hedging activities for details regarding changes in the fair value of risk management financial derivatives recorded within AOCI for the three and nine months ended April 30, 2019 and 2018.

*General partner’s commitment to maintain its capital account*

Ferrellgas, L.P.’s partnership agreement allows the general partner to have an option to maintain its 1.0101% general partner interest concurrent with the issuance of other additional equity.

During the nine months ended April 30, 2019, the general partner made non-cash contributions of \$0.1 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest.

During the nine months ended April 30, 2018, the general partner made non-cash contributions of \$0.1 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest.

**G. Revenue from contracts with customers**

Ferrellgas, L.P. adopted ASU 2014-09 beginning on August 1, 2018 using the modified retrospective method. Ferrellgas, L.P. earns revenue from contracts with customers primarily through the distribution of propane, as well as through the sale of propane related equipment and supplies. Revenues from propane and other gas liquids sales are comprised of revenue earned from the delivery of propane to tanks on customers’ premises, from the delivery of propane filled cylinders to customers, or from the sale of portable propane tanks to nationwide and local retailers and end use customers. Other revenues primarily include sales of appliances and other materials as well as other fees charged to customers. Upon adoption, Ferrellgas, L.P. applied ASU 2014-09 only to contracts that were not completed.

*Contracts with customers*

Ferrellgas, L.P.’s contracts with customers are principally for the bulk delivery of propane to tanks, delivery of propane filled cylinders or the delivery of portable propane tanks to retailers. Ferrellgas, L.P. sells propane to a wide variety of customers, including residential, industrial/commercial, portable tank exchange, agricultural, wholesale and others. Ferrellgas, L.P.’s performance obligations in these contracts are generally limited to the delivery of propane, and therefore revenues from these contracts are earned at the time product is delivered or in the case of some of Ferrellgas, L.P.’s portable tank exchange retailers who have consignment agreements, at the time the tanks are sold to the end use customer. Payment is generally due within 30 days. Revenues from sales of propane are included in Propane and other gas liquids sales on the consolidated statements of operations.

Typically, Ferrellgas, L.P. bills customers upon delivery and payment is generally due within 30 days. With its residential customers, Ferrellgas, L.P. offers customers the ability to spread their annual heating costs over a longer period, typically twelve months. Customers who opt to spread their heating costs over a longer period are referred to as “even-pay” customers.

Ferrellgas, L.P. charges other amounts to customers associated with the delivery of propane including hazardous materials fees and fuel surcharge fees. In some regions, Ferrellgas, L.P. also sells appliances and related parts and fittings as well as other retail propane related services. Ferrellgas, L.P. charges on an annual basis tank and equipment rental charges for customers that are using our equipment to store propane. Other revenues associated with deliveries of propane are earned at the time product is delivered. Revenues associated with sales of appliances and other materials or services are earned at the time of delivery or installation. Revenues associated with tank and equipment rentals are generally recognized on a straight-line basis over one year.

Accounting estimates related to recognition of revenue require that Ferrellgas, L.P. make estimates and assumptions about various factors including credits issued for completed sales, future returns and total consideration payable in instances where we have customer incentives payable to the customer.

*Disaggregation of revenue*

Ferrellgas, L.P. disaggregates revenues based upon the type of customer and on the type of revenue. The following table presents retail propane revenues, wholesale propane revenues and other revenues. Retail revenues result from sales to end users, wholesale revenues result from sales to or through resellers and all other revenues include sales of appliances and other materials, other fees charged to customers and equipment rental charges.

	For the three months ended		For the nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
Retail - Sales to End Users	\$ 350,151	\$ 330,320	\$ 983,742	\$ 931,495
Wholesale - Sales to Resellers	99,311	97,689	308,646	324,863
Other Gas Sales	10,094	23,293	52,246	89,941
Other	20,069	41,913	60,677	118,691
Propane and related equipment revenues	<u>\$ 479,625</u>	<u>\$ 493,215</u>	<u>\$1,405,311</u>	<u>\$1,464,990</u>

*Contract assets and liabilities*

Ferrellgas, L.P.'s performance obligations are generally limited to the delivery of propane for our retail and wholesale contracts. Ferrellgas, L.P.'s performance obligations with respect to sales of appliances and other materials and other revenues are limited to the delivery of the agreed upon good or service. Ferrellgas, L.P. does not have material performance obligations that are delivered over time, thus all of our revenue is recognized at the time the goods, including propane, are delivered or installed. Ferrellgas, L.P. offers "even pay" billing programs that can create customer deposits or advances, depending on whether Ferrellgas, L.P. has delivered more propane than the customer has paid for or whether the customer has paid for more propane than what has been delivered. Revenue is recognized from these customer deposits or advances to customers at the time product is delivered. The advance or deposit is considered to be a contract asset or liability. Additionally, from time to time, we have customers that pay in advance for goods or services, and such amounts result in contract liabilities.

Ferrellgas, L.P. incurs incremental commissions directly related to the acquisition or renewal of customer contracts. The commissions are calculated and paid based upon the number of gallons sold to the acquired or renewed customer. The total amount of commissions that we incur is not material and the commissions are expensed commensurate with the deliveries to which they relate; therefore, Ferrellgas, L.P. does not capitalize these costs.

The following table presents the opening and closing balances of our receivables, contract assets, and contract liabilities:

	April 30, 2019	July 31, 2018
Accounts receivable	\$ 135,337	\$ 119,818
Contract assets	\$ 25,312	\$ 8,691
Contract liabilities		
Deferred revenue (1)	\$ 29,068	\$ 29,933

(1) Of the beginning balance of deferred revenue, \$22.7 million was recognized as revenue during the nine months ended April 30, 2019.

**Remaining performance obligations**

Ferrellgas, L.P.'s remaining performance obligations are generally limited to situations where its customers have remitted payment but have not yet received deliveries of propane. This most commonly occurs in Ferrellgas, L.P.'s even pay billing programs and Ferrellgas, L.P. expects that these balances will be recognized within a year or less as the customer takes delivery of propane.



**H. Fair value measurements***Derivative financial instruments*

The following table presents Ferrellgas, L.P.'s financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of April 30, 2019 and July 31, 2018:

	Asset (Liability)			Total
	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
<b>April 30, 2019:</b>				
Assets:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ 5,489	\$ —	\$ 5,489
Liabilities:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ (6,502)	\$ —	\$ (6,502)
<b>July 31, 2018:</b>				
Assets:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ 22,470	\$ —	\$ 22,470
Liabilities:				
Derivative financial instruments:				
Commodity derivatives	\$ —	\$ (1,910)	\$ —	\$ (1,910)

*Methodology*

The fair values of Ferrellgas, L.P.'s non-exchange traded commodity derivative contracts are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators.

*Other financial instruments*

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. The estimated fair value of various note receivable financial instruments classified in "Other assets, net" on the condensed consolidated balance sheets, are approximately \$16.0 million, or \$2.8 million less than their carrying amount as of April 30, 2019. The estimated fair values of these notes receivable were calculated using a discounted cash flow method which relied on significant unobservable inputs. At April 30, 2019 and July 31, 2018, the estimated fair value of Ferrellgas, L.P.'s long-term debt instruments was \$1,585.4 million and \$1,591.5 million, respectively. Ferrellgas, L.P. estimates the fair value of long-term debt based on quoted market prices. The fair value of our consolidated debt obligations is a Level 2 valuation based on the observable inputs used for similar liabilities.

Ferrellgas, L.P. has other financial instruments such as trade accounts receivable which could expose it to concentrations of credit risk. The credit risk from trade accounts receivable is limited because of a large customer base which extends across many different U.S. markets.

**I. Derivative instruments and hedging activities**

Ferrellgas, L.P. is exposed to certain market risks related to its ongoing business operations. These risks include exposure to changing commodity prices as well as fluctuations in interest rates. Ferrellgas, L.P. utilizes derivative instruments to manage its exposure to fluctuations in commodity prices. Of these, the propane commodity derivative instruments are designated as cash flow hedges. Prior to the sale of Bridger Energy, LLC in January 2018, all other commodity derivative instruments were neither qualified nor were designated as cash flow hedges; therefore, changes in

their fair value were recorded currently in earnings. Ferrellgas, L.P. also periodically utilizes derivative instruments to manage its exposure to fluctuations in interest rates.

#### *Derivative instruments and hedging activity*

During the nine months ended April 30, 2019 and 2018, Ferrellgas, L.P. did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of financial derivative contract gains or losses from the assessment of hedge effectiveness related to commodity cash flow hedges.

The following tables provide a summary of the fair value of derivatives in Ferrellgas, L.P.'s condensed consolidated balance sheets as of April 30, 2019 and July 31, 2018:

Derivative Instrument	April 30, 2019			
	Asset Derivatives		Liability Derivatives	
	Location	Fair value	Location	Fair value
Derivatives designated as hedging instruments				
Commodity derivatives-propane	Prepaid expenses and other current assets	\$ 5,049	Other current liabilities	\$ 5,726
Commodity derivatives-propane	Other assets, net	440	Other liabilities	776
	Total	<u>\$ 5,489</u>	Total	<u>\$ 6,502</u>
Derivative Instrument	July 31, 2018			
	Asset Derivatives		Liability Derivatives	
	Location	Fair value	Location	Fair value
Derivatives designated as hedging instruments				
Commodity derivatives-propane	Prepaid expenses and other current assets	\$ 17,123	Other current liabilities	\$ 1,832
Commodity derivatives-propane	Other assets, net	5,347	Other liabilities	78
	Total	<u>\$ 22,470</u>	Total	<u>\$ 1,910</u>

Ferrellgas, L.P.'s exchange traded commodity derivative contracts require cash margin deposit as collateral for contracts that are in a negative mark-to-market position. These cash margin deposits will be returned if mark-to-market conditions improve or will be applied against cash settlement when the contracts are settled. Liabilities represent cash margin deposits received by Ferrellgas, L.P. for contracts that are in a positive mark-to-market position. The following tables provide a summary of cash margin balances as of April 30, 2019 and July 31, 2018, respectively:

Description	April 30, 2019			
	Assets		Liabilities	
	Location	Amount	Location	Amount
Margin Balances	Prepaid expense and other current assets	\$ 6,493	Other current liabilities	\$ 1,339
	Other assets, net	1,728	Other liabilities	—
		<u>\$ 8,221</u>		<u>\$ 1,339</u>
Description	July 31, 2018			
	Assets		Liabilities	
	Location	Amount	Location	Amount
Margin Balances	Prepaid expense and other current assets	\$ 2,851	Other current liabilities	\$ 12,308
	Other assets, net	927	Other liabilities	4,235
		<u>\$ 3,778</u>		<u>\$ 16,543</u>

The following table provides a summary of the effect on Ferrellgas, L.P.'s condensed consolidated statements of operations for the three and nine months ended April 30, 2019 and 2018 due to derivatives that were designated as fair value hedging instruments:

Derivative Instrument	Location of Amounts Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the three months ended April 30,		For the three months ended April 30,	
		2019	2018	2019	2018
Interest rate swap agreements	Interest expense	\$ —	\$ 40	\$ —	\$ (2,275)

Derivative Instrument	Location of Gain Recognized on Derivative	Amount of Gain Recognized on Derivative		Amount of Interest Expense Recognized on Fixed-Rated Debt (Related Hedged Item)	
		For the nine months ended April 30,		For the nine months ended April 30,	
		2019	2018	2019	2018
Interest rate swap agreements	Interest expense	\$ —	\$ 266	\$ —	\$ (6,825)

The following tables provide a summary of the effect on Ferrellgas, L.P.'s condensed consolidated statements of comprehensive income (loss) for the three and nine months ended April 30, 2019 and 2018 due to derivatives designated as cash flow hedging instruments:

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			For the three months ended April 30, 2019	
			Effective portion	Ineffective portion
Commodity derivatives	\$ 1,870	Cost of product sold- propane and other gas liquids sales	\$ (6,416)	\$ —
	\$ 1,870		\$ (6,416)	\$ —

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			For the three months ended April 30, 2018	
			Effective portion	Ineffective portion
Commodity derivatives	\$ (169)	Cost of sales-propane and other gas liquids sales	\$ 6,628	\$ —
Interest rate swap agreements	10	Interest expense	(60)	—
	\$ (159)		\$ 6,568	\$ —

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			For the nine months ended April 30, 2019	
			Effective portion	Ineffective portion
Commodity derivatives	\$ (27,364)	Cost of sales-propane and other gas liquids sales	\$ (5,790)	\$ —
	\$ (27,364)		\$ (5,790)	\$ —

Derivative Instrument	Amount of Gain (Loss) Recognized in AOCI	Location of Gain (Loss) Reclassified from AOCI into Income	Amount of Gain (Loss) Reclassified from AOCI into Income	
			For the nine months ended April 30, 2018	
			Effective portion	Ineffective portion
Commodity derivatives	\$ 23,114	Cost of product sold- propane and other gas liquids sales	\$ 20,646	\$ —
Interest rate swap agreements	248	Interest expense	(386)	—
	\$ 23,362		\$ 20,260	\$ —

The following table provides a summary of the effect on Ferrellgas, L.P.'s condensed consolidated statements of operations for the three and nine months ended April 30, 2019 and 2018 due to the change in fair value of derivatives not designated as hedging instruments:

<b>Derivatives Not Designated as Hedging Instruments</b>	<b>For the nine months ended April 30, 2018</b>	
	<b>Amount of Gain (Loss) Recognized in Income</b>	<b>Location of Gain (Loss) Reclassified in Income</b>
Commodity derivatives - crude oil	\$ (3,470)	Cost of sales - midstream operations

The changes in derivatives included in AOCI for the nine months ended April 30, 2019 and 2018 were as follows:

<b>Gains and losses on derivatives included in AOCI</b>	<b>For the nine months ended April 30,</b>	
	<b>2019</b>	<b>2018</b>
Beginning balance	\$ 20,560	\$ 14,648
Change in value of risk management commodity derivatives	(27,364)	23,114
Reclassification of (gains) and losses on commodity hedges to cost of sales - propane and other gas liquids sales, net	5,790	(20,646)
Change in value of risk management interest rate derivatives	—	248
Reclassification of losses on interest rate hedges to interest expense	—	386
Ending balance	\$ (1,014)	\$ 17,750

Ferrellgas, L.P. expects to reclassify net losses related to the risk management commodity derivatives of approximately \$0.7 million to earnings during the next 12 months. These net losses are expected to be offset by increased margins on propane sales commitments Ferrellgas, L.P. has with its customers that qualify for the normal purchase normal sales exception.

During the nine months ended April 30, 2019 and 2018, Ferrellgas, L.P. had no reclassifications to operations resulting from the discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of April 30, 2019, Ferrellgas, L.P. had financial derivative contracts covering 3.3 million gallons of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

#### *Derivative financial instruments credit risk*

Ferrellgas, L.P. is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Ferrellgas, L.P.'s counterparties principally consist of major energy companies and major U.S. financial institutions. Ferrellgas, L.P. maintains credit policies with regard to its counterparties that it believes reduces its overall credit risk. These policies include evaluating and monitoring its counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by Ferrellgas, L.P. in the forms of letters of credit, parent guarantees or cash. Ferrellgas, L.P. has concentrations of credit risk associated with derivative financial instruments held by certain derivative financial instrument counterparties. If these counterparties that make up the concentration failed to perform according to the terms of their contracts at April 30, 2019, the maximum amount of loss due to credit risk that Ferrellgas, L.P. would incur is \$0.7 million, which is based upon the gross fair values of the derivative financial instruments.

From time to time Ferrellgas, L.P. enters into derivative contracts that have credit-risk-related contingent features which dictate credit limits based upon Ferrellgas, L.P.'s debt rating. There were no open derivative contracts with credit-risk-related contingent features as of April 30, 2019.

#### **J. Transactions with related parties**

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas, L.P.'s partnership agreement, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, L.P. and all other necessary or appropriate expenses allocable to Ferrellgas, L.P. or otherwise reasonably incurred by the general partner in connection with operating Ferrellgas, L.P.'s

business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas, L.P.'s behalf and are reported in the condensed consolidated statements of operations as follows:

	For the three months ended April 30,		For the nine months ended April 30,	
	2019	2018	2019	2018
Operating expense	\$ 64,030	\$ 58,842	\$ 193,258	\$181,484
General and administrative expense	\$ 5,872	\$ 5,707	\$ 19,196	\$ 21,637

See additional discussions about transactions with the general partner and related parties in Note F – Partners' deficit.

## K. Contingencies and commitments

### Litigation

Ferrellgas, L.P.'s operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane and, prior to the sales of midstream operations in fiscal 2018, crude oil. As a result, at any given time, Ferrellgas, L.P. can be threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas, L.P. is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the consolidated financial condition, results of operations and cash flows of Ferrellgas, L.P.

Ferrellgas, L.P. has been named as a defendant, along with a competitor, in putative class action lawsuits filed in multiple jurisdictions. The lawsuits, which were consolidated in the Western District of Missouri on October 16, 2014, allege that Ferrellgas, L.P. and a competitor coordinated in 2008 to reduce the fill level in barbeque cylinders and combined to persuade a common customer to accept that fill reduction, resulting in increased cylinder costs to direct customers and end-user customers in violation of federal and certain state antitrust laws. The lawsuits seek treble damages, attorneys' fees, injunctive relief and costs on behalf of the putative class. These lawsuits have been consolidated into one case by a multidistrict litigation panel. The Federal Court for the Western District of Missouri initially dismissed all claims brought by direct and indirect customers other than state law claims of indirect customers under Wisconsin, Maine and Vermont law. The direct customer plaintiffs filed an appeal, which resulted in a reversal of the district court's dismissal. We filed a petition for a writ of certiorari which was denied. An appeal by the indirect customer plaintiffs resulted in the court of appeals affirming the dismissal of the federal claims and remanding the case to the district court to decide whether to exercise supplemental jurisdiction over the remaining state law claims. Ferrellgas, L.P. believes it has strong defenses to the claims and intends to vigorously defend against the consolidated case. Ferrellgas, L.P. does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

Ferrellgas, L.P. has been named, along with several former officers, in several class action lawsuits alleging violations of certain securities laws based on alleged materially false and misleading statements in certain of our public disclosures. The lawsuits, the first of which was filed on October 6, 2016 in the Southern District of New York, seek unspecified compensatory damages. Derivative lawsuits with similar allegations have been filed naming Ferrellgas, L.P. and several current and former officers and directors as defendants. On April 2, 2018, the securities class action lawsuits were dismissed with prejudice. On April 30, 2018, the plaintiffs filed a notice of appeal to the United States Court of Appeals for the Second Circuit. On April 24, 2019 the United States Court of Appeals for the Second Circuit affirmed the judgment of the Southern District Court dismissing the class action lawsuits with prejudice. At this time the derivative lawsuits remain stayed by agreement. Ferrellgas, L.P. believes that it has defenses and will vigorously defend these cases. Ferrellgas, L.P. does not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuits or the derivative actions.

Ferrellgas, L.P. and Bridger Logistics, LLC, have been named, along with two former officers, in a lawsuit filed by Eddystone Rail Company ("Eddystone") on February 2, 2017 in the Eastern District of Pennsylvania (the "EDPA Lawsuit"). Eddystone indicated that it has prevailed in or settled an arbitration against Jamex Transfer Services ("JTS"), then named Bridger Transfer Services, a former subsidiary of Bridger Logistics, LLC ("Bridger"). The arbitration involved a claim against JTS for money due for deficiency payments under a contract for the use of an Eddystone

facility used to offload crude from rail onto barges. Eddystone alleges that Ferrellgas, L.P. transferred assets out of JTS prior to the sale of the membership interest in JTS to Jamex Transfer Holdings, and that those transfers should be avoided so that the assets can be used to satisfy the amount owed by JTS to Eddystone under the arbitration. Eddystone also alleges that JTS was an "alter ego" of Bridger and Ferrellgas, L.P. Ferrellgas, L.P. believes that Ferrellgas, L.P. and Bridger have valid defenses to these claims and to Eddystone's primary claim against JTS on the contract claim. The lawsuit does not specify a specific amount of damages that Eddystone is seeking; however, Ferrellgas, L.P. believes that the amount of such damage claims, if ultimately owed to Eddystone, could be material to Ferrellgas, L.P. Ferrellgas, L.P. intends to vigorously defend this claim. On August 24, 2017, Ferrellgas, L.P. filed a third-party complaint against JTS, Jamex Transfer Holdings, and other related persons and entities (the "Third-Party Defendants"), asserting claims for breach of contract, indemnification of any losses in the EDPA Lawsuit, tortious interference with contract, and contribution. On June 25, 2018, Ferrellgas, L.P. entered into an agreement with the Third-Party Defendants which, among other things, resulted in a dismissal of the claims against the Third-Party Defendants from the lawsuit. The lawsuit is in the discovery stage; as such, management does not currently believe a loss is probable or reasonably estimable at this time.

**L. Segment reporting**

As of April 30, 2019, Ferrellgas, L.P. has one reportable operating segment: propane operations and related equipment sales. All remaining activities are included in Corporate and other.

Following is a summary of segment information for the three and nine months ended April 30, 2019 and 2018

	<b>Three months ended April 30, 2019</b>		
	<b>Propane operations and related equipment sales</b>	<b>Corporate and other</b>	<b>Total</b>
Segment revenues	\$ 479,625	\$ —	\$ 479,625
Direct costs (1)	380,637	10,423	391,060
Adjusted EBITDA	<u>\$ 98,988</u>	<u>\$ (10,423)</u>	<u>\$ 88,565</u>

	<b>Three months ended April 30, 2018</b>		
	<b>Propane operations and related equipment sales</b>	<b>Corporate and other</b>	<b>Total</b>
Segment revenues	\$ 493,215	\$ 22,595	\$ 515,810
Direct costs (1)	397,568	31,188	428,756
Adjusted EBITDA	<u>\$ 95,647</u>	<u>\$ (8,593)</u>	<u>\$ 87,054</u>

	<b>Nine months ended April 30, 2019</b>		
	<b>Propane operations and related equipment sales</b>	<b>Corporate and other</b>	<b>Total</b>
Segment revenues	\$ 1,405,311	\$ —	\$ 1,405,311
Direct costs (1)	1,147,764	31,480	1,179,244
Adjusted EBITDA	<u>\$ 257,547</u>	<u>\$ (31,480)</u>	<u>\$ 226,067</u>

	<b>Nine months ended April 30, 2018</b>		
	<b>Propane operations and related equipment sales</b>	<b>Corporate and other</b>	<b>Total</b>
Segment revenues	\$ 1,464,990	\$ 260,631	\$ 1,725,621
Direct costs (1)	1,208,283	283,440	1,491,723
Adjusted EBITDA	<u>\$ 256,707</u>	<u>\$ (22,809)</u>	<u>\$ 233,898</u>

- (1) Direct costs are comprised of "cost of sales-propane and other gas liquids sales", "cost of sales- midstream operations", "cost of sales-other", "operating expense", "general and administrative expense", and "equipment lease expense" less "severance costs", "legal fees and settlements", "unrealized (non-cash) losses on changes in fair value of derivatives not designated as hedging instruments" and "multi-employer pension plan withdrawal settlement".

Following is a reconciliation of net earnings (loss) attributable to Ferrellgas, L.P. to the total segment performance measures of EBITDA and Adjusted EBITDA:

	Three months ended		Nine months ended	
	April 30,		April 30,	
	2019	2018	2019	2018
Net earnings (loss)	\$ 29,554	\$ 19,840	\$ 33,357	\$ (13,012)
Income tax expense	100	57	254	261
Interest expense	35,395	31,739	106,740	97,993
Depreciation and amortization expense	20,617	25,348	59,214	76,565
<b>EBITDA</b>	<b>85,666</b>	<b>76,984</b>	<b>199,565</b>	<b>161,807</b>
Non-cash employee stock ownership plan compensation charge	(4)	2,738	4,688	10,731
Asset impairments	—	—	—	10,005
Loss on asset sales and disposals	1,683	6,270	8,403	46,414
Other income, net	(251)	(227)	(356)	(1,422)
Severance costs	—	—	1,600	1,663
Legal fees and settlements	1,471	1,289	10,643	3,407
Unrealized (non-cash) loss on changes in fair value of derivatives not designated as hedging instruments	—	—	—	1,293
Multi-employer pension plan withdrawal settlement	—	—	1,524	—
<b>Adjusted EBITDA</b>	<b>\$ 88,565</b>	<b>\$ 87,054</b>	<b>\$ 226,067</b>	<b>\$ 233,898</b>

Following are total assets by segment:

	April 30, 2019	July 31, 2018
<b>Assets</b>		
Propane operations and related equipment sales	\$ 1,257,214	\$ 1,196,084
Corporate and other	72,647	167,162
<b>Total consolidated assets</b>	<b>\$ 1,329,861</b>	<b>\$ 1,363,246</b>

Following are capital expenditures by segment:

	Nine months ended April 30, 2019		
	Propane operations and related equipment sales	Corporate and other	Total
<b>Capital expenditures:</b>			
Maintenance	\$ 43,975	\$ 672	\$ 44,647
Growth	44,654	—	44,654
<b>Total</b>	<b>\$ 88,629</b>	<b>\$ 672</b>	<b>\$ 89,301</b>

  

	Nine months ended April 30, 2018		
	Propane operations and related equipment sales	Corporate and other	Total
<b>Capital expenditures:</b>			
Maintenance	\$ 17,556	\$ 1,702	\$ 19,258
Growth	34,784	1,265	36,049
<b>Total</b>	<b>\$ 52,340</b>	<b>\$ 2,967</b>	<b>\$ 55,307</b>

#### **M. Guarantor financial information**

The \$500.0 million aggregate principal amount of 6.75% senior notes due 2023 co-issued by Ferrellgas, L.P. and Ferrellgas Finance Corp. are fully and unconditionally and jointly and severally guaranteed by all of Ferrellgas, L.P.'s 100% owned subsidiaries except: (i) Ferrellgas Finance Corp; (ii) certain special purposes subsidiaries formed for use in connection with our accounts receivable securitization; and (iii) foreign subsidiaries. Guarantees of these senior notes will be released under certain circumstances, including (i) in connection with any sale or other disposition of (a) all or substantially all of the assets of a guarantor or (b) all of the capital stock of such guarantor (including by way of merger or consolidation), in each case, to a person that is not Ferrellgas, L.P. or a restricted subsidiary of Ferrellgas, L.P., (ii) if

Ferrellgas, L.P. designates any restricted subsidiary that is a guarantor as an unrestricted subsidiary, (iii) upon defeasance or discharge of the notes, (iv) upon the liquidation or dissolution of such guarantor, or (v) at such time as such guarantor ceases to guarantee any other indebtedness of either of the issuers and any other guarantor.

The guarantor financial information discloses in separate columns the financial position, results of operations and the cash flows of Ferrellgas, L.P. (Parent), Ferrellgas Finance Corp. (co-issuer), Ferrellgas, L.P.'s guarantor subsidiaries on a combined basis, and Ferrellgas, L.P.'s non-guarantor subsidiaries on a combined basis. The dates and the periods presented in the guarantor financial information are consistent with the periods presented in Ferrellgas, L.P.'s condensed consolidated financial statements.



**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING BALANCE SHEETS**  
(in thousands)

	As of April 30, 2019					
	<i>Ferrellgas, L.P.</i>	<i>Ferrellgas</i>			<i>Eliminations</i>	<i>Consolidated</i>
	<i>(Parent and Co-Issuer)</i>	<i>Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>		
<b>ASSETS</b>						
<b>Current assets:</b>						
Cash and cash equivalents	\$ 45,364	\$ 1	\$ —	\$ —	\$ —	\$ 45,365
Accounts and notes receivable, net	(9,208)	—	150	166,287	—	157,229
Intercompany receivables	49,313	—	—	—	(49,313)	—
Inventories	78,449	—	—	—	—	78,449
Prepaid expenses and other current assets	25,427	—	(1)	1	—	25,427
<b>Total current assets</b>	<b>189,345</b>	<b>1</b>	<b>149</b>	<b>166,288</b>	<b>(49,313)</b>	<b>306,470</b>
Property, plant and equipment, net	603,924	—	(1)	—	—	603,923
Goodwill, net	247,508	—	—	—	—	247,508
Intangible assets, net	109,634	—	—	—	—	109,634
Investments in consolidated subsidiaries	52,776	—	—	—	(52,776)	—
Other assets, net	58,557	—	2,875	894	—	62,326
<b>Total assets</b>	<b>\$ 1,261,744</b>	<b>\$ 1</b>	<b>\$ 3,023</b>	<b>\$ 167,182</b>	<b>\$ (102,089)</b>	<b>\$ 1,329,861</b>
<b>LIABILITIES AND PARTNERS' CAPITAL (DEFICIT)</b>						
<b>Current liabilities:</b>						
Accounts payable	\$ 41,296	\$ —	\$ —	\$ 112	\$ —	\$ 41,408
Collateralized note payable	—	—	—	62,000	—	62,000
Intercompany payables	—	—	(192)	49,505	(49,313)	—
Other current liabilities	142,937	—	267	5,671	—	148,875
<b>Total current liabilities</b>	<b>184,233</b>	<b>—</b>	<b>75</b>	<b>117,288</b>	<b>(49,313)</b>	<b>252,283</b>
Long-term debt	1,730,874	—	—	—	—	1,730,874
Other liabilities	35,812	—	67	—	—	35,879
Contingencies and commitments						
<b>Partners' capital (deficit):</b>						
Partners' equity	(688,334)	1	2,881	49,894	(52,776)	(688,334)
Accumulated other comprehensive loss	(841)	—	—	—	—	(841)
<b>Total partners' capital (deficit)</b>	<b>(689,175)</b>	<b>1</b>	<b>2,881</b>	<b>49,894</b>	<b>(52,776)</b>	<b>(689,175)</b>
<b>Total liabilities and partners' capital (deficit)</b>	<b>\$ 1,261,744</b>	<b>\$ 1</b>	<b>\$ 3,023</b>	<b>\$ 167,182</b>	<b>\$ (102,089)</b>	<b>\$ 1,329,861</b>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING BALANCE SHEETS**  
(in thousands)

	As of July 31, 2018					
	<i>Ferrellgas, L.P.</i>	<i>Ferrellgas</i>				
	<i>(Parent and Co-Issuer)</i>	<i>Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>ASSETS</b>						
<b>Current assets:</b>						
Cash and cash equivalents	\$ 119,133	\$ 1	\$ 174	\$ —	\$ —	\$ 119,308
Accounts and notes receivable, net	(3,420)	—	9,395	120,079	—	126,054
Intercompany receivables	15,660	—	—	—	(15,660)	—
Inventories	83,694	—	—	—	—	83,694
Prepaid expenses and other current assets	34,050	—	775	5	—	34,830
<b>Total current assets</b>	<u>249,117</u>	<u>1</u>	<u>10,344</u>	<u>120,084</u>	<u>(15,660)</u>	<u>363,886</u>
Property, plant and equipment, net	557,689	—	34	—	—	557,723
Goodwill, net	246,098	—	—	—	—	246,098
Intangible assets, net	120,951	—	—	—	—	120,951
Investments in consolidated subsidiaries	59,937	—	—	—	(59,937)	—
Other assets, net	63,411	—	9,961	1,216	—	74,588
<b>Total assets</b>	<u>\$ 1,297,203</u>	<u>\$ 1</u>	<u>\$ 20,339</u>	<u>\$ 121,300</u>	<u>\$ (75,597)</u>	<u>\$ 1,363,246</u>
<b>LIABILITIES AND PARTNERS' CAPITAL (DEFICIT)</b>						
<b>Current liabilities:</b>						
Accounts payable	\$ 45,171	\$ —	\$ 1,547	\$ 102	\$ —	\$ 46,820
Short-term borrowings	32,800	—	—	—	—	32,800
Collateralized note payable	—	—	—	58,000	—	58,000
Intercompany payables	—	—	(143)	15,803	(15,660)	—
Other current liabilities	131,702	—	6,036	353	—	138,091
<b>Total current liabilities</b>	<u>209,673</u>	<u>—</u>	<u>7,440</u>	<u>74,258</u>	<u>(15,660)</u>	<u>275,711</u>
Long-term debt	1,728,137	—	—	—	—	1,728,137
Other liabilities	39,471	—	5	—	—	39,476
Contingencies and commitments						
<b>Partners' capital (deficit):</b>						
Partners' equity	(700,811)	1	12,894	47,042	(59,937)	(700,811)
Accumulated other comprehensive income	20,733	—	—	—	—	20,733
<b>Total partners' capital (deficit)</b>	<u>(680,078)</u>	<u>1</u>	<u>12,894</u>	<u>47,042</u>	<u>(59,937)</u>	<u>(680,078)</u>
<b>Total liabilities and partners' capital (deficit)</b>	<u>\$ 1,297,203</u>	<u>\$ 1</u>	<u>\$ 20,339</u>	<u>\$ 121,300</u>	<u>\$ (75,597)</u>	<u>\$ 1,363,246</u>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS**  
(in thousands)

	For the three months ended April 30, 2019					
	<i>Ferrellgas, L.P. (Parent and Co-Issuer)</i>	<i>Ferrellgas Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>Revenues:</b>						
Propane and other gas liquids sales	\$ 459,556	\$ —	\$ —	\$ —	\$ —	\$ 459,556
Other	20,069	—	—	—	—	20,069
<b>Total revenues</b>	<b>479,625</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>479,625</b>
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	250,389	—	—	—	—	250,389
Cost of sales - other	2,320	—	—	—	—	2,320
Operating expense	124,078	—	(3)	968	(5,052)	119,991
Depreciation and amortization expense	20,506	—	—	111	—	20,617
General and administrative expense	11,511	1	—	—	—	11,512
Equipment lease expense	8,319	—	—	—	—	8,319
Non-cash employee stock ownership plan compensation charge	(4)	—	—	—	—	(4)
Loss on asset sales and disposals	1,683	—	—	—	—	1,683
<b>Operating income (loss)</b>	<b>60,823</b>	<b>(1)</b>	<b>3</b>	<b>(1,079)</b>	<b>5,052</b>	<b>64,798</b>
Interest expense	(34,206)	—	—	(1,189)	—	(35,395)
Other income (expense), net	278	—	(27)	2,834	(2,834)	251
<b>Earnings (loss) before income taxes</b>	<b>26,895</b>	<b>(1)</b>	<b>(24)</b>	<b>566</b>	<b>2,218</b>	<b>29,654</b>
Income tax expense (benefit)	(49)	—	149	—	—	100
Equity in earnings (loss) of subsidiaries	392	—	—	—	(392)	—
<b>Net earnings (loss)</b>	<b>27,336</b>	<b>(1)</b>	<b>(173)</b>	<b>566</b>	<b>1,826</b>	<b>29,554</b>
Other comprehensive loss	8,286	—	—	—	—	8,286
<b>Comprehensive income (loss)</b>	<b>\$ 35,622</b>	<b>\$ (1)</b>	<b>\$ (173)</b>	<b>\$ 566</b>	<b>\$ 1,826</b>	<b>\$ 37,840</b>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS**  
(in thousands)

	For the three months ended April 30, 2018					
	<i>Ferrellgas, L.P. (Parent and Co-Issuer)</i>	<i>Ferrellgas Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>Revenues:</b>						
Propane and other gas liquids sales	\$ 451,212	\$ —	\$ 90	\$ —	\$ —	\$ 451,302
Midstream operations	—	—	22,595	—	—	22,595
Other	19,701	—	22,212	—	—	41,913
<b>Total revenues</b>	<b>470,913</b>	<b>—</b>	<b>44,897</b>	<b>—</b>	<b>—</b>	<b>515,810</b>
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	260,317	—	102	—	—	260,419
Cost of sales - midstream operations	—	—	14,518	—	—	14,518
Cost of sales - other	2,328	—	17,522	—	—	19,850
Operating expense	108,291	—	9,262	1,459	(2,433)	116,579
Depreciation and amortization expense	19,105	—	6,171	72	—	25,348
General and administrative expense	10,460	—	1,086	—	—	11,546
Equipment lease expense	7,045	—	88	—	—	7,133
Non-cash employee stock ownership plan compensation charge	2,738	—	—	—	—	2,738
Loss on asset sales and disposals	2,243	—	4,027	—	—	6,270
<b>Operating income (loss)</b>	<b>58,386</b>	<b>—</b>	<b>(7,879)</b>	<b>(1,531)</b>	<b>2,433</b>	<b>51,409</b>
Interest expense	(20,297)	—	(10,104)	(1,338)	—	(31,739)
Other income (expense), net	(133)	—	360	2,433	(2,433)	227
<b>Earnings (loss) before income taxes</b>	<b>37,956</b>	<b>—</b>	<b>(17,623)</b>	<b>(436)</b>	<b>—</b>	<b>19,897</b>
Income tax expense (benefit)	102	—	(45)	—	—	57
Equity in earnings (loss) of subsidiaries	(18,014)	—	—	—	18,014	—
<b>Net earnings (loss)</b>	<b>19,840</b>	<b>—</b>	<b>(17,578)</b>	<b>(436)</b>	<b>18,014</b>	<b>19,840</b>
Other comprehensive loss	(6,727)	—	—	—	—	(6,727)
<b>Comprehensive income (loss)</b>	<b>\$ 13,113</b>	<b>\$ —</b>	<b>\$ (17,578)</b>	<b>\$ (436)</b>	<b>\$ 18,014</b>	<b>\$ 13,113</b>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS**  
(in thousands)

	For the nine months ended April 30, 2019					
	<i>Ferrellgas, L.P. (Parent and Co-Issuer)</i>	<i>Ferrellgas Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>Revenues:</b>						
Propane and other gas liquids sales	\$ 1,344,634	\$ —	\$ —	\$ —	\$ —	\$ 1,344,634
Other	60,628	—	49	—	—	60,677
<b>Total revenues</b>	<b>1,405,262</b>	<b>—</b>	<b>49</b>	<b>—</b>	<b>—</b>	<b>1,405,311</b>
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	766,056	—	—	—	—	766,056
Cost of sales - other	8,675	—	114	—	—	8,789
Operating expense	355,589	—	36	3,869	(7,953)	351,541
Depreciation and amortization expense	58,880	—	—	334	—	59,214
General and administrative expense	42,022	6	—	—	—	42,028
Equipment lease expense	24,597	—	—	—	—	24,597
Non-cash employee stock ownership plan compensation charge	4,688	—	—	—	—	4,688
Loss on asset sales and disposals	5,724	—	2,679	—	—	8,403
<b>Operating income (loss)</b>	<b>139,031</b>	<b>(6)</b>	<b>(2,780)</b>	<b>(4,203)</b>	<b>7,953</b>	<b>139,995</b>
Interest expense	(103,209)	—	(38)	(3,493)	—	(106,740)
Other income (expense), net	393	—	(37)	7,953	(7,953)	356
<b>Earnings (loss) before income taxes</b>	<b>36,215</b>	<b>(6)</b>	<b>(2,855)</b>	<b>257</b>	<b>—</b>	<b>33,611</b>
Income tax expense	105	—	149	—	—	254
Equity in earnings (loss) of subsidiary	(2,753)	—	—	—	2,753	—
<b>Net earnings (loss)</b>	<b>33,357</b>	<b>(6)</b>	<b>(3,004)</b>	<b>257</b>	<b>2,753</b>	<b>33,357</b>
Other comprehensive loss	(21,574)	—	—	—	—	(21,574)
<b>Comprehensive income (loss)</b>	<b>\$ 11,783</b>	<b>\$ (6)</b>	<b>\$ (3,004)</b>	<b>\$ 257</b>	<b>\$ 2,753</b>	<b>\$ 11,783</b>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS**  
(in thousands)

	For the nine months ended April 30, 2018					
	<i>Ferrellgas, L.P.</i> <i>(Parent and</i> <i>Co-Issuer)</i>	<i>Ferrellgas</i> <i>Finance Corp.</i> <i>(Co-Issuer)</i>	<i>Guarantor</i> <i>Subsidiaries</i>	<i>Non-Guarantor</i> <i>Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>Revenues:</b>						
Propane and other gas liquids sales	\$ 1,345,604	\$ —	\$ 695	\$ —	\$ —	\$ 1,346,299
Midstream operations	—	—	260,631	—	—	260,631
Other	59,085	—	59,606	—	—	118,691
<b>Total revenues</b>	<b>1,404,689</b>	<b>—</b>	<b>320,932</b>	<b>—</b>	<b>—</b>	<b>1,725,621</b>
<b>Costs and expenses:</b>						
Cost of sales - propane and other gas liquids sales	802,063	—	789	—	—	802,852
Cost of sales - midstream operations	—	—	229,710	—	—	229,710
Cost of sales - other	7,890	—	46,449	—	—	54,339
Operating expense	323,619	—	28,320	4,474	(5,656)	350,757
Depreciation and amortization expense	55,973	—	20,377	215	—	76,565
General and administrative expense	35,048	5	4,547	—	—	39,600
Equipment lease expense	20,555	—	273	—	—	20,828
Non-cash employee stock ownership plan compensation charge	10,731	—	—	—	—	10,731
Asset impairments	—	—	10,005	—	—	10,005
Loss on asset sales and disposals	3,706	—	42,708	—	—	46,414
<b>Operating income (loss)</b>	<b>145,104</b>	<b>(5)</b>	<b>(62,246)</b>	<b>(4,689)</b>	<b>5,656</b>	<b>83,820</b>
Interest expense	(61,903)	—	(33,028)	(3,062)	—	(97,993)
Other income (expense), net	490	—	932	5,656	(5,656)	1,422
<b>Earnings (loss) before income taxes</b>	<b>83,691</b>	<b>(5)</b>	<b>(94,342)</b>	<b>(2,095)</b>	<b>—</b>	<b>(12,751)</b>
Income tax expense	174	—	87	—	—	261
Equity in earnings (loss) of subsidiary	(96,529)	—	—	—	96,529	—
<b>Net earnings (loss)</b>	<b>(13,012)</b>	<b>(5)</b>	<b>(94,429)</b>	<b>(2,095)</b>	<b>96,529</b>	<b>(13,012)</b>
Other comprehensive income	3,102	—	—	—	—	3,102
<b>Comprehensive income (loss)</b>	<b>\$ (9,910)</b>	<b>\$ (5)</b>	<b>\$ (94,429)</b>	<b>\$ (2,095)</b>	<b>\$ 96,529</b>	<b>\$ (9,910)</b>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
(in thousands)

	For the nine months ended April 30, 2019					
	<i>Ferrellgas, L.P. (Parent and Co-Issuer)</i>	<i>Ferrellgas Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>Cash flows from operating activities:</b>						
Net cash provided by (used in) operating activities	\$ 111,008	\$ (6)	\$ 24,589	\$ (45,384)	\$ (4,000)	\$ 86,207
<b>Cash flows from investing activities:</b>						
Business acquisitions, net of cash acquired	(11,351)	—	—	—	—	(11,351)
Capital expenditures	(94,660)	—	—	—	—	(94,660)
Proceeds from sale of assets	2,416	—	—	—	—	2,416
Cash collected for purchase of interest in accounts receivable	—	—	—	1,052,947	(1,052,947)	—
Cash remitted to Ferrellgas, L.P. for accounts receivable	—	—	—	(1,056,947)	1,056,947	—
Net changes in advances with consolidated entities	—	—	—	—	—	—
Intercompany loan to affiliate	(20,638)	—	—	—	20,638	—
Other	—	—	—	—	—	—
Net cash provided by (used in) investing activities	(124,233)	—	—	(4,000)	24,638	(103,595)
<b>Cash flows from financing activities:</b>						
Distributions	(25,568)	—	—	—	—	(25,568)
Reductions in long-term debt	(1,656)	—	—	—	—	(1,656)
Net reductions in short-term borrowings	(32,800)	—	—	—	—	(32,800)
Net additions to collateralized short-term borrowings	—	—	—	4,000	—	4,000
Net changes in advances with consolidated entities	—	6	(24,763)	45,395	(20,638)	—
Cash paid for financing costs	(520)	—	—	(11)	—	(531)
Net cash provided by (used in) financing activities	(60,544)	6	(24,763)	49,384	(20,638)	(56,555)
Net change in cash and cash equivalents	(73,769)	—	(174)	—	—	(73,943)
Cash and cash equivalents - beginning of year	119,133	1	174	—	—	119,308
<b>Cash and cash equivalents - end of year</b>	<b>\$ 45,364</b>	<b>\$ 1</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 45,365</b>

**FERRELLGAS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
(in thousands)

	For the nine months ended April 30, 2018					
	<i>Ferrellgas, L.P. (Parent and Co-Issuer)</i>	<i>Ferrellgas Finance Corp. (Co-Issuer)</i>	<i>Guarantor Subsidiaries</i>	<i>Non-Guarantor Subsidiaries</i>	<i>Eliminations</i>	<i>Consolidated</i>
<b>Cash flows from operating activities:</b>						
Net cash provided by (used in) operating activities	\$ 65,604	\$ (5)	\$ (3,531)	\$ 66,878	\$ (35,000)	\$ 93,946
<b>Cash flows from investing activities:</b>						
Business acquisitions, net of cash acquired	(14,862)	—	—	—	—	(14,862)
Capital expenditures	(57,158)	—	(1,803)	—	—	(58,961)
Proceeds from sale of assets	2,479	—	55,323	—	—	57,802
Cash collected for purchase of interest in accounts receivable	—	—	—	985,084	(985,084)	—
Cash remitted to Ferrellgas, L.P. for accounts receivable	—	—	—	(1,020,084)	1,020,084	—
Net changes in advances with consolidated entities	116,871	—	—	—	(116,871)	—
Net cash provided by (used in) investing activities	47,330	—	53,520	(35,000)	(81,871)	(16,021)
<b>Cash flows from financing activities:</b>						
Distributions	(45,495)	—	—	—	—	(45,495)
Proceeds from increase in long-term debt	23,580	—	—	—	—	23,580
Payments on long-term debt	(1,892)	—	—	—	—	(1,892)
Net reductions in short-term borrowings	(84,179)	—	—	—	—	(84,179)
Net additions to collateralized short-term borrowings	—	—	—	35,000	—	35,000
Net changes in advances with parent	—	5	(49,998)	(66,878)	116,871	—
Cash paid for financing costs	(1,149)	—	—	—	—	(1,149)
Net cash provided by (used in) financing activities	(109,135)	5	(49,998)	(31,878)	116,871	(74,135)
Net change in cash and cash equivalents	3,799	—	(9)	—	—	3,790
Cash and cash equivalents - beginning of year	5,327	1	373	—	—	5,701
<b>Cash and cash equivalents - end of year</b>	<b>\$ 9,126</b>	<b>\$ 1</b>	<b>\$ 364</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 9,491</b>

**N. Subsequent events**

Ferrellgas, L.P. evaluated events and transactions occurring after the balance sheet date through the date Ferrellgas, L.P.'s condensed consolidated financial statements were issued and concluded that there were no events or



transactions occurring during this period that require recognition or disclosure in its condensed consolidated financial statements except as described below.

On June 6, 2019, Ferrellgas, L.P. entered into an amendment to the agreement governing its Senior Secured Credit Facility. Among other matters, the amendment updated the calculation of the fixed charge coverage ratio for purposes of the fixed charge coverage ratio in the agreement to exclude certain maintenance capital expenditures related to the purchase of new propane delivery trucks which have historically been leased. The amendment provides that up to a specified amount of such maintenance capital expenditures will not be deducted from consolidated EBITDA for purposes of the calculation. The operating partnership was in compliance with the fixed charge coverage ratio covenant, as amended, as of April 30, 2019. A copy of the amendment has been filed as Exhibit 10.31 to our Current Report on Form 10-Q.

**FERRELLGAS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas, L.P.)**  
**CONDENSED BALANCE SHEETS**  
**(unaudited)**

	<u>April 30, 2019</u>	<u>July 31, 2018</u>
<b>ASSETS</b>		
Cash	\$ 1,100	\$ 1,100
Prepaid expenses and other current assets	—	1,500
<b>Total assets</b>	<u>\$ 1,100</u>	<u>\$ 2,600</u>
<b>Contingencies and commitments (Note B)</b>		
<b>STOCKHOLDER'S EQUITY</b>		
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding	\$ 1,000	\$ 1,000
Additional paid in capital	76,677	72,552
Accumulated deficit	(76,577)	(70,952)
<b>Total stockholder's equity</b>	<u>\$ 1,100</u>	<u>\$ 2,600</u>

See notes to condensed financial statements.

**FERRELLGAS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas, L.P.)**  
**CONDENSED STATEMENTS OF OPERATIONS**  
**(unaudited)**

	For the three months ended		For the nine months	
	April 30,		ended April 30,	
	2019	2018	2019	2018
General and administrative expense	\$ 225	\$ —	\$ 5,625	\$ 5,216
<b>Net loss</b>	<b>\$ (225)</b>	<b>\$ —</b>	<b>\$ (5,625)</b>	<b>\$ (5,216)</b>

See notes to condensed financial statements.

**FERRELLGAS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas, L.P.)**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
**(unaudited)**

	<b>For the nine months ended April 30,</b>	
	<b>2019</b>	<b>2018</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (5,625)	\$ (5,216)
<b>Changes in operating assets and liabilities:</b>		
Prepaid expenses and other current assets	1,500	1,500
Cash used in operating activities	<u>(4,125)</u>	<u>(3,716)</u>
<b>Cash flows from financing activities:</b>		
Capital contribution	4,125	3,716
Cash provided by financing activities	<u>4,125</u>	<u>3,716</u>
Net change in cash	—	—
Cash - beginning of period	1,100	1,100
<b>Cash - end of period</b>	<b><u>\$ 1,100</u></b>	<b><u>\$ 1,100</u></b>

See notes to condensed financial statements.

**FERRELLGAS FINANCE CORP.**  
**(a wholly-owned subsidiary of Ferrellgas, L.P.)**  
**(unaudited)**

**NOTES TO CONDENSED FINANCIAL STATEMENTS**

**A. Formation**

Ferrellgas Finance Corp. (the “Finance Corp.”), a Delaware corporation, was formed on January 16, 2003 and is a wholly-owned subsidiary of Ferrellgas, L.P. (the “Partnership”).

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed financial statements were of a normal recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations and has no employees.

**B. Contingencies and commitments**

The Finance Corp. serves as co-issuer and co-obligor for debt securities of the Partnership. The Finance Corp. is liable as co-issuer and co-obligor for (i) the \$500 million aggregate principal amount of the Partnership’s unsecured senior notes due 2021, (ii) the \$475 million aggregate principal amount of the Partnership’s unsecured senior notes due 2022, and (iii) the \$500 million aggregate principal amount of the Partnership’s unsecured senior notes due 2023, which obligations are only reported on the Partnership’s consolidated balance sheet.

The indentures governing the Partnership’s unsecured senior notes contain various restrictive covenants applicable to the Partnership and its subsidiaries, the most restrictive relating to additional indebtedness and restricted payments. The restricted payments covenants require that, for the Partnership to make a restricted payment, the ratio of trailing four quarters EBITDA to interest expense (both as adjusted for certain, specified items) of the Partnership be at least 1.75x on a pro forma basis giving effect to the restricted payment and, if applicable, certain other specified events, subject to its ability to make restricted payments under the limited exception described below. If this pro forma ratio is below 1.75x, the Partnership may make restricted payments in limited amounts determined under the indentures. As of April 30, 2019, the ratio was 1.72x. As a result, it’s likely the distribution that will be made by the Partnership on June 15, 2019 for payment of interest on Ferrellgas Partners’ unsecured senior notes due 2020 will be made from capacity under the limited exception to the ratio requirement. the Partnership believes that its remaining capacity under the limited exception to the ratio requirement will allow it to make distributions to Ferrellgas Partners’ to cover interest payments on Ferrellgas Partners’ unsecured senior notes due 2020 through the maturity of those notes.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview

Our management's discussion and analysis of financial condition and results of operations relates to Ferrellgas Partners and the operating partnership.

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. have nominal assets, do not conduct any operations and have no employees other than officers. Ferrellgas Partners Finance Corp. serves as co-issuer and co-obligor for debt securities of Ferrellgas Partners, while Ferrellgas Finance Corp. serves as co-issuer and co-obligor for debt securities of the operating partnership. Accordingly, and due to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. is not presented.

In this Item 2 of the Quarterly Report on Form 10-Q, unless the context indicates otherwise:

- "us," "we," "our," "ours," "consolidated," or "Ferrellgas" are references exclusively to Ferrellgas Partners, L.P. together with its consolidated subsidiaries, including Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp., except when used in connection with "common units," in which case these terms refer to Ferrellgas Partners, L.P. without its consolidated subsidiaries;
- "Ferrellgas Partners" refers to Ferrellgas Partners, L.P. itself, without its consolidated subsidiaries;
- the "operating partnership" refers to Ferrellgas, L.P., together with its consolidated subsidiaries, including Ferrellgas Finance Corp.;
- our "general partner" refers to Ferrellgas, Inc.;
- "Ferrell Companies" refers to Ferrell Companies, Inc., the sole shareholder of our general partner;
- "unitholders" refers to holders of common units of Ferrellgas Partners;
- "GAAP" refers to accounting principles generally accepted in the United States;
- "retail sales" refers to Propane and other gas liquid sales: Retail - Sales to End Users or the volume of propane sold primarily to our residential, industrial/commercial and agricultural customers;
- "wholesale sales" refers to Propane and other gas liquid sales: Wholesale - Sales to Resellers or the volume of propane sold primarily to our portable tank exchange customers and bulk propane sold to wholesale customers;
- "other gas sales" refers to Propane and other gas liquid sales: Other Gas Sales or the volume of bulk propane sold to other third party propane distributors or marketers and the volume of refined fuel sold;
- "propane sales volume" refers to the volume of propane sold to our retail sales and wholesale sales customers;
- "Notes" refers to the notes of the condensed consolidated financial statements of Ferrellgas Partners or the operating partnership, as applicable;

Ferrellgas Partners is a holding entity that conducts no operations and has two direct subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners' only assets are its approximate 99% limited partnership interest in the operating partnership and its 100% equity interest in Ferrellgas Partners Finance Corp. The common units of Ferrellgas Partners are listed on the New York Stock Exchange and our activities are primarily conducted through the operating partnership.

The operating partnership was formed on April 22, 1994, and accounts for substantially all of our consolidated assets, sales and operating earnings, except for interest expense related to the senior notes co-issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp.

Our general partner performs all management functions for us and our subsidiaries and holds an approximate 1% general partner interest in Ferrellgas Partners and an approximate 1% general partner interest in the operating partnership. The parent company of our general partner, Ferrell Companies, beneficially owns approximately 23% of our outstanding common units. Ferrell Companies is owned 100% by an employee stock ownership trust.

We file annual, quarterly, and other reports and information with the Securities and Exchange Commission (the "SEC"). You may read and download our SEC filings over the Internet from several commercial document retrieval services as well as at the SEC's website at [www.sec.gov](http://www.sec.gov). Our SEC filings are also available on our website at [www.ferrellgas.com](http://www.ferrellgas.com) at no cost as soon as reasonably practicable after our electronic filing or furnishing thereof with the SEC. Please note that any Internet addresses provided in this Quarterly Report on Form 10-Q are for informational purposes only and are not intended to be hyperlinks. Accordingly, no information found and/or provided at such Internet addresses is intended or deemed to be incorporated by reference herein.

The following is a discussion of our historical financial condition and results of operations and should be read in conjunction with our historical consolidated financial statements and accompanying Notes thereto included in our Annual Report on Form 10-K for fiscal 2018 and in our historical condensed consolidated financial statements and accompanying Notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

The discussions set forth in the "Results of Operations" and "Liquidity and Capital Resources" sections generally refer to Ferrellgas Partners and its consolidated subsidiaries. However, in these discussions there exists one material difference between Ferrellgas Partners and the operating partnership: Ferrellgas Partners has outstanding \$357 million aggregate principal amount of 8.625% senior notes due June 15, 2020, and accordingly has interest expense that the operating partnership does not have. Ferrellgas Partners' access to liquidity is dependent on distributions from the operating partnership. See the statements of operations in their respective condensed consolidated financial statements.

#### **Cautionary Note Regarding Forward-looking Statements**

Statements included in this report include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. These statements often use words such as "anticipate," "believe," "intend," "plan," "projection," "forecast," "strategy," "position," "continue," "estimate," "expect," "may," "will," or the negative of those terms or other variations of them or comparable terminology. These statements often discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future and are based upon the beliefs and assumptions of our management and on the information currently available to them. In particular, statements, express or implied, concerning our future operating results or our ability to generate sales, income or cash flow are forward-looking statements.

Forward-looking statements are not guarantees of performance. You should not put undue reliance on any forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause our actual results to differ materially from those expressed in or implied by these forward-looking statements. Many of the factors that will affect our future results are beyond our ability to control or predict. Some of the risk factors that may affect our business, financial condition or results of operations include:

- the effect of weather conditions on the demand for propane;
- the prices of wholesale propane, motor fuel and crude oil;
- disruptions to the supply of propane;
- competition from other industry participants and other energy sources;
- energy efficiency and technology advances;

- adverse changes in our relationships with our national tank exchange customers;
- significant delays in the collection of accounts or notes receivable;
- customer, counterparty, supplier or vendor defaults;
- changes in demand for, and production of, hydrocarbon products;
- increased trucking and rail regulations;
- inherent operating and litigation risks in gathering, transporting, handling and storing propane;
- our inability to complete acquisitions or to successfully integrate acquired operations;
- costs of complying with, or liabilities imposed under, environmental, health and safety laws;
- the impact of pending and future legal proceedings;
- the interruption, disruption, failure or malfunction of our information technology systems including due to cyber attack;
- the impact of changes in tax law that could adversely affect the tax treatment of Ferrellgas Partners for federal income tax purposes;
- economic and political instability, particularly in areas of the world tied to the energy industry; and
- disruptions in the capital and credit markets.
- access to available capital to meet the our operating requirements up to and including the refinancing of maturing debt instruments

When considering any forward-looking statement, you should also keep in mind the risk factors set forth in “Item 1A. Risk Factors” of our Annual Report on Form 10-K for fiscal 2018. Any of these risks could impair our business, financial condition or results of operations. Any such impairment may affect our ability to make distributions to our unitholders or pay interest on the principal of any of our debt securities. In addition, the trading price of our securities could decline as a result of any such impairment.

Except for our ongoing obligations to disclose material information as required by federal securities laws, we undertake no obligation to update any forward-looking statements or risk factors after the date of this Quarterly Report on Form 10-Q.

### **Recent developments**

#### *Debt and interest expense reduction and refinancing strategy*

We continue to pursue a strategy to further reduce our debt and interest expense. This strategy included entering into the new Senior Secured Credit Facility and amending its accounts receivable securitization facility in May 2018 and certain asset sales during fiscal 2018. We continue to evaluate our options to address our leverage.

### **Financial covenants**

The indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership’s indebtedness contain various covenants that limit our ability and its subsidiaries to, among other things, make restricted payments and incur additional indebtedness. Our general partner believes that the most restrictive of these covenants are those related to the consolidated fixed charge coverage ratio, as defined in the indenture governing



the outstanding notes of Ferrellgas Partners, and the consolidated fixed charge coverage ratio, as defined in the indenture governing the outstanding notes of the operating partnership.

*Consolidated fixed charge coverage ratio - Ferrellgas Partners, L.P., the master limited partnership*

Under the Ferrellgas Partners indenture, before a restricted payment (as defined in the indenture) can be made by Ferrellgas Partners, Ferrellgas Partners must satisfy a consolidated fixed charge coverage ratio requirement or have unused capacity under a limited exception to the ratio requirement. If Ferrellgas Partners is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders.

The restricted payments covenant requires that, for Ferrellgas Partners to make a restricted payment, the ratio of trailing four quarters EBITDA to interest expense (both as adjusted for certain, specified items) of Ferrellgas Partners be at least 1.75x, on a pro forma basis giving effect to the restricted payment and, if applicable, certain other specified events, subject to its ability to make restricted payments under the limited exception described below. If this pro forma ratio is below 1.75x, Ferrellgas Partners may make restricted payments of up to \$50.0 million in total over a sixteen quarter period. As of April 30, 2019, the ratio was 1.38x. As a result of distributions paid to common unitholders in September 2017, December 2017, March 2018, June 2018, and September 2018 while this ratio was less than 1.75x, Ferrellgas Partners has used substantially all of its capacity under the limited exception and therefore is currently restricted by this covenant from making future restricted payments, including distributions to common unitholders. Accordingly, no distributions will be paid to common unitholders in June 2019 for the three months ended April 30, 2019. Unless this indenture is amended or replaced, or Ferrellgas Partners' consolidated fixed charge coverage ratio improves to at least 1.75x, this covenant will continue to restrict Ferrellgas Partners from making common unit distributions.

*Consolidated fixed charge coverage ratio - Ferrellgas, L.P., the operating partnership*

Under the operating partnership indentures, before a restricted payment (as defined in the indentures) can be made by the operating partnership to Ferrellgas Partners, the operating partnership must satisfy a consolidated fixed charge coverage ratio requirement or have unused capacity under a limited exception to the ratio requirement. If the operating partnership is unable to make restricted payments, Ferrellgas Partners will not have the ability to make distributions to Ferrellgas Partners common unitholders or make interest payments on Ferrellgas Partners' unsecured senior notes due 2020.

The restricted payments covenants require that, for the operating partnership to make a restricted payment, the ratio of trailing four quarters EBITDA to interest expense (both as adjusted for certain, specified items) of the operating partnership be at least 1.75x on a pro forma basis giving effect to the restricted payment and, if applicable, certain other specified events, subject to its ability to make restricted payments under the limited exception described below. If this pro forma ratio is below 1.75x, the operating partnership may make restricted payments in limited amounts determined under the indentures. As of April 30, 2019, the ratio was 1.72x. As a result, it's likely the distribution that will be made by the operating partnership on June 15, 2019 for payment of interest on Ferrellgas Partners' unsecured senior notes due 2020 will be made from capacity under the limited exception to the ratio requirement. The operating partnership believes that its remaining capacity under the limited exception to the ratio requirement will allow it to make distributions to Ferrellgas Partners' to cover interest payments on Ferrellgas Partners' unsecured senior notes due 2020 through the maturity of those notes.

***Distributions***

As discussed above, no distributions will be paid to common unitholders in June 2019 for the three months ended April 30, 2019. Unless the indenture governing the outstanding Ferrellgas Partners notes is amended or replaced, if our consolidated fixed charge coverage ratio under that indenture does not improve to at least 1.75x, this covenant will not allow us to make common unit distributions for our quarter ending April 30, 2019 and beyond.

**How We Evaluate Our Operations**

We evaluate our overall business performance based primarily on a metric we refer to as "Adjusted EBITDA", which is not defined by GAAP and should not be considered an alternative to earnings measures defined by GAAP. We do not utilize depreciation, depletion and amortization expense in our key measures because we focus our performance management on cash flow generation and our revenue generating assets have long useful lives. For the definition of

Adjusted EBITDA and a reconciliation of Adjusted EBITDA to Net earnings (loss) attributable to Ferrellgas Partners, L.P., the most directly comparable GAAP measure, see the subheading “Non-GAAP Financial Measures” below.

**Propane operations and related equipment sales**

Based on our propane sales volumes in fiscal 2018, we believe that we are the second largest retail marketer of propane in the United States and a leading national provider of propane by portable tank exchange. We serve residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the United States.

We use information on temperatures to understand how our results of operations are affected by temperatures that are warmer or colder than normal. Normal temperatures computed by us are the average of the last 10 years of information published by the National Oceanic and Atmospheric Administration. Based on this information we calculate a ratio of actual heating degree days to normal heating degree days. Heating degree days are a general indicator of weather impacting propane usage.

Weather conditions have a significant impact on demand for propane for heating purposes primarily during the months of November through March (the “winter heating season”). Accordingly, the volume of propane used by our customers for this purpose is directly affected by the severity of the winter weather in the regions we serve and can vary substantially from year to year. In any given region, sustained warmer-than-normal temperatures will tend to result in reduced propane usage, while sustained colder-than-normal temperatures will tend to result in greater usage. Although there is a strong correlation between weather and customer usage, general economic conditions in the United States and the wholesale price of propane can have a significant impact on this correlation. Additionally, there is a natural time lag between the onset of cold weather and increased sales to customers. If the United States were to experience a cooling trend we could expect nationwide demand for propane to increase which could lead to greater sales, income and liquidity availability. Conversely, if the United States were to experience a continued warming trend, we could expect nationwide demand for propane for heating purposes to decrease which could lead to a reduction in our sales, income and liquidity availability as well as impact our ability to maintain compliance with our debt covenants.

We employ risk management activities that attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies. We attempt to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts. We enter into propane sales commitments with a portion of our customers that provide for a contracted price agreement for a specified period of time. These commitments can expose us to product price risk if not immediately hedged with an offsetting propane purchase commitment.

Our open financial derivative propane purchase commitments are designated as hedges primarily for fiscal 2019 and 2020 sales commitments and, as of April 30, 2019, have experienced net mark-to-market losses of approximately \$1.0 million. Because these financial derivative purchase commitments qualify for hedge accounting treatment, the resulting asset, liability and related mark-to-market gains or losses are recorded on the condensed consolidated balance sheets as “Prepaid expenses and other current assets,” “Other assets, net,” “Other current liabilities,” “Other liabilities” and “Accumulated other comprehensive loss,” respectively, until settled. Upon settlement, realized gains or losses on these contracts will be reclassified to “Cost of sales-propane and other gas liquid sales” in the condensed consolidated statements of operations as the underlying inventory is sold. These financial derivative purchase commitment net losses are expected to be offset by increased margins on propane sales commitments that qualify for the normal purchase normal sale exception. At April 30, 2019, we estimate 73% of currently open financial derivative purchase commitments, the related propane sales commitments and the resulting gross margin will be realized into earnings during the next twelve months.

**Summary Discussion of Results of Operations:**

**Items Impacting the Comparability of Our Financial Results**

Our current and future results of operations will not be comparable to our historical results of operations for the periods presented due to the following transactions:

- During the fourth quarter of fiscal 2018, we completed the sale of a subsidiary and a group of assets within the Midstream operations segment. The subsidiary sold was Bridger Environmental LLC, which encompassed all saltwater disposal activities previously operated by us. The group of assets sold included all assets, excluding working capital, associated with the crude oil trucking operations previously operated by us. Additionally, the sale included two crude oil injection terminals.
- During the third quarter of fiscal 2018, we sold all 1,292 rail tank cars utilized in our Midstream operations segment.
- During the second quarter of fiscal 2018, we completed the sale of Bridger Energy, LLC, included in our Midstream operations segment.
- During the fourth quarter of fiscal 2018, we completed the sale of a group of assets encompassing an immaterial reporting unit within our Propane operations segment that sold lower margin propane related equipment.
- Operating loss and Adjusted EBITDA associated with these divestitures in the three months ended April 30, 2018 was \$7.8 million and \$2.3 million, respectively. Operating loss and Adjusted EBITDA associated with these divestitures in the nine months ended April 30, 2018 was \$62.2 million and \$13.4 million, respectively.

***For the three months ended April 30, 2019 and 2018***

During the three months ended April 30, 2019, we generated net earnings attributable to Ferrellgas Partners L.P. of \$20.5 million, compared to net earnings attributable to Ferrellgas Partners L.P. of \$10.9 million during the three months ended April 30, 2018.

Our propane operations and related equipment sales segment generated operating income of \$77.1 million during the three months ended April 30, 2019, compared to operating income of \$74.5 million earned during the three months ended April 30, 2018. The increase in operating income is primarily due to an \$18.3 million increase in "Gross margin – Propane and other gas liquid sales", largely offset by a \$9.3 million increase in "Operating, general and administrative expense", a \$4.3 million decrease in "Gross margin – other", and a \$1.3 million increase in "Equipment lease expense". The increase in "Operating, general and administrative expense" and "Gross margin - Propane and other gas liquid sales" primarily resulted from a 4% increase in retail customer count and the increase in total gallons sold. The impact of the sale of a group of assets that sold lower margin propane related equipment at the end of fiscal 2018 resulted in the decrease in "Gross margin - other". The increase in "Equipment lease expense" is due to continued investment in new propane delivery trucks both to serve our expanding customer base and to reduce the age of our fleet. In addition, we purchased new propane delivery trucks as discussed below.

Our corporate and other operations recognized an operating loss of \$12.3 million during the three months ended April 30, 2019, compared to an operating loss of \$23.2 million during the three months ended April 30, 2018. This decrease in operating loss was primarily due to the \$8.5 million operating loss related to our midstream operations in fiscal 2018.

"Interest expense" for Ferrellgas increased \$3.8 million primarily due to increased interest rates on our secured credit facility.

Distributable cash flow attributable to equity investors decreased to \$34.7 million in the current period from \$43.9 million in the prior period primarily due to a \$7.8 million increase in our maintenance capital expenditures and a \$2.9 million increase in cash interest expense. This increase in maintenance capital expenditures primarily relates to the purchase of new propane delivery trucks which have historically been leased.

Distributable cash flow excess increased to \$34.0 million in the current period from \$33.3 million in the prior period, primarily due to an \$7.8 million increase in our maintenance capital expenditures and a \$2.9 million increase in cash interest expense, as discussed above, partially offset by a \$9.7 million decrease in distributions to common unitholders.

***For the nine months ended April 30, 2019 and 2018***

During the nine months ended April 30, 2019, we generated net earnings attributable to Ferrellgas Partners L.P. of \$6.8 million, compared to net loss attributable to Ferrellgas Partners L.P. of \$38.9 million during the nine months ended April 30, 2018.

Our propane operations and related equipment sales segment generated operating income of \$192.1 million during the nine months ended April 30, 2019, compared to operating income of \$187.5 million earned during the nine months ended April 30, 2018. The increase in operating income is primarily due to a \$35.1 million increase in "Gross margin – Propane and other gas liquid sales" and a \$10.0 million impairment of goodwill in the nine months ended April 30, 2018 related to an immaterial reporting unit that was not repeated in the current period, partially offset by a \$19.3 million increase in "Operating, general and administrative expense", and a \$12.5 million decrease in "Gross margin – other". The increase in "Operating, general and administrative expense" and "Gross margin - Propane and other gas liquid sales" primarily resulted from a 4% increase in retail customer count and the increase in total gallons sold. The impact of the sale of a group of assets that sold lower margin propane related equipment at the end of fiscal 2018 resulted in the decrease in "Gross margin - other".

Our corporate and other operations recognized an operating loss of \$52.1 million during the nine months ended April 30, 2019, compared to an operating loss of \$103.8 million recognized during the nine months ended April 30, 2018. This decrease in operating loss was primarily due to a \$53.6 million operating loss related to our midstream operations in fiscal 2018.

"Interest expense" for Ferrellgas increased \$9.1 million primarily due to increased interest rates on our secured credit facility.

Distributable cash flow attributable to equity investors decreased to \$60.1 million in the current period from \$103.8 million in the prior period primarily due to a \$26.0 million increase in our maintenance capital expenditures, a \$10.2 million decrease in our Adjusted EBITDA related to midstream operations in fiscal 2018 and a \$7.7 million increase in cash interest expense. This increase in maintenance capital expenditures primarily relates to the purchase of new propane delivery trucks, which have historically been leased.

Distributable cash flow excess decreased to \$49.2 million in the current period from \$72.6 million in the prior period, primarily due to a \$26.0 million increase in our maintenance capital expenditures, a \$10.2 million decrease in our Adjusted EBITDA related to midstream operations in fiscal 2018 and a \$7.7 million increase in cash interest expense, partially offset by a \$19.4 million decrease in distributions to common unitholders.

**Consolidated Results of Operations**

(amounts in thousands)	Three months ended April 30,		Nine months ended April 30,	
	2019	2018	2019	2018
Total revenues	\$479,625	\$515,810	\$1,405,311	\$1,725,621
Total cost of sales	252,709	294,787	774,845	1,086,901
Operating expense	119,991	116,579	351,541	350,757
Depreciation and amortization expense	20,617	25,348	59,214	76,565
General and administrative expense	11,516	11,678	42,037	39,733
Equipment lease expense	8,319	7,133	24,597	20,828
Non-cash employee stock ownership plan compensation charge	(4)	2,738	4,688	10,731
Asset impairments	—	—	—	10,005
Loss on asset sales and disposals	1,683	6,270	8,403	46,414
Operating income	64,794	51,277	139,986	83,687
Interest expense	(44,162)	(40,375)	(132,931)	(123,855)
Other income, net	251	227	356	1,422
Earnings (loss) before income taxes	20,883	11,129	7,411	(38,746)
Income tax expense	123	67	284	282
Net earnings (loss)	20,760	11,062	7,127	(39,028)
Net earnings (loss) attributable to noncontrolling interest	299	201	337	(131)
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	20,461	10,861	6,790	(38,897)
Less: General partner's interest in net earnings (loss)	205	109	68	(389)
Common unitholders' interest in net earnings (loss)	\$ 20,256	\$ 10,752	\$ 6,722	\$ (38,508)

**Non-GAAP Financial Measures**

In this Quarterly Report we present the following non-GAAP financial measures: Adjusted EBITDA, Distributable cash flow attributable to equity investors, Distributable cash flow attributable to common unitholders, and Distributable cash flow excess.

*Adjusted EBITDA.* Adjusted EBITDA is calculated as net earnings (loss) attributable to Ferrellgas Partners, L.P., less the sum of the following: income tax expense (benefit), interest expense, depreciation and amortization expense, non-cash employee stock ownership plan compensation charge, loss on asset sales and disposals, other income, net, severance costs, legal fees and settlements, multi-employer pension withdrawal settlement, unrealized (non-cash) loss on changes in fair value of derivatives not designated as hedging instruments, and net earnings (loss) attributable to noncontrolling interest. Management believes the presentation of this measure is relevant and useful because it allows investors to view the partnership's performance in a manner similar to the method management uses, adjusted for items management believes makes it easier to compare its results with other companies that have different financing and capital structures. This method of calculating Adjusted EBITDA should be viewed in conjunction with measurements that are computed in accordance with GAAP.

*Distributable Cash Flow Attributable to Equity Investors.* Distributable cash flow attributable to equity investors is calculated as Adjusted EBITDA minus net cash interest expense, maintenance capital expenditures and cash paid for taxes, plus proceeds from asset sales. Management considers distributable cash flow attributable to equity investors a meaningful measure of the partnership's ability to declare and pay quarterly distributions to equity investors. Distributable cash flow attributable to equity investors, as management defines it, may not be comparable to distributable cash flow attributable to equity investors or similarly titled measurements used by other corporations and partnerships. Items added into our calculation of distributable cash flow attributable to equity investors that will not occur on a continuing basis may have associated cash payments. Distributable cash flow attributable to equity investors should be viewed in conjunction with measurements that are computed in accordance with GAAP.

*Distributable Cash Flow Attributable to Common Unitholders.* Distributable cash flow attributable to common unitholders is calculated as Distributable cash flow attributable to equity investors minus distributable cash flow attributable to general partner and noncontrolling interest. Management considers Distributable cash flow attributable to

common unitholders a meaningful measure of the partnership's ability to declare and pay quarterly distributions to common unitholders. Distributable cash flow attributable to common unitholders, as management defines it, may not be comparable to distributable cash flow attributable to common unitholders or similarly titled measurements used by other corporations and partnerships. Items added into our calculation of distributable cash flow attributable to common unitholders that will not occur on a continuing basis may have associated cash payments. Distributable cash flow attributable to common unitholders should be viewed in conjunction with measurements that are computed in accordance with GAAP.

*Distributable Cash Flow Excess.* Distributable cash flow excess is calculated as Distributable cash flow attributable to common unitholders minus Distributions paid to common unitholders. Distributable cash flow excess, if any, is retained to establish reserves to reduce debt, fund capital expenditures and for other partnership purposes and management considers Distributable cash flow excess a meaningful measure of the partnership's ability to effectuate those purposes. Items added into our calculation of distributable cash flow excess that will not occur on a continuing basis may have associated cash payments. Distributable cash excess should be viewed in conjunction with measurements that are computed in accordance with GAAP.

The following table reconciles EBITDA, Adjusted EBITDA, Distributable cash flow attributable to equity investors, Distributable cash flow attributable to common unitholders and Distributable cash flow excess to Net earnings (loss) attributable to Ferrellgas Partners, L.P. for the three and nine months ended April 30, 2019 and 2018:

<i>(amounts in thousands)</i>	Three months ended April 30,		Nine months ended April 30,	
	2019	2018	2019	2018
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	\$ 20,461	\$ 10,861	\$ 6,790	\$ (38,897)
Income tax expense (benefit)	123	67	284	282
Interest expense	44,162	40,375	132,931	123,855
Depreciation and amortization expense	20,617	25,348	59,214	76,565
EBITDA	85,363	76,651	199,219	161,805
Non-cash employee stock ownership plan compensation charge	(4)	2,738	4,688	10,731
Assets impairments	—	—	—	10,005
Loss on asset sales and disposals	1,683	6,270	8,403	46,414
Other income (expense), net	(251)	(227)	(356)	(1,422)
Severance costs	—	—	1,600	1,663
Legal fees and settlements	1,471	1,289	10,643	3,407
Multi-employer pension plan withdrawal settlement	—	—	1,524	—
Unrealized (non-cash) loss on changes in fair value of derivatives not designated as hedging instruments	—	—	—	1,293
Net earnings (loss) attributable to noncontrolling interest	299	201	337	(131)
Adjusted EBITDA	88,561	86,922	226,058	233,765
Net cash interest expense (a)	(40,747)	(37,873)	(123,325)	(115,664)
Maintenance capital expenditures (b)	(13,506)	(5,741)	(45,038)	(19,085)
Cash refund from (paid for) taxes	(23)	470	(21)	458
Proceeds from certain asset sales	456	148	2,416	4,355
Distributable cash flow attributable to equity investors	34,741	43,926	60,090	103,829
Distributable cash flow attributable to general partner and non-controlling interest	(695)	(879)	(1,202)	(2,077)
Distributable cash flow attributable to common unitholders	34,046	43,047	58,888	101,752
Less: Distributions paid to common unitholders	—	(9,715)	(9,715)	(29,146)
Distributable cash flow excess	<u>\$ 34,046</u>	<u>\$ 33,332</u>	<u>\$ 49,173</u>	<u>\$ 72,606</u>

- (a) Net cash interest expense is the sum of interest expense less non-cash interest expense and other income (expense), net. This amount includes interest expense related to the accounts receivable securitization facility.
- (b) Maintenance capital expenditures include capitalized expenditures for betterment and replacement of property, plant and equipment.

**Segment Operating Results for the three months ended April 30, 2019 and 2018**
**Propane operations and related equipment sales**

The following table summarizes propane sales volumes and the Adjusted EBITDA results of our propane operations and related equipment sales segment for the periods indicated:

	2019	2018	Increase (Decrease)	
<b>As of April 30,</b>				
Retail customers	705,605	679,678	25,927	4 %
Tank exchange selling locations	54,308	51,165	3,143	6 %
<i>(amounts in thousands)</i>				
<b>Three months ended April 30,</b>				
<b>Propane sales volumes (gallons):</b>				
Retail - Sales to End Users	204,441	189,183	15,258	8 %
Wholesale - Sales to Resellers	59,641	57,121	2,520	4 %
	<u>264,082</u>	<u>246,304</u>	<u>17,778</u>	7 %
<b>Revenues -</b>				
<b>Propane and other gas liquids sales:</b>				
Retail - Sales to End Users	\$ 350,151	\$ 330,320	\$ 19,831	6 %
Wholesale - Sales to Resellers	99,311	97,689	1,622	2 %
Other Gas Sales (a)	10,094	23,293	(13,199)	(57)%
Other (b)	20,069	41,913	(21,844)	(52)%
Propane and related equipment revenues	<u>\$ 479,625</u>	<u>\$ 493,215</u>	<u>\$ (13,590)</u>	(3)%
<b>Gross Margin -</b>				
<b>Propane and other gas liquids sales: (c)</b>				
Retail - Sales to End Users (a)	\$ 167,179	\$ 151,084	\$ 16,095	11 %
Wholesale - Sales to Resellers (a)	41,988	39,799	2,189	6 %
Other (b)	17,749	22,063	(4,314)	(20)%
Propane and related equipment gross margin	<u>\$ 226,916</u>	<u>\$ 212,946</u>	<u>\$ 13,970</u>	7 %
Operating, general and administrative expense (d)	\$ 119,989	\$ 110,673	\$ 9,316	8 %
Equipment lease expense	7,939	6,626	1,313	20 %
Operating income	\$ 77,118	\$ 74,479	\$ 2,639	4 %
Depreciation and amortization expense	20,187	18,880	1,307	7 %
Loss on asset sales and disposals	1,683	2,288	(605)	(26)%
Adjusted EBITDA	<u>\$ 98,988</u>	<u>\$ 95,647</u>	<u>\$ 3,341</u>	3 %

- (a) Gross margin for Other Gas Sales is allocated to Gross margin "Retail - Sales to End Users" and "Wholesale - Sales to Resellers" based on the volumes in each respective category.
- (b) Other primarily includes appliance and material sales, and to a lesser extent various customer fee income.
- (c) Gross margin from "Propane and other gas liquids sales" represents "Revenues - Propane and other gas liquids sales" less "Cost of sales - Propane and other gas liquids sales" and does not include depreciation and amortization.
- (d) Operating, general, and administrative expenses are included in the calculation of Adjusted EBITDA. General and administrative expenses include only certain items that were directly attributable to the propane operations and related equipment sales segment.

Propane sales volumes during the three months ended April 30, 2019 increased 7% or 17.8 million gallons from the prior year period due to increased sales to retail customers of 15.2 million gallons, and an increase of 2.5 million gallons to wholesale customers. The increase in propane sales volumes to retail customers was primarily due to the 4% increase in retail customer count.

Weather in the more highly concentrated geographic areas we serve for the three months ended April 30, 2019 was approximately 6% colder than normal, and approximately 1% colder than the prior year period. Retail gallons increased due to efforts to increase market share and to a lesser extent colder weather.

Our wholesale sales price per gallon largely correlates to the change in the wholesale market price of propane. The Mt. Belvieu, Texas major supply point during the three months ended April 30, 2019 averaged 20% less than the prior year period, while at the Conway, Kansas major supply point prices averaged 15% less than the prior period. The wholesale market price at Mt. Belvieu, Texas averaged \$0.66 and \$0.82 per gallon during the three months ended April 30, 2019 and 2018, respectively, while the wholesale market price at Conway, Kansas averaged \$0.58 and \$0.68 per gallon during the three months ended April 30, 2019 and 2018, respectively. We believe this decrease in the wholesale cost of propane contributed to our decrease in revenues, but an increase in gross margin.

#### Revenues

Retail sales increased \$19.8 million compared to the prior period. This increase resulted from a \$26.6 million increase in sales volumes, partially offset by a \$6.8 million decrease in sales price per gallon, as discussed above.

Wholesale sales increased \$1.6 million compared to the prior period. This increase primarily resulted from a \$7.8 million increase in sales volumes, largely offset by a \$6.1 million decrease in sales price per gallon, as discussed above, and due to the impact of increased competitive pressures.

Other gas sales decreased \$13.2 million compared to the prior year period primarily due to a decrease in sales volume.

Other revenues decreased \$21.8 million compared to the prior year period primarily due to the sale of our lower margin propane related equipment business at the end of fiscal 2018.

#### Gross margin - Propane and other gas liquids sales

Gross margin increased \$18.3 million primarily due to the increase in gallon sales, as discussed above. The increase in retail gross margin of \$16.1 million resulted from an increase in retail customer counts and to a lesser extent increases in gross margin per gallon, both as discussed above. The increase in retail gross margin of \$16.1 million resulted primarily from an increase in retail customer accounts and to a lesser extent an increase in gross margin per gallon. The \$2.2 million increase in wholesale gross margin primarily relates to increased volumes, as discussed above, partially offset by decreased gross margin per gallon due to the impact of increased competitive pressures on the sales price per gallon, as discussed above.

#### Gross margin - other

Gross margin decreased \$4.3 million compared to the prior year period primarily due to the sale of our lower margin propane related equipment business at the end of fiscal 2018.

#### Operating income

Operating income increased \$2.6 million primarily due to an \$18.3 million increase in "Gross margin – Propane and other gas liquid sales", as discussed above, largely offset by a \$9.3 million increase in "Operating, general and administrative expense" primarily resulting from the increase in retail customer count, as discussed above, a \$4.3 million decrease in "Gross margin – other", as discussed above, and a \$1.3 million increase in "Equipment lease expense". "Operating, general and administrative expense" increased primarily due to a \$7.5 million increase in field personnel costs, a \$4.2 million increase in general liability and worker compensation costs, and a \$1.2 million increase in vehicle fuel costs, partially offset by \$3.3 million of costs incurred in the prior year period related to a business sold in fiscal 2018. Equipment lease expense increased due to continued investment in new propane delivery trucks both to serve our expanding customer base and to reduce the age of our fleet.

#### Adjusted EBITDA

Adjusted EBITDA increased \$3.3 million primarily due to an \$18.3 million increase in "Gross margin – Propane and other gas liquid sales", as discussed above, largely offset by a \$9.3 million increase in "Operating, general and



administrative expense", a \$4.3 million decrease in "Gross margin – other", as discussed above, and a \$1.3 million increase in "Equipment lease expense". "Operating, general and administrative expense" increased primarily due to a \$7.5 million increase in field personnel costs, and a \$4.2 million increase in general liability and worker compensation costs, partially offset by \$3.3 million of costs incurred in the prior year period related to a business sold in fiscal 2018.

**Corporate and other operations**

The following table summarizes the financial results of our corporate operations for the periods indicated. Prior period amounts also include results of our midstream operations.

<i>(amounts in thousands)</i> Three months ended April 30,	2019	2018	Increase (Decrease)	
<b>Volumes (barrels):</b>				
Crude oil hauled	—	11,640	(11,640)	NM
Crude oil sold	—	27	(27)	NM
Salt water volume processed	—	4,761	(4,761)	NM
<b>Revenues -</b>				
Crude oil logistics	\$ —	\$ 17,500	\$(17,500)	NM
Crude oil sales	—	1,619	(1,619)	NM
Other	—	3,476	(3,476)	NM
	\$ —	\$ 22,595	\$(22,595)	NM
<b>Gross margin (a) -</b>				
Crude oil logistics	\$ —	\$ 5,540	\$ (5,540)	NM
Crude oil sales	—	1,400	(1,400)	NM
Other	—	1,137	(1,137)	NM
	\$ —	\$ 8,077	\$ (8,077)	NM
Operating, general and administrative expense	\$ 11,518	\$ 17,584	\$ (6,066)	(34)%
Equipment lease expense	380	507	(127)	(25)%
Operating loss	\$(12,324)	\$(23,202)	\$ 10,878	47 %
Depreciation and amortization expense	430	6,468	(6,038)	(93)%
Non-cash employee stock ownership plan compensation charge	(4)	2,738	(2,742)	(100)%
Loss on asset sales and disposals	—	3,982	(3,982)	NM
Legal fees and settlements	1,471	1,289	182	14 %
Adjusted EBITDA	\$(10,427)	\$ (8,725)	\$ (1,702)	(20)%

NM - Not meaningful

(a) Gross margin represents "Revenues - Midstream operations" less "Cost of sales - Midstream operations" and does not include depreciation and amortization.

In various dispositions that occurred during fiscal 2018, we sold our midstream businesses. Accordingly, much of the significant variances reported above result from the cessation of the midstream business by the end of fiscal 2018.

**Operating loss**

Operating loss decreased by \$10.9 million during the three months ended April 30, 2019 as compared to the three months ended April 30, 2018. This decrease in operating loss was primarily due to the \$8.5 million operating loss related to our midstream operations in fiscal 2018 and decreased corporate costs of \$2.3 million. Corporate costs decreased primarily due to a \$2.7 million decrease in non-cash employee stock ownership plan compensation costs, and \$0.4 million decrease in depreciation and amortization, partially offset by a \$1.2 million increase in legal costs.

### Adjusted EBITDA

Adjusted EBITDA decreased \$1.7 million primarily due to the \$1.0 million decrease in Adjusted EBITDA related to our midstream operations in fiscal 2018 and a \$0.7 million increase in Adjusted EBITDA related to corporate costs. Corporate costs increased primarily due to a \$1.0 million increase in legal costs.

### **Segment Operating Results for the nine months ended April 30, 2019 and 2018**

#### **Propane operations and related equipment sales**

The following table summarizes propane sales volumes and the Adjusted EBITDA results of our propane operations and related equipment sales segment for the periods indicated:

	<u>2019</u>	<u>2018</u>	<u>Increase (Decrease)</u>	
<b>As of April 30,</b>				
Retail customers	705,605	679,678	25,927	4 %
Tank exchange selling locations	54,308	51,165	3,143	6 %
<b>(amounts in thousands)</b>				
<b>Nine months ended April 30,</b>				
<b>Propane sales volumes (gallons):</b>				
Retail - Sales to End Users	573,152	543,548	29,604	5 %
Wholesale - Sales to Resellers	179,256	185,492	(6,236)	(3)%
	<u>752,408</u>	<u>729,040</u>	<u>23,368</u>	<u>3 %</u>
<b>Revenues -</b>				
<b>Propane and other gas liquids sales:</b>				
Retail - Sales to End Users	\$ 983,742	\$ 931,495	\$ 52,247	6 %
Wholesale - Sales to Resellers	308,647	324,863	(16,216)	(5)%
Other Gas Sales (a)	52,245	89,941	(37,696)	(42)%
Other (b)	60,677	118,691	(58,014)	(49)%
Propane and related equipment revenues	<u>\$ 1,405,311</u>	<u>\$ 1,464,990</u>	<u>\$ (59,679)</u>	<u>(4)%</u>
<b>Gross Margin -</b>				
<b>Propane and other gas liquids sales: (c)</b>				
Retail - Sales to End Users (a)	\$ 450,401	\$ 411,644	\$ 38,757	9 %
Wholesale - Sales to Resellers (a)	128,177	131,803	(3,626)	(3)%
Other (b)	51,888	64,352	(12,464)	(19)%
Propane and related equipment gross margin	<u>\$ 630,466</u>	<u>\$ 607,799</u>	<u>\$ 22,667</u>	<u>4 %</u>
Operating, general and administrative expense (d)	\$ 351,537	\$ 332,244	\$ 19,293	6 %
Equipment lease expense	23,596	19,206	4,390	23 %
Operating income	\$ 192,086	\$ 187,458	\$ 4,628	2 %
Depreciation and amortization expense	57,523	55,135	2,388	4 %
Loss on asset sales and disposals	5,724	3,751	1,973	53 %
Asset impairments	—	10,005	(10,005)	NM
Severance costs	690	358	332	93 %
Multi-employer pension plan withdrawal settlement	1,524	—	1,524	NM
Adjusted EBITDA	<u>\$ 257,547</u>	<u>\$ 256,707</u>	<u>\$ 840</u>	<u>0 %</u>

- (a) Gross margin for Other Gas Sales is allocated to Gross margin "Retail - Sales to End Users" and "Wholesale - Sales to Resellers" based on the volumes in each respective category.
- (b) Other primarily includes appliance and material sales, and to a lesser extent various customer fee income.
- (c) Gross margin from "Propane and other gas liquids sales" represents "Revenues - Propane and other gas liquids sales" less "Cost of sales - Propane and other gas liquids sales" and does not include depreciation and amortization.

(d) Operating, general, and administrative expenses are included in the calculation of Adjusted EBITDA. General and administrative expenses include only certain items that were directly attributable to the propane operations and related equipment sales segment.

Propane sales volumes during the nine months ended April 30, 2019 increased 3% or 23.4 million gallons, from the prior year period due to increased sales to retail customers of 29.6 million gallons, partially offset by a decrease of 6.2 million gallons to wholesale customers. The increase in propane sales volumes to retail customers was primarily due to the 4% increase in retail customer count. The decrease in propane sales to wholesale customers relates to the impact of increased competitive pressures.

Weather in the more highly concentrated geographic areas we serve for the nine months ended April 30, 2019 was approximately 4% colder than normal and 2% colder than the prior year period. Retail gallons increased due to efforts to increase market share and to a lesser extent colder weather.

Our wholesale sales price per gallon partially correlates to the change in the wholesale market price of propane. The wholesale market price at major supply points in Mt. Belvieu, Texas during the nine months ended April 30, 2019 averaged 9% less than the prior year period, while at the Conway, Kansas major supply point prices averaged 18% less than the prior period. The wholesale market price at Mt. Belvieu, Texas averaged \$0.79 and \$0.87 per gallon during the nine months ended April 30, 2019 and 2018, respectively, while the wholesale market price at Conway, Kansas averaged \$0.66 and \$0.80 per gallon during the nine months ended April 30, 2019 and 2018, respectively. We believe this decrease in the wholesale cost of propane contributed to our decrease in revenues, but an increase in gross margin.

#### Revenues

Retail sales increased \$52.2 million compared to the prior period. This increase resulted from \$50.7 million in increased sales volumes as discussed above.

Wholesale sales decreased \$16.2 million compared to the prior period. This decrease primarily resulted from a \$20.2 million decrease in sales price per gallon partially offset by a \$4.0 million increase in sales volumes, both as discussed above. Additionally, we believe the decrease in sales price per gallon was caused by the impact of increased competitive pressures.

Other gas sales decreased \$37.7 million compared to the prior year period primarily due to decreased sales volumes.

Other revenues decreased \$58.0 million compared to the prior year period primarily due to the sale of our lower margin propane related equipment business at the end of fiscal 2018.

#### Gross margin - Propane and other gas liquids sales

Gross margin increased \$35.1 million primarily due to the increase in gallon sales, as discussed above, and to a lesser extent increased gross margin per gallon. The increase in retail gross margin of \$38.8 million resulted from an increase in retail customer counts and to a lesser extent an increase in gross margin, both as discussed above. The \$3.7 million decrease in wholesale gross margin primarily relates to decreased gross margin per gallon due to the impact of increased competitive pressures on the sales price per gallon, partially offset by increased volumes, both as discussed above.

#### Gross margin - other

Gross margin decreased \$12.5 million compared to the prior year period primarily due to the sale of our lower margin propane related equipment business at the end of fiscal 2018.

#### Operating income

Operating income increased \$4.6 million primarily due to a \$35.1 million increase in "Gross margin - Propane and other gas liquid sales", as discussed above, and a \$10.0 million impairment of goodwill related to an immaterial reporting unit that was not repeated in the current period, partially offset by a \$19.3 million increase in "Operating, general and administrative expense" primarily resulting from the increase in retail customer count, as discussed above, and a \$12.5 million decrease in "Gross margin - other", as discussed above, and a \$4.4 million increase in "Equipment lease

expense". "Operating, general and administrative expense" increased primarily due to a \$17.8 million increase in field personnel costs, a \$6.7 million increase in general liability and worker compensation costs, a \$2.9 million increase in vehicle fuel costs, and a \$1.5 million pension settlement charge associated with the withdrawal from a multi-employer pension plan, partially offset by \$9.8 million of costs incurred in the prior year period related to a business sold in fiscal 2018. Equipment lease expense increased due to continued investment in new propane delivery trucks to both serve our expanding customer base and to reduce the age of our fleet.

**Adjusted EBITDA**

Adjusted EBITDA increased \$0.8 million primarily due to a \$35.1 million increase in "Gross margin - Propane and other gas liquid sales", as discussed above, partially offset by a \$17.4 million increase in "Operating, general and administrative expense" and a \$12.5 million decrease in "Gross margin - other", as discussed above, and a \$4.4 million increase in "Equipment lease expense". "Operating, general and administrative expense" increased primarily due to a \$17.5 million increase in field personnel costs, a \$6.7 million increase in general liability and worker compensation costs, and a \$2.9 million increase in vehicle fuel costs, partially offset by \$9.8 million of costs incurred in the prior year period related to a business sold in fiscal 2018.

**Corporate and other operations**

The following table summarizes the financial results of our corporate operations for the periods indicated. Prior period amounts also include results of our midstream operations.

<i>(amounts in thousands)</i> Nine months ended April 30,	<u>2019</u>	<u>2018</u>	<u>Increase (Decrease)</u>	
<b>Volumes (barrels):</b>				
Crude oil hauled	—	34,855	(34,855)	NM
Crude oil sold	—	3,412	(3,412)	NM
Salt water volume processed	—	14,552	(14,552)	NM
<b>Revenues -</b>				
Crude oil logistics	\$ —	\$ 50,727	\$ (50,727)	NM
Crude oil sales	—	198,283	(198,283)	NM
Other	—	11,620	(11,620)	NM
	<u>\$ —</u>	<u>\$ 260,630</u>	<u>\$ (260,630)</u>	NM
<b>Gross margin (a) -</b>				
Crude oil logistics	\$ —	\$ 23,046	\$ (23,046)	NM
Crude oil sales	—	4,414	(4,414)	NM
Other	—	3,461	(3,461)	NM
	<u>\$ —</u>	<u>\$ 30,921</u>	<u>\$ (30,921)</u>	NM
Operating, general, and administrative expenses	\$ 42,041	\$ 58,246	\$ (16,205)	(28)%
Equipment lease expense	1,001	1,622	(621)	(38)%
Operating loss	\$ (52,100)	\$ (103,771)	\$ 51,671	(50)%
Depreciation and amortization expense	1,691	21,430	(19,739)	(92)%
Non-cash employee stock ownership plan compensation charge	4,688	10,731	(6,043)	(56)%
Loss on asset sales and disposals	2,679	42,663	(39,984)	(94)%
Legal fees and settlements	10,643	3,407	7,236	212 %
Severance costs	910	1,305	(395)	(30)%
Unrealized (non-cash) gain on changes in fair value of derivatives not designated as hedging instruments	—	1,293	(1,293)	NM
Adjusted EBITDA	<u>\$ (31,489)</u>	<u>\$ (22,942)</u>	<u>\$ (8,547)</u>	37 %

NM - Not meaningful

(a) Gross margin represents "Revenues - Midstream operations" less "Cost of sales - Midstream operations" and does not include depreciation and amortization.

In various dispositions that occurred during fiscal 2018, we sold our midstream businesses. Accordingly, much of the significant variances reported above result from the cessation of the midstream business by the end of fiscal 2018.

### Operating loss

Operating loss decreased by \$51.7 million during the nine months ended April 30, 2019 as compared to the nine months ended April 30, 2018. This decrease in operating loss was primarily due to the \$53.6 million operating loss related to our midstream operations in fiscal 2018 and decreased corporate costs of \$0.8 million.

### Adjusted EBITDA

Adjusted EBITDA decreased \$8.5 million primarily due to the \$10.2 million in Adjusted EBITDA related to our midstream operations in fiscal 2018, partially offset by a \$1.7 million decrease in corporate costs. Corporate costs decreased primarily due to a \$0.6 million decrease in legal costs and a \$0.4 million decrease in equipment lease expense.

## **Liquidity and Capital Resources**

### **General**

Our primary sources of liquidity and capital resources are cash flows from operating activities, borrowings under our secured credit facility and our accounts receivable securitization facility and funds received from sales of debt and equity securities. As of April 30, 2019, our total liquidity was \$292.3 million, which is comprised of \$45.4 million in cash and \$246.9 million of availability under our secured credit and accounts receivable securitization facilities. These sources of liquidity and short term capital resources are intended to fund our working capital requirements, letter of credit requirements, and acquisition and capital expenditures. Our access to long term capital resources, in order to address our leverage, may be affected by our ability to access the capital markets, covenants in our debt agreements, unforeseen demands on cash, or other events beyond our control.

### **Financial Covenants**

As more fully described in Item 2. Management's Discussion and Analysis under the subheading "Financial Covenants" above, the indenture governing the outstanding notes of Ferrellgas Partners and the agreements governing the operating partnership's indebtedness contain various covenants that limit our ability to, among other things, incur additional indebtedness and make distribution payments to our common unitholders. Given the limitations of these covenants, we continue to pursue a strategy to reduce our debt and interest expense. If we are unsuccessful with our strategy to further reduce debt and interest expense, we will continue to be restricted from making distribution payments to our common unitholders.

We may not meet the applicable financial tests in future quarters if we were to experience:

- significantly warmer than normal temperatures during the winter heating season;
- significant and sustained increases in the wholesale cost of propane that we are unable to pass along to our customers;
- a more volatile energy commodity cost environment;
- an unexpected downturn in business operations;
- a significant delay in the collection of accounts or notes receivable;
- a failure to execute our debt and interest expense reduction and refinancing initiatives;
- a change in customer retention or purchasing patterns due to economic or other factors in the United States;
- a material downturn in the credit and/or equity markets; or

- a large uninsured, unfavorable lawsuit judgment or settlement.

We may seek additional capital as part of our debt reduction strategy.

As discussed above, no distributions will be paid to common unitholders in June 2019 for the three months ended April 30, 2019. Unless the indenture governing the outstanding notes is amended or replaced, or the Ferrellgas Partners' consolidated fixed charge coverage ratio improves to at least 1.75x, this covenant will continue to restrict us from making common unit distributions.

### Distributable Cash Flow

Distributable cash flow attributable to equity investors is reconciled to net earnings (loss) attributable to Ferrellgas Partners, L.P., the most directly comparable GAAP measure, in Item 2. Management's Discuss and Analysis under the subheading "Non-GAAP Financial Measures" above. A comparison of distributable cash flow attributable to equity investors to cash distributions paid to equity investors for the twelve months ended April 30, 2019 to the twelve months ended January 31, 2019 is as follows (in thousands):

	Distributable cash flow attributable to equity investors	Cash reserves (deficiency) approved by our General Partner	Cash distributions paid to equity investors	DCF ratio
Nine months ended April 30, 2019	\$ 60,090	\$ 50,018	\$ 10,072	
For the year ended July 31, 2018	62,904	22,934	39,970	
Less: Nine months ended April 30, 2018	103,829	73,930	29,899	
Twelve months ended April 30, 2019	<u>\$ 19,165</u>	<u>\$ (978)</u>	<u>\$ 20,143</u>	<u>0.95</u>
Twelve months ended January 31, 2019	28,350	(1,708)	30,058	0.94
Change	<u>\$ (9,185)</u>	<u>\$ 730</u>	<u>\$ (9,915)</u>	<u>0.01</u>

- (a) DCF ratio is calculated as Distributable cash flow attributable to equity investors divided by Cash distributions paid to equity investors.

For the twelve months ended April 30, 2019, distributable cash flow attributable to equity investors decreased \$9.2 million compared to the twelve months ended January 31, 2019, primarily due to the purchase of new propane delivery trucks funded with cash on hand. Cash distributions paid to equity investors decreased by \$9.9 million during that twelve month period, because no distributions have been made for the nine months ended April 30, 2019. Our distribution coverage ratio increased to 0.95 for the twelve months ended April 30, 2019, compared with 0.94 for the twelve months ended January 31, 2019. Cash reserves, which we utilize to meet future anticipated expenditures, decreased by \$1.0 million during the twelve months ended April 30, 2019 compared to a decrease of \$1.7 million in the twelve months ended January 31, 2019.

We believe that the liquidity available from our cash on hand, cash flows from operating activities, our senior secured credit facility, and the accounts receivable securitization facility, combined with our other debt and interest expense reduction initiatives, will be sufficient to meet our capital expenditure, working capital and letter of credit requirements.

During periods of high volatility, our risk management activities may expose us to the risk of counterparty margin calls in amounts greater than we have the capacity to fund. Likewise our counterparties may not be able to fulfill their margin calls from us or may default on the settlement of positions with us.

Our working capital requirements are subject to, among other things, the price of propane, delays in the collection of receivables, volatility in energy commodity prices, liquidity imposed by insurance providers, downgrades in our credit ratings, decreased trade credit, significant acquisitions, the weather, customer retention and purchasing patterns and other changes in the demand for propane. Relatively colder weather or higher propane prices during the winter heating season are factors that could significantly increase our working capital requirements.

Our ability to satisfy our obligations is dependent upon our future performance, which will be subject to prevailing weather, economic, financial and business conditions and other factors, many of which are beyond our control. Due to the seasonality of the retail propane distribution business, a significant portion of our propane operations and related products cash flows from operations is generated during the winter heating season. Our net cash provided by operating

activities primarily reflects earnings from our business activities adjusted for depreciation and amortization and changes in our working capital accounts. Historically, we generate significantly lower net cash from operating activities in our first and fourth fiscal quarters as compared to the second and third fiscal quarters due to the seasonality of our propane operations and related equipment sales operations.

## **Operating Activities**

### Ferrellgas Partners

Net cash provided by operating activities was \$70.8 million for the nine months ended April 30, 2019, compared to net cash provided by operating activities of \$78.3 million for the nine months ended April 30, 2018. This decrease in cash provided by operating activities was primarily due to a \$22.9 million decrease in cash flow from operations, partially offset by an \$8.2 million decrease in working capital requirements and a \$7.1 million inflow associated with other assets and other liabilities.

The decrease in cash flow from operations is primarily due to an \$8.3 million decrease in gross profit, as well as a net increase in "General and administrative expense" and "Equipment lease expense" of \$6.1 million, and a \$9.1 million increase in "Interest expense," due to increased interest rates on our secured credit facility.

The decrease in working capital requirements for the nine months ended April 30, 2019 compared to the nine months ended April 30, 2018 was primarily due to a \$13.7 million decrease in requirements for accounts receivable in our propane operations and related equipment sales segment due to declining propane prices in the current quarter, partially offset by increases in the volume of propane sold, and a \$12.7 million decrease in accounts payable. These decreases were partially offset by a \$12.4 million increase in requirements for other current liabilities due primarily to an increase in margin deposits paid by us during the nine months ended April 30, 2019 compared to the nine months ended April 30, 2018, a \$2.5 million increase in requirements for inventory due to decreases in inventory driven by increases in gallons sold, a \$1.7 million increase in accrued interest expense and a \$1.5 million increase in prepaid expenses and other current assets.

### The operating partnership

Net cash provided by operating activities was \$86.2 million for the nine months ended April 30, 2019, compared to net cash provided by operating activities of \$93.9 million for the nine months ended April 30, 2018. This decrease in cash provided by operating activities was primarily due to a \$23.1 million decrease in cash flow from operations, partially offset by a \$7.9 million decrease in working capital requirements and a \$7.4 million inflow associated with other assets and other liabilities.

The decrease in cash flow from operations is primarily due to an \$8.3 million decrease in gross profit, as well as a net increase in "General and administrative expense" and "Equipment lease expense" of \$6.2 million, and a \$8.7 million increase in "Interest expense," due to increased interest rates on our secured credit facility.

The decrease in working capital requirements for the nine months ended April 30, 2019 compared to the nine months ended April 30, 2018 was primarily due to a \$13.7 million decrease in requirements for accounts receivable in our propane operations and related equipment sales segment due to declining propane prices in the current quarter partially offset by increases in the volume of propane sold, and a \$12.7 million decrease in accounts payable. These decreases were partially offset by a \$12.7 million increase in requirements for other current liabilities due primarily to a increase in margin deposits paid by us during the nine months ended April 30, 2019 compared to the nine months ended April 30, 2018, a \$2.5 million increase in requirements for inventory due to decreases in inventory driven by increases in gallons sold, a \$1.7 million increase in accrued interest expense and a \$1.6 million increase prepaid expenses and other current assets.

## **Investing Activities**

### Ferrellgas Partners

#### Capital Requirements

Our business requires continual investments to upgrade or enhance existing operations and to ensure compliance with safety and environmental regulations. Capital expenditures for our business consist primarily of:

- Maintenance capital expenditures. These capital expenditures include expenditures for betterment and replacement of property, plant and equipment rather than to generate incremental distributable cash flow. Examples of maintenance capital expenditures include a routine replacement of a worn-out asset or replacement of major vehicle components; and
- Growth capital expenditures. These expenditures are undertaken primarily to generate incremental distributable cash flow. Examples include expenditures for purchases of both bulk and portable propane tanks and other equipment to facilitate expansion of our customer base and operating capacity.

Net cash used in investing activities was \$103.6 million for the nine months ended April 30, 2019, compared to net cash used in investing activities of \$16.0 million for the nine months ended April 30, 2018. This increase in net cash used in investing activities is primarily due to a decrease of \$55.4 million in "Proceeds from sale of assets" which is primarily due to the sale of our midstream rail cars during the three months ended April 30, 2018, as well as a \$35.7 million increase in "Capital expenditures", partially offset by a \$3.5 million decrease in "Business acquisitions, net of cash acquired".

The increase in "Capital expenditures" is primarily due to increases in both maintenance capital expenditures and in growth capital expenditures, in our Propane operations and related equipment sales segment during the nine months ended April 30, 2019. The increase in maintenance capital expenditures is primarily related to the purchase of new propane delivery trucks funded through cash on hand, compared to the nine months ended April 30, 2018. Funding for these trucks has historically been secured through lease financing. The increase in growth capital expenditures is primarily due to the continued rise in the number of cylinders and cages purchased to support increases in tank exchange sales and selling locations, as well as the number of cylinders purchased for industrial and commercial forklift sales, and to a lesser extent, increases in growth capital expenditures related to the purchase of new propane delivery trucks.

The decrease in "Business acquisitions, net of cash acquired" is attributable to seven smaller acquisitions by our Propane operations and related equipment sales segment during the nine months ended April 30, 2019 compared to the four acquisitions completed during the nine months ended April 30, 2018.

Due to the mature nature of our Propane operations and related equipment sales operations segment, we do not anticipate significant fluctuations in maintenance capital expenditures, with the exception of future decisions regarding lease versus buy financing options. However, future fluctuations in growth capital expenditures could occur due to the opportunistic nature of these projects.

On February 20, 2019, we received full payment for our \$8.5 million secured promissory note due in May 2020 from Bridger Energy, LLC.

#### The operating partnership

The investing activities discussed above also apply to the operating partnership.

## **Financing Activities**

### Ferrellgas Partners

Net cash used in financing activities was \$41.1 million for the nine months ended April 30, 2019, compared to net cash used in financing activities of \$58.6 million for the nine months ended April 30, 2018. This decrease in cash flow used in financing activities was primarily due to a \$51.4 million net reduction in short-term borrowings and a \$19.6 million



reduction in distributions, partially offset by a \$23.6 million decrease in proceeds from long-term debt and a \$31.0 million reduction in net proceeds from the accounts receivable securitization.

### Distributions

During the three months ended October 31, 2018, Ferrellgas Partners paid a per unit distribution on all common units of \$0.10 in connection with the distributions declared for the three month period ended July 31, 2018. No distribution on common units was made for the three month periods ended October 31, 2018, January 31, 2019, or for the three month period ended April 30, 2019.

Total distributions paid to common unitholders during the nine months ended April 30, 2019, including the related general partner distributions, was \$9.8 million. As discussed above, no distribution on common units was made in December 2018 or March 2019, and will not be made in June 2019 for the nine months ended April 30, 2019 or for any future quarterly period until Ferrellgas Partners' fixed charge coverage ratio is at least 1.75x, or the indenture governing the notes of Ferrellgas Partners is amended or replaced.

### Secured credit facility

The Senior Secured Credit Facility consists of a \$300.0 million revolving line of credit (the "Revolving Facility") as well as a \$275.0 million term loan (the "Term Loan"), which mature on May 4, 2023. Revolving Facility borrowings bear interest at the Prime Rate + 4.75% and Term Loan borrowings bear interest at LIBOR + 5.75%. The Revolving Facility includes a \$125.0 million sublimit for the issuance of letters of credit. Borrowings under the Senior Secured Credit Facility are available for working capital needs, capital expenditures and other general partnership purposes, including the refinancing of existing indebtedness and acquisitions, within certain limits.

The Term Loan does not include any scheduled principal payments and the Revolving Facility does not have any scheduled commitment reductions before maturity; however, the Term Loan requires prepayments pursuant to the following: 1) certain asset sales, 2) 50% of any excess cash flow, as defined by the Term Loan, in any fiscal year beginning with fiscal year 2019, 3) certain insurance proceeds, and 4) certain tax refunds.

The Senior Secured Credit Facility is secured with substantially all of the assets of the operating partnership and its subsidiaries, and Ferrellgas Partners' and the general partner's partnership interests in the operating partnership, and contains various affirmative and negative covenants and default provisions, as well as requirements with respect to the maintenance of specified financial ratios and limitations on the making of loans and investments.

As of April 30, 2019, the operating partnership had borrowings of \$275.0 million under the Term Loan at a rate of 8.26%, which was classified as long-term debt, and no borrowings under the Revolving Facility. As of April 30, 2019, Ferrellgas had available borrowing capacity under the Revolving Facility of \$197.9 million. As of July 31, 2018, the operating partnership had borrowings of \$275.0 million under the Term Loan at a rate of 7.86%, which was classified as long-term debt, and \$32.8 million under the Revolving Facility at a rate of 9.75%, which was classified as short-term borrowings. As of July 31, 2018, Ferrellgas had available borrowing capacity under its Revolving Facility of \$159.3 million.

Letters of credit outstanding at April 30, 2019 totaled \$102.1 million and were used to secure insurance arrangements, product purchases, and commodity hedges. At April 30, 2019, we had remaining letter of credit capacity of \$22.9 million.

On June 6, 2019, Ferrellgas, L.P. entered into an amendment to the agreement governing its Senior Secured Credit Facility. Among other matters, the amendment updated the calculation of the fixed charge coverage ratio for purposes of the fixed charge coverage ratio in the agreement to exclude certain maintenance capital expenditures related to the purchase of new propane delivery trucks which have historically been leased. The amendment provides that up to a specified amount of such maintenance capital expenditures will not be deducted from consolidated EBITDA for purposes of the calculation. The operating partnership was in compliance with the fixed charge coverage ratio covenant, as amended, as of April 30, 2019. A copy of the amendment has been filed as Exhibit 10.31 to this Quarterly Report on Form 10-Q.

Accounts receivable securitization

Ferrellgas Receivables is a consolidated subsidiary. Expenses associated with accounts receivable securitization transactions are recorded in "Interest expense" in the condensed consolidated statements of operations. Additionally, borrowings and repayments associated with these transactions are recorded in "Cash flows from financing activities" in the condensed consolidated statements of cash flows.

Cash flows from our accounts receivable securitization facility decreased \$31.0 million, as we received net funding of \$4.0 million from this facility during the nine months ended April 30, 2019 as compared to receiving net funding of \$35.0 million from this facility during the nine months ended April 30, 2018.

Our utilization of the accounts receivable securitization facility is limited by the amount of accounts receivable that we are permitted to securitize according to the facility agreement. As of April 30, 2019, we had received cash proceeds of \$62.0 million related to the securitization of our trade accounts receivable, with \$49.0 million remaining capacity to receive additional proceeds. As of April 30, 2019, the weighted average interest rate was 5.9%. As our trade accounts receivable increase during the winter heating season, the securitization facility permits us to receive greater proceeds as eligible trade accounts receivable increase, thereby providing additional cash for working capital needs.

The operating partnership

The financing activities discussed above also apply to the operating partnership except for cash flows related to distributions, as discussed below.

Distributions

The operating partnership paid cash distributions of \$25.6 million and \$45.5 million during the nine months ended April 30, 2019 and 2018, respectively. The operating partnership will make a distribution of \$15.4 million to Ferrellgas Partners L.P. and \$0.2 million to the general partner on June 15, 2019 related to the three month period ended April 30, 2019.

**Disclosures about Effects of Transactions with Related Parties**

We have no employees and are managed and controlled by our general partner. Pursuant to our partnership agreements, our general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on our behalf, and all other necessary or appropriate expenses allocable to us or otherwise reasonably incurred by our general partner in connection with operating our business. These reimbursable costs, which totaled \$212.5 million for the nine months ended April 30, 2019, include operating expenses such as compensation and benefits paid to employees of our general partner who perform services on our behalf as well as related general and administrative expenses.

Related party common unitholder information consisted of the following:

	Common unit ownership at April 30, 2019	Distributions (in thousands) paid during the nine months ended April 30, 2019
Ferrell Companies (1)	22,529,361	\$ 2,253
FCI Trading Corp. (2)	195,686	20
Ferrell Propane, Inc. (3)	51,204	5
James E. Ferrell (4)	4,763,475	476

- (1) Ferrell Companies is the owner of the general partner and is an approximate 23% direct owner of Ferrellgas Partners' common units and thus a related party. Ferrell Companies also beneficially owns 195,686 and 51,204 common units of Ferrellgas Partners held by FCI Trading Corp. ("FCI Trading") and Ferrell Propane, Inc. ("Ferrell Propane"), respectively, bringing Ferrell Companies' beneficial ownership to 23.4% at April 30, 2019.
- (2) FCI Trading is an affiliate of the general partner and thus a related party.
- (3) Ferrell Propane is controlled by the general partner and thus a related party.
- (4) James E. Ferrell is the Interim Chief Executive Officer and President of the general partner; and is Chairman of the Board of Directors of the general partner and thus a related party. JEF Capital Management owns 4,758,859 of these

common units and is wholly-owned by the James E. Ferrell Revocable Trust Two and other family trusts, all of which James E. Ferrell and/or his family members are the trustees and beneficiaries. James E. Ferrell holds all voting common stock of JEF Capital Management. The remaining 4,616 common units are held by Ferrell Resources Holding, Inc., which is wholly-owned by the James E. Ferrell Revocable Trust One, for which James E. Ferrell is the trustee and sole beneficiary.

During the nine months ended April 30, 2019, Ferrellgas Partners and the operating partnership together paid the general partner distributions of \$0.4 million.

As discussed previously, Ferrellgas Partners was not in compliance with the consolidated fixed charge coverage ratio under its note indenture, and thus was unable to make restricted payments, including distributions to unitholders after September 2018.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We did not enter into any risk management trading activities during the nine months ended April 30, 2019. Our remaining market risk sensitive instruments and positions have been determined to be “other than trading.”

#### *Commodity price risk management*

Our risk management activities primarily attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies. We attempt to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts.

Our risk management strategy involves taking positions in the forward or financial markets that are equal and opposite to our positions in the physical products market in order to minimize the risk of financial loss from an adverse price change. This risk management strategy is successful when our gains or losses in the physical product markets are offset by our losses or gains in the forward or financial markets. Propane related financial derivatives are designated as cash flow hedges.

Our risk management activities include the use of financial derivative instruments including, but not limited to, price swaps, options, futures and basis swaps to seek protection from adverse price movements and to minimize potential losses. We enter into these financial derivative instruments directly with third parties in the over-the-counter market and with brokers who are clearing members with the Intercontinental Exchange or the Chicago Mercantile Exchange. We also enter into forward propane purchase and sales contracts with counterparties. These forward contracts qualify for the normal purchase normal sales exception within GAAP guidance and are therefore not recorded on our financial statements until settled.

#### *Transportation Fuel Price Risk*

From time to time, our risk management activities also attempt to mitigate price risks related to the purchase of gasoline and diesel fuel for use in the transport of propane from retail fueling stations. When employed, we attempt to mitigate these price risks through the use of financial derivative instruments.

When employed, our risk management strategy involves taking positions in the financial markets that are not more than the forecasted purchases of fuel for our internal use in the retail and supply propane delivery fleet in order to minimize the risk of decreased earnings from an adverse price change. This risk management strategy locks in our purchase price and is successful when our gains or losses in the physical product markets are offset by our losses or gains in the financial markets. Our transport fuel financial derivatives are not designated as cash flow hedges.

#### *Risk Policy and Sensitivity Analysis*

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We have prepared a sensitivity analysis to estimate the exposure to market risk of our energy commodity positions. Forward contracts, futures, swaps and options outstanding as of April 30, 2019 and July 31, 2018, that were used in our risk management activities were analyzed assuming a hypothetical 10% adverse change in prices for the delivery month for all energy commodities. The potential loss in future earnings from these positions due to a 10% adverse movement in market prices of the underlying energy commodities was estimated at \$9.2 million and \$13.7 million as of April 30, 2019 and July 31, 2018, respectively. The preceding hypothetical analysis is limited because changes in prices may or may not equal 10%, thus actual results may differ. Our sensitivity analysis does not include the anticipated transactions associated with these transactions, which we anticipate will be 100% effective.

#### *Credit risk*

We maintain credit policies with regard to our counterparties that we believe significantly minimize overall credit risk. These policies include an evaluation of counterparties' financial condition (including credit ratings), and entering into agreements with counterparties that govern credit guidelines.

Our other counterparties consist of major energy companies who are suppliers, marketers, wholesalers, retailers, end users and financial institutions. The overall impact due to certain changes in economic, regulatory and other events may impact our overall exposure to credit risk, either positively or negatively in that counterparties may be similarly impacted. Based on our policies, exposures, credit and other reserves, management does not anticipate a material adverse effect on financial position or results of operations as a result of counterparty performance.

#### *Interest rate risk*

At April 30, 2019, we had a total of \$337.0 million in variable rate secured credit facility and collateralized note payable borrowings. Thus, assuming a one percent increase in our variable interest rate, our interest rate risk related to these borrowings would result in a reduction to future earnings of \$3.4 million for the twelve months ending April 30, 2019. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus actual results may differ. Our results of operations, cash flows and financial condition could be materially adversely affected by significant increases in interest rates.

### **ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed by the management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp., with the participation of the principal executive officer and principal financial officer of our general partner, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act, were effective.

The management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp. does not expect that our disclosure controls and procedures will prevent all errors and all fraud. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Based on the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the above mentioned partnerships and corporations have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events. Therefore, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Our disclosure controls and procedures are designed to provide such reasonable assurances of achieving our desired control objectives, and the principal executive officer and principal financial officer of our general partner have concluded, as of April 30, 2019, that our disclosure controls and procedures are effective in achieving that level of reasonable assurance.

During the most recent fiscal quarter ended April 30, 2019, there have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) or Rule 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Our operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane and, prior to the sales of midstream operations in fiscal 2018, crude oil. As a result, at any given time, we can be threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, we are not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on our consolidated financial condition, results of operations and cash flows.

We have been named as a defendant, along with a competitor, in putative class action lawsuits filed in multiple jurisdictions. The lawsuits, which were consolidated in the Western District of Missouri on October 16, 2014, allege that we and a competitor coordinated in 2008 to reduce the fill level in barbecue cylinders and combined to persuade a common customer to accept that fill reduction, resulting in increased cylinder costs to direct customers and end-user customers in violation of federal and certain state antitrust laws. The lawsuits seek treble damages, attorneys' fees, injunctive relief and costs on behalf of the putative class. These lawsuits have been consolidated into one case by a multidistrict litigation panel. The Federal Court for the Western District of Missouri initially dismissed all claims brought by direct and indirect customers other than state law claims of indirect customers under Wisconsin, Maine and Vermont law. The direct customer plaintiffs filed an appeal, which resulted in a reversal of the district court's dismissal. We filed a petition for a writ of certiorari which was denied. An appeal by the indirect customer plaintiffs resulted in the court appeals affirming the dismissal of the federal claims and remanding the case to the district court to decide whether to exercise supplemental jurisdiction over the remaining state law claims. We believe we have strong defenses to the claims and intend to vigorously defend against the consolidated case. We do not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuit.

We have been named, along with several former officers, in several class action lawsuits alleging violations of certain securities laws based on alleged materially false and misleading statements in certain of our public disclosures. The lawsuits, the first of which was filed on October 6, 2016 in the Southern District of New York, seek unspecified compensatory damages. Derivative lawsuits with similar allegations have been filed naming Ferrellgas and several current and former officers and directors as defendants. On April 2, 2018, the securities class action lawsuits were dismissed with prejudice. On April 30, 2018, the plaintiffs filed a notice of appeal to the United States Court of Appeals for the Second Circuit. On April 24, 2019 the United States Court of Appeals for the Second Circuit affirmed the judgment of the Southern District Court dismissing the class action lawsuits with prejudice. At this time the derivative lawsuits remain stayed by agreement. We believe that we have defenses and will vigorously defend these cases. We do not believe loss is probable or reasonably estimable at this time related to the putative class action lawsuits or the derivative actions.

We and Bridger Logistics, LLC, have been named, along with two former officers, in a lawsuit filed by Eddystone Rail Company ("Eddystone") on February 2, 2017 in the Eastern District of Pennsylvania (the "EDPA Lawsuit"). Eddystone indicated that it has prevailed in or settled an arbitration against Jamex Transfer Services ("JTS"), then named Bridger Transfer Services, a former subsidiary of Bridger Logistics, LLC ("Bridger"). The arbitration involved a claim against JTS for money due for deficiency payments under a contract for the use of an Eddystone facility used to offload crude from rail onto barges. Eddystone alleges that we transferred assets out of JTS prior to the sale of the membership interest in JTS to Jamex Transfer Holdings, and that those transfers should be avoided so that the assets can be used to satisfy the amount owed by JTS to Eddystone under the arbitration. Eddystone also alleges that JTS was an "alter ego" of Bridger and Ferrellgas. We believe that we and Bridger have valid defenses to these claims and to Eddystone's primary claim against JTS on the contract claim. The lawsuit does not specify a specific amount of damages that Eddystone is seeking; however, we believe that the amount of such damage claims, if ultimately owed to Eddystone, could be material. We intend to vigorously defend this claim. On August 24, 2017, we filed a third-party complaint against JTS, Jamex Transfer Holdings, and other related persons and entities (the "Third-Party Defendants"), asserting claims for breach of contract, indemnification of any losses in the EDPA Lawsuit, tortious interference with contract, and contribution. On June 25, 2018, we entered into an agreement with the Third-Party Defendants which, among other things, resulted in a dismissal of the claims against the Third-Party Defendants from the lawsuit. The lawsuit is in the discovery stage; as such, management does not currently believe a loss is probable or reasonably estimable at this time.

**ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for fiscal 2018.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

On June 6, 2019, Ferrellgas, L.P. entered into an amendment to the agreement governing its Senior Secured Credit Facility. Among other matters, the amendment updated the calculation of the fixed charge coverage ratio for purposes of the fixed charge coverage ratio in the agreement to exclude certain maintenance capital expenditures related to the purchase of new propane delivery trucks which have historically been leased. The amendment provides that up to a specified amount of such maintenance capital expenditures will not be deducted from consolidated EBITDA for purposes of the calculation. The operating partnership was in compliance with the fixed charge coverage ratio covenant, as amended, as of April 30, 2019. A copy of the amendment has been filed as Exhibit 10.31 to this Quarterly Report on Form 10-Q.

**ITEM 6. EXHIBITS**

The exhibits listed below are furnished as part of this Quarterly Report on Form 10-Q. Exhibits required by Item 601 of Regulation S-K of the Securities Act, which are not listed, are not applicable.

<b>Exhibit Number</b>	<b>Description</b>
3.1	<a href="#">Certificate of Limited Partnership of Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 3.1 to our Annual Report on Form 10-K filed September 29, 2015.</a>
3.2	<a href="#">Fifth Amended and Restated Agreement of Limited Partnership Agreement of Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 3.14 to our Quarterly Report on Form 10-Q filed June 7, 2018.</a>
3.3	<a href="#">Certificate of Incorporation of Ferrellgas Partners Finance Corp. filed with the Delaware Division of Corporations on March 28, 1996. Incorporated by reference to Exhibit 3.6 to our registration statement on Form S-3 filed March 6, 2009.</a>
3.4	<a href="#">Bylaws of Ferrellgas Partners Finance Corp. adopted as of April 1, 1996. Incorporated by reference to Exhibit 3.7 to our registration statement on Form S-3 filed March 6, 2009.</a>
3.5	<a href="#">Certificate of Limited Partnership of Ferrellgas, L.P. Incorporated by reference to Exhibit 3.9 to our Annual Report on Form 10-K filed September 29, 2015.</a>
3.6	<a href="#">Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P. dated as of April 7, 2004. Incorporated by reference to Exhibit 3.5 to our registration statement on Form S-3 filed March 6, 2009.</a>
3.7	<a href="#">Certificate of Incorporation of Ferrellgas Finance Corp. filed with the Delaware Division of Corporations on January 16, 2003. Incorporated by reference to Exhibit 3.8 to our registration statement on Form S-3 filed March 6, 2009.</a>
3.8	<a href="#">Bylaws of Ferrellgas Finance Corp. adopted as of January 16, 2003. Incorporated by reference to Exhibit 3.9 to our registration statement on Form S-3 filed March 6, 2009.</a>
4.1	<a href="#">Specimen Certificate evidencing Common Units representing Limited Partner Interests. Incorporated by reference to Exhibit A of Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.</a>
4.2	<a href="#">Indenture dated as of November 4, 2013 with form of Note attached, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$475 million aggregate amount of the Registrant's 6 3/4% Senior Notes due 2022. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed November 5, 2013; File No. 001-11331; 000-50182; 000-50183 and 333-06693.</a>
4.3	<a href="#">Indenture dated as of April 13, 2010, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 13, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.</a>
4.4	<a href="#">First Supplemental Indenture dated as of April 13, 2010, with form of Note attached, by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed April 13, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.</a>
4.5	<a href="#">Second Supplemental Indenture dated as of January 30, 2017, by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee. Incorporated by reference to Exhibit 4.3 to our Current Report on Form 8-K filed January 30, 2017.</a>
4.6	<a href="#">Indenture dated as of November 24, 2010, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$500 million aggregate amount of the Registrant's 6 1/2% Senior Notes due 2021. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed November 30, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.</a>
4.7	<a href="#">Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.6 to our Annual Report on Form 10-K filed September 29, 2014.</a>
4.8	<a href="#">First Amendment to Registration Rights Agreement dated as of March 14, 2000, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.7 to our Annual Report on Form 10-K filed September 29, 2014.</a>

- 4.9 [Second Amendment to Registration Rights Agreement dated as of April 6, 2001, by and between Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 4.8 to our Annual Report on Form 10-K filed September 29, 2014.](#)
- 4.10 [Third Amendment to Registration Rights Agreement dated as of June 29, 2005, by and between Ferrellgas Partners, L.P. and JEF Capital Management, Inc. Incorporated by reference to Exhibit 4.13 to our Quarterly Report on Form 10-Q filed June 9, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- 4.11 [Indenture, dated June 8, 2015, by and among Ferrellgas, L.P., Ferrellgas, Finance Corp. the subsidiary guarantors party thereto, and U.S. Bank National Association, as trustee, relating to \\$500 million aggregate amount of the Registrant's 6 3/4% Senior Notes due 2023. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed June 8, 2015.](#)
- 4.12 [Registration Rights Agreement dated as of January 30, 2017 by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as representative of the initial purchasers referred to therein. Incorporated by reference to Exhibit 4.4 to our Current Report on Form 8-K filed January 30, 2017.](#)
- 10.1 [Credit Agreement dated as of November 2, 2009, among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Annual Report on Form 10-K filed September 29, 2014.](#)
- 10.2 [Amendment No. 1 to Credit Agreement dated as of September 23, 2011, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.2 to our Annual Report on Form 10-K filed September 26, 2011; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- 10.3 [Amendment No. 2 to Credit Agreement dated as of October 21, 2013, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed October 23, 2013; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- 10.4 [Amendment No. 3 to Credit Agreement dated as of June 6, 2014, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 9, 2014.](#)
- 10.5 [Amendment No. 4 to Credit Agreement and Amendment No. 2 to Security Agreement, dated as of May 29, 2015, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 9, 2015.](#)
- 10.6 [Amendment No. 5 to Credit Agreement dated as of September 27, 2016, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.37 to our Current Report on Form 10-K filed September 28, 2016.](#)
- 10.7 [Amendment No. 6 to Credit Agreement and Amendment No. 3 to Security Agreement, dated as of April 28, 2017, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed May 2, 2017.](#)
- +10.8 [Financing Agreement, dated as of May 4, 2018, among Ferrellgas, L.P., Ferrellgas, Inc., as the general partner of Ferrellgas, L.P., certain subsidiaries of Ferrellgas, L.P., as guarantors, the lenders party thereto, TPG Specialty Lending, Inc. as administrative agent, collateral agent and lead arranger, and PNC Bank, National Association, as syndication agent. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed September 7, 2018.](#)
- 10.9 [Amended and Restated Receivable Sale Agreement dated as of January 19, 2012, between Ferrellgas, L.P. and Blue Rhino Global Sourcing, Inc., as originators, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed January 20, 2012; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)



- 10.10 [Receivables Purchase Agreement dated as of January 19, 2012, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed January 20, 2012; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- 10.11 [First Amendment to Receivables Purchase Agreement dated as of April 30, 2012, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 8, 2012; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- 10.12 [Second Amendment to Receivables Purchase Agreement dated as of April 1, 2014, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed April 4, 2014.](#)
- 10.13 [Third Amendment to Receivables Purchase Agreement dated as of July 27, 2016, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed July 27, 2016.](#)
- 10.14 [Fourth Amendment to Receivables Purchase Agreement dated as of September 27, 2016, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.38 to our Current Report on Form 10-K filed September 28, 2016.](#)
- 10.15 [Amendment No. 5 to Receivables Purchase Agreement dated as of April 28, 2017, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and SunTrust Bank, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed May 2, 2017.](#)
- + 10.16 [Amendment No. 7 to Receivables Purchase Agreement, dated as of May 14, 2018, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers party thereto, Fifth Third Bank and PNC Bank, National Association, as co-agents, and Wells Fargo Bank, N.A. as administrative agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed September 7, 2018.](#)
- # 10.17 [Ferrell Companies, Inc. Supplemental Savings Plan, as amended and restated effective January 1, 2010. Incorporated by reference to Exhibit 10.14 to our Quarterly Report on Form 10-Q filed March 10, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- # 10.18 [Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.9 to our Annual Report on Form 10-K filed September 29, 2014.](#)
- # 10.19 [Amendment to Ferrell Companies, Inc. 1998 Incentive Compensation Plan, dated as of March 7, 2010. Incorporated by reference to Exhibit 10.7 to our Quarterly Report on Form 10-Q filed June 9, 2010; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- # 10.20 [Employment, Confidentiality, and Noncompete Agreement dated as of July 17, 1998 by and among Ferrell Companies, Inc. as the company, Ferrellgas, Inc. as the company, James E. Ferrell as the executive and LaSalle National Bank as trustee of the Ferrell Companies, Inc. Employee Stock Ownership Trust. Incorporated by reference to Exhibit 10.11 to our Annual Report on Form 10-K filed September 29, 2014.](#)
- # 10.21 [Form of Director/Officer Indemnification Agreement, by and between Ferrellgas, Inc. and each director and executive officer. Incorporated by reference to Exhibit 10.16 to our Quarterly Report on Form 10-Q filed March 9, 2012; File No. 001-11331; 000-50182; 000-50183 and 333-06693.](#)
- # 10.22 [Ferrell Companies, Inc. 2015 Deferred Appreciation Rights Plan, dated as of July 31, 2015. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed September 29, 2015.](#)
- # 10.23 [Employment agreement dated July 10, 2015 by and between Ferrellgas, Inc. as the company and Alan C. Heitmann as the executive. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed July 15, 2015.](#)
- # 10.24 [Employment agreement dated as of May 28, 2015 by and between Ferrellgas, Inc. as the company and Thomas M. Van Buren as the executive. Incorporated by reference to Exhibit 10.27 to our Annual Report on Form 10-K filed September 29, 2015.](#)
- # 10.25 [Thomas M. Van Buren Agreement and Release. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed September 15, 2017.](#)

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10.26	<a href="#">Purchase Agreement dated January 24, 2017 by and among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., Ferrellgas, Inc. and the initial purchasers named therein. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed January 30, 2017.</a>
# 10.27	<a href="#">Doran N. Schwartz offer letter dated as of September 8, 2017. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed September 22, 2017.</a>
# 10.28	<a href="#">Voluntary Retirement and Release dated March 8, 2018 by and between Randy V. Schott and Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.45 to our Quarterly Report on Form 10-Q filed March 8, 2018.</a>
# 10.29	<a href="#">Separation Agreement and release dated December 1, 2018 by and between Doran Schwartz and Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.29 to our Quarterly Report on Form 10-Q filed March 8, 2019.</a>
# 10.30	<a href="#">Separation Agreement and release dated December 1, 2018 by and between Trenton D. Hampton and Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.30 to our Quarterly Report on Form 10-Q filed March 8, 2019.</a>
* 10.31	<a href="#">First Amendment to Financing Agreement, dated as of June 6, 2019, by and among Ferrellgas, L.P., Ferrellgas, Inc., as the general partner of Ferrellgas, L.P., certain subsidiaries of Ferrellgas, L.P., as guarantors, the lenders party thereto, and TPG Specialty Lending, Inc., as collateral agent.</a>
* 31.1	<a href="#">Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.</a>
* 31.2	<a href="#">Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.</a>
* 31.3	<a href="#">Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.</a>
* 31.4	<a href="#">Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.</a>
* 32.1	<a href="#">Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350.</a>
* 32.2	<a href="#">Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350.</a>
* 32.3	<a href="#">Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350.</a>
* 32.4	<a href="#">Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350.</a>
* 101.INS	XBRL Instance Document.
* 101.SCH	XBRL Taxonomy Extension Schema Document.
* 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
* 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.
* 101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
* 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.

\*Filed herewith

#Management contracts or compensatory plans.

+Confidential treatment has been granted with respect to certain portions of this exhibit. Omitted portions have been filed separately with the SEC.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FERRELLGAS PARTNERS, L.P.  
By Ferrellgas, Inc. (General Partner)

Date: June 10, 2019

By /s/ William E. Ruisinger  
William E. Ruisinger

Interim Chief Financial Officer; Treasurer (Principal  
Financial and Accounting Officer)

FERRELLGAS PARTNERS FINANCE CORP.

Date: June 10, 2019

By /s/ William E. Ruisinger  
William E. Ruisinger

Interim Chief Financial Officer and Sole Director

FERRELLGAS, L.P.  
By Ferrellgas, Inc. (General Partner)

Date: June 10, 2019

By /s/ William E. Ruisinger  
William E. Ruisinger

Interim Chief Financial Officer; Treasurer (Principal  
Financial and Accounting Officer)

FERRELLGAS FINANCE CORP.

Date: June 10, 2019

By /s/ William E. Ruisinger  
William E. Ruisinger

Interim Chief Financial Officer and Sole Director

**FIRST AMENDMENT TO  
FINANCING AGREEMENT**

FIRST AMENDMENT TO FINANCING AGREEMENT, dated as of June 6, 2019 (this "Amendment"), is by and among the Lenders executing this Amendment, TPG SPECIALTY LENDING, INC., a Delaware corporation ("TSL"), as collateral agent for the Lenders (in such capacity, "Collateral Agent"), Ferrellgas, L.P., a Delaware limited partnership ("Company"), Ferrellgas, Inc., a Delaware corporation ("General Partner"), and certain Subsidiaries of Company, as Guarantors.

WHEREAS, the Company, the General Partner, the Guarantors, TSL, as administrative agent and lead arranger, the Collateral Agent, and certain lenders are party to the Financing Agreement, dated as of May 4, 2018 (the "Financing Agreement").

WHEREAS, the Company, the Collateral Agent and the Required Lenders hereby agree to modify the Financing Agreement on and subject to the terms set forth herein.

NOW THEREFORE, in consideration of the premises and other good and valuable consideration, the parties hereto hereby agree as follows:

1. Definitions. Any capitalized term used herein and not defined shall have the meaning assigned to it in the Financing Agreement.

2. Amendments to Definitions. In Section 1.1 of the Financing Agreement, the definition of "Fixed Charge Coverage Ratio" is amended and restated in its entirety to read as follows:

""Fixed Charge Coverage Ratio" means the ratio as of the last day of each Measurement Period beginning with the last day of the first Fiscal Quarter ending after the Closing Date of (a) Consolidated EBITDA for such Measurement Period minus Consolidated Non-Acquisition Capital Expenditures for such Measurement Period to (b) Consolidated Fixed Charges for such Measurement Period. In calculating the Fixed Charge Coverage Ratio, Consolidated Non-Acquisition Capital Expenditures shall exclude the amount paid by the Company in Fiscal Year 2019 (the "Initial Period") for vehicles purchased for the Loan Parties core business activities (the amount of such types of purchases, the "Discretionary Capital Expenditure Amount") in an amount not to exceed \$35,000,000, provided that the Required Lenders, in their sole discretion and in direction by writing to the Company, may elect to exclude some or all of the Discretionary Capital Expenditure Amount made beyond the Initial Period in the calculation of Consolidated Non-Acquisition Capital Expenditures. For the avoidance of doubt, the foregoing amendment to the definition of "Fixed Charge Coverage Ratio" shall apply to the Measurement Period ended April 30, 2019 for all purposes of this Agreement notwithstanding that the first amendment to this Agreement is entered into and effective after April 30, 2019."

2. Asset Sales. Section 2.13(a) of the Financing Agreement is hereby amended by adding the following additional sentence at the end thereof to read as follows:

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"The Company acknowledges that the Net Proceeds from (i) the Bridger Transport and Environmental disposition dated July 31, 2018, (ii) the Swan Ranch disposition dated July 31, 2019, and (iii) the Blue Rhino Global Sourcing disposition dated July 27, 2019, in each case, have been reinvested in assets in accordance with this Section 2.13(a)."

3. Conditions to Effectiveness. The effectiveness of this Amendment is subject to the fulfillment, in a manner reasonably satisfactory to the Required Lenders, of each of the following conditions precedent (the date such conditions are fulfilled or waived by the Required Lenders is hereinafter referred to as the "First Amendment Effective Date"):

(a) Representations and Warranties; No Event of Default. The representations and warranties contained herein, in the Financing Agreement and in each other Loan Document, certificate or other writing delivered to any Agent or any Lender pursuant hereto or thereto on or prior to the date hereof shall be true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representations or warranties that already are qualified or modified as to "materiality" or "Material Adverse Effect" in the text thereof, which representations and warranties shall be true and correct in all respects subject to such qualification) on and as of the date hereof, except to the extent such representations and warranties specifically relate to an earlier date, in which case such representations and warranties shall have been true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representations or warranties that already are qualified or modified as to "materiality" or "Material Adverse Effect" in the text thereof, which representations and warranties shall be true and correct in all respects subject to such qualification) on and as of such earlier date. No Event of Default or Default shall have occurred and be continuing or would result from the consummation of this Amendment.

(b) Delivery of Amendment. Agent shall have received this Amendment, duly executed by the Loan Parties, the Collateral Agent and the Required Lenders.

4. Representations and Warranties. Each Loan Party represents and warrants as follows:

(a) The execution, delivery and performance by each Loan Party of this Amendment (including, without limitation, Section 5) and the performance by each Loan Party of the Financing Agreement, as amended hereby, has been duly authorized by all necessary action, and each Loan Party has all requisite power, authority and legal right to execute, deliver and perform this Amendment (including, without limitation, Section 5) and to perform the Financing Agreement, as amended hereby.

(b) This Amendment and the Financing Agreement, as amended hereby, is a legal, valid and binding obligation of each Loan Party, enforceable against each Loan Party in accordance with the terms thereof, except as enforcement may be limited by equitable principles or by bankruptcy, insolvency, reorganization, moratorium, or similar laws relating to or limiting creditors' rights generally.

5. Release. The Loan Parties may have certain Claims against the Released Parties, as those terms are defined below, regarding or relating to the Financing Agreement or

the other Loan Documents. The Agents, the Lead Arranger, the Lenders and the Loan Parties desire to resolve each and every one of such Claims in conjunction with the execution of this Amendment and thus each Loan Party makes the releases contained in this Section 5. In consideration of the Agents, the Lead Arranger and the Lenders entering into this Amendment and agreeing to substantial concessions as set forth herein, each Loan Party hereby fully and unconditionally releases and forever discharges each of the Agents, the Lead Arranger and the Lenders, and their respective directors, officers, employees, subsidiaries, branches, affiliates, attorneys, agents, representatives, successors and assigns and all persons, firms, corporations and organizations acting on any of their behalves (collectively, the "Released Parties"), of and from any and all claims, allegations, causes of action, costs or demands and liabilities, of whatever kind or nature, from the beginning of the world to the date on which this Amendment is executed, whether known or unknown, liquidated or unliquidated, fixed or contingent, asserted or unasserted, foreseen or unforeseen, matured or unmatured, suspected or unsuspected, anticipated or unanticipated, which any Loan Party has, had, claims to have had or hereafter claims to have against the Released Parties by reason of any act or omission on the part of the Released Parties, or any of them, occurring prior to the date on which this Amendment is executed, including all such loss or damage of any kind heretofore sustained or that may arise as a consequence of the dealings among the parties up to and including the date on which this Amendment is executed, including the administration or enforcement of the Revolving Loans, the Term Loans, the Obligations, the Financing Agreement or any of the Loan Documents, in each case, regarding or relating to the Financing Agreement and the other Loan Documents (collectively, all of the foregoing, the "Claims"). Each Loan Party represents and warrants that it has no knowledge of any claim by it against the Released Parties or of any facts or acts of omissions of the Released Parties which on the date hereof would be the basis of a claim by any Loan Party against the Released Parties which is not released hereby, in each case, regarding or relating to the Financing Agreement and the other Loan Documents. Each Loan Party represents and warrants that the foregoing constitutes a full and complete release of all such Claims.

6. Vehicles. On or before June 21, 2019 (or such later date as agreed to by the Collateral Agent in its sole discretion), the Company shall have delivered evidence to the Collateral Agent, in form and substance reasonably satisfactory to the Collateral Agent, that all lien applications with respect to the certificates of title for all vehicles purchased by the Loan Parties since the Closing Date have been submitted to the applicable department of motor vehicles to have such certificates of title notated with the name of the Collateral Agent as a lienholder. The Loan Parties acknowledge and agree that failure to comply with the requirements of this Section 6 shall constitute an Event of Default.

7. Miscellaneous.

(a) Continued Effectiveness of the Financing Agreement. Except as otherwise expressly provided herein, the Financing Agreement and the other Loan Documents are, and shall continue to be, in full force and effect and are hereby ratified and confirmed in all respects, except that on and after the First Amendment Effective Date (i) all references in the Financing Agreement to "this Agreement", "hereto", "hereof", "hereunder" or words of like import referring to the Financing Agreement shall mean the Financing Agreement as amended by this Amendment, and (ii) all references in the other Loan Documents to the "Financing Agreement", "thereto", "thereof", "thereunder" or words of like import referring to the Financing

Agreement shall mean the Financing Agreement as amended by this Amendment. To the extent that the Financing Agreement or any other Loan Document purports to pledge to Agent, or to grant to Agent, a security interest or lien, such pledge or grant is hereby ratified and confirmed in all respects. Except as expressly provided herein, the execution, delivery and effectiveness of this Amendment shall not operate as an amendment of any right, power or remedy of the Agents, the Lead Arranger and the Lenders under the Financing Agreement or any other Loan Document, nor constitute a waiver or an amendment of any provision of the Financing Agreement or any other Loan Document.

(b) Reaffirmation. Each of Loan Party hereby reaffirms its obligations under each Loan Document to which it is a party. Each Loan Party hereby further ratifies and reaffirms the validity and enforceability of all of the liens and security interests heretofore granted, pursuant to and in connection with the Pledge and Security Agreement or any other Loan Document, to Agent, as collateral security for the obligations under the Loan Documents in accordance with their respective terms, and acknowledges that all of such Liens and security interests, and all Collateral heretofore pledged as security for such obligations, continue to be and remain collateral for such obligations from and after the date hereof.

(c) Counterparts. This Amendment may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which shall be deemed to be an original, but all of which taken together shall constitute one and the same agreement. Delivery of an executed counterpart of this Amendment by telefacsimile or electronic mail shall be equally as effective as delivery of an original executed counterpart of this Amendment.

(d) Headings. Section headings herein are included for convenience of reference only and shall not constitute a part of this Amendment for any other purpose.

(e) Costs and Expenses. The Loan Parties agree to pay on demand all reasonable fees, costs and expenses of the Agents and the Lenders executing this Amendment in connection with the preparation, execution and delivery of this Amendment.

(f) First Amendment as Loan Document. Each Loan Party hereby acknowledges and agrees that this Amendment constitutes a "Loan Document" under the Financing Agreement. Accordingly, it shall be an Event of Default under the Financing Agreement if (i) any representation or warranty made by any Loan Party under or in connection with this Amendment shall have been untrue, false or misleading in any material respect when made, or (ii) any Loan Party shall fail to perform or observe any term, covenant or agreement contained in this Amendment.

(g) Governing Law. This Amendment shall be governed by the laws of the State of New York.

(h) Waiver of Jury Trial. THE PARTIES HERETO HEREBY IRREVOCABLY WAIVE THEIR RESPECTIVE RIGHTS TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF THIS AMENDMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED HEREIN,

INCLUDING CONTRACT CLAIMS, TORT CLAIMS, BREACH OF DUTY CLAIMS, AND ALL OTHER COMMON LAW OR STATUTORY CLAIMS.

[Remainder of this Page Intentionally Left Bank]



IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed and delivered as of the date first above written.

COMPANY:

FERRELLGAS, L.P.

By: Ferrellgas, Inc., as its general partner

By: /s/ Bill Ruisinger

\_\_\_\_\_  
Name: Bill Ruisinger

Title: Interim CEO

GENERAL PARTNER:

FERRELLGAS, INC.

By: /s/ Bill Ruisinger

\_\_\_\_\_  
Name: Bill Ruisinger

Title: Interim CEO

GUARANTOR SUBSIDIARIES:

BLUE RHINO GLOBAL SOURCING, INC.

By: /s/ Bill Ruisinger

\_\_\_\_\_  
Name: Bill Ruisinger

Title:

BRIDGER LOGISTICS, LLC

By: Ferrellgas, L.P., its sole member

By: Ferrellgas, Inc., its general partner

By: /s/ Bill Ruisinger

\_\_\_\_\_  
Name: Bill Ruisinger

Title:

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BRIDGER LAKE, LLC  
BRIDGER MARINE, LLC  
BRIDGER ADMINISTRATIVE SERVICES II, LLC  
BRIDGER REAL PROPERTY, LLC  
BRIDGER TRANSPORTATION, LLC  
BRIDGER LEASING, LLC  
BRIDGER STORAGE, LLC  
BRIDGER RAIL SHIPPING, LLC

By: Bridger Logistics, LLC, its sole member  
By: Ferrellgas, L.P., its sole member  
By: Ferrellgas, Inc., its general partner

By: /s/ Bill Ruisinger  
Name: Bill Ruisinger  
Title:

J.J. ADDISON PARTNERS, LLC  
J.J. KARNACK PARTNERS, LLC  
J.J. LIBERTY, LLC

By: Bridger Real Property, LLC, its sole member  
By: Bridger Logistics, LLC, its sole member  
By: Ferrellgas, L.P., its sole member  
By: Ferrellgas, Inc., its general partner

By: /s/ Bill Ruisinger  
Name: Bill Ruisinger  
Title:

BRIDGER TERMINALS, LLC

SOUTH C&C TRUCKING, LLC

By: Bridger Logistics, LLC, its sole member  
By: Ferrellgas, L.P., its sole member  
By: Ferrellgas, Inc., its general partner

By: /s/ Bill Ruisinger  
Name: Bill Ruisinger  
Title:

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TPG SPECIALTY LENDING, INC.,  
as Collateral Agent and a Lender

By: /s/ Joshua Easterly \_\_\_\_\_

Name: Joshua Easterly

Title: Director & Chief Executive Officer

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PNC BANK, NATIONAL ASSOCIATION,  
as a Lender

By: /s/ Steve Roberts

Name: Steve Roberts

Title: Senior Vice President

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TAO TALENTS, LLC,  
as a Lender

By: /s/ Joshua Easterly \_\_\_\_\_

Name: Joshua Easterly

Title: Vice President

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BTC HOLDINGS FUND , LLC,  
as a Lender

By: Blue Torch Credit Opportunities Fund I LP, its sole  
member

BY: Blue Torch Credit Opportunities GP LLC, its general  
partner

By: /s/ Kevin Genda

\_\_\_\_\_  
Name: Kevin Genda

Title: CEO

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**CERTIFICATIONS**  
**FERRELLGAS PARTNERS, L.P.**

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas Partners, L.P. (the “Registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and
5. The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Date: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell

Interim Chief Executive Officer and President;

Chairman of the Board of Directors of Ferrellgas, Inc., general partner of the Registrant

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**CERTIFICATIONS**  
**FERRELLGAS PARTNERS, L.P.**

I, William E. Ruisinger, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas Partners, L.P. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: June 10, 2019

/s/ William E. Ruisinger

William E. Ruisinger

Interim Chief Financial Officer; Treasurer (Principal Financial and Accounting Officer) of Ferrellgas, Inc., general partner of the Registrant

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**CERTIFICATIONS**  
**FERRELLGAS PARTNERS FINANCE CORP.**

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas Partners Finance Corp. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell

Interim Chief Executive Officer and President

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**CERTIFICATIONS**  
**FERRELLGAS PARTNERS FINANCE CORP.**

I, William E. Ruisinger, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas Partners Finance Corp. (the “Registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and
5. The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Date: June 10, 2019

/s/ William E. Ruisinger

William E. Ruisinger

Interim Chief Financial Officer and Sole Director

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**CERTIFICATIONS  
FERRELLGAS, L.P.**

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas, L.P. (the “Registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and
5. The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Date: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell  
Interim Chief Executive Officer and President; Chairman of  
the Board of Directors of Ferrellgas, Inc., general partner of  
the Registrant

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**CERTIFICATIONS**  
**FERRELLGAS, L.P.**

I, William E. Ruisinger, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas, L.P. (the “Registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and
5. The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Date: June 10, 2019

/s/ William E. Ruisinger

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William E. Ruisinger

Interim Chief Financial Officer; Treasurer (Principal Financial and Accounting Officer) of Ferrellgas, Inc., general partner of the Registrant

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**CERTIFICATIONS  
FERRELLGAS FINANCE CORP.**

I, James E. Ferrell, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas Finance Corp. (the “Registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and
5. The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Date: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell

Interim Chief Executive Officer and President

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**CERTIFICATIONS**  
**FERRELLGAS FINANCE CORP.**

I, William E. Ruisinger, certify that:

1. I have reviewed this report on Form 10-Q for the period ended April 30, 2019 of Ferrellgas Finance Corp. (the “Registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and
- 5) The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Date: June 10, 2019

/s/ William E. Ruisinger

William E. Ruisinger

Interim Chief Financial Officer and Sole Director

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**CERTIFICATION PURSUANT TO  
18 U.S.C. 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906  
OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q of Ferrellgas Partners, L.P. (the "Partnership") for the period ended April 30, 2019, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of the Partnership or other filing of the Partnership made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell  
Interim Chief Executive Officer and President; Chairman of  
the Board of Directors of Ferrellgas, Inc., general partner of  
the Registrant

/s/ William E. Ruisinger

William E. Ruisinger  
Interim Chief Financial Officer; Treasurer (Principal Financial  
and Accounting Officer) of Ferrellgas, Inc., general partner of  
the Registrant

**\*As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to the Partnership.**

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**CERTIFICATION PURSUANT TO  
18 U.S.C. 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906  
OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q of Ferrellgas Partners Finance Corp. for the period ended April 30, 2019, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Ferrellgas Partners Finance Corp. at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of Ferrellgas Partners Finance Corp. or other filing of Ferrellgas Partners Finance Corp. made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: June 10, 2019

/s/ James E. Ferrell

\_\_\_\_\_  
James E. Ferrell  
Interim Chief Executive Officer and President

/s/ William E. Ruisinger

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William E. Ruisinger  
Interim Chief Financial Officer and Sole Director

**\*As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to Ferrellgas Partners Finance Corp.**

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**CERTIFICATION PURSUANT TO  
18 U.S.C. 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906  
OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q of Ferrellgas, L.P. (the "Partnership") for the period ended April 30, 2019, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of the Partnership or other filing of the Partnership made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell  
Interim Chief Executive Officer and President; Chairman of  
the Board of Directors of Ferrellgas, Inc., general partner of  
the Registrant

/s/ William E. Ruisinger

William E. Ruisinger  
Interim Chief Financial Officer; Treasurer (Principal Financial  
and Accounting Officer) of Ferrellgas, Inc., general partner of  
the Registrant

**\*As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to the Partnership.**

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**CERTIFICATION PURSUANT TO  
18 U.S.C. 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906  
OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q of Ferrellgas Finance Corp. for the period ended April 30, 2019, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), the undersigned, in the capacity and on the date indicated below, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Ferrellgas Finance Corp. at the dates and for the periods indicated within the Report.

The foregoing certification is made solely for purposes of 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and is subject to the "knowledge" and "willfulness" qualifications contained in 18 U.S.C. 1350(c).

This certification is being furnished to the SEC and is not to be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of Section 18. In addition, this certification is not to be incorporated by reference into any registration statement of Ferrellgas Finance Corp. or other filing of Ferrellgas Finance Corp. made pursuant to the Exchange Act or Securities Act of 1933, as amended, unless specifically identified as being incorporated therein by reference.

Dated: June 10, 2019

/s/ James E. Ferrell

James E. Ferrell  
Interim Chief Executive Officer and President

/s/ William E. Ruisinger

William E. Ruisinger  
Interim Chief Financial Officer and Sole Director

**\*As required by 18 U.S.C. 1350, a signed original of this written statement has been provided to Ferrellgas Finance Corp.**

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